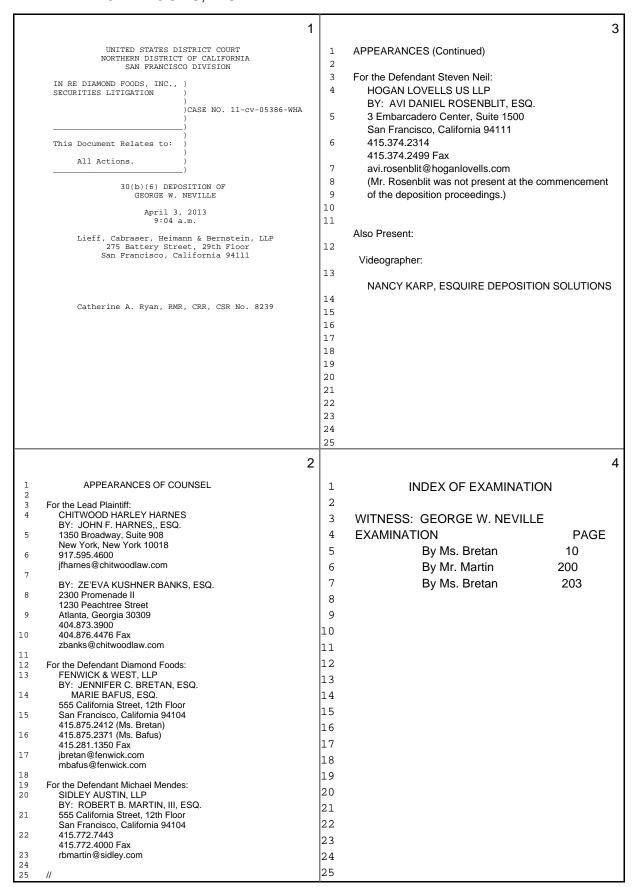
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1	DEPOSITION OF GEORGE W. NEVILLE	1	seven and then eight to the extent that it involves
2	April 3, 2013	2	the Attorney General's office.
3	7,0110	3	MS. BRETAN: Thank you.
4	THE VIDEOGRAPHER: Good morning. We are	4	Q I'm Jennifer Bretan. I represent Diamond
5	on the record. This is tape number one to the	5	Foods in this matter.
6	videotaped deposition of 30(b)(6) witness George	6	Have you been deposed before, Mr. Neville?
7	Neville, in RE Diamond Foods, Inc., Securities	7	A Yes.
8	Litigation, being heard before the United States	8	Q And how many times have you been deposed
9	District Court, Northern District of California, San	9	before?
10	Francisco Division. The case number is	10	A In non-domestic relations cases?
11	CV-11-05386-WHA. This deposition is being held at	11	Q In non-domestic relations cases.
12	the law offices of Lieff Cabraser, 275 Battery	12	A I think eight times.
13	Street in San Francisco, California on April 3,	13	Q And were those securities
14	2013. The time on the record is 9:04 a.m. My name	14	A Yes, they were.
15	is Nancy Karp, and I'm the videographer with	15	Q litigations?
16	Esquire. The court reporter is Catherine Ryan.	16	And what I'm going to do is have the court
17	Counsel, will you please introduce	17	reporter mark as Exhibit 1 the "Amended Notice of
18	yourselves and affiliations and the witness will be	18	Deposition of Lead 30(b)(6) Deposition of Lead
19	sworn.	19	Plaintiff" in this matter.
20	MS. BRETAN: I'm Jennifer Bretan, Fenwick	20	(Exhibit 1 was marked for
21	& West, on behalf of Defendant Diamond Foods.	21	identification by the court reporter.)
22	MS. BAFUS: Marie Bafus from Fenwick &	22	BY MS. BRETAN:
23	West on behalf of Defendant Diamond Foods.	23	Q So for the record, Exhibit 1 is the
24	MR. MARTIN: Robert Martin with Sidley	24	"Amended Notice of Deposition of Lead Plaintiff
25	Austin on behalf of Defendant Michael Mendes.	25	Mississippi Public Employees' Retirement System
	10		12
1			
1	MS. BANKS: Ze'eva Kushner Banks, Chitwood	1	Pursuant to Federal Rules of Civil Procedure 26 and
2	Harley Harnes, on behalf of Lead Plaintiff.	2	30(b)(6)." Do you understand, Mr. Neville, that
3	MR. HARNES: John Harnes, Chitwood Harley,	3	you're testifying in connection with a securities
4 5	on behalf of Lead Plaintiff.	4	class action lawsuit filed against Diamond Foods?
6	THE VIDEOGRAPHER: Will you please swear in the witness.	5 6	A Yes, I do.
7	GEORGE W. NEVILLE,	7	Q And you understand you're testifying as
8	having been administered an oath, was examined and	8	person most knowledgeable on certain topics?  A That's correct.
9	testified as follows:	9	Q Okay. And your counsel has identified
10	THE VIDEOGRAPHER: Please proceed.	10	those topics as in this notice as four as it
11	EXAMINATION	11	relates to Diamond Foods, five, six, seven and eight
12	BY MS. BRETAN:	12	with respect to documents of the AG's office, the
13	Q Good morning, Mr. Neville.	13	Attorney General's office; is that correct?
14	A Good morning.	14	A Well, four you said as it relates to
15	Q Can you state your full name and address	15	Diamond, but, I mean, obviously it relates to
16	for the record?	16	Diamond because that's why we're here, but that the
17	A It's George W. Neville, 403 Garden Park	17	AG's office would involvement with Diamond, yes,
18	Cove, Brandon, Mississippi 39047.	18	I do.
19	MR. HARNES: Jennifer, can I just	19	Q And I just I know you're old hat at
20	interrupt you for a second. I just wanted to put on	20	this, but I'd just for the record like to go through
21	the record and I don't know that it's necessary,	21	some rules for the deposition. Do you understand
22	but in connection with your 30(b)(6) notice of	22	you're under oath and anything you say today is as
23	deposition, that Mr. Neville is here to testify	23	if you were testifying in court?
24	about topics four to the to the extent that they	24	A I do.
25	involve the Attorney General's office, five, six,	25	Q Okay. And you understand you should be

	13		15
1	testifying truthfully?	1	A I understand.
2	A Yes.	2	Q And, most importantly, you need to answer
3	Q Okay. And the reporter is going to	3	the question. You may have feelings about some of
4	transcribe everything you say today. If you don't	4	the issues we're going to discuss or points you want
5	understand one of my questions, Mr. Neville, I just	5	to make, and at the appropriate time, if called as a
6	need you to say so.	6	witness by your counsel, you will have the
7	A Okay.	7	opportunity to make those points in response to your
8	Q I'll assume otherwise that you understood	8	counsel's questions. The purpose today is to allow
9	my question if you don't tell me.	9	me a chance to ask you some questions, and so it's
10	(Mr. Rosenblit joined the deposition	10	going to be important that we limit your answers to
11	proceedings.)	11	the questions I'm asking.
12	THE WITNESS: Oh.	12	A I'm not sure that I will, but
13	BY MS. BRETAN:	13	MR. HARNES: I'm going to object I'm
14	Q Do you understand that?	14	going to object to that instruction. He can answer
15	A Okay.	15	a question any way he feels
16	Q I'll need you to answer audibly, and so	16	THE WITNESS: Yeah, I
17	that means no shaking heads.	17	MR. HARNES: is the best way to answer.
18	A Okay.	18	THE WITNESS: You know, I'm an attorney.
19	Q Okay. Not to talk over me, and that will	19	This is not just the fact the first time I've
20	just help the court reporter transcribe.	20	ever been deposed. I'm an attorney practicing 27
21	I'm entitled today to your best	21	years. So I'm not sure that all this is terribly
22	recollection. I'm not asking you to guess, but to	22	necessary, but if that's what you want to do.
23	your best recollection. If I ask you a question and	23	BY MS. BRETAN:
24	later on you remember information that's additional,	24	Q I understand. Is there any reason you're
25	just let me know	25	not able to testify truthfully today?
	14	23	16
1	A Okay.	1	A No.
2	Q or want to clarify something, please	2	Q Are you on any medications?
3	just let me know.	3	A No.
4	A Okay.	4	Q Okay. Any other reason why your testimony
5	Q If you think there are documents that	5	would be impaired?
6	would be helpful in your testimony today, please let	6	A No.
7	me know that as well.	7	Q Okay. Did you do anything to prepare for
8	A Okay.	8	this deposition?
9	Q We can take breaks today. I know time is	9	A I met with my counsel.
10	scarce, but but just not while a question is	10	Q When was that?
11	pending, okay?	11	A Last week.
12	A All right.	12	Q Uh-huh. And for how long?
13	Q Are you represented here today	13	A An hour or two.
14	A Yes	14	Q Did you speak with anyone other than your
15	Q Mr. Neville?	15	counsel regarding this deposition?
16	A I am.	16	A No.
17	Q And who is your counsel?	17	Q Did you review any documents in
18	A Chitwood Harley.	18	preparation for this deposition?
19	Q So if counsel objects today, you still	19	A The notice, a brief, class cert and the
20	need to answer my question. They're objecting to	20	complaint.
21	preserve that objection for the record. It doesn't	21	Q Okay. Did you is there any other
22	mean you don't answer the question. Do you	22	correspondence that you might have about this
23	understand that?	23	deposition with anyone other than your counsel?
24	A Unless he instructs me not to answer.	24	A I let people in the office know where I
25	Q Unless he's instructing you not to answer.	25	was going.

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17 19 1 Q Okay. And have you been told to keep all elected position or --1 2 your documents related to this case? 2 A No, we're all appointed, hired or 3 A Yes. 3 whatever. 4 Okay. And I want to just very briefly go 4 Q And is the chief of staff involved in the through your educational background. You attended 5 5 campaign of Mr. Hood? 6 college? 6 A No. 7 A Yeah, I went to Meridian Junior College 7 Q Okay. What are your responsibilities as 8 8 for a year, graduated from University of South Special Assistant Attorney General? 9 9 Alabama in 1980, graduated from the University of A My primary responsibility is to oversee 10 10 Mississippi School of Law in 1986 -- excuse me -outside litigation. The State of Mississippi is 11 '85, admitted to the bar May 1 of 1986 in 11 either involved with the brains on -- with the 12 Mississippi. That's the only bar that I'm a member 12 outside counsel that's -- most of -- we have 13 13 hundreds or thousands of cases that outside counsel 14 14 Q Okay. And thank you. may be involved with on behalf of the State of 15 15 Mississippi, like defending workers' comp claims or For whom do you work, Mr. Neville? 16 16 A Mississippi Attorney General's office. tort claims and those kinds of things, but I don't 17 Q Okay. And what's your title? 17 typically do that. It's mostly the larger cases, 18 18 A Special Assistant Attorney General. consumer anti-trust or securities cases. 19 And is that an elected position? 19 Q Okay. And are you the person most 20 20 I'm not. His is. knowledgeable about securities litigation undertaken 21 Q The Attorney General? 21 by the AG's office? 22 22 Α Correct. A Yes. 23 23 Q So you're -- are you appointed, then? And are you the most -- the person most 24 A I suppose. We're hired. There are 125 of 24 knowledgeable for the AG's office in this particular 25 us; so it's not like I'm unique. 25 litigation? 18 20 1 1 Q Okay. And who is the Attorney General? A Yes. 2 Α Jim Hood. 2 Q Okay. So I'd like to have you just walk 3 And when did he -- is he an elected --3 me a little bit through the process of how outside 4 he's elected? 4 litigation -- securities litigation gets started. 5 5 Α That is correct. What happens? And --6 6 A The typical process is that we're notified Q 7 7 He was first elected in 2003, sworn into by -- there -- there are about 13 law firms that 8 office in January of 2004, been reelected twice. 8 monitor the portfolio of PERS, which is about a 9 Q And when was the most recent election? 9 \$21 billion fund, to determine if there have been 10 Α '11. 10 allegations of fraud that -- in securities that we 11 11 Q 2011? own. We either get a phone call or text or 12 12 A Uh-huh. typically an email from one of the lawyers in those 13 Q And do you report to the Attorney General? 13 firms notifying us that a case is -- should either Well, my first line is the chief of staff. 14 14 Α be brought or has been brought. 15 15 Q And who is that? I'd say 95 percent of the cases that 16 A Geoffrey Morgan. That's G-e-o-f-f-r-e-y. 16 people contact us about have already been brought 17 17 Geoffrey Morgan is the chief of staff, and I report under the Securities Act. As you know, there's a 18 to Geoffrey, and then he reports to the Attorney 18 60-day window that larger holders of the security --19 General. 19 in our case an institutional investor -- has to 20 20 Okay. What does the chief of staff do? decide whether they would like to get involved in 21 21 A He oversees the office and makes sure that the case. We are contacted by various law firms 22 22 staff and functions of the office are being carried about the merits of the case. They -- they may --23 out and the policies of the AG and works with me 23 sometimes we get -- the first day may just be a 24 24 overseeing any outside litigation. paragraph. The next day or three days later or so Q Okay. And is -- that's -- is that an 25 it may be the complaint that's already been filed, a

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21 23 1 synopsis, those kinds of things. And so we analyze analysis of when we bought, when we sold and whether 2 2 it was in a class -- purported class period or not them to determine whether we feel like it's a case 3 that we have some interest in getting involved with. 3 and, you know, is it a FIFO, a LIFO, a loss, and all 4 Q And PERS is the pension fund for of that stuff is done by the outside counsel. And 5 5 so they need access to be able to do that. Mississippi; is that right? 6 6 A Right. It's all state employees as well Q Okay. How do you choose the firms? How 7 7 as county and city employees. does the AG choose the firms that are -- with whom 8 Q Okay. And the AG's office represents PERS 8 the office has monitoring agreements? 9 9 in a fiduciary capacity with respect to litigation; A Is over time the -- we were approached in 10 10 is that right? I'm just trying to understand the 2004 by Bernstein Litowitz and Wolf Popper about 11 relationship between it -- how -- how it is that the 11 doing it. It kind of grew from there, I suspect. I 12 AG is here representing -- you, on behalf of the AG, 12 don't know this. As word spread around that -- some 13 13 is representing PERS. of the other firms that do securities work, like 14 A Because the Attorney General's office is 14 Chitwood Harley and others, that we were going to 15 responsible for all litigation on behalf of any 15 enter monitoring agreements with people, and so they 16 16 state agency or arm of the State. asked if they could do that. At some point we got 17 17 Q Okay. enough and we kind of just stopped. I mean, there 18 18 was no magic or science to it. A And so we do the analysis and -- and make 19 19 Q Okay. Who actually makes the decision to the decision about whether this is a case that's 20 20 enter into the monitoring agreement with the law appropriate or not, and that was what was done in 21 21 firm? Diamond. 22 22 Q Okay. You mentioned monitoring firms --A Well, the Attorney General ultimately some 13 law firms are monitored? 23 23 makes all the decisions, but Geoffrey and the chief 24 A That's correct. 24 of staff and I make recommendations to it. 25 And are those monitoring agreements -- are 25 Q Okay. You mentioned Bernstein Litowitz. 22 24 1 there agreements reflecting those relationships? 1 A Litowitz, Berger & Grossmann. I think 2 A Well, there's an agreement with the AG's 2 they were the first one. It may have been Wolf 3 office that they have a right to monitor. 3 Popper, but those two were, I think, our first ones. 4 Q Okay. 4 Q And what are -- if you know, what are the 5 A And then there's -- those documents are 5 other firms that --6 A Well, Lieff Cabraser is one. 6 public. I mean, they're -- we don't have them 7 Lieff Cabraser? 7 posted somewhere, but, I mean, they're public 8 record. 8 A Uh-huh. 9 Q What do they provide -- what's the purpose 9 Q And Lieff Cabraser is counsel in this 10 of the agreement? 10 action? 11 11 A Yeah, but they're also one of our A Well, as I appreciate it, they're -- I'm 12 12 monitoring firms. Kaplan Fox, Nix Patterson, not a technological person --13 13 Q Okay. Barrack, Rodos & Bacine, Bernstein Liebhard. I 14 14 A -- but they have the ability to look at mentioned Wolf Popper. Baron & Budd. There's one 15 15 the holdings of PERS, when things were purchased, out of Little Rock, and then there's -- Darren 16 when they were sold, to determine whether -- even if 16 Check's firm out of Philadelphia. I can't remember 17 the security was owned. I mean, in this case we 17 the -- it's changed hands -- I mean, names a few 18 happen to have owned Diamond Foods. We very well 18 times; so I'm not sure what the name is. 19 may not have owned it. A lot of major funds may not 19 Q It's not a memory test. I appreciate it. 20 have owned Diamond Foods stock. 20 So pursuant to those agreements, then, if I'm 21 21 So if a case is filed and they would like understanding correctly, monitoring firms receive 22 22 to ask us to look at being involved, then the law access to trading records of PERS? 23 23 A My understanding is they have electronic firm needs to tell us whether we own the stock or

24

25

access to the trading history.

Q Okay. And what do they do with that

not because I don't have access to that. I mean, I

can get it, but I don't want to have to do the

24

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25 27 A Uh-huh. information? 1 1 2 A Well --2 Q Okay. He makes the ultimate decision 3 MR. HARNES: Before we go any further, I 3 whether to pursue a litigation or not? 4 just want to caution the witness to be cognizant of 4 A That's right. 5 5 the attorney-client privilege in discussing too Is there an amount of losses -- is there a 6 specifically. I have no problem if you discuss 6 threshold amount of losses related to that decision 7 generally the services that were provided, but with 7 to go forward or not? 8 respect to any specific -- specifics, I just want to 8 A There's not --9 9 caution him in advance. MR. HARNES: Can --10 10 THE WITNESS: The -- again, as I THE WITNESS: I'm sorry. 11 appreciate how this works, they have electronic 11 MR. HARNES: Can I think about that 12 access to be able to look at the stocks and buy, 12 question for a second? 13 13 THE WITNESS: I've testified a lot about sell, and they -- I've had to learn over time, obviously, what LIFO and FIFO mean and, you know, 14 14 this So I --15 whether we have net gain or a net loss. And so they 15 MR. HARNES: I'm sorry. I just --16 16 look at those transactions, make a determination of THE WITNESS: That's okay. 17 whether there is sufficient basis for us to get 17 MR. HARNES: Again, it's only a privilege 18 issue. Go ahead. If you've testified, then involved in a case. 18 19 19 BY MS. BRETAN: it's ... 20 20 Q Okay. And they use that information, the THE WITNESS: I've been on panels before 21 monitoring firms, to bring potential cases to your 21 and spoken. Typically it's about \$2 million, but 22 22 -- to the Attorney General's office's attention; is there's no locked figure. I mean, some pension 23 23 that right? funds, as I appreciate it, do have a minimum 24 A That's right, because we don't -- I 24 threshold, especially those like CalPERS or Ohio 25 presume there's some sort of newsletters and blogs 25 where they're so large, much, much larger than ours, 28 26 1 on what cases that are filed. We don't follow 1 that they will set some minimum -- I don't know what 2 it is -- you know, of 10 million or \$50 million, but those. 3 Q Okay. 3 ours is around 2, but, you know, like in this case 4 A So the law firms would know what may have 4 it doesn't mean that we won't do a case that we feel been filed; so they can advise us whether a case has like is a good one. 6 6 merit or not. BY MS. BRETAN: 7 7 Q And once a case is brought to your Q And here -- do you know what the claimed 8 8 attention, what do you do? Do you consult other losses are here? 9 firms at that point or what -- what happens next? 9 A My memory is it was about 1.8 million. 10 A It depends. A case like Diamond -- I 10 Q So it didn't meet the 2 million threshold? 11 11 don't remember the number. Six or eight of our A I think 1.8 is less than 2, yeah. 12 12 Q Who chooses -- once the decision is made monitoring firms came to us because they realized 13 that -- how -- fraudulent activity that had taken 13 to go forward, who is it that chooses what outside 14 14 place. It was pretty blatant, and they felt like counsel will be retained? 15 15 this was a case that should be brought or we should A Well, our Attorney General always makes 16 be involved with. There are some that -- we may 16 the ultimate decision in all this, but Geoffrey and 17 17 only hear from one firm and -- but it varies from I recommend a law firm or firms. 18 case to case, but often I go to the firms I haven't 18 Q And what do you -- is it the firm that 19 heard from and ask them to do an analysis or give 19 first contacted you typically? 20 20 A Typically, that is the first thing that we their recommendation. 21 21 Q Okay. And who decides whether to go look at because in -- it doesn't necessarily apply 22 22 forward with securities litigation? so much in the securities realm, but a lot of the --23 A The General, but, again, Geoffrey and I 23 most of the time when we hear from attorneys -- in 24 24 make a recommendation. essence it's like a Quitam Case. They're Q And that's Attorney General Hood? 25 whistle-blowers. We may not know about it; so we

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29 31 don't want to take their idea and go pass it off on 1 confidentiality agreement. 1 2 someone else. In the securities realm, obviously 2 THE WITNESS: And, by the way -- excuse 3 3 me -- you asked me -- we did hire local counsel on a the -- if we've contacted eight firms, there are 4 eight often that have some interest in it, but we do 4 case or cases, as it turned out, dealing with our 5 give a preference to the first person that contacts 5 mortgage-backed securities, Pond, Gadow & Tyler, 6 6 but, you know, I'll let them know they -- I gave 7 7 Q Has PERS ever proposed or selected a firm them the list of monitoring firms and said, "You all 8 that is not a monitoring firm as lead counsel in a 8 need to work with somebody here on this list or 9 securities litigation? 9 several of these folks on this list because the 10 A I don't think so. 10 judges probably aren't going to approve you all as 11 Q Would it be possible for outside counsel 11 class counsel. So that's what happened. But 12 to analyze whether PERS should participate in a 12 they -- they came to us with the information, but 13 13 securities case without access to that bank they had to get somebody to work the case. 14 information -- the trading information we were 14 BY MS. BRETAN: 15 15 talking about? Q Was that a securities class action? 16 16 A I don't know that they could. A stock A Well, there are several of them, yes. And 17 like Exxon Mobile is probably held by PERS in 17 Merrill Lynch we've settled. Goldman Sachs we've multiple different funds because I would suspect --18 18 settled. We were involved with Morgan Stanley, JP 19 again, I don't analyze their holdings, but the --19 Morgan, Wells -- several. 20 20 there were several index funds, and so a company as Q That's fine. So this is an agreement. 21 large as Exxon Mobile is probably in some of the 21 It's Bates-labeled at the bottom 202 -- MSPERS 22 22 index funds, if not all of them. 020244 23 23 And then there may be some that they're (Exhibit 2 was marked for 24 target acquisitions based on an analyst at one of 24 identification by the court reporter.) 25 the investment advisor's recommendation to buy, but 25 // 32 30 1 as I appreciate, a lot of the issues that come up as 1 BY MS. BRETAN: 2 2 far as at the stage where the court is going to make Q Do you recognize this document? 3 a decision who is going to be lead counsel and 3 A A lot of blank pages, but, yeah, it looks 4 ultimately class rep, it's going to be based on the 4 like the monitoring agreement that the different law 5 holdings and the trading activity during the class firms would sign, and then at the end it's got a 6 period. 6 confidentiality agreement, which is Chitwood 7 7 And so there are lots of reasons why even Harley's ability to access electronically the 8 though you may not have access to the data and you 8 portfolio. 9 think, "Well, if Exxon is the case, then certainly 9 Q Okay. And is this the kind of monitoring 10 there's going to be holdings and it will be 10 agreement we were just discussing? 11 11 A Yes, it is. sufficient and I'll get in touch with Mississippi." 12 If they can't tell me whether we fit into the class 12 Q And it's between the Chitwood firm and the 13 13 period or not, it's not very helpful to me. Attorney General's office? 14 14 Q So the monitoring firms or -- or even A Well, the monitoring agreement is, not the 15 15 firms that were not monitoring firms, they would confidentiality -- the confidentiality agreement is 16 need access to that -- the trading records of PERS 16 between the retirement system and Chitwood Harley. 17 17 in order to do the analysis needed to bring a case Q Okay. 18 to you? 18 A Frank Ready was the executive director of A Well, it's not -- I mean, the -- yes, they 19 19 PERS at the time.

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Q Okay.

privilege.

-- they could ultimately get it through public

the 60-day window, if that's what we're in.

reporter mark as Exhibit 2 a monitoring and

records request, but it doesn't mean that they could

do the analysis quickly enough to be able to meet

MS. BRETAN: I'm going to have the

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MR. HARNES: Jennifer, if I may interrupt

for just a second, if it's not self-evident, there

should be a notation that there's information

redacted from this on the basis of attorney-client

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33 35 1 MS. BRETAN: The --1 instance -- as potential counsel for those claims? 2 2 A We consider each case independently. We MR. HARNES: It's not --3 3 MS. BRETAN: The internal -- all these consider who brought it -- who came to us and said 4 blanks pages are not actually blank. something -- "Here. Here it is." I mean, we 5 5 MR. HARNES: I'm sorry? consider it. 6 6 MS. BRETAN: These are not blank pages. Q Okay. And at the bottom paragraph on page 7 7 MR. HARNES: Well, the things have been --20244 the agreement notes that "The Attorney General 8 8 will ask PERS to arrange for its custodial bank to MS. BRETAN: Redacted. 9 9 MR. HARNES: -- have been redacted from provide the law firm Chitwood with access to trading 10 10 information of PERS"; is that correct? Do you see them. 11 11 MS. BRETAN: Okay. 12 MR. HARNES: And I apologize. It doesn't 12 A Yeah, just what I've testified earlier, is 13 13 reflect that things have been redacted. that they have a right to electronically monitor. 14 14 We said we would work with PERS to do that, and BY MS. BRETAN: 15 Q Okay. And this agreement -- the first 15 that's what that monitoring -- I mean electronic 16 part of the agreement, that's signed by Attorney 16 access confidentiality agreement is on pages 1, 2 17 17 General Hood; is that right? and 3 near the back. You'll see it's Bates-stamped 18 18 A That's right. 020253, 54 and 55. Q Okay. And the purpose of this agreement 19 19 Q And that's a confidentiality agreement 20 20 with PERS; is that correct? with the Chitwood firm is to do what we were 21 discussing, to monitor the PERS investment 21 A Uh-huh. 22 22 portfolio; is that correct? Q So that's at the back of this agreement. 23 23 And in the second "Whereas" clause, turning to the A The monitoring --24 MR. HARNES: I object. The document 24 confidentiality agreement on 20253 --25 speaks for itself, but go ahead. 25 A Which paragraph? 34 36 1 THE WITNESS: The monitoring agreement for 1 Q The second "Whereas" clause. 2 2 them to monitor. All right. 3 3 BY MS. BRETAN: I guess it's the first "Whereas" clause. 4 Q Okay. And they're looking for potential 4 It says that -- that "PERS, the system," which is cases or providing the Attorney General with an PERS, correct, "owes fiduciary obligations to its 5 6 analysis with respect to potential claims; is that 6 members to protect and invest the system's asset"; 7 7 right? do you see that? 8 MR. HARNES: Object to the form of the 8 A Yes. 9 9 Q What does that mean -question. 10 THE WITNESS: They -- for them to be able 10 Well --11 11 to evaluate the holdings, to be able to advise us on Q -- to you, reading it? 12 any issue that may be of concern at the Attorney 12 A The retirement system has an obligation to 13 General's office on behalf of the State of 13 look out for the best interest of its -- the people 14 14 Mississippi. that are either paying in currently or those that 15 15 have already paid in or those people who are drawing BY MS. BRETAN: 16 Q Okay. In the, let's see, one, two --16 a retirement check. 17 17 third paragraph down in the agreement it notes that Q And in the fifth -- the fourth "Whereas" 18 you'll consider retaining Chitwood & Harley to 18 clause, the first before "The Terms," it says, "The 19 represent it as counsels -- as counsel with respect 19 system contends -- considers the information 20 20 provided to be confidential"; is that correct? to such actions; is that correct? 21 21 A It says that. A That's right. 22 22 Q And is that accurate that when they --Q So the trading -- is that -- that's the 23 when the firm brings to the Attorney General's 23 trading information, correct? 24 24 attention potential claims, you then consider the A That's right, because they have realtime monitoring firm that has -- Chitwood in this 25 access.

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37 39 Q Okay. And that information is 1 1 in this case. 2 confidential? 2 We -- we looked at it, you know, as 3 A It is, but you -- you know, the public can 3 mentioned, as you know -- under the law of the 4 make a public records request and say, you know, "Do 60-day window to file for leads. It gives you some 5 we own stock in BP?" Obviously that was a big issue 5 time to be able to analyze the case, and typically 6 for Mississippians at the time of the oil spill. 6 what we asked for and what we receive is analysis 7 7 They probably -- I don't know. from the various firms. 8 8 They probably did get open records And so each one of those firms provided us 9 9 requests, but, as I mentioned, BP is like Exxon some sort of analysis and a copy of how -- probably 10 Mobile. It's so large I know we own it. I just 10 at some point in time -- I don't remember -- that I 11 don't have any doubt about it. I haven't looked, 11 would have said, "Don't send me the original 12 but I'm sure we do. 12 complaint. I've already got it." But I would have 13 13 And so if somebody filed a open records gotten an original complaint, any kind of analysis 14 14 request and said -- which is in the federal side -and certainly news articles, things of that nature 15 you know, it's Freedom of Information Act, but we 15 that may have been -- come out, anything that's 16 call it the open records act and -- you know, I'd 16 newsworthy or relevant that would help us make a 17 17 like to see what holdings we have, and they've got determination of whether Geoffrey and I want to 18 18 to go pull all that stuff together, and it's not recommend to the AG's office to do the case or not. 19 easy and kind of a pain, but they will, and they 19 Q Okay. Do you recall which firm contacted 20 have, I think, ten days to take -- to get all that 20 you first? 21 together, ten working days. 21 A My memory is that Chitwood did. 22 22 Q Okay. Is the monitoring agreement that Q Okay. Was Grant & Eisenhofer one of the 23 we've been looking at with the Chitwood firm -- is 23 firms that contacted you? A Yes, my memory is that it was second. I 24 24 25 A As far as I know, yes. The custodial bank 25 don't know that, but I think so, yes, which is --40 38 they're also -- my memorization test, they're one of 1 is different and there's a different executive 1 2 director --2 our monitoring firms. 3 Q But they have -- they --3 Q Okay. And did Lieff Cabraser contact you? 4 A -- as far as I know. 4 A Yes, I think they did. 5 Q Were they third? Q -- still have access --5 6 6 A No, I -- I don't think so. I don't A As far as I know, yes. 7 7 Q -- to the custodial bank records? remember who was third, but I don't think they were. 8 8 A That's my understanding. Q Okay. And who made the decision -- the 9 Q I want to talk a little bit about this 9 ultimate decision to get involved in the case? 10 specific litigation now. How did -- how did -- in 10 The Attorney General. 11 11 Q And that was the decision to move for a this case how did the outside litigation start? 12 12 lead plaintiff status --Were you contacted by a monitoring firm? 13 A Well, the original litigation was filed by 13 A That's right. 14 14 someone else. -- is that correct? 15 15 Q Okay. A Uh-huh. 16 16 MS. BRETAN: Okay. I'm going to have the A So that's how it started. I don't know 17 17 what law firm or what plaintiffs. I just don't court reporter mark as Exhibit 3 the "Motion by 18 18 Mississippi PERS For Appointment As Lead Plaintiff." remember. I saw the original complaint. 19 Q And with respect to PERS, though, and 19 (Exhibit 3 was marked for 20 20 identification by the court reporter.) PERS' involvement, how did the litigation start? 21 21 A Well, we were notified or contacted by BY MS. BRETAN: 22 22 Q So, Mr. Neville, Exhibit 3 is the motion several, as I mentioned -- I think six or maybe more 23 23 by Mississippi PERS to be appointed lead plaintiff. -- six to eight of the monitoring firms about this 24 24 particular matter and asked us to look at the Okay. feasibility of whether we would like to get involved 25 Q Do you recognize this document?

	41		43
1	A Uh-huh.	1	Certainly on the front end, to select and
2	Q Turning to the first page	2	make recommendation to the court about who is going
3	A First substantive page or the index?	3	to be counsel. It varies about how many, you know,
4	Q First substantive page.	4	attend motion practice sometimes, to approve and
5	A All right.	5	hiring of experts, to approve the filing of
6	Q I'm going to turn your attention to	6	complaints or amended complaints, decisions about
7	footnote two there. Could you read footnote two,	7	whether to appeal it or not. I've been involved in
8	Mr. Neville?	8	numerous mediations. So attend mediations and
9	A "Pursuant to this" out loud or?	9	actively engage in the chance of settlement of the
10	Q Yes, please.	10	case and what how much and what are the
11	A "Pursuant to this court's January 5th,	11	conditions, corporate governance issues.
12	2012, order, see docket number 22, Mississippi PERS	12	Q Okay. Do you know what the class period
13	is deferring its application to appoint its counsel,	13	is in this case?
14	Chitwood Harley Harnes, LLP and Grant & Eisenhofer,	14	A I don't remember offhand. It's in the
15	PA, as co-lead counsel for the class of all of those	15	complaint.
16	who purchased or otherwise acquired Diamond Foods,	16	Q Okay. If you turn to page 2, right at the
17	Inc. securities during the class period. At the	17	bottom in the statement of issues it notes a class
18	appropriate time, as directed by the court,	18	period defined December 9th, 2000 page 2, lines
19	Mississippi PERS will move for an order approving	19	19 and a half through 20 and a half, "Class period
20	Mississippi PERS' selection of Chitwood Harley	20	from December 9th, 2010, through November 4th, 2011,
21	Harnes, LLP and Grant & Eisenhofer, PA as co-lead	21	inclusive"; do you see that?
22	counsel and Lieff Cabraser Heimann & Bernstein, LLP	22	A Right, that's the original class period
23	as local counsel."	23	that was in the original complaints.
24	Q So this motion was filed on January 6th,	24	Q And at the time of this motion did you
25	2012; is that correct? It's at the top of the page.	25	feel that that was the correct period?
	42		44
1	A Oh, okay. Yes.	1	A Based on the analysis and whatever that I
2	Q On January 6th, 2012, had the Attorney	2	may have had with counsel, I was comfortable with
3	General's office already determined that Chitwood	3	that, but, as I know, in progress through litigation
4	the Chitwood firm I'm going to call Chitwood	4	you often learn things that may make you change your
5	Harley Harnes the Chitwood firm	5	mind.
6	A That's okay.	6	Q Okay. And on the same line, same sentence
7	Q if that's okay and Grant &	7	where they're defined where the class is defined
8	Eisenhofer and Lieff Cabraser would be appointed	8	it says. "The classes on behalf of all purchasers of
9	co-lead and local counsel?	9	Diamond securities during that period"; do you see
10	A We had determined that we would like to	10	that? Line 19 and a half.
11	work with Chitwood and Harley and G&E as our	11	A Uh-huh.
12	counsel, co-lead counsel and that Lieff Cabraser	12	Q What are "all purchasers"? What does that
13	would be our local counsel.	13	mean?
14	Q Okay. And had so that determination	14	A People that purchased Diamond securities
15	had been made by January 1st, 2012 I mean	15	on the stock market.
16	January 6th, 2012?	16	Q And are short sellers purchasers in in
17	A It's what we wanted to propose.	17	the class?
18	Q Okay.	18	A I don't know. I'd have to consult my
19	A I mean, obviously the court had to make	19	attorney and I don't know.
20	the final decision about who was going to be lead	20	Q Okay.
21	counsel.	21	A Typically, it's not the people that were
22	Q What is the role of lead plaintiff in a	22	engaged in the lit I mean in the fraud
23	securities class action?	23	themselves.
24	A To oversee the litigation, to make sure	24	Q Are short sellers engaged in the fraud?
25	that the class interests are being looked out after.	25	A No, I'm talking about the
	marine dass interests are Dellio IOONEO OULAITEL.	_ L J	A INU, I III LAINIIY ADUUL LIIC

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45 47 1 motion was filed, which is approximately two months corporate-governance people --2 Q Oh. 2 after the original complaint was filed, you still 3 3 A -- the corporate leaders. thought that that class period defined was the 4 Q Okay. And on page 4, line 2 it says that 4 appropriate class period? 5 5 "Mississippi PERS believed that it is the most MR. HARNES: Object to the question -- to 6 6 the form of the question. That just completely adequate plaintiff, as defined by the PSLRA and 7 7 should be appointed to represent all persons who mischaracterizes what he just said. The question 8 8 has been asked and answered. And go ahead and purchased or otherwise acquired the securities of 9 9 Diamond during the class period"; is that correct? answer it. 10 10 A You -- you read it correctly. MS. BRETAN: Counsel, I appreciate that 11 Q Okay. So at the time this motion was 11 you are aware of Judge Alsup's supplemental order. 12 submitted, did you view people who would have 12 MR. HARNES: And I'm objecting to the form 13 13 purchased after November 4th differently than the of the question --14 14 people in the class period defined at that time? MS. BRETAN: Okay. 15 15 MR. HARNES: -- and -- and one form -- one A It -- when we filed under the PSLRA 60-day 16 window, I don't think I remember ever having a case 16 essence of form is improper foundation, and that was 17 that we were engaged in where we didn't file an 17 an improper foundation. 18 BY MS. BRETAN: amended complaint. So very rarely -- I don't know 18 19 19 that most anyone stands on the original complaint. Q You can answer. 20 20 For maybe -- there are a lot of reasons why, but MR. HARNES: Yes, you may. 21 certainly the counsel that we engage makes a 21 THE WITNESS: I think what you're -- I 22 22 determination or evaluation whether they think that don't know where you're trying to go with this. 23 23 BY MS. BRETAN: the complaint -- excuse me -- yeah, the complaint 24 ought to reflect a different class period, and they 24 Q That's okay. 25 have to -- and they file the amended complaint, and 25 But my guess is you're trying to -- some 48 46

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the court is going to take up the decision of whether they think -- what the class period ought to

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So you do the analysis based on the complaint that's filed. You make a determination of whether you feel like this is an action that you feel like you could do a better job than who is purported to be the lead plaintiff, the first to file the lawsuit, and step in and see if it's -- you can do a better job.

One of the things is evaluating whether the first complaint, the original complaint, adequately meets the -- the laws and whether it meets the interest of the folks who bought the stock. You have to look at it from the standpoint of -- the court is not going to -- as I appreciate the PLSRA, the court is not going to give Mississippi PERS lead plaintiff status if they didn't buy and sell or -- excuse me -- they didn't have losses sustained during the class period that's on file originally. You'd have to file a different lawsuit. So you go with what you've got, and then you evaluate to see whether it needs to be expanded or contracted. Q Okay. And on January 6th, 2012, when this

sort of trick back here. It's not going to work, okay?

Here's the deal. You know the PLSRA just like -- much better than I do, I'm sure. You take the complaint that's on record. If you believe that they're -- because there may be class periods for different lawsuits that are filed -- in that case, there may be a motion to consolidate the cases because they involve some of the same issues, but they're different periods of time.

So every case that I've been involved with, the amended complaint that -- or the lead plaintiff and their counsel are allowed to file incorporates information that they learn or they believe is best for the class, and they file the amended complaint. That's when you, as defense counsel, come in and ask the court to either limit the class period. You ask them to dismiss certain claims or the entire claim, of course. They always do that no matter what the evidence is, and then they ask the court to try to eliminate certain defendants, certain basis of causes of action. So I don't -- I'm not -- I've answered the question. I don't know what it -- if you want an answer that you want, it may not be the truth, and it may be what I

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1	think may be some sort of trick. You're not going	1	correct?
2	to get it.	2	A Yes.
3	Q My question was straightforward, I	3	Q Is that statement accurate?
4	thought. What I was asking was: At the time this	4	A It is what we put in every certification.
5	lead plaintiff motion was filed, which had a class	5	Q So that's just standard language?
6	period defined December 9th through November 4th,	6	A Yes.
7	did you think that was the appropriate class period?	7	Q Okay. Who at PERS reviewed the facts and
8	A It's the class period that's on file. You	8	allegations of a complaint filed
9	don't get to go make stuff up. You don't get to	9	A It's me on behalf of PERS.
10	make stuff up.	10	Q Let me just finish the question
11	Q Okay.	11	A Oh.
12	A You are stuck with the complaint that's on	12	Q okay? So you are the person referred
13	record. You file for lead plaintiff status of the	13	to when it says, "Mississippi PERS reviewed the
14	complaint that's on file. If you feel like you need	14	facts and allegations of the complaint," that would
15	to do something different, you file the first	15	be you?
16	amended complaint.	16	A That's correct.
17	MS. BRETAN: Okay. Let's mark as	17	Q And you are standing in for purposes of
18	Exhibit 4 a declaration that was submitted in	18	that sentence, you are standing the Attorney
19	connection with the lead plaintiff motion.	19	General's office is effectively standing in the
20	(Exhibit 4 was marked for	20	shoes of Mississippi PERS?
21	identification by the court reporter.)	21	A Mississippi PERS is an arm or an agent of
22	BY MS. BRETAN:	22	the state of Mississippi, an agency. The Attorney
23	Q So Exhibit 4, Mr. Neville, is a	23	General's office represents the State in its
24	declaration of James Wilson, Jr. in support of	24	entirety as well as its agencies and its arms, and,
25	Mississippi PERS' motion for appointment as lead	25	yes, that's why I'm here. That's what I've been
	50		52
1	plaintiff; is that right?	1	designated as a 30(b)(6) for.
2	A That's what it says, uh-huh.	2	Q I understand. So you're essentially
3	Q And turning to Exhibit A, it appears to be	3	acting on behalf of Mississippi PERS with respect to
4	a certification by you; is that correct?	4	the certification?
5	A That's right.	5	A I'm acting on behalf of the State of
6	Q Did you prepare this certification?	6	Mississippi, and PERS is the holder of the
7	A No.	7	transaction or the securities.
8	Q Who prepared that?	8	Q I'm just if you look at the top it says
9	A Counsel.	9	he's that you're certifying on behalf of
10	Q Okay. What is the certification?	10	Mississippi PERS; is that correct?
11	A That we own the stock and we own had	11	A Uh-huh.
12	transactional history within the stock.	12	Q Okay.
13	Q Okay. And in paragraph two of your	13	A It says that, yes.
14	certification you note that "Mississippi PERS'	14	Q Okay. So this is filed in connection with
15	transactions in Diamond Foods are listed in the	15	the January 6th, 2012, motion for lead plaintiff.
16	chart attached as schedule A"; is that correct?	16	In January of 2012 what complaint is it where you
17	A That's correct.	17	reviewed the facts and allegations?
18	Q And did you prepare the attached schedule?	18	A Jorge Salhuana, an individual on behalf of
19	A No, I did not.	19	all others similarly situated, versus Diamond Foods,
20	Q And who prepared the schedule?	20	Inc., Michael Mendes and Steven Neil.
21	A Counsel.	21	Q And that's the original complaint filed in
22	Q Okay. Paragraph three, the first sentence	22	this action?
23	there, you state that "Mississippi PERS has reviewed	23	A That's my understanding or memory. I
24	the facts and allegations of a complaint filed in	24	certainly don't have any specific memory of studying
25	this action and adopts its allegations"; is that	25	the title.

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53 55 1 Q But you reviewed the facts and 1 co-lead plaintiff, we're not in the litigation 2 allegations --2 except as a passive class member; so there's no 3 A Yes --3 reason for having a law firm retained at that point, 4 -- of that complaint? 4 but I -- for some reason I think we had, but I just 5 A -- I did. 5 don't remember the specifics, but often we don't do 6 6 Q And when you say you "adopt its it until after the court has made a decision. 7 allegations," what does that mean? 7 Q And there's an approval process for lead 8 8 A It means until we file a first amended counsel as well, correct? 9 9 complaint, it's what we're going with. A Are you talking about for us or are you 10 Q So you agreed with the allegations in that 10 talking about the court? 11 11 Q With respect to the court. complaint? 12 A For purposes of the PLSRA, yes. 12 A Yeah, every case. The court is the 13 13 ultimate decider who is going to be class counsel. Q Okay. Still in paragraph three of your 14 14 certification, you go on to say that "PERS intends Q Okay. 15 to actively monitor the conduct of this action for 15 A Typically they defer to the lead plaintiff 16 16 the benefit of the class"; do you see that? that they've chosen, but they ultimately make the 17 17 A I do. 18 18 Q Is that statement accurate? Q And is the retention agreement you're 19 19 talking about -- is that signed before or after that 20 20 Q What do you do to actively monitor this determination is made? 21 action? 21 A I just testified that we often wait until 22 22 A I talk with counsel on a regular basis. I after the court has made the determination of who is 23 23 approve filings of complaints, amended complaints, going to be class lead. If we're not chosen as 24 discuss discovery issues, hire -- there's a younger 24 class lead or co-class lead, we often -- there's no 25 lawyer named Martin Millett who helps Geoffrey and 25 reason at that point to have a retention agreement. 54 56 1 me in this. There's Jane Mapp, who is an attorney 1 Q But prior to the determination of class 2 over at PERS that's an AG lawyer. She works full 2 counsel? 3 time at the agency. That's where her office is. 3 A Typically we don't sign -- we have an 4 And we all work on issues about discovery. We talk 4 agreement. We have a verbal agreement. It's 5 about strategy and make decisions about where things binding. We don't have a signed retention agreement 6 ought to go and what we ought to do. 6 typically until after the court has made the 7 7 Q Okay. Continuing on in paragraph three, determination of whether we're going to be class 8 8 it says, "Mississippi PERS has retained the law firm lead or not. 9 of Grant & Eisenhofer, PA and the law firm of 9 Q And I'm asking specifically: Is that 10 Chitwood Harley Harnes, LLP to represent Mississippi 10 retention agreement before the court has approved 11 11 PERS." Is that correct? class counsel? 12 12 MR. HARNES: I think you just asked --A You read it correctly. 13 Q And was that statement accurate? 13 objection to form. You just -- you just asked that 14 14 A Uh-huh. We had agreed that we would make question and he just answered it. 15 15 a motion for lead plaintiff status and ask the court THE WITNESS: In my experience the court 16 to appoint the two of them as co-lead counsel. 16 makes a determination who is class counsel at the 17 17 Q So the statement says that "Mississippi same time he makes a decision as to who is going to 18 PERS had retained the law firm of Grant & Eisenhofer 18 be class lead. 19 and the law firms of Chitwood Harley & Harnes." Had 19 BY MS. BRETAN: 20 you retained them at that point? 20 Q Okay. Is there a retention agreement with 21 21 A I don't remember. We typically don't sign Grant & Eisenhofer? 22 22 a retention agreement until after the court has A I don't think so. I think it's with 23 approved an attorney -- us to be lead plaintiff 23 Chitwood Harley. 24 24 because if we're not -- if the court doesn't Q In paragraph four you state that designate or choose Mississippi PERS as the lead or 25 "Mississippi PERS believes it has suffered damages

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57 59 as a result of Defendants' fraudulent conduct"; do calls for a legal conclusion. You can go ahead and 1 2 you see that? 2 3 A Uh-huh. 3 THE WITNESS: The court makes 4 What damages are you referring to there? 4 determinations of who is going to be in the class 5 A The loss in stock values. 5 not based on the law, and that's a battle between 6 Are damages the same as the loss in stock 6 you all and my counsel. It's not my responsibility 7 7 value? to battle that out and to know the intricacies of 8 8 A No, but typically you can't determine all the securities cases around the country or 9 damages until after the court has made decisions as 9 certainly in the Ninth Circuit to determine whether 10 10 it relates to what the class period is going to be, you are able as class lead to cover cases -- the 11 whether he's going to allow certain disclosures to 11 case as a co-lead -- I mean as lead. Sometimes 12 be accepted or not as causing damages, and then an 12 they'll appoint a class rep after class cert -- if 13 13 expert has to make some evaluation based on the they certify the class, then they'll want class reps 14 14 trading history. to -- to cover some claims that they feel like are 15 15 Q Do you know what the damages are to not covered adequately by the person who is now the 16 16 Mississippi PERS in this action? class rep. So you'll have -- they might not have a 17 17 A I do not. role in the litigation as far as picking counsel and 18 Q Okay. At the time of this filing had 18 making decisions about strategy, but they -- I call 19 there been analysis done with respect to Mississippi 19 it covering the gaps. I -- but, again, how all of 20 PERS' damages? 20 that works and the legal issues involved, it's not 21 A No. Losses. 21 my call. 22 22 Q Okay. In paragraph four the final BY MS. BRETAN: 23 23 sentence says that "Mississippi PERS believes its Q And the gaps involve areas -- to your 24 claims against Defendants are typical as those of 24 understanding, gaps would involve areas where the 25 other class members"; do you see that? 25 class -- the lead plaintiff, as class rep, doesn't 58 60 1 A Uh-huh. 1 necessarily cover the interests of the entire class? 2 Q And what were you -- what were you basing 2 MR. HARNES: Could I have that question 3 that on? 3 read back, please. 4 A The requirement of the PLSRA that those 4 (Record read by the reporter.) 5 5 MR. HARNES: I'm objecting to the -- to that want to be lead plaintiff have -- meet the 6 6 the form of the question to the extent -- I'm threshold of typicality, that they have typical 7 7 trading histories that would encompass most of the objecting to the form of the question. It -- it 8 8 -- those purported members of the class as it lacks foundation, but go ahead. 9 relates to losses that they may have sustained. 9 THE WITNESS: The -- there is -- as I 10 10 Q Mr. Neville, are you aware that understand the PLSRA, the lead plaintiff and then 11 11 Mississippi PERS had sold all of its holdings by the class rep is given some latitude to be able to 12 12 November 16th, 2011? cover the basis, so to speak, of more people than 13 13 A I believe that's what this ... those that fit its exact selling history and 14 14 It's in the back of that same document. purchasing history. 15 15 The one I've got in my hand? We've had a real long tortuous history in 16 16 the mortgage-backed securities realm because of the Q The one you have your hand on --17 17 Okay. rulings that various courts have made, and now most 18 -- Schedule A. 18 of them have been overturned by the Second Circuit 19 A I haven't done the math, but if you say 19 as it related to whether -- if you owned a 20 20 pass-through certificate or not, whether you could that all those -- if you add up on the right to the 21 21 same as the purchases, then okay. cover those people in traunches other than the 22 22 Q Would Mississippi PERS be typical of traunch you purchased in, and all of this is -- I 23 23 don't keep up with on a day-to-day legal basis. I'm

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not an expert in it.

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purchasers after November 16th?

MR. HARNES: I'm going to object to the

question. Object to the form of the question. It

And so we believe we have been in the past

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61 63 and continue to be a very good fiduciary on behalf securities litigation. Who is your counsel in that 1 2 of people who have suffered losses, damages in 2 case? 3 securities cases. We do that just like CalPERS does 3 A Labaton. 4 it. New York State Plan. Arkansas Teachers and on 4 Is that Labaton Sucharow --5 and on. That's what our role is. We feel like we 5 I never have learned how to pronounce the 6 6 do a better job and we have a fiduciary duty to the second name. 7 class, and we look out for that, and that's what we 7 Q Uh-huh. And are they a monitoring firm? 8 8 Α Yes. 9 9 BY MS. BRETAN: Q Okay. And the next case is the 10 10 Q So when you say here that Mississippi PERS Goldman-Sachs case? 11 believes its -- in paragraph four, "Mississippi PERS 11 A That's right. That was a pass-through 12 believes its claims against Defendants are typical 12 case, a mortgage-backed securities pass-through 13 of those of other members of the class," you think 13 case. 14 Mississippi PERS having sold -- let me rephrase --14 Q And who was your counsel in that case? 15 15 let me check the question, leave it there. Well, that was the one where -- the Pond 16 Let's go to paragraph seven. 16 Gadow & Tyler firm, but they associated Bernstein 17 17 Litowitz or got Bernstein Litowitz to be class 18 Q Paragraph seven lists other cases where 18 counsel on that. The case has settled. 19 Mississippi PERS was appointed lead plaintiff in 19 Q And I think you said Bernstein Litowitz is 20 20 securities cases in the three prior years; is that a monitoring firm for --21 correct? 21 They are. 22 22 Okay. Hill versus State Street? 23 23 Q And just running through those cases, the A It's ongoing and we're in discovery. 24 first one is Sat- -- "In Re Satyam Computer 24 That --25 Services." 25 Who is counsel? 62 64 1 A Right. 1 Bernstein Litowitz. 2 2 Bernstein Litowitz and -- Structured Asset Who was counsel in that case? 3 G&E and Bernstein Litowitz, I believe. We 3 Mortgage case, the next one --4 were co-lead counsel -- I mean co-lead plaintiff. 4 A Unfortunately --5 5 Q And Grant & Eisenhofer and Bernstein -- who is counsel? 6 6 A Well, Pond Gadow. It's a pass-through Litowitz are monitoring firms --7 7 A That's right. case, but I don't remember which of the underwriters 8 Q -- is that correct? 8 this is. It's a pass-through case. Pond Gadow & 9 A Uh-huh. 9 Tyler, they've associated -- Bernstein Litowitz 10 What's the status of that case? 10 owned several. Wolf Popper owned two and Lieff 11 11 A It's effectively over. We settled with Cabraser owned one, and I, unfortunately -- because 12 12 Satyam. We are in a tax dispute with the country of I don't know which one of the underwriters this is, 13 India, who claimed that they were able to assess a 13 I can't tell you, but it's one of the three. 14 14 15 or 20 percent tax on the settlement. We settled Q And all three of those firms are 15 15 with the accounting firm. We still have outstanding monitoring firms? 16 claims against the individual defendants, only some 16 A That's correct. 17 17 of them. Unfortunately, they are in jail, and we Okay. Bach versus Amedisys? 18 18 Α Amedisys. don't expect they'll be able to pay. The court 19 dismissed the individual defendants that aren't in 19 Q Amedisys. 20 20 jail. So there's defendants outstanding, but the A The judge dismissed the case. We filed a 21 21 motion for reconsideration. We're co-lead with collectibility is an issue. 22 Q Okay. The next one is World Bank of 22 Puerto Rico Teachers Fund. Our counsel is Bernstein 23 23 Litowitz and Puerto Rico's is Wolf Popper. Scotland. 24 24 A Uh-huh. Q Okay. And turning to schedule A, which is Q Is that a securities -- that's a 25 attached, you signed -- if you turn to page 3, this

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65 67 1 1 A That's correct. -- you signed this on January 5th, 2012; is that 2 2 correct? Okay. And those are purchases by PERS in 3 A That's right. 3 Diamond Foods? 4 Q Okay. The certification. In turning to A That's right. 5 5 schedule A, so we've talked about -- at the time of Q And so there are trades running from about 6 6 June 3rd, 2011, to August 19th, 2011. I'm going to this motion, the class period was defined to end 7 7 November 4th, 2011, correct? be asking you about those first, those trades first 8 8 up through August 19th --A I don't have the original complaint in 9 9 front of me, but I --A Okay. All right. 10 10 Q -- 2011. Do you know what the base --Q That was in Exhibit 3. 11 MS. BAFUS: Exhibit 4. No, Exhibit 3. 11 what PERS was relying on when it made those trades 12 12 in -- what information PERS was relying on when it BY MS. BRETAN: 13 13 made those trades in Diamond Foods? Q I can represent to you that it said 14 14 November 4th, 2011. MR. HARNES: I'm going to object to that 15 A Okay. Well, that's the trading data from 15 question. This is not what this witness is about --16 that period of time because that's what we would 16 this witness is here to testify. I'm happy to let 17 17 have had to file under the PLSRA. him answer. 18 18 Q Okay. And based on this schedule, it THE WITNESS: PERS doesn't do investing 19 19 decisions itself. It has, I think, somewhere in the looks like PERS had sold its shares by 20 20 November 16th, 2011; is that correct? 20 range of investment advisors that are hired by --21 A That's what this says, yes. 21 there's investment -- as I appreciate it --22 22 MS. BRETAN: Okay. Let's go to Exhibit 5. Ms. Tingle can give you all of this information. 23 23 I'm going to ask the court reporter to mark BY MS. BRETAN: 24 Exhibit 5. 24 Q Who is Ms. Tingle? 25 25 A She's investment director -- I'm not sure (Exhibit 5 was marked for 68 66 1 identification by the court reporter.) 1 of her exact title, but, I mean, she's in charge of 2 THE WITNESS: This would be a good time 2 all the investment issues as relates to PERS. And 3 for me to hit the restroom, if that's okay. 3 there's a board of trustees for PERS, and they have 4 MS. BRETAN: Okay. 4 a committee, and they interview and make decisions 5 THE VIDEOGRAPHER: Okay. I'll get us off of what advisors to hire or not -- or dismiss, and 6 6 the record, and if everyone can leave their those investment advisors are given, as I appreciate 7 7 microphones on the table. Going off the record, and it, unfettered ability to buy and sell based on 8 the time is 10:10 a.m. 8 guidance, either state law or the PERS guidance that 9 (Recess.) 9 they have, and they're -- some of them are indexed 10 THE VIDEOGRAPHER: Back on the record. 10 funds that might buy any kind of security worldwide. 11 The time is 10:21 a.m. Please continue. 11 Some may be a security in only U.S. companies, but 12 BY MS. BRETAN: 12 they have those that invest in small cap stocks and 13 Q Actually, I would like to turn back to 13 large value. I mean, it's full -- as I appreciate 14 14 Exhibit 4, if you don't mind, for a minute. Do you it, it runs the full gamut. 15 15 BY MS. BRETAN: recall Exhibit 4 has attached to it -- is a 16 declaration in support of the lead plaintiff motion? 16 Q Okay. 17 17 It has your certification attached to it, and A Those people make the decisions to buy and 18 attached to your certification is schedule A, which 18 sell. PERS has -- I nor Ms. Tingle are going to 19 has transactions in Diamond Foods. 19 know why we bought or sold shares in any stock, much 20 20 less this particular one. A Okay. 21 21 Q Okay. Thank you. And similarly for the Q Do you see that? If you look on the 22 22 left-hand side of the page on schedule A, sales of Diamond? 23 Mr. Neville, there are trades running from -- which 23 A That's right. We don't -- there's a 24 24 appear to be purchased in Diamond Foods; is that hands-off policy. I'm sure there's a formal word correct? 25 for it, but that's what I would call it, a hands-off

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69 71 recommendation to Geoffrey about a securities matter 1 policy, and they don't make any decisions. So if 2 the governor calls up and says, "Man, I want you all 2 unless we talk about it first, but he doesn't report 3 3 to buy some Coca-Cola," they're not going to do it. to me; he reports to Geoffrey. 4 Q Okay. So your understanding is that the Q Turning back a page on page 7, the 5 investment managers to PERS make all the decisions 5 questionnaire asks who prepared or reviewed the 6 with respect to buying and selling? 6 answers given and whether lawyers assisted in any 7 7 A That's right, and if -way and that they be identified. 8 MR. HARNES: Object to the form of the 8 A Which number are we talking about? Q It's paragraph nine, question nine. The 9 9 question. 10 THE WITNESS: And if it's an index fund, 10 questionnaire notes that you assisted --11 what stocks or securities are in the index is made 11 A That's right. 12 by the investment advisor. And that's -- so if they 12 Q -- in preparing or reviewing the answers 13 13 to the questionnaires. Is that correct? -- nobody is going to buy or sell a security based 14 on a phone call from Lorrie or me or the governor or 14 A That's right. 15 anyone else. 15 Q And attached to the questionnaire as 16 16 BY MS. BRETAN: Exhibit C is a list of Mississippi PERS transactions 17 17 Q Okay. in Diamond Foods, Inc.; do you see that? 18 18 MR. HARNES: I'm going to ask -- this is A Yes. 19 twice now. I'm going to ask you to let him finish 19 Q Did you prepare this exhibit? 20 20 A No. his answer before you try and cut him off. 21 THE WITNESS: We through with it? I'm 21 Q Do you know who prepared this exhibit? 22 22 through. Are you through with this? My presumption would be outside counsel. 23 BY MS. BRETAN: 23 They have access to the electronic information. 24 Q Yes. So before the break we marked 24 Q Okay. I noticed on Exhibit B, if you go 25 Exhibit 5 25 down to the purchases on October 6th, 2011; do you 70 72 1 A Okay. 1 see that? 2 Q Exhibit 5 is the "Court Questionnaire to 2 A Yes, uh-huh. 3 Lead-Plaintiff Candidates." Do you recognize this 3 It shows two purchases of 2900 shares on 4 document? 4 October 6th at two different prices; do you see 5 5 that? A Yes. 6 6 What is it? A Uh-huh. 7 Q Do you believe it's accurate that 7 A The -- and this was unique to my 8 8 experience, that this court sent out a questionnaire Mississippi PERS purchased 2900 shares at differing 9 and had those of us to answer all these questions. 9 prices on that day? 10 10 That's just not something that I've experienced A I did not go back and -- because I don't 11 11 before, but this particular judge wanted all these have electronic access, so -- so I didn't go back to 12 12 verify whether this information is accurate. It 13 Q And this questionnaire is signed -- let me 13 could be a typographical error. It could be 14 14 see -- turning to page 8, by Martin Millett; am I correct. You certainly could. The prices fluctuate 15 15 reading that correctly? throughout the day; so it could easily be at a 16 16 different price. A That's right. 17 17 Who is Mr. Millett? Q And the next two entries on October 18th, 18 A He's -- as I mentioned a while back, he 18 2011, show 3600 shares being purchased twice at two 19 worked with -- he's a younger attorney that works 19 different prices; do you see that? 20 20 A Same answer. with me and Geoffrey on securities matters at the 21 21 Q And on October 21st, 2011, it shows 2200 AG's office. 22 22 Q Do you have people who report to you shares being purchased twice; do you see that? 23 23 directly? A Same answer. 24 24 A Not even -- not even my secretary. I Q Okay. You're not sure whether those are mean, obviously Martin is not going to make a 25 accurate?

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73 75 1 A I don't have any personal knowledge. I 1 think earlier we were talking about who -- which of 2 2 the monitoring firms is normally recommended -have not looked at the electronic data. 3 3 Q Did you -- in helping to prepare this typically recommended to be lead counsel in these 4 court questionnaire, did you do anything to confirm securities litigation cases; do you recall that? 5 5 that the Exhibit B was accurate? MR. HARNES: I object to the form of the 6 6 question. I think the factual predicate is A I relied on representations of counsel. 7 7 Q Turning to page two of the court inaccurate. 8 8 THE WITNESS: You and I discussed who was questionnaire, I think this is a preamble of sorts 9 9 from the court, but if you look at line 23, it notes on our monitoring list and how they got on the 10 10 that -- I'll read it. "No decision by lead monitoring list, and we discussed how we might 11 11 select which of the monitoring firms we would want plaintiff is more important than the selection of 12 class counsel"; do you see that? 12 to work with on a particular case. We did discuss 13 13 A I do. 14 14 BY MS. BRETAN: Do you agree with that? 15 A Actually, I think the most -- I think 15 Q Uh-huh. And I think -- I think you said 16 it's --16 that typically the first firm that contacts the AG's 17 MR. HARNES: I'm not coaching the witness. 17 office with respect to potential claims in typical 18 THE WITNESS: I think it's a good answer 18 cases, that's the firm that's recommended; is that 19 -- I mean, you know it's a good statement, but 19 20 20 whether it is the most important, I'm not sure. I A Well, it's one of. We may recommend more 21 hadn't thought about it. I mean, according to Judge 21 than one firm, but that's true not just in the 22 22 Alsup, it means that; so, you know, I know the securities realm, but also secure -- would be the 23 23 correct thing for me to say at this point would be, case in non-securities cases. 24 "Yeah, that's right, Judge. You're right," but, I 24 Q And the AG's office handles non-security 25 mean, I'm not sure. I think it's extremely 25 cases as well as security cases? 74 76 1 important, but I don't know if it it's the most 1 A Right. You asked me that -- that was one 2 2 of the first things you asked me about, what I did, important. 3 BY MS. BRETAN: 3 and I oversee anti-trust, consumer and health care 4 Q What do you think is the most important? 4 fraud matters. 5 A I haven't thought about it at all. Q And turning to page 6 of the 6 6 Q Okay. On page -- turn to page 4 of the questionnaire, page 6 and question six, the court 7 7 certification -- I mean the questionnaire. That's asks whether there are any circumstances that might 8 8 question two. It asks about qualifications to be give rise to possible issues asserted against you 9 lead plaintiff. 9 that would not generally apply to the rest of the 10 A Uh-huh. 10 class do you see that? 11 11 A Uh-huh. Q On line 13 there it notes that 12 "Mississippi PERS engages in an extensive, thorough 12 Q And Mr. -- the response is that 13 process of vetting outside law firms with the 13 "Mississippi PERS is unaware of any circumstances 14 14 experience and manpower and resources to handle that might give rise to possible issues being 15 15 large, complex litigation such as this case"; is asserted against it that would not apply to the rest that correct? 16 16 of the class"; do you see that --17 17 A That's right. A Well --18 Q And then it goes on to say that "After 18 Q -- the answer, line 18? 19 selecting the firm that has done a comprehensive 19 A -- we are -- the answer is in relation to 20 analysis of a particular case, Mississippi PERS 20 the question asked. Yes, I see that. 21 21 negotiates and executes an agreement setting the Q And is it accurate that Mississippi PERS 22 potential attorneys' fees we're covering"; is that 22 was unaware of any circumstances that might give 23 correct? 23 rise to possible issues being asserted against it 24 24 A Uh-huh. that would not apply to the rest of the class? A It was in context of the an- -- I mean, And with respect to the vetting process, I 25

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77 79 1 the question asked -- I mean, an individual would 1 identification by the court reporter.) 2 not necessarily have -- is not a governmental 2 BY MS. BRETAN: 3 entity. So if an individual is asking to be lead, 3 Q Exhibit 6 is a memorandum in further 4 they may be subject to being sued for driving 4 support of Mississippi PERS' motion for appointment 5 5 negligently in a car; we wouldn't. as lead plaintiff --6 6 A Okay. And the converse is if the state 7 7 transportation department in the state of Q -- filed February 9th, 2012. Do you 8 recognize this document? Mississippi issued a no-bid contract on the building 8 9 9 of a bridge, an emergency circumstance -- an A Yes, uh-huh, 10 10 individual wouldn't be issuing a no-bid contract for Q So turning to page 6, substantive page 6, 11 a bridge to be built after a disaster. 11 now paragraph two there or section two, it says, 12 So there are going to be circumstances, 12 "Mississippi PERS will adequately work to represent 13 13 the interests of the class"; do you see that? but that's not what the court, as I appreciate the 14 14 question, was about. The question was about fraud. 15 The example is about fraud. "Ever convicted of a 15 Q And it goes on to say that -- and this is 16 crime?" No. Well, the county of Lauderdale or the 16 line 27 -- that "The requirement is met if there are 17 state of Mississippi is not going to be convicted of 17 no conflicts between the representative and class 18 18 a crime, but an individual might be. interests and the representatives' attorneys are Q Okay. So your understanding of question 19 19 qualified, experienced and generally able to conduct 20 20 six was that it was just about fraud? litigation"; do you see that? 21 A My understanding of question six is the 21 A Yes, you read that correctly. 22 22 context of the question that was asked. Q And do you agree with that statement? 23 23 Q What's your understanding of question six? A It sounds logical to me. 24 MR. HARNES: Asked and answered. 24 MR. HARNES: I'm going to object to the 25 THE WITNESS: I can read it. "Are there 25 form of the question to the extent it asks for him 78 80 1 any circumstances that might give rise to possible 1 to draw a legal conclusion, but he can go ahead and 2 issues asserted against you that would not generally 2 answer. 3 apply against the rest of the class?" Very 3 THE WITNESS: It sounds fine. 4 open-ended, very broad question. It could be open 4 BY MS. BRETAN: 5 to many interpretations. So I'll look to the rest Q So adequacy relates to whether there are 6 of the paragraph. 6 conflicts between the interests of the 7 7 "Have you ever been convicted of a crime? representative on the one hand, Mississippi PERS, 8 8 If so, state the circumstances. Have you ever been and the class interests generally; is that -- is 9 sued in a fraud suit? If so, state the 9 that correct? 10 circumstances." So the second and third part of 10 A Adequacy -- adequacy is determined by the 11 11 that paragraph would lead the normal person to court. There's case law. It's right there in front 12 understand that the very broad first sentence is 12 of you. You know, it's not my role here. You know, 13 13 talking about matters that have to do with I'm an attorney, but I'm not designated for purposes 14 14 fraudulent or criminal behavior. of interpreting the law for you. So I'm not going 15 15 BY MS. BRETAN: to tell you anything other than we adopt whatever 16 Q Okay. Are there circumstances that might 16 the case law is. 17 17 give rise to possible issues asserted against Q Okay. But this is Mississippi PERS' 18 Mississippi PERS that would not generally apply to 18 submission in support of its appointment motion to 19 the rest of the class? 19 be appointed lead plaintiff, correct? 20 20 A I've already answered that question. I A It's called a legal memorandum. 21 21 gave you an example. Q Okay. 22 MS. BRETAN: Okay. Let's turn to 22 A So it's prepared by the attorneys based on

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Exhibit 6.

Exhibit 6. I'm asking the court reporter to mark

(Exhibit 6 was marked for

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the law in this case, probably more Ninth Circuit

oriented, but certainly the U.S. Supreme Court and

what the congress has enacted and set out certain

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1	criteria to determine who should be class lead.	1	A It's on letterhead, but I signed it.
2	Q Can you turn to page 7 for just a moment?	2	Q Did you write this letter?
3	A Okay. All right.	3	A I mean, I helped edit it. It was a joint
4	Q At line 17 do you see the sentence	4	effort.
5	beginning with "Furthermore"?	5	Q A joint effort by?
6	MR. HARNES: I'm sorry. What page are we	6	A Martin, Geoffrey, the outside counsel and
7	on?	7	myself.
8	MS. BRETAN: Page 7, line 17.	8	Q Why did you send why did you send this
9	MR. HARNES: Sorry.	9	letter to Judge Alsup?
10	THE WITNESS: Okay. I read it.	10	A His response to some question that he had.
11	BY MS. BRETAN:	11	Q Do you remember what the question was?
12	Q Could you read that sentence aloud?	12	A My memory is he wanted to know why the
13	A The one that ends on 17 or starts on 17?	13	Mississippi PERS Attorney General's office and
14	Q The one that starts on 17, "Furthermore."	14	was the one who was in charge or whatever, who
15	A "Furthermore, there are no facts	15	basically the driving force behind litigation and
16	suggesting that any actual or potential conflict of	16	not PERS itself, for instance, Pat Robertson, the
17	interest or other antagonism exists between the	17	executive director or the board of trustees or
18	interests of Mississippi PERS and other class	18	whatever, and we laid out the law and why. And he
19	members."	19	was that was the what he wanted to hear, I
20	Q Is that statement accurate?	20	suppose, because that was the last we heard of it.
21	MR. HARNES: Same objection that I did	21	Q So Judge Alsup had asked for information
22	before.	22	about why the Attorney General's office was
23	THE WITNESS: At the time there was	23	representing PERS instead of someone directly at
24	nothing that would indicate that there were any	24	PERS; is that correct?
25	facts that would lead anyone to know about any	25	A That was the gist of my understanding. I
	82		84
1	antagonism. I there's no secret. I have	1	mean, he wasn't familiar with us, I guess. We never
2	somewhat of an antagonism with the counsel who was	2	had this issue come up before, but he wanted it
3	attempting to be representing the class, but I don't	3	addressed and we addressed it.
4	have any beef with those other class members.	4	Q Was it your sense that the that Judge
5	BY MS. BRETAN:	5	Alsup hadn't had prior cases where the Attorney
6	Q And who is that counsel?	6	General was representing the pension fund before; is
7	A I'd rather not say. They're not involved	7	that
8	in the litigation.	8	MR. HARNES: I'm going to object to the
9	Q Was it personal antagonism with their	9	form of the question as
10	A I don't care much for them, and one of	10	THE WITNESS: I don't
11	them particularly didn't care for me.	11	MR. HARNES: calls for speculation.
12	Q Is that the Robbins Geller firm?	12	THE WITNESS: Excuse me. I have no idea
13	A Yes.	13	what the basis was. I just know he was puzzled and
14	Q And were they among the retained firm for	14	curious. It wasn't the normal process for him, I
15	the	15	suppose, and so we went through this exercise to lay
16	A Oh, no.	16	it out for him. And we did. And here we are.
17	MS. BRETAN: Let's mark Exhibit 7.	17	BY MS. BRETAN:
18	(Exhibit 7 was marked for	18	Q All right. Turning to page 5 of the
19	identification by the court reporter.)	19	letter, at the very last line on page 5 of the
20	BY MS. BRETAN:	20	letter it says that "The office of the Attorney
21	Q Exhibit 7 is a March 5th, 2012, letter	21	General, on behalf of PERS, has accepted the
22	from it appears to be from Attorney General Jim	22	profound responsibility to be the fiduciary for the
23	Hood to Judge Alsup.	23	class impacted by the underlying allegations"; do
24	A It's on the letterhead.	24	you see that?

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85 87 Q What is the job of the -- what is the investors in small pension funds have been able to 2

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1 2 purpose of being the fiduciary for the class? 3

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MR. HARNES: Object. That question has been asked and answered, but you can go ahead and answer it again if you can.

THE WITNESS: It is to oversee the litigation, to make sure that the interests of the class are being represented. One of the reasons that we have law firms that -- on our monitoring list and not every law firm that might want to be on it is that we want to make sure that we have law firms that we think are going to follow the guidance of our office and also look out for the best interests of the class and not their own interests. Not to say that there are some firms that are out there that wouldn't be good ones. It's just that at some point in time we ran -- 12 to 13 seemed to be as many as we needed to work with.

You monitor litigation. You engage in, you know, strategy issues and know what's going on to be able to say, "I'm not comfortable with that" or "We need to do something differently."

But it's a global issue. There are people that I don't know personally, obviously -- I don't do. So I think in that respect we've accomplished

Q Attachment A to this letter appears to be a securities litigation policy of PERS; do you see

A I do. I think this is off their -- the website for them.

Q Is that off their website? Are you familiar with the policy?

A I've seen it. I didn't help write it, but I've seen it. I'm not intimately familiar with it, but I'm familiar -- I have seen it before.

Q And you are the person who is at the AG's office who is in charge of securities litigation at PERS?

A That's right, but I think Margo Bowers, who is now retired -- she was our attorney at PERS. I think she helped write this for PERS.

Q On page 1, I think, about in the second big paragraph, the final sentence there it says tha "The lead plaintiff might also be in a position to reduce fees paid to the attorneys from any settlement, thereby resulting in more compensation for the investors"; do you see that?

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1 know how many people you all know, but tens of

thousands, hundreds of thousands of people who own

- 3 securities in Diamond Foods. And it's our job if
- 4 they're in the class to look out for their
- 5 interests. It may not necessarily be our particular
- 6 interest, but you have to be global about it. It's
- 7 much like, to me, being mayor. You can't worry
- 8 about the neighborhood you grew up in or the
- 9 elementary school you went to. You have to look out 10 for the entire city. So I don't see much difference

11 in that.

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BY MS. BRETAN:

Q Is part of the fiduciary responsibility making sure that the choice of class counsel and the agreement related to the fees for class counsel is in the best interest of the class?

A Yes, but, you know, it would be nice to have a no-fee -- the lawyers do it for free, but it doesn't work that way. I presume you get paid based on the hour, and the more you work on this case, the more you get paid. And so our interest is to try to find somebody that for a reasonable fee will do the case, and historically institutional investors like MPERS has been able to negotiate rates that are better than what small investors or individual

A I do.

Q Is that what we were talking about earlier, the ability of lead plaintiff to negotiate fees that are in the best interest of the class?

MR. HARNES: I'm going to object to the form of the question.

THE WITNESS: No fee is in the best interest of the class, but that's not what's going to happen. You're not going to represent Diamond Foods for free, and law firms aren't going to represent the class members in this case for free. So you try to find some reasonable amount.

We came up with a schedule. We're comfortable with it. The court apparently is comfortable with it because it was provided to, and -- and so we feel like -- that we do a decent job with it that way. I mean, there -- some pension -- and mainly my experience is with institutional investors because we talk -- we work together. Some of them bid out each case to look at separately and they take bids on legal fees on a percentage or contingent fee. We don't. Not to say that their system is better than ours or ours is better than theirs. It's a policy decision that we make. Some have a higher -- they allow higher fees or they

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89 91 1 don't have a structure at all and they just look at PERS is trying to say here is that there's a theory 2 each case differently, look at how many hours are 2 out there that I don't agree with, Jim Hood doesn't 3 put in it, trying to determine on a lodestar basis 3 agree with, that if you own a stock and -- let's say 4 whether -- you know, is 16 percent or 27 percent you own 10 million shares of Coca Cola and you own 5 5 better on that particular case based on the work it in three different investment accounts, one in 6 6 index two that are -- analysts make decisions to buy involved, how far you got into the litigation, the 7 7 case settled a month prior to trial or did it settle and sell based on their various issues that they --8 8 fairly early on in the litigation. And so they analysis they do, whether that's a good stock to 9 9 don't have an agreement until it's time to file for own, when to buy, when to sell. And if you were to 10 10 approval. We happen to have one. file a lawsuit against Coca-Cola, then because you 11 11 BY MS. BRETAN: still own the shares, that -- that whatever either 12 12 Q In looking at this sentence we were just judgment or settlement you may obtain from it is a 13 13 current -- is going to come from the current talking about, about lead plaintiff may also be in a 14 position to reduce fees paid to attorneys from any 14 resources of the company, and you pay back to the 15 15 folks who own the stock, which would include PERS in settlement, is that part of the fiduciary 16 16 responsibility to the class that the AG would that particular example, for a window, two-year 17 17 undertake on behalf of PERS in this action? window, let's say, and so there -- it might not be 18 18 A That's right. If we were able to either in the interest of the current stockholders to give 19 obtain a settlement or obtain a judgment and go to 19 money to the former stockholders. Literally, it --20 20 the court and ask for a fee approval, we will sit I guess you could say it's true, but if you don't do 21 down with the counsel and take the fee structure and 21 it, if you don't hold the company accountable, then 22 22 figure out what it is we will propose to the court. they do whatever they want because they can always say that there are former stockholders and there are 23 23 Judge Alsup may not approve it. He may cut it. He 24 may give more. I doubt more, but, I mean, that's 24 current stockholders, and if you take it from the 25 just his prerogative as a federal judge. I mean, 25 current ones and give it to the former ones, you're 90 92 1 it's basically unfettered control over how, you 1 punishing the current owners. 2 2 And, again, the National Chamber of know, the class counsel is compensated. He is much 3 more of a hands-on reviewer of those issues than 3 Commerce position would be, "Great," because then 4 some other judges that we've dealt with, but that's 4 nobody would ever be accountable for oil spills, 5 his prerogative. He got the appointment for life 5 stealing, back-dating stock options, misrepresenting 6 6 and it's his job, not mine. accounting, over- -- misrepresenting --7 7 Q Turning to page 2 -- oh, no. Sorry. Let misrepresenting how much stock options they may take 8 me stay here. Let me just ask one more question 8 or the rewards, all kinds of fraudulent activity, 9 here. In the next paragraph down it says that "In 9 bribes to foreign officials. 10 10 some cases where a large continuing investment So if you just don't do anything because it's going to take money from the current 11 11 position exists, the State may, due to potential 12 conflict between vigorous pursuit of the company and 12 stockholders, then perhaps some people would believe 13 the values of PERS' retained holdings, take a 13 that that's somehow breaching a fiduciary duty. 14 14 passive role or withdraw its support from the

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A Uh-huh.

class"; do you see that?

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Q So I'm just trying to understand that.

What does that sentence mean?

A Well, it's not a legal concept like we would have studied in law school. It's just the National Chamber of Commerce's position always is that nobody ever ought to sue anybody ever, no matter what, and nobody ought to go to jail.

I don't happen to subscribe to that theory and neither does my boss. What I'm guessing what

- Q So in this case Mississippi PERS had sold all of its stock by November 16th, 2011, correct?
- A That's the date that sounds familiar,
- November of '11.Q And would the -- so you're a f
- Q And would the -- so you're a former stockholder at that point?
  - A That's right.
  - Q And so are their interests there as a former stockholder different than people who still held shares after that point or were purchasing shares after that point?
    - A Mr. Ready, who was the executive director

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93 95 point on it, the Attorney General decides which at the time this -- my understanding is this is --1 2 Q Of PERS? 2 actions to pursue on behalf of PERS, correct? 3 3 A Of PERS at the time this was developed, A That's right. That's what the 4 his philosophy would be that this is not a problem constitution says he's supposed to be. 5 Q The Mississippi constitution? 5 for PERS because they don't own the stock anymore. 6 Q What is not a problem for PERS? 6 Right. Α 7 7 A Being involved in a case like Diamond. Q And also the Attorney General decides what 8 Q Let me just go back to my question. 8 counsel -- legal counsel to retain on PERS' 9 9 behalf --A Well --10 MS. BRETAN: Could you read back my 10 A That's right. 11 11 Q -- for this litigation? question, please? 12 (Record read by the reporter.) 12 A That's right. If PERS needs a law firm to 13 13 THE WITNESS: Well, that's not what -- I give them guidance on an issue that's complex, then 14 14 that's -- the AG's office finds counsel for them. mean, this policy is talking about a problem that 15 15 PERS might have in that it may be a current We -- recently PERS was sued as someone who had sold 16 stockholder and that their concern would be we're 16 a security -- I don't remember the details of it --17 17 suing ourselves, in essence. It's not the case here along with others to disgorge the monies that they 18 18 because I've told you, I guess, at least twice, if received from an acquisition, and so we're a 19 not more times already, the fiduciary responsibility 19 defendant in that case. So we found them counsel. 20 20 That's just -- and it's not just with PERS. It's of being a class rep is a higher calling, so to 21 speak, than just to a policy that PERS may have 21 with other agencies. 22 22 Q Okay. And Judge Alsup ultimately granted 23 23 PERS' motion to be appointed lead plaintiff; is that Regardless of what this policy says is --24 when the court is appointed -- in PERS -- and I am 24 25 on behalf of the Attorney General. The focal 25 A I wouldn't be here if he hadn't. 96 94 1 point -- our job is to be the fiduciary for the 1 Q That's right. 2 Okay. Exhibit 8. class, whatever the court allows the class to be or 2 3 restricts it to be, and, therefore, regardless of 3 (Exhibit 8 was marked for 4 this policy or anything else, my job is to look out 4 identification by the court reporter.) 5 for the interests of the class first and foremost. BY MS. BRETAN: 6 That's what I have to do. 6 Q Are you familiar with Exhibit 8, 7 7 BY MS. BRETAN: Mr. Neville? 8 Q Turning to pag 2, there's a provision at 8 A Yes, I've seen it. 9 the bottom there, "Retention of Outside Counsel." 9 Q And that's the order appointing lead 10 A Okay. 10 plaintiff in this case? 11 11 Q Can you just read that sentence for me, A That's right. 12 12 please? Q It's March 20th, 2012? 13 A The -- the one that starts "If a 13 14 14 recommendation"? Okay. And turning to the conclusion, page 15 15 Q Correct. 12, line -- Judge Alsup talks about lead plaintiff 16 16 "If a recommendation to pursue an active moving for class counsel, selecting class counsel. 17 17 role in seeking recovery of financial damages is And at line 15 he says the order says, "The motion 18 18 received, the Attorney General, Mississippi, will should be accompanied by declarations from lead 19 determine what action, if any, that should be taken. 19 plaintiff explaining the due diligence undertaken 20 20 Should the decision -- "keep going? with respect to the selection of class counsel"; do 21 21 Q Yes, please. you see that? 22 22 "Should the decision be made to pursue A Yes. 23 litigation, the Attorney General will retain or 23 Q And that "Those declarations should 24 24 provide legal counsel on PERS' behalf." explain why counsel was selected in favor of other Q So the Attorney General -- to put a fine 25 potential candidates"; do you see that?

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1	A Right, Uh-huh.	1	Q And that was filed on April 24th, 2012; is
2	Q And then PERS goes ahead and PERS files	2	that correct?
3	its motion for appointment of lead and local	3	A It looks like it, yeah.
4	counsel, correct?	4	Q And in that motion Mississippi PERS sought
5	A Yes.	5	to have the Chitwood firm and Grant & Eisenhofer
6	MS. BRETAN: This is Exhibit 9.	6	appointed as lead counsel and Lieff Cabraser as
7	(Exhibit 9 was marked for	7	local counsel, correct?
8	identification by the court reporter.)	8	A That's right.
9	BY MS. BRETAN:	9	Q We've marked Exhibit 10. You can keep
10	Q Exhibit 9, Mr. Neville, is the motion by	10	that next to you. What is are you familiar with
11	Mississippi PERS for approval of lead and local	11	Exhibit 10?
12	counsel; is that correct?	12	A Uh-huh. It's our retention agreement.
13	A It's a notice and a motion.	13	Q And that's a retention agreement entered
14	Q And turning to page 2, which is the	14	into with the Chitwood firm?
15	notice	15	A That's right.
16	A Okay.	16	Q And is this the agreement that governs
17	Q at line eight it says that "Mississippi	17	this case?
18	PERS is moving for an order approving and appointing	18	A Yes.
19	Chitwood Harley Harnes and Grant & Eisenhofer as	19	Q And can you tell me when it was entered
20	co-lead counsel and Lieff Cabraser as local counsel;	20	into? It's on page 2 at the top.
21	is that correct?	21	A April 24th, 2012.
22	A That's right.	22	Q Okay. And that's the same day that
23	Q And when was this motion filed?	23	that MPERS moved for appointment of the lead
24	A This says April 24th of 2012.	24	plaintiff and lead counsel; is that correct?
25	Q And you submitted a declaration under seal	25	A That's correct.
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1	turn to page 3. It said footnote one says	1	Q And looking at page 2
2	you've submitted a declaration under seal in support	2	A Of Exhibit 9 or 10?
3	of that motion; is that correct?	3	Q Of Exhibit 10. It seems that the
4	A That's right.	4	agreement only applies to the Chitwood firm; is that
5	Q Okay. So at the time of the motion it was	5	correct?
6	still contemplated by MPERS that the Chitwood firm	6	A Well, that is the firm that is retained,
7	and Grant & Eisenhofer would be co-lead counsel and	7	but they have the authority to bring in other
8	Lieff Cabraser as local counsel?	8	counsel if they with our approval. Look on
9	A That was our our thought process, yes.	9	paragraph six, page 4. We it's our policy we
10	(Exhibit 10 was marked for	10	don't we I think one time we didn't do this,
11	identification by the court reporter.)	11	but and that we may not have even done it
12	THE VIDEOGRAPHER: Excuse me, Counsel.	12	then, but we sign a retention agreement with one law
13	This marks this marks the end of tape number one	13	firm and then give authority based on whatever the
14	in the deposition of George Neville. We're going	14	circumstances may be that of other law firms that
15	off the record, and the time is 11:03 a.m.	15	may be involved in litigation, but the retention
16	(Recess.)	16	agreement is with one, and then they do a joint
17	THE VIDEOGRAPHER: We're back on the	17	effort agreement or whatever they may want to call
18	record, and this marks the beginning of tape number	18	it.
19	two in the deposition of George Neville. The time	19	Q So did the Attorney General's office on
20	is 11:09. Go ahead, please.	20	behalf of MPERS give approval for the Chitwood firm
21	BY MS. BRETAN:	21	to, pursuant to paragraph six here, associate other
22	Q So before the break we were talking about	22	attorneys at its own expense?
23	Exhibit 9, which is the motion for appointment of	23	A That's right.
24	lead and local counsel.	24	Q Do you know if that's there's an
25	A Okay.	25	agreement to that effect?

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101 103 A We gave them the authority that they would 1 1 any kind of analysis for it. 2 be able to use and could use G&E as long as the 2 Q In paragraph four it says, "The Attorney 3 court approved it. 3 General shall maintain responsibility for the public 4 Q And is that just a verbal okay or is that distribution of information concerning this matter." 4 5 reflected in writing anywhere? 5 6 6 A I imagine I just told it to them because Q It goes on. What is that -- what is that 7 it's been our policy all along, is that they -- they 7 provision about? 8 have to notify us who they're going to use if they 8 A It's the same provision that's in all the 9 9 want to bring in a firm. other retention agreements, securities or 10 10 We have cases -- not necessarily non-securities, and if it -- the local press called 11 securities cases, but we have some complex 11 up the law firm because they saw their name on the 12 anti-trust or consumer-type cases or health care 12 pleadings and started asking them about it, the law 13 13 fraud cases, and we may have a retention agreement firm needs to refer to us. 14 with a particular firm, but we know from having met 14 Q And I'm going to -- the retention 15 with a group if there's a group that might want to 15 agreement has two fee agreements attached as 16 work on the litigation who is involved, and then 16 exhibits. The first one appears to relate only to 17 they do some sort of a agreement amongst themselves. 17 matters settled prior to the initiation of Q And what other firms did the Chitwood firm 18 18 litigation. 19 associate in this case? 19 A Right. 20 A Well, it was -- G&E was going to be 20 Q You know, at the time of this agreement 21 co-lead counsel, and then Lieff Cabraser was going 21 obviously litigation had been initiated. 22 22 to be local counsel. That's not what the court --A That's right. 23 23 So that's not really pertinent here, what the court approved. Q 24 Q How did -- was it the recommendation of 24 correct? 25 the Attorney General that Grant & Eisenhofer be 25 That's correct. 104 102 associated and Lieff Cabraser be associated as lead 1 1 Q So I'd like to turn to Exhibit B in just a 2 and local -- co-lead and local counsel, 2 minute, but just staying on this same page, on 3 respectively? 3 page 3 it says under section B that "All reasonable 4 A He approved it. It was my recommendation. 4 and necessary costs of the litigation, in short, are 5 Q Your recommendation to the Chitwood firm? reimbursed from the recovery in the case"; is that 6 6 A It was my recommendation to the Attorney right, to the law firm? 7 7 General that we would -- that Chitwood would be the A We allow them to file for reimbursement 8 8 signator on the retention agreement, G&E would work for those expenses from any settlement or judgment. 9 with them and Lieff Cabraser would be local counsel, 9 Q Let's turn to Exhibit B. And just --10 and he agreed to that. 10 sorry. Just -- you signed this agreement on behalf 11 11 Q Turn to paragraph three of the agreement of the Attorney General? 12 12 A No, GM is Geoffrey Morgan. that's on page 3, the top. 13 13 MR. HARNES: What is the order? Q Oh. 14 14 BY MS. BRETAN: A He's the chief of staff. 15 15 Q It says, "The Attorney General and the law Q Oh, that's the chief of staff. 16 firm both recognize that the claims present numerous 16 A I'm GN. He's GM. 17 Q Okay. My Ms and the Ns were confused. 17 factual and legal obstacles"; do you see that? 18 A Uh-huh. 18 A That's all right. 19 Q What are the factual and legal obstacles 19 Let's look at Exhibit B. 20 in this case? 20 We can abbreviate our names GEO period; 21 21 A This is standard language we use, I think, we'd both be the same. 22 22 in every retention agreement. I think it will -- as Q So Exhibit B appears to set forth a 23 we flesh out this litigation in court, we'll best be 23 contingent fee schedule for cases that are already 24 24 able to determine what you all perceive to be in litigation; is that correct? factual and legal obligations, but I haven't done 25 A That's right.

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105 107 1 Q And is this the fee agreement that applies 1 State of Mississippi after 25 million," in the first 2 in this case? 2 tranche there. So is that -- does that really mean 3 A Yes. 3 to say recovery on behalf of the class? 4 Q Okay. And so if I'm reading it correctly, 4 A In this particular -- I'm sorry. I if there's a recovery by the State of Mississippi up 5 5 interrupted you. 6 to 25 million, there's a sort of tiered percentages 6 Q Do you mean class recovery or recovery to 7 7 of -- with respect to fees; is that -- is that Mississippi PERS? 8 8 right, based on certain criteria? A In this particular case it's going to be 9 9 A Yeah, this really speaks for itself. I the class. 10 10 mean, I think it's pretty clear cut. Q Okay. 11 Q Okay. And turning to the explanatory note 11 (Exhibit 11 was marked for 12 on page 8, I just want to ask, just so I'm 12 identification by the court reporter.) 13 13 understanding it correctly, sort of midway down --BY MS. BRETAN: 14 14 A Of the page or the paragraph? Q So Exhibit 11 is the order appointing 15 Q The first paragraph. It talks about the 15 class counsel. Do you recognize this document? 16 fee -- the incremental dollar amounts falling within 16 A Yes, uh-huh. 17 each subcategory and various -- and multiplying the 17 Q And it notes -- in the first paragraph of 18 incremental amount. What's an incremental amount? the order it notes that Mississippi PERS had 18 19 19 submitted declarations explaining its due diligence A This was developed because we always had 20 20 understood if you had a recovery of, let's say, in selecting counsel and why counsel was favored 21 \$100 million, that you wouldn't say, "Well, it's the 21 over other -- over other candidates; is that right? 22 22 third to --" after filing the complaint in the 23 23 middle -- after filing the complaint after discovery Ω And that was the declaration that the 24 and completing waiting trial, 14 percent -- it 24 earlier order had referred to; is that correct? 25 wouldn't be 14 percent of the 100 million. It would 25 We submitted everything the court asked us 106 108 1 actually be the percentage for the first 25. It 1 2 2 would be the percentage for the 25 to 75, and then Q Okay. And turning the page there, it 3 the last \$25 million would be in this fee, and you 3 looks like the court appointed the Chitwood firm and 4 would add those three things together. 4 Lieff Cabraser but not Grant & Eisenhofer; is that 5 5 correct? This is what we understood all along, but 6 one of the people we entered in the agreement with, 6 A That's right. 7 7 the non-securities case, felt like they -- it would Q And I understand the court ordered that 8 8 be helpful to have this explanatory note so there the proposals and the selection process is --9 wouldn't be some confusion down the road if I 9 remains under seal; so I'm not going to ask you 10 dropped dead or the General dropped dead or 10 specifically about that here, but is -- is -- I know 11 11 something and there was nobody to say, "Oh, yeah, we spoke earlier about Grant & Eisenhofer being 12 that's what it meant." And you wouldn't go right to 12 associated by the Chitwood firm. Are they still 13 that figure because, in essence -- simplistically 13 associated in this case by the Chitwood firm 14 14 you could say that, but that's not what it meant. notwithstanding this order? 15 15 So we devised this explanatory note with an example A I don't know what agreement they -- if just to make sure that folks would understand what 16 16 they ever reached anything in writing, but if the 17 17 the agreement meant. court were to allow G&E to participate in the case, 18 Q So the incremental amount is the 18 then they will, but as far as I know right now, 19 additional amount that falls in the next category --19 they're not allowing them to.

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together.

the additional amount of recovery?

A You take that which applies -- falls into

each one of those categories and you add them

about the Exhibit B, it says, "For recovery by the

Q Okay. And just to clarify one more thing

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The last sentence of this paragraph says,

was an unusual circumstance for us. Judge Alsup is

-- handles things different than most all the judges

"Three law firms will not be appointed due to the

risk of wasteful, duplicative effort," and that was

the court's position. Again, we -- we just -- this

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109 111 1 1 We have a great local counsel, as -- I in the country, but that's his prerogative. And he 2 felt like because Lieff Cabraser is a -- does a lot 2 don't know how many of these securities cases you've 3 3 of securities work, they're a very good firm, done, but a lot of times local counsel is maybe a 4 they're on our monitoring list, that if they're one- or a two-man shop that's local to the community 5 5 going to be local counsel, they might as well be that -- but in this case we chose Lieff Cabraser engaged --6 6 because they were a monitoring firm. They were a 7 7 MR. HARNES: Can I interrupt for just a monitoring firm; so it made sense to use them. So 8 8 the court's position is he's appointing them class second? I'm sorry. I have no issue with this 9 9 counsel, not just local counsel. That's what it witness discussing anything that was submitted to 10 10 says right here. the court, particularly since obviously it was 11 11 Q I understand that the fee structure submitted to the court and the court -- I'm just 12 very sensitive to this witness -- the lead plaintiff 12 doesn't change no matter how many attorneys you have 13 13 is ordered to maintain the confidence of all in the room, but -- but having multiple law firms 14 14 would change -- it could potentially impact the proposals and not to discuss the selection process. 15 MS. BRETAN: I understand, and I'm not 15 costs that are associated with prosecuting the 16 16 interested -action, correct? 17 17 MR. HARNES: I'm trying --A It could, but, I mean, we could -- you 18 18 MS. BRETAN: -- in -know, sometimes it's better to have more, but I --19 MR. HARNES: I'm trying not to be 19 you know, we just -- we're following whatever the 20 20 obstructive because I really don't care. If it were judge's guidelines are on it. 21 not for the court's order, I'd be happy for him to 21 MS. BRETAN: Okay. 22 22 discuss anything that was submitted to the court. (Exhibit 12 was marked for 23 23 MS. BRETAN: I don't -identification by the court reporter.) 24 MR. HARNES: Obviously, it's all out there 24 MS. BRETAN: Can you hold on to that for a 25 already. 25 second? 110 112 1 MS. BRETAN: I appreciate that, 1 Q Are you familiar with the terms "pay to 2 2 Mr. Harnes, and I -play"" or "pay to sue"? 3 MR. HARNES: But I'm just sensitive -- I'm 3 A I have heard of those terms, yes. 4 sorry. I just wanted to caution the witness not to 4 Q And what's your understanding of what 5 those terms are about? be too specific. 6 6 MS. BRETAN: I understand that, A It's a National Chamber of Commerce's very 7 7 Mr. Harnes, and I'm not going to ask him about what false, misleading accusations trying to pass tort 8 8 was submitted to the court in the due diligence reform across the country, to appoint very 9 process. 9 conservative federal judges and state -- and elect 10 10 Q But looking at the order here, it does say state court judges so that they aren't held 11 11 accountable for the wrongful actions that they that the court felt that three law firms would not 12 12 commit. be appointed due to the risk of wasteful, 13 duplicative effort, and what's your understanding of 13 One of the things that they try to say is 14 14 that the only way that a law firm is going to get a 15 15 A The attorneys aren't paid on an hourly case by -- for any office holder is they contribute 16 basis like you are. So if you brought four lawyers 16 to their campaign. So that's what the "pay" is, as 17 17 to the -- to this deposition, that would cost I understand it. So if you don't contribute, you

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don't get to, quote, play.

just trudge on and do our job.

It's horrific PR bullshit, and I take

great offense to it, but I'm a public servant, and I

Q So the pay in "pay to play" or "pay to

don't have any -- I don't have Fox News to trumpet

my BS, and I don't have the money that the National

Chamber of Commerce has to overcome the BS; so we

Diamond whatever your rate is times four.

I can bring 15 lawyers to the table and

they aren't going to get a fee any larger than what

the court is going to award based on a fee structure

or whatever the court thinks is prudent. So I'm not

really sure what the judge's concerns were about

this, but, be that as it may, he's got it in his

order and so we are bound by it.

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April 3, 2013

113 115 1 sue" is about political campaign contributions? corporate wrongdoers accountable. We run into it 2 A That's my understanding. 2 over and over again with so-called tort reform, 3 3 Q Okay. which is all it is, is an inability to be able to 4 A And they apply to contractors with the 4 hold corporate wrongdoers accountable. 5 5 governor or the mayor. I mean, it's whatever -- it Q How does the Sunshine Act prevent lawsuits 6 is an attempt to try to disparage office holders, as 6 from being filed? 7 I appreciate it. You asked me about it because in 7 A Well, the idea is that --8 8 MR. HARNES: Can I interrupt for just a the context of these cases it would apply to my 9 9 boss, but -- because he is the Attorney General. second? I'm going to allow this witness, but I'm 10 10 just curious as to what topic identified in the But it's certainly something they'll castigate the 11 mayor of San Francisco or the governor of Ohio about 11 30(b)(6) motion --12 doing. 12 MS. BRETAN: Six. 13 13 MR. HARNES: Six. And how does the Q So "pay to play" or "pay to sue" applies 14 14 Sunshine law have anything to do with anything in to your boss, as an elected official? 15 15 A He has to run for office, and so he raises question six? 16 16 campaign funds, and so the criticism has been that MS. BRETAN: Adequacy. 17 17 he raises funds from people that often have --MR. HARNES: What --18 18 involved in litigation on behalf of the State. MS. BRETAN: Adequacy. 19 19 Q Are you familiar with House Bill 211? I MR. HARNES: In what respect? 20 20 think that's called the Sunshine Act. MS. BRETAN: Well, I don't need to justify 21 A That's the most ridiculous name in the 21 any line of questioning to you. I believe it 22 22 world, but I am vaguely familiar with it. I'm very relates completely to adequacy and the adequacy of 23 23 this AG to represent Mississippi PERS in a class in intimately familiar with it. 24 Q And what is it? 24 25 It is an attempt to carry the water for 25 MR. HARNES: Well, can you clue me into 116 114 1 the National Chamber of Commerce by the Mississippi 1 the nexus between one or the other? MS. BRETAN: We'll get there, Mr. Harnes. 2 legislature, the new speaker, who didn't get hired 2 3 by our office to do -- get involved in a case that 3 MR. HARNES: I'm not saying this witness 4 he wanted his law firm to be involved with, which is 4 -- but you're asking him legal opinions, and it's 5 5 a conflict of interest. So part of his punishment 6 6 in carrying the water for whatever that organization MS. BRETAN: I'm just asking him his 7 7 is, the National Legislative Conference something -understanding of what the Sunshine Act is. 8 8 I don't know -- that the Chamber of Commerce funds, THE WITNESS: It's not sunshine, but, gave it model -- gave model legislation they wanted 9 anyway, that's what -- it was, again a propaganda 10 passed to try to keep people from being able to hold 10 tool. 11 11 them accountable. BY MS. BRETAN: 12 Q So does the Sunshine Act relate to those 12 Q It was a propaganda tool? 13 concepts we were discussing, the "pay to play" and 13 The term "Sunshine Act" is a propaganda 14 14 "pay to sue" concepts? 15 15 A Not really. All it is is an attempt to Q How does the Sunshine Act or House Bill --16 try to stop the ability to file the lawsuits and 16 let's go with House Bill 211 -- how does that 17 17 limit the ability to file cases to hold wrongful prevent lawsuits from being filed? 18 corporate wrongdoers accountable. 18 A It attempts to -- well, not securities 19 Q Would it be fair to say that the Sunshine 19 cases, but -- and it was admitted to by a 20 Act related to concerns raised about contingency fee 20 pharmaceutical attorney the other day in court; so 21 contracts being awarded to people donating to 21 it's finally nice to have somebody on the record to 22 22 political campaigns? admit that the whole attempt -- part of it was to 23 A It doesn't stop it; so it has nothing to 23 keep attorneys from being able to obtain any kind of 24 24 do with that. It's all a political ploy to stop a fee from the contingent fee contract off of people from being able to file lawsuits to hold the 25 penalties and punitive damages.

	117		119
1	So if a corporation is peddling goods in	1	Q And with respect to contingency fee
2	Mississippi that are fraudulent or dangerous, or	2	contracts, it sets the House Bill 211 sets new
3	whatever it might be, and under our Consumer	3	limits on percentages applicable to certain
4	Protection Act we file a claim, try to hold them	4	recoveries; is that correct?
5	accountable for it, the cost per product or the	5	A That's right. It's different than the
6	number of products sold in the state may not be, you	6	retention agreement there.
7	know, millions of items or tens of millions of	7	Q Is it different? How is it different?
8	dollars. So the contract I mean, under the	8	A I don't know. Pick up the papers and look
9	House Bill 211 says you can only collect a	9	at them. You're grown. You can read. Just
10	contingent fee off of the actual damages the state	10	they're different tables. I don't remember
11	may have suffered, not any at all on the penalties	11	Q And
12	and fees, and so, as the pharmaceutical lawyer said	12	A the specifics.
13	the other day, it just prohibits it keeps the	13	Q Sorry. Was if you recall, is the
14	incentive for law firms to want to bring these kinds	14	are the percentages in the retention agreement with
15	of cases because they wouldn't be able to afford to	15	the Chitwood firm in this case higher than than
16	bring a case that may have a \$200 million penalty	16	allowed under the House Bill 211?
17	component and only and I'm just throwing out	17	A I think it's on the lower end of
18	figures a \$7 million actual damages component.	18	recoveries. It's the new legislation has a
19	It becomes economically not practical, just like a	19	higher percentage, but all that's irrelevant because
20	business has to do an analysis, "Do I want to go	20	it doesn't apply to this case. This case was filed
21	into this market or not? Do I do I want to open	21	before the law went into effect. So it's
22	hotels in this in this locale?" They have to do	22	irrelevant. That's why I'm sitting here puzzled why
23	a cost-benefit analysis.	23	you're making all of this as an issue because it has
24	Well, law firms have to do the same thing	24	nothing to do with it.
25	when they come to us and say, "We're aware of this	25	We've been approved as class rep after
	118		120
1			*
1	wrongdoing, and we want to try to hold folks	1	certification over and over again, and we get asked
1 2	wrongdoing, and we want to try to hold folks accountable for that, and in order to be able to do	1 2	
			certification over and over again, and we get asked
2	accountable for that, and in order to be able to do	2	certification over and over again, and we get asked the same inane questions that you're asking here.
2	accountable for that, and in order to be able to do it, we want to be compensated because, just like	2	certification over and over again, and we get asked the same inane questions that you're asking here. You're wasting my time and you're wasting your time.
2 3 4	accountable for that, and in order to be able to do it, we want to be compensated because, just like you, we want to get paid." Well, they want to take	2 3 4	certification over and over again, and we get asked the same inane questions that you're asking here. You're wasting my time and you're wasting your time. It's irrelevant. This case was filed in by
2 3 4 5	accountable for that, and in order to be able to do it, we want to be compensated because, just like you, we want to get paid." Well, they want to take the incentive out of being paid. It means it's	2 3 4 5	certification over and over again, and we get asked the same inane questions that you're asking here. You're wasting my time and you're wasting your time. It's irrelevant. This case was filed in by someone else. We came in, saw it was a good case,
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	121		123
1	agency of the State, or statewide elected official	1	July 1st of 2012. So what difference does it make
2	acting in its official capacity may not enter into a	2	when it passed a committee or when it passed the
3	contingency fee contract that provides for the	3	house or when it was signed by the governor?
4	outside attorney to receive a contingency fee	4	Q Who is the governor of Mississippi?
5	exclusive of reasonable costs and expenses incurred	5	A Phil Brian.
6	in connection with the case, which is in excess of	6	Q And do you know if he was in favor of this
7	the following"	7	bill or expected to sign it?
8	A Where	8	A My understanding, he was in favor of it.
9	Q and	9	Q So he was by the time lead plaintiff
10	A Excuse me. Where are you?	10	had filed its motion for appointment of lead
11	Q I'm at paragraph two, line 52. And then	11	counsel
12	it sets out certain provisions of recovery similar	12	A It's irrelevant.
13	to percentages set out in the retention agreement,	13	Q it had passed?
14	correct?	14	A I'm not answering any more of the
15	A There it's a schedule. It reads for	15	questions. The law reads for itself. You can read
16	itself. Again, it doesn't apply to this case. Why	16	it. I can read it. You can read it and tell me
17	are we talking about this?	17	what it means or I can read it and tell you what it
18	MS. BRETAN: Can you mark as	18	means. It's irrelevant. It's not the law in this
19	Exhibit 13	19	case.
20	(Exhibit 13 was marked for identification	20	MR. HARNES: Could we take a short break?
21	by the court reporter.)	21	MS. BRETAN: Short one.
22	BY MS. BRETAN:	22	THE VIDEOGRAPHER: I'll get us off the
23	Q Exhibit 13 is an overview of the history	23	record.
24	of House Bill 211	24	MS. BRETAN: Actually, sorry. Let's
25	A Okay.	25	finish the questioning on this document. Sorry.
	122		124
1	Q do you see that?	1	Q Did the Attorney General's office or its
2	A Okay.	2	counsel let the court know that this act had passed
3	Q And if you look at the section under	3	by the time it submitted passed the house and
4	"History of Actions"	4	senate of Mississippi by the time it submitted its
5	A Okay.	5	motion for approval of lead plaintiff lead
6	Q it looks like at line nine the bill	6	counsel in this action?
7	passed the house on February 15th; is that right?	7	MR. HARNES: I'm going to object to the
8	A I don't know. I'm not familiar with this.	8	question, advise the witness not to answer the
9	Q Have you seen a legislative history	9	question. The submissions were done under seal
10	before, Mr. Neville?	10	under order of the court, and until you know, if
11	A If I have, I don't have any specific	11	you want to get some relief from that order, I'm
12	memory of it. It's not my role in the office	12	delighted to answer that question.
13	that we have different attorneys that deal with	13	MS. BRETAN: I'm not interested in the due
14	various laws that are being passed that have	14	diligence in selecting counsel.
15	something to do with our we have people who work	15	MR. HARNES: The papers were filed
16	with legislature. We have people who interpret laws	16	MS. BRETAN: I just
17	on behalf of the state. That's not me.	17	MR. HARNES: under seal. There was a
18	Q So line nine, on February 15th it looks	18	reason that the court required us to file under
19	like it passed the house of the Mississippi	19	seal, and you can you can interpret that as
20	legislature, and line 16 you see that? on the	20	broadly, as narrowly as you want. The court is well
21	10th of April it looks like the Bill passed as	21	aware of what we submitted; so anything we decide
22	amended the senate of Mississippi; is that right?	22	here today is not going to inform the court. So I'm
23	A I have no idea. I don't know what I	23	just telling you: I am not going to let this
0.4	mann I'm still struggling figuring out what all of	24	witness answer questions as to the contents of any
24 25	mean, I'm still struggling figuring out what all of this is relevant to. It didn't go into effect until	25	filing that pursuant to this court's order were

	125		127
1	filed under seal.	1	Q Do you know who the members of DAGA are?
2	MS. BRETAN: Okay.	2	A Democrats who are elected, if they choose,
3	Q Do you know if counsel proposed as lead	3	I suppose. I don't think it's mandatory. If you're
4	counsel in this case has given money directly or	4	elected as a Democrat as an Attorney General in a
5	indirectly to the political campaign of the Attorney	5	state, you can join. Democrat Attorney General's
6	General, Jim Hood?	6	Association.
7	A I hope you have. I don't know who all has	7	Q Okay. What are the
8	given money to them. I don't know. Probably. Have	8	A RAGA is Republican Attorney General's
9	you? I've contributed. Thousands of people have	9	Association. If you're elected as a Republican, I
10	contributed.	10	guess if you want to, you can be a member of RAGA.
11	Q So you don't know if the Chitwood firm has	11	Q What does DAGA do?
12	given money to the campaign?	12	A I don't know. I'm not I don't go to
13	A They probably have. I hope they have.	13	their meetings. I'm not a member. I don't know.
14	Q Did you ever try and find out whether lead	14	MS. BRETAN: Okay.
15	counsel proposed in this action had given money to	15	(Exhibit 14 was marked for
16	the political campaign of	16	identification by the court reporter.)
17	A It's	17	BY MS. BRETAN:
18	Q Attorney General Hood?	18	Q Exhibit 14 is a November 8th, 2011, email
19	A It's not an issue for me. I don't I	19	from Nikole Davenport to you
20	don't track political contributions.	20	A Okay.
21	Q So you didn't ever try to find out whether	21	Q do you see that?
22	lead counsel approved by the Attorney General in	22	A Uh-huh.
23	this case had donated to his political campaign?	23	Q This was produced in this action. Who is
24	A I don't know how many times I've got to	24	Nikole Davenport?
25	answer it. It's not relevant for me. I don't go	25	A She's an attorney at Chitwood Harley.
	126		128
1	search his financial reports. They don't file at	1	Q And it looks like she's forwarding on to
2	the Secretary of State's office. If you want to go	2	you an election update she received from DAGA; is
3	read them, go read them.	3	that correct?
4	Q But you're here as a fiduciary for PERS,	4	A It appears to be, yes.
5	correct?	5	Q And that update notes that Attorney
6	A Yeah, but that has nothing to do with it.	6	General Hood has won reelection?
7	So why would I go look at his campaign contribution	7	A Right.
8	reports? It has nothing to do with anything.	8	Q And she's offering congratulations to
9	You're wasting my time. You're wasting your time.	9	you
10	I don't understand why you can't get that through	10	A Yeah.
11	your head. You have some notion, apparently,	11	Q is that right?
12	that it's not worked before, Jennifer. Why is it	12	And this had to do with the most recent
13	you want to waste my time like this?	13	election in November 2011; isn't that right?
14	Q Are you familiar with a political action	14	A That's right.
15	group or 527 known as the Democratic Attorney	15	Q Do you know if Ms. Davenport is a member
16	General's Association?	16	of DAGA?
17	A I've heard of DAGA. That's what I	17	A As far as I know, she's not an elected
18	understand it's called. I don't know if that's what	18	Attorney General; so I don't see how she could be a
19	it stands for. I don't know.	19	member of DAGA.
20	Q And what is it?	20	Q She's forwarding on an email that looks
21	A I think it's an Association of Attorney	21	like it's to DAGA members, right?
22	Generals. They're all Democrats.	22	A It beats the hell out of me. I'm not a
23	Q Are you a member of DAGA?	23	member. I don't know what the deal is. You keep
24	A No, I'm not a member of DAGA. I'm not an	24	asking. How many times do I have to tell you? I
25	Attorney General.	25	don't know how it operates.

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129 131 and we've done work with Joey Langston. David Nutt 1 Q Okay. 1 2 She sent me something saying 2 & Associates we've done work with in the past, and 3 "Congratulations." She forwarded on something. 3 we're doing -- well, actually, I'm not -- I'm not 4 Okay. Great. Thank you. sure that Dave -- Dave Nutt may have been involved Q Why would she congratulate you on the 5 5 in the tobacco litigation, but that was Attorney 6 6 reelection of Mr. Hood? General Mike Moore, not us. And I think -- I'm not 7 7 A Because I work for the Attorney General at positive about Shane or Joey, but one of them, I 8 will and pleasure like all the other lawyers, and I 8 think, or maybe both were involved in the tobacco 9 9 guess she was letting me know that litigation with General Moore. 10 "Congratulations." Hopefully it meant I had another 10 Q And they donated 50,000 to DAGA, it looks 11 11 job -- a job for another four years. like? 12 Q Your job is dependent on Attorney General 12 A Well, that's what it says. I don't have a 13 13 clue whether this is accurate or not. This is just Hood appointing you? 14 A That's what "at will" means. If you're 14 what this document says. There's GlaxoSmithKline, 15 not sure what "at will" means, then you may have to 15 20,000. We've sued them. Got a lawsuit against 16 go to the employment lawyer at your law firm and ask 16 them now. Let's see. KPMG, we've sued them before. 17 17 him. "At will," whenever he decides he wants to Q I'm not asking who you sued. 18 fire me, he can fire me. 18 A Well, I think it's relevant. If you want 19 MS. BRETAN: Okay. 19 to know who's contributed, I think it's important to 20 20 (Exhibit 15 was marked for know that sometimes just because they're on this 21 identification by the court reporter.) 21 list or having contributed to DAGA doesn't mean --22 22 BY MS. BRETAN: we sued Microsoft. We got over 50 million --\$60 million from Microsoft, suing them for the state 23 23 Q Exhibit 15, I'll represent to you, is a 24 printout of top contributors to DAGA from 2004 to 24 of Mississippi. MCI, Inc., we got over 100 --25 2012. 25 what -- \$110 million for MCI for cheating us on 130 132 1 1 taxes. Let's see. See what I'm saying? 2 2 Q On the first page there can you look at I mean, you're trying to take this stuff 3 those top contributor -- top 18 contributors and 3 out of context. You don't want to know about RAGA, 4 tell me if you recognize any of the names on the 4 but you want to know about DAGA. You may want to 5 know who contributed to the Democratic Attorney 6 6 A The Langston Law Firm. There's Joey General's office according to OpenSecrets and Langston's Law Firm and there's Shane Langston. 7 7 whether we did any work with them, but you don't 8 8 They're brothers, but they have different law firms. want to know whether we've sued any of them or not. 9 I'm not sure which one that is. Beverly 9 Q I'm just asking about --10 10 Enterprises, I think, is a nursing home chain. Well --11 11 AT&T, I think you know who that is. MCI --Q -- if any of these entities have 12 Q I'm not asking you. I'm sorry. I don't 12 contingency fee contracts. 13 13 mean to interrupt you. A Well, right now none of -- well, none of 14 14 A You're asking me if I know who these were, them have -- none of these people have a current 15 15 and I'm just going through and telling you. Did you contingent contract, I don't believe. 16 not want me to do that? 16 Q With the State of Mississippi. What about 17 17 Q Let me rephrase the question. in the past? I'm asking you to identify --MR. HARNES: Asked and answered. 18 A Okay. 18 19 Q Could you look through the list and let me 19 BY MS. BRETAN: 20 20 know if you recognize any of the names on the list Q -- the --21 21 as lawyers with whom the State of Mississippi A I've already answered that for you. 22 Attorney General's office does contingency fee work? 22 Q Okay. The Langston law firm and David 23 A Now or ever? 23 Nutt & Associates? 24 24 Q Ever. A I'm not sure Dave Nutt -- David Nutt & A Well, we've done work with Shane Langston, 25 Associates. Dave Nutt was affiliated, involved with

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133 135 eight, Nix Patterson & Roach. 1 the tobacco litigation. I wasn't handling tobacco 1 2 2 litigation. I worked for Mike Moore when he was (Exhibit 16 was marked for 3 Attorney General, but I wasn't involved in the 3 identification by the court reporter.) 4 tobacco cases. So I think one or both of the BY MS. BRETAN: 5 5 Langston brothers were involved, and I think David Q Mr. Neville, I'd like you to look at 6 6 Exhibit 16. I'll represent to you that Exhibit 16 Nutt was involved. 7 7 Q Okay. Turning the page -- and I'm going is a printout of donors -- a full printout of donors 8 8 to make this a narrower question for you. Are any to DAGA from 2010 and 2012. I went ahead and I 9 9 of the contributors for the 2006 cycle to DAGA firms flagged the pages that I want to talk about for you. 10 10 with whom the State of Mississippi has a monitoring So it looks like the first highlighted entry 11 11 there -- can you tell me what that entry shows? agreement for securities litigation? 12 12 A In this particular case, Nix Patterson & A The one in kind of a yellow orange? 13 13 Q Yeah. Roach. 14 14 Q And they donated \$50,000, it looks like? A \$25,000, Lieff Cabraser, 15 15 MR. HARNES: Object to the form of the January 8th, 2010. 16 question. 16 Q Okay. And turning the page --17 17 THE WITNESS: Again, I don't know who --A Grant & Eisenhofer for 18 18 \$10,000, October 22nd, 2010. Then Stuart Grant, two what OpenSecrets is, but we haven't -- as far as I 19 19 entries, 8,500 and \$6,500, both on October 27th, know, we haven't done a case with Nix Patterson & 20 20 2010. Then G&E again, \$25,000 on October 23rd, Roach, just to make sure for the record you 21 understand that just because they're on this list --21 2009. 25,000, Chitwood Harley, August the 5th, 22 22 and I think one of them -- one of these guys in this 2009. 23 23 law firm may have been a state Attorney General at Q And continuing on to the next tab ... one time. I don't know. I don't know those people. 24 24 A \$25,000, Grant & Eisenhofer for May 11th, 25 I know the name. 25 2009, and \$25,000 Grant & Eisenhofer for May 17th, 134 136 1 BY MS. BRETAN: 1 2010. Just keep rolling? 2 2 Q Anyone else on that list? Q Keep rolling. 3 That's all. 3 A Lieff Cabraser, \$10,000, August the 1st, 4 Q Okay. Turning to the next page, 2008 4 2011. \$30,000, Chitwood Harley, February 25th, 5 2011. \$25,000, Grant & Eisenhofer for cycle. A Okay. Barroway Topaz which -- they're not 6 6 December 20th, 2011. \$10,000, Lieff Cabraser, July 7 7 Barroway Topaz anymore. They're something else. the 10th, 2012. 8 8 Q Okay. Q That should be it. So those are all 9 A Bernstein Litowitz, yes. Labaton, yes. 9 donations by counsel proposed as lead counsel in 10 Berstein Liebhard are on the list. They did one 10 this action to this association, the Democratic 11 11 case for us, Cigna. They haven't done a case Attorney General's Association? 12 lately. Baron & Budd, yes, they did Semtech, but 12 A That's what this purports to be. 13 13 Q Were you aware of the contributions? that's over. Let's see. 14 14 Q Next page. 2010 cycle. Which firms MR. HARNES: Let me get my objection in. 15 15 have -- any of these have monitoring agreements for Let him finish his answer. Object to the lack of 16 securities litigation with the State of Mississippi? 16 foundation to that question. Go ahead. 17 17 A Bernstein -- number two, Bernstein THE WITNESS: No, I wasn't aware of it. 18 Litowitz; number three, Labaton; number nine, Grant 18 BY MS. BRETAN: 19 & Eisenhofer firm. 19 Q Were you not aware of -- sorry. What were 20 20 Q Grant & Eisenhofer was proposed as co-lead you aware of? 21 21 counsel in this action? A I'm aware that a lot of money has to be 22 A I think we talked about that about a dozen 22 raised to counter organizations that are bogus like 23 times. Fifteen, Kaplan Fox. Let's see. 23 the Law Enforcement Alliance of America, which is a 24 24 Q And 2012 cycle? bogus front group for -- I don't know because they A Number seven, Bernstein Litowitz; number 25 hide the money, but it must be the the National

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- 1 Chamber of Commerce, tobacco industry, whatever.
- 2 They spend millions of dollars across the country.
- 3 They claim to be a group of sheriffs, police
- 4 officers and whatnot, no members whatsoever in
- 5 Mississippi, and they spent \$700,000 opposing my
- 6 boss's election when he ran the first time in 2003.
- 7 But there are no members in Mississippi, and as
- 8 we -- everybody knows, there's no way in the world a
- 9 bunch of cops have the money to raise. So where

1 0 does the money come from? We don't know because it 11 was secreted in.

They did the same thing to a Supreme Court candidate. They spent over \$1 million opposing one of our Supreme Court candidates, defeated him. There's a TV special about it called "Hot Coffee." You ought to watch it. It's very informative.

They also just recently spent -- -- I don't know -- something like \$300,000 in Mississippi on the Supreme Court race and elected a fine fellow, has virtually no experience, about like yourself, getting elected to the state Supreme Court, early 30s.

much of anything. Other guy, very experienced. And

National Chamber of Commerce secreting money in. So

guess what? We -- everybody understands it's the

unfortunately because of that -- and I don't agree

it seems like, and so people have to raise a lot of

money to counter secret negative campaigns.

do it on the Republican side.

Q Okay.

ruling. Any and everything goes around these days,

Apparently both sides do it. We happen to not do it

in Mississippi on the Democratic side, but they sure

A So the level of giving that people do, I

think it's really sad, but the reality is if Pfizer

-- I'm not saying they did it, but if Pfizer can

write \$1 million check to the Law Enforcemnt

they can get away with it, and they want to try to

they commit fraud or do terrible things to people

like pedalling cigarettes that are dangerous or kill

people, there's not a whole lot we can do about it

Alliance of America or RJ Reynolds, nobody knows it,

defeat people who want to hold them accountable when

with the Supreme Court of the United States's

Q Thank you.

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25 A Just, you know, early 30s, hadn't done he has to be able to raise money to be able to win.

- 2 And people in Mississippi seemed to be pretty
- 3 pleased with him no matter how you want to take
- shots at him because although all this crap comes 5 down on him, he won reelection with 63 percent of
- 6 the vote or 62 percent of the vote or whatever it 7 was in the end.
  - Q Okay. I'm just going to ask you to focus on my question.
    - A Well, your questions --
  - Q I understand you have -- I understand, and, as I said at the outset, if there -- if you have strong feelings about my questions, there will be an opportunity for you to -- your counsel to ask you about those.

A No, I'm going to answer the questions the way I want them. You're not going to cut me off. You're not going to tell me what I can say and not say, period. And you ought to know that by now having reviewed other depositions I've given. This is all bull crap. You know it. I know it. It's a waste of time. The court analyzed whatever it wanted to analyze to be able to determine who they thought would be the best lead plaintiff and many other cases on the same --

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1 MR. HARNES: I'm going to --

2 THE WITNESS: I'm just saying in general 3 what happened. They've approved us. And so all of 4 this is a waste of time. I know you love it because

you get paid by the hour. So as many hours as you can do, churn, is kachink, kachink, kachink for you

7 and your law firm. I understand that. But it

8 doesn't mean I have to like it, and it doesn't mean

9 that I have to take your pointed questions, poor

10 foundation, insinuations and just not do anything,

11 and so I'm going to tell you how I feel about it.

12 Just like the legislation that was passed, House

13 Bill 211. Do you know the Attorney General went

14 over to the legislature and asked to speak to the

15 judiciary committee in the house about legislation 16

about his own office? And do you know how much 17 opportunity they gave him to speak? Zero. Nothing.

18 Would not let him in the room to speak, but if it

19 was about the Department of Environmental Quality,

20 if it was about the Department of Health, the

21 Treasurer's office, they would be given that

opportunity. So why do I have some hostility about

23 all of it personally? Because it was totally

disrespectful to him. It was wrong, but I can't do anything about it.

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because the law of the land allows for it. So there are people who believe in trying

to stand up for the little guy, like Jim Hood. So

	141		143
1	MS. BRETAN: Did we mark Exhibit 18?	1	A It says Jim Hood for Attorney General,
2	MS. BAFUS: Exhibit 17.	2	300,000.
3	MR. HARNES: Are we at an appropriate	3	Q So DAGA gave Jim Hood for Attorney General
4	time? I need to take a restroom break.	4	\$300,000?
5	MS. BRETAN: Sure.	5	A I
6	THE VIDEOGRAPHER: Okay. Just give me one	6	MR. HARNES: I'm objecting to the form of
7	moment. Be sure to put your mics on the table.	7	the question, and I don't know that this it may
8	Going off the record, the time is 12:01 p.m. We're	8	be it may not be, but I'm objecting as to whether
9	off the record.	9	this provides a foundation for that.
10	(Recess.)	10	THE WITNESS: I don't know the answer.
11	(Exhibit 17 was marked for	11	BY MS. BRETAN:
12	identification by the court reporter.)	12	Q And turning to the next page for 2008, Jim
13	THE VIDEOGRAPHER: Okay. We're back on	13	Hood for Attorney General is listed as the top
14	the record, and the time is excuse me	14	vendor for \$850,000; is that right?
15	12:07 p.m.	15	A That's what this says, uh-huh.
16	BY MS. BRETAN:	16	Q Okay. And turning to the next page for
17	Q Before the break, Mr. Neville, we were	17	2012, still at top five, Campaign to Reelect Jim
18	discussing Exhibit 16, which is the list of donors	18	Hood \$125,000?
19	to the DAGA, or the Democratic Attorneys General	19	A That's what it says.
20	Attorneys General Association, and we went through	20	Q Let's turn to Mr. Neville, are you
21	donations by proposed the originally proposed	21	familiar with the fact that candidates for office
22	counsel in this action to that association, correct?	22	are required to file a report reports of campaign
23	A That was the question.	23	contributions?
24	Q And were you aware of the level of	24	A Yes, well, they do in Mississippi. I
25	donations the extent of the donations by counsel	25	don't know about other states.
	142		144
1	opposing counsel in this action to DAGA?	1	Q And have you ever gone and looked at the
2	A As I've already testified, I was not.	2	campaign contributions to Attorney General Hood?
3	Q During the break did you talk to anybody	3	A No. I think I testified earlier that I
4	about the substance of your testimony today?	4	did not.
5	A No.	5	MS. BRETAN: Okay. So I just wanted to
6	MS. BRETAN: I'd like to go ahead and	6	confirm that. So Exhibit 18.
7	mark sorry.	7	(Exhibit 18 was marked for
8	Q Do you know what DAGA does with the money	8	identification by the court reporter.)
9	it receives from its owners?	9	BY MS. BRETAN:
10	A No.	10	Q Exhibit 18 is a periodic report of
11	MS. BRETAN: Can you mark as Exhibit	11	election campaign receipts and disbursements filed
12	did we mark as Exhibit 17? It should be right	12	by Mr. Hood for the period October 28th, 2007,
13	there.	13	through December 31st, 2007; do you see that?
14	Q Mr. Neville?	14	A I do.
15	A What?	15	Q And is that Mr. Hood's signature there?
16	Q Can you grab Exhibit 17 there?	16	A It looks like it.
17	A Thanks.	17	Q Okay. And turning the page, can you tell
18	Q I'll represent to you that Exhibit 17 is a	18	me it looks like well, let me just go ahead.
19	list of expenditures by the Democratic Attorneys	19	It looks like Lieff Cabraser the Lieff Cabraser
20	General Association for 2004, 2008 and 2012. In	20	firm donated approximately \$30,000 there. Is that
21	looking at the first page with respect to 2004, it	21	what it lists, the highlighted entry?
22	lists the top five vendors' expenditures; do you see	22	A Yes.
23	that?	23	Q Were you aware that Lieff Cabraser had
24	A I do.	24	donated \$30,000 to Attorney General Hood in 2007?
25	Q And can you tell me what the first one is?	25	A No. I can just give you a general answer:

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145 147 1 candidate -- obviously he's an incumbent running for I don't know any of the contributions, don't know 2 reelection, but it has nothing to do with the office when, don't know how much or from whom. That will 3 just answer all of the questions you might have that 3 itself. So it appears to be what you say it is. I 4 pertains to this issue. 4 haven't printed off, examined these things from the 5 5 Q Okay. Were you aware -- I think you also Secretary of State's office. So whether you have 6 testified that you are aware that issues had been 6 fabricated something or not, I haven't a clue, but I 7 7 raised about political campaign contributions and presume you haven't, but I don't know. 8 8 contingency fee contracts; is that right? Q Okay. And turning to the first tab in 9 9 A I read the newspaper, yes. Uh-huh. there, in the list of receipts, it shows a donation 10 Q So you are aware that issues had been 10 by J. Eisenhofer of Grant & Eisenhofer for \$4500; is 11 raised with respect to Attorney General Hood? 11 that correct? 12 A Certainly there were campaign commercials 12 A That's what it said. 13 13 that were run against him, but it -- he's the only Q Okay. Turning to the next tab, it looks like there's a donation of 5/23/2011 by Stuart Grant 14 14 democratic elected state official in Mississippi. 15 He -- his percentage of reelection in 2011 is higher 15 of Grant & Eisenhofer for \$4500? 16 A That's what it says right here. 16 or higher than anybody. So, yeah, it was out there, 17 but the public understands he does a good job. 17 Q And continuing down, William Titleman of 18 18 Grant & Eisenhofer for \$5,000? Q Were you curious about the level of 19 campaign contributions by the firms that Attorney 19 A That's what it says. 20 20 General Hood was selecting for securities litigation Q Okay. Turning to the next tab, that's a 21 cases? 21 report covering the period July 24th through 22 22 A That has nothing to do with what Geoffrey September 30th, 2011 --23 23 A Okay. Morgan and I do when it comes to recommendation of 24 firms that we do cases with, and so Geoffrey and I 24 -- covering the period July 24th, 2011. 25 don't pay any attention to that piece of it. 25 Okay. 146 148 1 Q And the firms that recommend cases to the 1 Q And turning to the first tab in there, it 2 AG's office on behalf of Mississippi PERS, those are 2 looks like two donations by the Chitwood firm on 3 firms that have monitoring agreements typically? 3 May 10th, 2011, for \$1,000 and on August 25th, 2011, 4 MR. HARNES: I'm going to object to the 4 for \$10,000? 5 form of the question as to a lack of foundation. 5 A That's what it says. 6 THE WITNESS: We -- we have a list. We've 6 Q Were you aware of those donations to the 7 7 gone over that. They're the ones that typically Attorney General? 8 recommend cases to us on the security side. The 8 A No. No. No. No. How many times do I 9 Pond Gadow & Tyler firm is the exception to that. 9 have to say no? 10 10 (Exhibit 19 was marked for MR. HARNES: Just answer the question, 11 11 identification by the court reporter.) George. 12 MS. BRETAN: Exhibit 19 is being marked. 12 BY MS. BRETAN: 13 Q Exhibit 19, I'll represent to you, is a 13 Q And continuing down, there's an entry for 14 14 Craig Harley on August 22nd, 2011, from the Chitwood collection of all of the reports related to --15 15 firm, \$5,000 to the campaign. reports related to campaign contributions to 16 Attorney General Jim Hood's campaign in 2011. I've 16 A Okay. All right. 17 17 gone ahead and I've marked the pages I want to ask Q And the next tabbed page --18 you about. The first report covers the period 18 19 May 1st, 2011, to May 31st, 2011; do you see that? 19 Q -- an entry by John Harnes on August 23rd, 20 20 2011, for \$5,000 for the campaign. A Yes. 21 21 A That's what it says. And that's a -- that would be a report 22 submitted by Attorney General Hood; is that your 22 Q Mr. Harness is your counsel in this case? 23 23 Α I think he's sitting right next to me. understanding?

24

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Yeah.

A It has nothing to do with the office of

the Attorney General. It has to do with as a

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Q And turning to the next tabbed page, do

	149		151
1	you see the entry for Martin Chitwood of is	1	to be raised against secret organizations that are
2	Martin Chitwood associated with the Chitwood law	2	out there funding things that typically attack my
3			boss or attack people I think stand a good chance of
4			getting elected. They're qualified. They do good
5	-		jobs, but the reality is they don't fit the agenda
6	Q And he donated \$5,000 on August	5 6	of whoever is secretly contributing money through
7	25th, 2011?	7	false, bogus organizations like the Law Enforcement
8	A That's what it says.	8	Alliance of America. It has nothing to do with
9	Q And turning the page, Nikole Davenport on	9	what when Geoffrey and I are evaluating cases and
10	9/30/2011, Chitwood Harley & Harnes, \$250. That's	10	go make a recommendation to the General of what we
11	Ms. Davenport we discussed earlier; is that correct?	11	recommend or not. So it's really irrelevant.
12	A She's the one that sent me the email:	12	I'm glad they've helped. I'm glad a lot
13	that's right.	13	of people helped. There were lots of people on this
14	Q Okay. Were you aware that she had donated	14	list. So he got reelected. I think that's a good
15	to	15	thing.
16	A No.	16	BY MS. BRETAN:
17	Q Continuing on, there's a report covering	17	Q We talked earlier about "pay to play" and
18	the period October 30th, 2011, to December 31st,	18	"pay to sue," the term "pay to play" and "pay to
19	2011; do you see that?	19	sue."
20	A I do.	20	A I've never heard "pay to sue." Okay.
21	Q And the next tabbed page has a donation by	21	Q And you, on behalf of PERS, are acting in
22	Elizabeth Cabraser on September 27th, 2011, of	22	a fiduciary capacity, correct?
23	\$2,000.	23	A Yes.
24	A Okay. I see that.	24	Q We talked about that. So do you think it
25	Q And turning to the next tabbed page, I	25	would be incumbent on you in that in that role to
	150		152
1	just want to ask the question: It shows a donation	1	know whether there had been significant campaign
2	from Magnolia Democratic Attorney General's	2	contributions by counsel in this proposed in this
3	Association; do you know what that is?	3	action to the Attorney General's campaign?
4	A No, ma'am.	4	A No because Geoffrey and I don't get
5	Q Do you know if that is the same as the	5	involved in the political side of raising money or
6	DAGA we were discussing earlier?	6	microscopically analyzing the political report. We
7	A I don't have a clue.	7	analyze cases on his behalf and go to him and make
8	Q Okay. So just to put a fine point on it,	8	recommendations.
9	you weren't aware of those donations we just looked	9	Q Does the Attorney General always accept
10	at by counsel proposed in this action to the	10	your recommendation?
11	Attorney General's	11	A Most of the time.
12	A No.	12	Q But there are occasions where he doesn't?
13	Q campaign?	13	A I don't remember one.
14	Does what do you think of it? What do	14	Q And your recommendations are typically
15	you think of that?	15	firms that have monitoring agreements with the
16	A Nothing. I'm glad they helped to get him	16	Attorney General's office?
17	reelected.	17	A Right.
18	Q Are you surprised by the amount of the	18	Q And the Attorney General decides who has
19	donations?	19 20	monitoring agreements?
20	MR. HARNES: I think that's been asked and	1	A With our recommendation.
21 22	answered.	21	Q Okay. Mr. Neville, do you know sorry.  Do you know if PERS do you know if PERS
23	THE WITNESS: I'm I am, as a citizen of the United States, flabbergasted how much money is	23	requires any of its contracting contracting
24	spent on political campaigns, but I know a lot of	24	investment managers to inform PERS about whether
25	money has to be raised. I know a lot of money has	25	there had been campaign contributions to state
23	money has to be raised. Trillow a lot of money has	ديا	more had been campaign continuations to state

	153		155
1	officials?	1	MS. BRETAN: I'll mark as Exhibit 20 the
2	A I have no idea. The only person the	2	initial disclosures of lead plaintiff.
3			(Exhibit 20 was marked for
4	by the nature of the job itself whoever is the		identification by the court reporter.)
5	sitting treasurer is on the board. I think all of	5	BY MS. BRETAN:
6	the rest of them are elected. There's a retirees'	6	Q Do you recognize this document?
7	association or not association, but retiree	7	A Yes, it's the initial disclosures we filed
8	state employees' retiree representative. There's a	8	in December of '12.
9	city's representative. There's a county's	9	Q Is this a document you would have
10	representative. There's a current working state	10	reviewed?
11	employee's representative. I don't remember all the	11	A Yes. I didn't help prepare it, but I
12	designations because we have elections periodically,	12	would have seen it before it was filed.
13	but I think the only two people that have that	13	Q Did anyone come and talk to you about
14	have, you know, elected or certainly the	14	sorry.
15	treasurer is, and the governor's appointee is not	15	Turning to part A under section one
16	the governor, but works for someone who is elected.	16	A What page?
17	Q If PERS had a requirement that its	17	Q That's on page 3.
18	contracting parties report any political campaign	18	A All right.
19	contributions made to state officials or to PACs,	19	Q Under section A it says that "Lead
20	why do you think that would be?	20	Plaintiff is believed to have information concerning
21	A I have no idea.	21	its transactions in Diamond stock common stock
22	MR. HARNES: I want to object to that	22	during the class period"; do you see that?
23	question	23	A What line are we talking about?
24	THE WITNESS: Sorry.	24	Q Line 12 and 13. Lines 12 and 13.
25	MR. HARNES: on a number of grounds,	25	A Okay.
	154		156
1	but it's been answered.	1	Q But doesn't it just list Mississippi PERS,
2	MS. BRETAN: I'll come back to it.	2	care of the law firm; is that correct?
3	Q Mr. Neville, do you know what the class	3	A That's what it says, uh-huh.
4	period is in this case?	4	Q And was that a complete response to the
5	A You've already asked me that. I told you	5	information that should have been provided in
6	I wasn't wasn't sure.	6	section 1A?
7	Q Sitting here today, you're not sure what	7	A That's a question
8	the class period is in this case?	8	MR. HARNES: You know, I'm going to I'm
9	A I just don't remember the exact dates, no.	9	going to object to that. You know, this is
10	Q Do you know if it's different than the	10	you're asking this witness as to whether this
11	period we talked about, December sorry.	11	complies with Rule 26. You know, I don't see any
12	MS. BALFUS: December 9th, 2010.	12	legitimate purpose for this, and I'm just stating
13	BY MS. BRETAN:	13	that for the record, and I will let the witness go
14	Q December 9th, 2010, to November 4th, 2011?	14	ahead, but, you know, I I'll just say that.
15	A I just don't remember. I'm sorry. I	15	THE WITNESS: We rely on the counsel to
16	mean, I don't remember names very well and I I	16	prepare these documents, and if you have a problem
17	don't remember the specific dates. I know that my	17	with it, you need to take it up with the judge. I
18	experience has been in our securities cases the	18	mean, I don't know that it complies with what is
19	class period is rarely the same as the original	19	necessarily what is required under the rules. I
20	complaint's class period.	20	just I don't.
21	Q Do you know what the claims are in this	21	BY MS. BRETAN:
22	case?	22	Q But you're the individual in charge of
23	A The claim is that Diamond Foods	23	monitoring this action, correct?
24	manipulated the financials in order in our my	24	A I understand.
25	opinion, to bolster the value of the stock.	25	MS. BRETAN: Okay. Let's turn to

	157		159
1	Exhibit 21.	1	decision to buy within those parameters, the
2	(Exhibit 21 was marked for	2	investment manager is making the decision to buy or
3	identification by the court reporter.)		sell Diamond, for example?
4	, , ,		A That's my understanding, yes.
5	Q Exhibit 21 are the plaintiff's amended	5	Q Looking at the amended disclosures here,
6	initial disclosures.	6	can you tell me if the investment manager who bought
7	A Okay.	7	or sold Diamond shares is listed as with respect
8	Q Are you familiar with this document?	8	to knowledge of the complaint, the substance of the
9	A I don't remember it being discussed, but I	9	claims or transactions in Diamond's publicly traded
10	would have gotten a copy of it.	10	securities during the class period?
11	Q And if you turn to section 1A now	11	A The investment advisor is not no
12	A Okay.	12	investment advisor is listed here.
13	Q it lists additional people and entities	13	Q Do you know who the investment manager
14	with people with respect to information regarding	14	with respect to the trades in Diamond securities
15	knowledge of the complaint, the substance of the	15	was?
16	claims in the lawsuit and the transactions in	16	A No. I wasn't designated for that, anyway.
17	Diamond's publicly traded securities during the	17	Q But you don't know?
18	class period; is that right?	18	A I don't know, and I wasn't the person
19	A It has more information in it it has	19	designated to testify about that.
20	more information in it than what is set out in	20	Q Okay. Should the investment manager which
21	Exhibit 20 on page 3, line 11 through 18.	21	made the transactions in Diamond securities have
22	Q And it lists you as one of the individuals	22	been listed there?
23	with information	23	MR. HARNES: I'm going to object to that
24	A That's correct.	24	question.
25	Q correct?	25	THE WITNESS: I'm not sure if they should,
2.5	158	23	160
1	A That's right.	1	but it sounds like a gripe you've got you need to
2	Q And it lists someone named Pat Robertson,	2	take up with the judge and not with me. I don't
3	who is the executive director listed as executive	3	know the answer to that. He certainly is not going
4	director of MPERS; is that right?	4	to be someone who's involved in the litigation, but
5	A It does.	5	whether it fits under what you believe he should
6	Q And Lorrie Tingle, chief investment	6	have been disclosed or not, go to the court, please.
7	officer of MPERS?	7	MS. BRETAN: Exhibit
8	A That's right.	8	MS. BALFUS: 22.
9	Q And that's do you know what the purpose	9	MS. BRETAN: 22.
10	of initial disclosures are?	10	(Exhibit 22 was marked for
11	A Under the federal rules there is initial	11	identification by the court reporter.)
12	disclosures that have to be provided, but the	12	BY MS. BRETAN:
13	substance of them and the technical rules of it and	13	Q Mr. Neville, do you recognize this
14	how it's applied in each circuit and each district	14	document?
15	court, no.	15	A Uh-huh.
16	Q These were these amended disclosures	16	Q And what is it?
17	were served on February 18th, 2013, it looks like.	17	A It's our responses and objections to your
18	A Okay.	18	first production of documents request.
19	Q I think I believe you testified earlier	19	Q Did you review the responses to Diamond's
20	that Mississippi PERS gives complete discretion to	20	first request for documents before they were served?
21	its investment managers with respect to the	21	A Yes. Before they were served? No. I
22	investment decisions the decisions to buy or sell	22	didn't review Diamond's request for production of
23	certain equities; is that right?	23	documents before they were served. No, I did not.
24	A Within parameters, yes.	24	Q I'm asking whether you reviewed this
25	Q But the investment manager is making the	25	document.

	161		163
1	A That's not what you asked me. You asked	1	A Or pleadings. I mean, there's stuff that
2	me if I reviewed Diamond's first production of	2	you have. We don't it's not like we have
3			anything of that we don't have any any
4	Q Okay. Let me rephrase.	3 4	documents that would be of any value in a lawsuit.
5	A and I don't think I could do that	5	Q Do you keep records of prior of the
6	Q Okay.	6	currently pending lawsuits securities lawsuits by
7	A unless I've got some sort of ability to	7	the Attorney General on behalf of PERS?
8	read into your mind	8	A We have some of the records. I mean, we
9	Q You're not a mind reader?	9	don't have we don't most stuff is emailed in,
10	A or spy into your office.	10	and I will review it. I may or may not print it off
11	Q So let me rephrase. Thank you.	11	on cases.
12	A Okay.	12	Q Do you retain those records, though?
13	Q Did you review Lead Plaintiff Mississippi	13	A Typically, yes.
14	PERS' responses and objections to Diamond's first	14	Q And did you search those records for
15	request for production of documents before it was	15	responsive documents?
16	served?	16	A Well, I certainly didn't search the
17	A Yes.	17	records of cases that had nothing to do with Diamond
18	Q And did you believe that all the	18	Foods. You just asked if I had retained documents
19	information in here was accurate?	19	in securities cases. So we didn't go through the
20	A To the best of my knowledge. Obviously	20	entire file cabinet.
21	this was the bulk of the work was most all of	21	Q You didn't?
22	the work is done by the counsel, and that's their	22	A No. If there's probably 20 or more
23	responsibility as part of the retention agreement.	23	securities cases cases that are on file. You
24	Q What did you do to respond to the document	24	know, we may have pieces or parts of files and
25	requests?	25	that have nothing to do with Diamond.
	162		164
1	A I searched and made sure there was	1	Q Turning to page 11, "Request for
2	anything that we may have had there at the AG's	2	Production," 13, that sought "All documents and
3	offices that would be discoverable.	3	communications regarding, relating to, or referring
4	Q Did you search your email?	4	to any and all social and/or business dealings you
5	A Yes. I didn't I mean, we had our tech	5	have had with any of your attorneys of record in
6	people do that.	6	this action"; do you see that?
7	Q And what about hard-copy files?	7	A Uh-huh.
8	A I think Martin did it, Martin Millett.	8	Q And what did you do to respond to that
9	Q Searched your hard-copy files?	9	request?
10	A That's my understanding.	10	A I think we had the email searched. We
11	Q And where did you search?	11	looked through the Diamond file.
12	A In the file cabinet.	12	MR. HARNES: Which request was that again?
13	Q Just at the AG's office?	13	13?
14	A We don't have file cabinets other places.	14	BY MS. BRETAN:
15	Q And did you find documents that were	15	Q That's all?
16	responsive to these requests?	16	A Uh-huh. Yes.
17	A Not to my memory.	17	Q To your knowledge to your knowledge are
18	Q Not to your memory?	18	there social or business dealings with your
19	A Uh-uh.	19	attorneys by the Attorney General's office with the
20	Q There were no documents, to your memory,	20	attorneys of record in this action?
21	responsive to these requests?	21	A I was in Atlanta about a year ago and I
22	A We don't all we have is attorney-client	22	went and had a drink with Nikole Davenport. Is that
23	privileged information.	23	I mean, do you want to know about that? I mean,
24	Q So there were privileged documents that	24	I don't I don't understand what the maybe
25	were responsive to the request?	25	that's why we objected to it.

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165 167 1 Q Do you think that -- sorry. Let me just 1 MS. BRETAN: Okay. Let's go to 2 leave it at that. 2 Exhibit 23. 3 3 Turning to page 9, "Request for (Exhibit 23 was marked for 4 Production," number 11, it asks for "Documents and 4 identification by the court reporter.). 5 5 communications relating to or referring to any BY MS. BRETAN: 6 lawsuit, civil action, criminal action, arbitration 6 Q Exhibit 23 are the responses and 7 7 or administrative or regulatory proceeding during objections by Lead Plaintiff Mississippi PERS to 8 Diamond Foods' first set of interrogatories; is that the last -- past ten years to which you were a party 8 9 9 or a class member and which involved or related to right? 10 10 mismanagement, fraud, breach of fiduciary duty," and A That's right. 11 so on; do you see that? 11 And you recognize this document? 12 A I do. 12 13 13 Q And do you know what was done to respond Q You're familiar with its contents? 14 14 to that request? A Pretty much. I mean, I don't remember 15 A Yeah, we objected to it. Do you 15 word for word, but -- yeah, because I signed it. 16 understand what a state Attorney General's office 16 Q And the last page -- turn to the last 17 does? I mean, seriously, do you even have a clue? 17 page. That's a verification by you; is that right? 18 18 Q I do. A That's right, uh-huh. A Okay. Well, I mean, we're not going to go 19 19 Q And why did you verify this document? 20 20 pull files about taking an action representing the A Why? Because the rules require it. 21 Board of Nursing about a nurse who is misusing 21 Q And you verified the documents before 22 22 prescriptions at a nursing home. That's what you signing the verification? 23 asked. 23 A I did. 24 Q What about --24 Q So to your understanding all the 25 A That's what you asked for, right there. 25 information in the interrogatory responses would be 166 168 1 Q What about other securities litigations 1 accurate to the best of your knowledge? 2 that the AG has brought on behalf of Mississippi 2 A Best of my knowledge, information and 3 PERS? 3 belief, just like it says in the verification. 4 A They're in Pacer. I'm not going to do 4 Q Okay. Turning to page 2, I want to ask 5 you about interrogatory number one. Interrogatory your work for you. 6 6 Q So they're publicly available? number one asked Lead Plaintiff to "Describe in 7 7 A The Pacer documents are. You think I'm detail all representations, information, 8 going to go pull all that stuff off Pacer for you? 8 recommendations or data upon which you relied in 9 Q But my understanding is that you just told 9 making each purchase, acquisition, sale, transfer or 10 me that you receive copies of documents filed in 10 other transaction in Diamond securities as set forth 11 11 in Exhibit B to your court questionnaire to Lead those litigations; is that correct? 12 12 A Sometimes. Mostly by email, but they're Plaintiff candidate," which was filed on 13 13 -- they're the documents that are on file or they're February 9th, 2012, in this matter; do you see that? 14 14 drafts. I'm not going to provide you my -- a draft A I do. 15 15 of a complaint that we worked up. You know that. Q And could you read the response to 16 16 interrogatory number one? That's on page 3. That's not discoverable. 17 17 Q What about other files, pleadings? A "Lead Plaintiff objects to this 18 18 interrogatory on the grounds that it is vague, A You've got to be more specific. I mean, there are -- do you want me to go look at nursing 19 19 ambiguous and overbroad. Lead Plaintiff further 20 20 home cases that our Medicaid fraud offices looked objects that this interrogatory constitutes a 21 21 at? I mean, that's what it asked for. contention interrogatory that is premature at this 22 22 Q Do you know whether any documents were stage of the litigation. Subject to and without 23 23 waiving the foregoing conclusions -- objections, produced in response to that request? 24 24 A I did not look at all the documents that Lead Plaintiff responds that Diamond securities have been produced in response to the request, no. 25 traded in an efficient market and that Lead

	169		171
1	Plaintiff intends to rely on the fraud-on-the-market	1	A Right.
2	presumption of reliance. Lead Plaintiff	2	Q And did you talk to anyone about that
3	additionally refers Diamond to the public statements	3	response before this was served?
4	made by the defendants as identified in the		A I would have discussed each and every one
5	consolidated complaint as well as documents produced	5	of these with counsel.
6	in response to Diamond's first request for	6	Q And did you do anything else to determine
7	production of documents to Lead Plaintiff."	7	that there was an efficient market for Diamond
8	Q What did you do to determine that Diamond	8	securities?
9	securities traded in an efficient market?	9	A I haven't personally nor has Attorney
10	A I relied on representations from my	10	General's office nor has PERS done any kind of
11	counsel.	11	analysis independent of anyone else that might show
12	Q What did you do to determine that you	12	an efficient market or fraud-on-the-market
13	would rely on the fraud-on-the-market presumption of	13	presumption of reliance. We have we the
14	reliance?	14	securities were bought on the New York Stock
15	A I relied on the knowledge base, the	15	Exchange, and typically, is my understanding, that
16	experience and research based from our attorneys and	16	it's considered to be an efficient market.
17	any experts they may have consulted.	17	Q Do you know when the consolidated
18	Q Did you talk to anyone about this response	18	complaint in this action was filed by Lead
19	other than your counsel?	19	Plaintiff?
20	A No.	20	A When it was filed? I don't remember the
21	Q Do you know if counsel talked to the	21	day. I mean, it was in 2012, but I don't remember
22	investment manager	22	when.
23	A No.	23	Q And your verification, this is March 2013,
24	Q prior to this response?	24	right?
25	Did you talk to the investment manager	25	A Uh-huh.
	170		172
1	prior to this response?	1	Q And I can represent to you it's July 30th,
2	A No.	2	2012, the consolidated complaint was filed.
3	Q Do you know if anyone at PERS spoke to the	3	MS. BALFUS: July 30th, 2012.
4	investment manager prior to this response?	4	MS. BRETAN: Okay.
5	A No.	5	Q And is the is do you know if the
6	Q Turning to interrogatory number two	6	complaint alleges that Diamond securities traded in
7	A Okay.	7	an efficient market and or not?
8	<ul> <li>Q interrogatory two asked Lead Plaintiff,</li> </ul>	8	A It's like a 200 page document. I don't
9	to "Identify all persons on whom you relied in	9	remember everything that's in there.
10	making any investment decision regarding Diamond	10	Q What about did you have the sense that
11	securities, including with respect to all of the	11	Diamond was Lead Plaintiff was going to intend to
12	transaction in Diamond securities as set forth in	12	rely on the fraud-on-the-market presumption of
13	Exhibit B to the questionnaire that was earlier	13	reliance? Were you aware of that?
14	defined"; do you see that?	14	A That Diamond was going to rely on it?
15	A Uh-huh.	15	Q I'm sorry. That Lead Plaintiff was
16	Q And can you tell me is anyone	16	intending to rely on the fraud of
17	identified in response to interrogatory number two,	17	fraud-on-the-market presumption of reliance?
18	any persons?	18	A I've had numerous discussions with counsel
19 20	A Not it's not repeated, no.	19	over the last year and a half about this case. I
20 21	Q And looking at line 21 and a half there,	20	don't remember the specific discussions that we may
22	it says, "Subject to and without waiving the	22	have had about that particular tenet of the claim.  MS. BRETAN: 24?
23	foregoing objections, Lead Plaintiff responds that Diamond securities traded in an efficient market,	23	(Exhibit 24 was marked for
24	and Lead Plaintiff intends to rely on the	24	identification by the court reporter.)
25	fraud-on-the-market presumption of reliance."	25	//
23	mada on-the-market presumption of reliance.	23	II .

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173 175 BY MS. BRETAN: 1 1 A I'm not sure what your name is. I haven't 2 Q Exhibit 24, Mr. Neville, is "Lead 2 seen your birth certificate. I mean, I -- I just --3 Plaintiffs Mississippi PERS Supplemental Responses 3 you know, I take it for your word that your name is 4 and Objections to Defendant Diamond Foods' First Set 4 really Jennifer Bretan -- Bretan. I mean, I -- I 5 of Interrogatories"; do you see that? 5 believe that my counsel is capable of pulling this 6 A Uh-huh. 6 information together. I looked at it, reviewed it, 7 7 Q Are you familiar with this document? and I'm okay with it, but it might need to be 8 A Yes. It -- my memory of practicing law, 8 supplemented later. I don't know. I mean, that 9 9 there's bunches of different interrogatories and happens a lot in lawsuits. 10 10 productions. Of course, they're limited by the MS. BRETAN: Okay. I don't believe we've 11 rules, and Judge Alsup has some rules about what you 11 been provided verification for that document. 12 can file and what you can't file, but you file 12 MR. HARNES: It was just executed. It was 13 13 answers. You supplement answers, and it goes on purely an issue of mechanics. If you want to mark 14 through the process that the court will allow. 14 this, as long as we get it back because it's the 15 15 Q And this was dated March 29th, 2013, only copy we have. 16 16 correct? MS. BANKS: That is the only copy. I can 17 17 A That's what it says, uh-huh. have copies made. 18 18 MS. BRETAN: Okay. Why don't we do that. Q Just a few days ago? 19 Α That's right. That would be last week, I 19 We can come back to it. 20 20 think. Q It looks like you verified these -- sorry 21 Q Does that -- do you remember looking at 21 -- these supplemental responses on April 3rd, 2013. 22 22 this document? That would be today. 23 23 A Yes. I mean, I would skim through it. O 13. Is that today? 24 Most of this one was shorter than the others. Yeah. 24 25 Q And did you verify this document? 25 Is today the first time you had seen these 174 176 1 A I have to rely on the representations of 1 responses? 2 my client -- I mean, my attorney -- excuse me --2 A No, I saw them last week when they emailed 3 about the substance, but as far as -- so I did not 3 them to me, but I'm trying to remember which day. I 4 call -- for instance, if you look at response to 4 think the 29th was Friday. I think it was Friday, 5 interrogatory number two, line 14, it says, "Lead 5 and being that it was Good Friday, we weren't around 6 6 all day. Plaintiff further responds that Artisan Partners 7 7 Limited Partnership and Acadian Asset Management, Q And what did you do when you received 8 Inc. and Wellington Management Company, LLP acted as 8 these supplemental responses to verify what was in 9 investment advisor in connection with purchases and 9 10 10 sales and executed them." MR. HARNES: I think that's been asked and 11 11 answered, but you can go ahead and answer again. So I -- I didn't call them and ask them if 12 that's -- these three investment advisors, did they 12 THE WITNESS: I got a confirmation from 13 really do that, no, because I relied on them having 13 outside counsel that they felt comfortable that this 14 access to the information to be able to provide it 14 was what needed to be in here. 15 15 to us. BY MS. BRETAN: 16 Q All right. Did you verify these responses 16 Q And with respect to interrogatory number 17 17 before they were served? two, I know you mentioned that Artisan Partners was 18 A Before they were what? 18 mentioned with respect to persons on whom you relied 19 19 Q Served on March 29th, 2013? in making investment decisions in Diamond securities 20 A I looked at it. It looked okay to me, 20 and the transactions in Diamond securities; is that 21 but, again, I -- I -- but I didn't call these people 21 22 and verify this -- that information, if that's what 22 A Well, what I'm -- what I understand 23 you're asking. 23 because I don't -- I don't -- I certainly don't make 24 24 Q So you're not sure if that information is investment decisions on behalf of PERS. They don't

25

accurate?

do any investment decisions in-house. There are

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177 179 1 public pension funds that do that. Alabama, for 1 Q Have you read this document before? Don't 2 instance, has a large or some significant portion of -- haven't seen it before? 3 their portfolio they manage in-house. So we don't 3 A I just I don't remember -- I don't have any independent memory of reading this press 4 do that, and so it may be unique. I don't know. I 4 5 mean, I don't know -- I never sat down with CalPERS 5 release. 6 people and know how state plan and the -- but I have 6 Q Looking at this announcement, is there 7 talked to those particular people that we deal with 7 anything in this announcement -- can you tell me, 8 or work with on those cases, and most of them have 8 looking at the announcement, what it -- what it 9 9 some mix, but we don't. says? 10 1 0 MR. HARNES: I'm going to object to that They hire these investment advisors, and 11 they make the decisions to buy and sell, and 11 question. 12 Ms. Tingle, Ms. Robertson or the board of trustees' 12 MS. BRETAN: And rephrase. 13 13 MR. HARNES: I don't know if I need to members are not going to be able to call and 14 14 effectuate some investment or getting out of an explain my explanation -- my objection. 15 investment on their own. The investment advisors 15 MS. BRETAN: You don't. I'm good with 16 follow whatever criteria that are set out by state 16 that, John. 17 statute as well as the criteria from PERS in their 17 Q The press release announces that "The 18 18 own best judgment. You know, the investment chairman of the audit committee of Diamond's board 19 19 had received an external communication regarding advisors have niches, and if their market is 20 20 emerging country stock on an international scale, Diamond's accounting for certain crop payments to 21 presumably they're not supposed to be buying a 21 walnut growers"; do you see that? 22 22 start-up tech company in Nevada because that's not A Which paragraph are we talking about? 23 an emerging market out -- you know, globally, 23 Q The second paragraph. 24 outside the United States. 24 Oh. Okay. 25 But I don't even know the parameters. 25 And that "In response, Diamond's audit 178 180 1 Ms. Tingle could testify to all of that, and they --1 committee had decided to perform an investigation of 2 you know, so they're supposed to stay within those 2 the matter." 3 parameters, and they make their best judgment based 3 A That's what it says. 4 4 Q Does anything about that suggest to you

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on the market and what is out there publicly. They

5 don't -- presumably, I don't think they have any

6 inside tracks. There's -- but they're supposed to

be knowledgeable and aware of things, and if they

8 get duped, we got duped.

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Q Artisan Partners wasn't -- wasn't listed in response to interrogatory number two in the first set of responses in Exhibit 23. Do you know why that would be?

A My understanding was that you all had been provided the trading data and the investment advisors that handled our -- long ago. I don't know that -- that was my understanding. My understanding was that you all demanded that it be listed again;

(Exhibit 25 was marked for identification by the court reporter.)

21 BY MS. BRETAN:

> Q Exhibit 25 is a press release dated November 1st, 2011, from Diamond Foods. Do you recognize this document?

A I don't.

that there's been fraud?

A I don't know that I am qualified to be able to make a determination of a press release. I mean, that's what a judge and jury is for.

(Exhibit 26 was marked for identification by the court reporter.)

BY MS. BRETAN:

12 Q Exhibit 26 is a press release dated 13 February 8th, 2012, produced by PERS in this action, 14 Bates number 1511. Have you seen this document 15 before?

> A I don't remember seeing this press release.

Q Do you recall reading this press release?

A I mean, portions of these press releases are in our complaint, but as far as reading the press release in its entirety, I doubt that I have done that, but I don't have any memory of doing it, if I did.

Q This press release announces that the audit committee had completed its investigation --

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181 183 1 substantially completed its investigation and that company, president, CFO, whatever. I don't think 2 there would be a restatement of certain financial 2 he's there anymore either. I think the board 3 results; is that right? Do you see that? 3 relieved both of them. 4 A Down at the next to the last paragraph, it 4 THE VIDEOGRAPHER: I need to change the 5 tape. Just one moment. This marks the end of tape 5 says, "It's working diligently to complete the 6 restatements and will file all required reports." 6 number two in the deposition of George Neville. 7 7 Okay. We're going off the record, and the time is 8 Q Is there anything about this announcement 8 1:05 p.m. 9 that suggests to you that there's been securities 9 (Recess.) 10 10 THE VIDEOGRAPHER: Back on the record. 11 A I think it's the same answer I've given 11 This marks the beginning of tape number three in the 12 before. I mean, to take this document and other 12 deposition of George Neville. The time is 1:12 p.m. 13 13 documents, it's got to be developed in the lawsuit Go ahead. 14 14 MS. BRETAN: We're marking as Exhibit 27 in the trial, its impact at the time and its impact 15 in a totality of the facts, and to pull out a press 15 the "Notice of Motion and Motion for Class 16 release and try to have me make some determination 16 Certification" and the "Memorandum of Points and 17 17 of whether I think personally that -- whether it's Authorities" submitted by MPERS in this action. 18 18 fraud or not is -- it's not my call. In the (Exhibit 27 was marked for 19 19 totality of all the circumstances that have -- took identification by the court reporter.) 20 20 place in this case, I feel comfortable that there BY MS. BRETAN: 21 was fraud and that we'll prove it in court. 21 Q Mr. Neville, do you recognize this 22 22 Q Did you read the company's restatement document? 23 materials? 23 A Yes. 24 A No. 24 And what is it? 25 Can you tell me what -- you just said that 25 It's a "Notice of Motion and Motion for 182 184 1 you felt comfortable that there was fraud in this 1 Class Cert." 2 2 Q Did you review this document prior to its case. What -- can you just very basically tell me 3 what the case is about? 3 filing? 4 A Yeah, the company was playing games with 4 A Yes. 5 the books and basically saying that payments that 5 Q Okay. And turning to page 13, this is the 6 motion -- sorry. This is the "Motion by Lead were going to growers for 2011 were actually for 6 Plaintiff to Certify a Class of All Purchasers in 7 2012. They call them minimum payments. It was what 7 8 I perceived to be a shell game of attempting to try 8 the Class Period." 9 to make the profitability of the company higher to 9 A Lunderstand. 10 keep the stock price up so that when they acquired 10 Q Okay. And turning to page 13, line 14 and 11 the Pringles division of Proctor & Gamble, it would 11 a half there, it notes that "During the class 12 be easier for them financially to make the deal work 12 period, Mississippi PERS purchased 57,300 shares of 13 because they would have more value in the stock of 13 Diamond common stock," and it cites to a 14 14 Diamond in order to make the acquisition. And they certification by you, which is attached as Exhibit B 15 15 to the declaration of Harnes; do you see that? did that fraudulently by misrepresenting what the 16 16 financial situation for the company was on their A Uh-huh. 17 17 profit and losses. MS. BRETAN: Okay. Let's go ahead and 18 Q And who are the defendants in the case? 18 mark as 28 that declaration. 19 A Diamond Foods and then Mr. Neil, I think 19 (Exhibit 28 was marked for 20 it is, and Mr. Mendes. 20 identification by the court reporter.) 21 Q Who is Mr. Neil? 21 BY MS. BRETAN: A I think he was a CFO at one time. He's 22 22 Q So, Mr. Neville, Exhibit 28, is the 23 not now. 23 declaration of Mr. Harnes in support of Lead 24 24 Q And who is Mr. Mendes? Plaintiff's motion along with Exhibit B to that He was the chair -- the head of the 25 declaration; do you see that?

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185 187 1 certification motion, there was a consolidated Right. 1 2 2 complaint on record; is that right? And Exhibit B is a certification by you --3 3 A I don't -- I just don't remember all the 4 Q -- is that right? 4 iterations. I know there was a complaint on file 5 5 Uh-huh. that we didn't file. We -- you are basically 6 And, in fact, it's the certification we 6 required to adopt it, and we did that. We filed a 7 7 looked at. Is it the same certification we looked complaint later. I don't remember the specific 8 8 dates. at earlier? 9 9 A It looks like it. I can't say that Q After this certification? 10 there's a word or two missing, but it seems to be 10 Α Yes. 11 11 the same. Q Okay. And so when you, in paragraph 12 Q Did you sign a new certification with 12 three, talk about a complaint filed in this action 13 13 respect to the class certification motion? and adopting its allegations, that's still referring 14 14 to that original complaint? A I don't remember doing that. 15 15 Q And this certification is dated A Yes. We covered this earlier this 16 16 January 5th, 2012? morning, yes. 17 17 A That's right. Q It's not referring to the consolidated 18 Q And the consolidated complaint in this 18 complaint in this action? 19 action was filed July 30th, 2012, correct? 19 A We've already covered that this morning. 20 20 A I don't remember. This is talking about the original complaint filed 21 Q I can represent to you that it was 21 in the action. 22 22 July 30th, 2012. Q Okay. So -- so there's been the new 23 23 consolidated -- the consolidated complaint filed in A Okay. All right. 24 Q So looking at Exhibit 28 --24 July of 2012. Why did you not update your 25 25 certification to reflect that that is the complaint Okay. 186 188 1 that you're looking at for purposes of this class Q -- which has -- Exhibit B is your 1 2 certification from January of 2012, paragraph three 2 certification motion? 3 says, "Mississippi PERS has reviewed the facts and 3 A I don't know that I have or haven't. I 4 allegations of a complaint filed in this action and 4 just -- I know that when you file for lead plaintiff 5 adopts its allegations"; do you see that? 5 status or request to be appointed as lead plaintiff, 6 6 A Right. I think we went over that when you have to file a certification, and that's what we 7 7 whatever exhibit number it is -- I was looking to 8 8 see if I could find it, but we went over this Q Okay. So what -- the Exhibit 27 says, the 9 already. Uh-huh. 9 class certification motion, is that during the class 10 Q And you signed this in January of 2012, 10 period, Mississippi PERS purchased 57,300 shares of 11 11 correct? Diamond common stock, correct? 12 A That's what it says. 12 A That's what it says, right. 13 Q So what -- so at the time that you signed 13 Q And it cites to your certification, 14 14 this, you weren't looking at the consolidated correct? 15 15 complaint in this action; is that correct? A It does cite to that. 16 MR. HARNES: I think that's been asked and 16 Q And your certification was talking about 17 17 answered. Objection. the class period reflected in the original complaint 18 THE WITNESS: The complaint I reviewed was 18 filed in this action, correct?

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BY MS. BRETAN:

the one on file. It was the name of the gentleman

under the -- the PLSRA, you look at the complaint

Q And at the time this certification was

submitted to the court in connection with the class

that's on record. That's what I did.

whose name I couldn't pronounce. That's what you --

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A The certification is required of PLSRA to

court. Sometimes there are errors made; sometimes

transactional data is attached as schedule A to this

certification. Over here on Exhibit 27, page 13, it

be filed when you attempt to want to be lead

plaintiff. We did that. We complied with the

they're not on the transactional data, but the

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189 191 1 says, "During the class period, Mississippi PERS 1 You have asked me if I am comfortable with 2 purchased 57,300 shares of Diamond common stock," the latest complaint we're dealing with right now, 3 and then it refers you to the certification which 3 and I said yes. So if you -- if you want me to 4 has Exhibit A attached to it. 4 certify it, put it in front of me and I'll put my 5 5 Q And at the time -hands on it, and you want me to certify that I'm 6 A It --6 comfortable with it and I adopt it, I'll do that, 7 7 Q -- of your certification -- sorry. I but I just -- I'm really lost at the point you're 8 8 don't mean to cut you off. trying to make here. 9 A You -- I think you used the phraseology 9 Q Well, if the class period has changed, is 10 that we adopted that certification. It just refers 10 it your understanding that the transactions 11 you to it. Just the "see" is in Italics -- the 11 reflected on schedule A remain the same; do you 12 s-e-e is in Italics much like if you were to tell 12 13 13 somebody to go look at a court case. A Well, the transactions aren't going to 14 14 Q So turning back to Exhibit 28, paragraph change. It could be that there are more 15 15 three of Exhibit 28 says -- this is your transactions or less transactions, right. 16 certification -- "Mississippi PERS has reviewed the 16 Q In the class period? 17 17 facts and allegations of a complaint filed in this A If the class period changes --18 action and adopts its allegations." That's where 18 unfortunately -- I say "unfortunately" -- we sold --19 that language came from. Do you see that? 19 I'm taking your representation of it that we sold --20 A Uh-huh, it's right there in front of me. 20 because I didn't do the math on Exhibit -- schedule 21 Q Okay. And you testified that you were 21 A of my certification to Exhibit 28 that we sold all 22 22 adopting the allegations based on your review of the of our stock by November 16th of 2011. If that is 23 original complaint in the case? 23 true, then I can't create more transactions because 24 MR. HARNES: Objection. His testimony is 24 there are not any. 25 what it is. 25 Q But you don't know if there were 190 192 1 THE WITNESS: I've said this numerous 1 additional purchases subsequent to that? 2 times. I mean. I don't know what -- I mean. how I 2 A I don't have that electronic access. I 3 can make this any more clear. 3 have to rely on my counsel to be able to provide me 4 BY MS. BRETAN: 4 that his --- I could call Ms. Tingle or 5 Q Your certification is about Mississippi Ms. Robertson, and they could provide it to me, but 6 PERS representing a class of individuals, correct? 6 I don't -- I don't have to put them through that 7 7 A That's what we're doing now as the lead effort because that's why our counsel has electronic 8 plaintiff. If the court allows us under the class 8 access, so they can do that manual -- in essence, 9 certification motion to be the class representative, 9 manual work so the PERS staff is not -- or I don't 10 then that's the role that we will play. 10 have to go and try and dig that up. 11 11 Q Do you report on the securities Q And the class period has changed 12 12 litigations to PERS in any way? subsequent to this certification? 13 A That's my memory, but I would have to look 13 A I don't directly. There is an update that 14 14 at the document -- the complaint itself to see, but is provided to them, uh-huh. 15 15 Q And who provides that update? it's so common that the class periods change or 16 narrow based -- through the process of litigation in 16 A Well, I generally work it up with 17 these -- in these security cases I've been on. I 17 assistance of the counsel about the status of 18 just don't independently sit here and remember the 18 different cases. 19 exact dates and when they -- if they changed, when 19 Q And is that information provided to the 20 20 board of PERS? they changed and what was added, not added. I just 21 21 don't remember all of the details of that. The A Yes. 22 22 complaint speaks for itself. It's very detailed. Q And you're representing PERS? 23 It's very plain written. I think you can read it 23 A That's right. 24 24 and understand what it is that we are wanting to MS. BRETAN: Okay. I'm going to mark as

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accomplish here.

Exhibit 29 a PERS of Mississippi mid-cap growth

	193		195
1	fiduciary review, parts one and two, for Artisan	1	Q would want to know about
2	Partners Limited Partnership.	2	A No.
3	(Exhibit 29 was marked for	3	Q Let me finish my question.
4	identification by the court reporter.)		A Well, it's "No" for everything.
5	BY MS. BRETAN:		Q That's fine. Let me just finish my
6	Q Have you seen this document before,	6	question. Any understanding of why Mississippi PERS
7	Mr. Neville?	7	would, in its fiduciary review of Artisan Partners,
8	A No.	8	want to know about contributions made by Artisan
9	Q Do you know what it is?	9	Partners or associates of Artisan Partners to
10	A No.	10	government officials, including political
11	Q Okay. Were you aware that Mississippi	11	candidates, PACs or state or local
12	PERS has its investment managers provide information	12	A No.
13	in this fiduciary this type of fiduciary review?	13	Q parties in Mississippi?
14	A No.	14	A Don't have a clue.
15	Q And turning to the second page, this is	15	Q Why do you think?
16	Bates-labeled 11839 through 11840. Turning to part	16	A I don't have an opinion.
17	three of the review, it says, "Political	17	Q You have no opinion on why they might want
18	Contributions"; do you see that?	18	to know about political campaign contributions?
19	A Uh-huh.	19	A You've asked this about 15 different ways,
20	Q And it asks Artisan Partners to provide a	20	and the answer is no. I don't have a clue. I've
21	copy of the current policy and procedures related to	21	never seen this. I've never talked to them. I
22	monitoring and reporting campaign contributions; do	22	didn't know it existed. I don't know. Ms. Tingle
23	you see that?	23	is going to be testifying for you. She works at
24	A Uh-huh.	24	PERS. Why don't you ask her? You're going to
25	Q Why would PERS want a policy a copy of	25	depose Mike Morrison. Ask him. You're asking
	194		196
1	the current policy and procedures related to	1	somebody who has told you 14 different ways I'm
2	monitoring and reporting campaign contributions from	2	unfamiliar with it, don't know what it is. You
3	Artisan Partners?	3	can't keep asking me questions about my
4	A I have no idea.	4	understanding of it for anything like that because I
5	Q And in response it looks like Artisan	5	don't know.
6	Partners provides a "pay to play" policy?	6	Q Okay. Mr. Neville, you're a fiduciary on
7	A I have no idea.	7	behalf of PERS, correct, in this
8	Q Do you see that? That's what it says.	8	A Sure.
9	A I see that's what it says, but, I mean, I	9	Q litigation? Correct?
10	think I've told you I don't know what this is. I	10	A I'm their counsel.
11	didn't know. I don't have never seen it, don't	11	Q And you're a fiduciary on behalf of the
12	know what it means, don't know nothing.	12	class, correct?
13	Q Okay. And part B under part three,	13	A Right. That's right.
14	provision B, asks for Artisan Partners to "Provide a	14	Q And PERS, who you're representing it's
15	list of any contributions made by Artisan, your firm	15	important to PERS, apparently, that its investment
16	or any associate of your firm to any government	16	managers fill out information in a fiduciary review,
17	officials, including political candidates, PACs or	17	correct?
18	state or local parties in Mississippi"; do you see	18	MR. HARNES: I'll object to that question.
19	that?	19	THE WITNESS: I don't know what this is
20	A I you read it correctly.	20	about. It could be because the state treasurer is
21	Q Do you have any idea why Mississippi	21	on the board and they're elected. It could be
22	PERS	22	because the governor is elected and he's got a
23	A No.	23	designee. I don't know, but you've got some people
24	Q in its fiduciary review	24	you can ask this, but I'm not the guy to be asking.
25	A No.	25	//

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197 199 BY MS. BRETAN: 1 1 may have discussed House Bill 211 with ... 2 Q Do you know whether the contracts with --2 A I don't know whether she did. It's 3 3 attorney-client privilege. sorry. 4 4 Mississippi PERS has contracts with its Q Is the Attorney General the counsel for 5 5 investment managers; is that correct, to your PERS with respect to House Bill 211? 6 understanding? 6 A It's counsel to PERS on everything unless 7 7 A Yes. I understand a 30(b)(6) -- you know, we have need of an outside counsel to help on a 8 8 I hate to be kind of being a jerk, but this is a matter where there's a bankruptcy issue or whether, 9 9 30(b)(6) notice. We divided the responsibilities. as I told you, they get sued because somebody wants 10 10 them to disgorge monies from when a company was These questions are for Ms. Tingle, and you know 11 that. So I don't understand why you keep asking me 11 acquired. Otherwise, we provide full counsel for 12 questions that we have said she's handling. 12 them. 13 13 Q Is House Bill 211 the law now? Q I just --14 A Investment advisors, how PERS operates and 14 A It was signed by the governor. 15 how they buy stocks and sell stocks and how all that 15 Q And so does the retention agreement in 16 stuff is delegated out and who gets hired as 16 this case with the Chitwood firm -- would it pass 17 17 investment advisor, she can tell you that stuff up muster under that law? 18 and -- she is very smart and very knowledgeable 18 MR. HARNES: I'm going to object to that. 19 about all of this, the day-to-day type things. This 19 I mean, you can --20 20 document I'm unfamiliar with. I don't know. Ask THE WITNESS: Well, that's irrelevant. 21 21 MR. HARNES: You can answer it if you want her. 22 22 Q Okay. I'm just interested in, 23 Mr. Neville, whether you were aware as a fiduciary 23 THE WITNESS: It doesn't matter because 24 on behalf of PERS --24 it's not -- it wasn't the law at the time it was 25 A I'm not aware. 25 entered into 200 198 1 Q -- that PERS wanted to know about -- wants 1 BY MS. BRETAN: 2 to know about whether the investment managers with 2 Q And it was effective in July of 2012? 3 whom it contracts have made political campaign 3 July 1. 4 contributions to state officials or PACs. That's 4 Q Uh-huh. And that's just shortly after 5 lead counsel was appointed in this case? all I'm asking. 5 6 MR. HARNES: I object to the form of the 6 MR. HARNES: Object to the form of the 7 question and the lack of foundation. 7 question. 8 8 THE WITNESS: I've told you, no, I don't THE WITNESS: I've got to go. You 9 know. You need to ask the right people. 9 finished? 10 BY MS. BRETAN: 10 MS. BRETAN: I'm done, but I think --11 11 Q Has the Attorney General's office ever MR. MARTIN: Five questions for you. Do 12 discussed with PERS the Sunshine Act, House Bill 12 you want to swap mics? 13 211, that we discussed earlier? 13 THE VIDEOGRAPHER: Absolutely. Do you 14 14 A Jane Mapp, who is the counsel that works want to go off the record or stay on? 15 15 over there every day, she may have. I have not. MR. MARTIN: It's whatever --16 Q And --16 THE VIDEOGRAPHER: You can stay on if it's 17 17 A And -just a quick change. 18 Q -- and so you're --18 **EXAMINATION** 19 A -- it's not Sunshine, House Bill 211, 19 BY MR. MARTIN: 20 20 because there's no sunshine. Q Thank you, Mr. Neville. I'll be quick. 21 21 MR. HARNES: I was hoping we could get My name is Robert Martin. I represent Michael 22 22 past without you throwing that in. That's all Mendes. Do you know who I'm referring to when ...? 23 23 A It's my understanding, I think he was right. 24 24 BY MS. BRETAN: president or chairman of the board or chief Q So you're not aware -- you think Ms. Mapp 25 executive officer. I can't remember his exact

	201		203
1	title.	1	hotel?
2	Q Did you, the Attorney General's office or	2	THE WITNESS: Uh-huh.
3	MPERS have any contact with Michael Mendes or any	3	RE-EXAMINATION
4	communications with him?	4	BY MS. BRETAN:
5	A Certainly not involved in this case, I	5	Q I want to go back to let me mark one
6	don't believe. I mean, if I saw him at a social	6	more exhibit.
7	gathering or something like that, I mean, I can't	7	(Exhibit 30 was marked for
8	tell you.	8	identification by the court reporter.)
9	Q But to your knowledge you're	9	BY MS. BRETAN:
10	A No.	10	Q Exhibit 30. Mr. Neville, Exhibit 30 is a
11	Q Are you aware of any documents between	11	set of reports of receipts by Attorney General Hood
12	you, MPERS or the Attorney General's office and	12	during the periods January 1st, 2010, through
13	Mr. Mendes?	13	December 31st, 2010, and I just want to ask you
14	A I can't imagine that there would be, no.	14	about one item on here. It's the last tab.
15	Q So you're not aware of any?	15	MS. BAFUS: Second to the last.
16	A I'm not aware of any, but I can't imagine	16	BY MS. BRETAN:
17	that there would be.	17	Q Second-to-the-last tab. Do you see that
18	Q Are you aware of any prior litigation	18	highlight?
19	against Mr. Mendes by the Mississippi Attorney	19	A Uh-huh.
20	General's office or MPERS?	20	Q Can you tell me it looks like there was
21	A No.	21	a contribution refunded to Weight Watchers in
22	Q Are you aware of any documents referring	22	greater Mississippi of, I think, \$2,000. Is that
23	to Mr. Mendes that were in your possession and the	23	do you see that?
24	possession of the AG's office or in the possession	24	MR. HARNES: What page? Oh.
25	of MPERS?	25	MS. BRETAN: It's the second-to it's
	202		204
1	A Not prior to us being approached about	1	
2	doing the case.	2	the page, my eyesight, 23 of 26.  THE WITNESS: I don't know whether it was
3	Q So would any such documents referring to	3	
4	Mr. Mendes would those have been produced in	4	a it appears to me and I didn't prepare these
5	response to the RFP in response to Diamond's request	5	reports. I haven't seen the reports, but it appears to me that the Weight Watchers in greater
6	for production?	6	Mississippi made two different contributions, \$1,000
7	A Well, they would be privileged because it	7	apiece, one of them on April 25th, 2010, and the
8	would be, you know, an analysis.	8	· · ·
9		9	second one on December 13th, 2010, and the
10	<ul><li>Q Putting aside non-privileged or just</li><li>A Okay.</li></ul>	10	December 13th, 2010, contribution was refunded on 1/18.
11	Q Putting aside	11	BY MS. BRETAN:
12	A I can't	12	Q What any do you know why a
13	Q non-privileged documents, are you aware	13	contribution would be refunded?
14	of any documents that referred to Mr. Mendes or	14	A In this particular case I don't know, but
15	related to Mr. Mendes?	15	I can tell you that the state law on
16	A I doubt that there would be anything like	16	contributions there's a statute maybe now not
17	that.	17	effective because of the U.S. Supreme Court's ruling
18	Q Okay. So to your knowledge there aren't	18	in whatever it was, I can't remember about
19	any?	19	anyway, the \$1,000 is the most a corporation can
20	A Not to my knowledge.	20	give. An individual is unlimited in Mississippi.
21	MR. MARTIN: Okay. Thank you very much.	21	So my guess is that when he gave it says "Corp"
22	MS. BRETAN: I have one more question for	22	on the far the next-to-the-last column says,
23	you, Mr. Neville. I apologize. We'll make it	23	"Corp, \$1,000," and then there was a second
24	quick.	24	contribution. I don't know what Charleston Place is
25	MR. HARNES: You have to get back to your	25	
2,5	with HARINES. Tou have to get back to your	25	because that's not I don't know whether my

	205		207
1	guess is that there was two \$1,000 contributions	1	DEPOSITION ERRATA SHEET
2	made. You can only have one per calendar year. So	2	DEL COMON ENION CINEER
3	these January 1 through December 31 you can only	3	
4	a corporation can only cut a check for \$1,000.	4	Our Assignment No. 508275
5	Q Is there a contract with by the	5	Case Caption: IN RE: DIAMOND FOODS, INC.
6	Attorney General with Weight Watchers?	6	SECURITIES
7	A I don't know. I know that we have a	7	
8	program of a weight loss program for the state.	8	DECLARATION UNDER PENALTY OF PERJURY
9	AG's employees with Weight Watchers, but I don't	9	I declare under penalty of perjury that I have read the
10	know I guess there was a contract. I don't know.	10	entire transcript of my Deposition taken in the
11	I had never fortunately, I'm not I don't need	11	captioned matter or the same has been read to me, and
12	their services, but if I keep eating like I've been	12	the same is true and accurate, save and except for
13	eating, I will.	13	changes and/or corrections, if any, as indicated by me
14	MS. BRETAN: There you go. All right.	14	on the DEPOSITION ERRATA SHEET hereof, with the
15	Thank you, Mr. Neville.	15	understanding that I offer these changes as if still
16	THE VIDEOGRAPHER: Anything else from	16	under oath.
17	anyone? Okay. I'll close out the depo. Just give	17	
18	me a minute. This concludes tape number three and	18	Signed on the day of, 20
19	the end of the videotaped deposition of 30(b)(6)	19	
20	witness George Neville. We're going off the record	20	GEORGE W. NEVILLE
21	on April 3, 2013, and the time is 1:39 p.m.	21	
22	(TIME NOTED: 1:39 p.m.)	22	
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24		24	
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1	REPORTER'S CERTIFICATION	1	DEPOSITION ERRATA SHEET
2	KEI OKTEKS CEKTII IOATION	2	Page NoLine NoChange to:
3	I, Catherine A. Ryan, Certified Shorthand	3	
4	Reporter in and for the State of California, do	4	Reason for change:
5	hereby certify:	5	Page NoLine NoChange to:
6		6	
7	That the foregoing witness was by me duly	7	Reason for change:
8	sworn, that the deposition was then taken before me	8	Page No. Line No. Change to:
9	at the time and place herein set forth; that the	9	
10	testimony and proceedings were reported	10	Reason for change:
11	stenographically by me and later transcribed into	11	Page NoLine NoChange to:
12	typewriting under my direction; that the foregoing	12	
13	is a true record of the testimony and proceedings	13	Reason for change:
14	taken at that time.	14	Page NoLine NoChange to:
15		15	
16	IN WITNESS WHEREOF, I have subscribed my	16	Reason for change:
17	name thisday of	17	Page NoLine NoChange to:
18		18	
19	&Galle Ogo	19	Reason for change:
20	0.01	20	Page NoLine NoChange to:
21	Cotherine A. Rypn	21	
22		22	Reason for change:
23			
23		23	
24	Catherine A. Ryan, RMR, CRR, CSR No. 8239	23 24	SIGNATURE:DATE:

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GEORGE W. NEVIL	LLE	

April 3, 2013

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## REPORTER'S CERTIFICATION

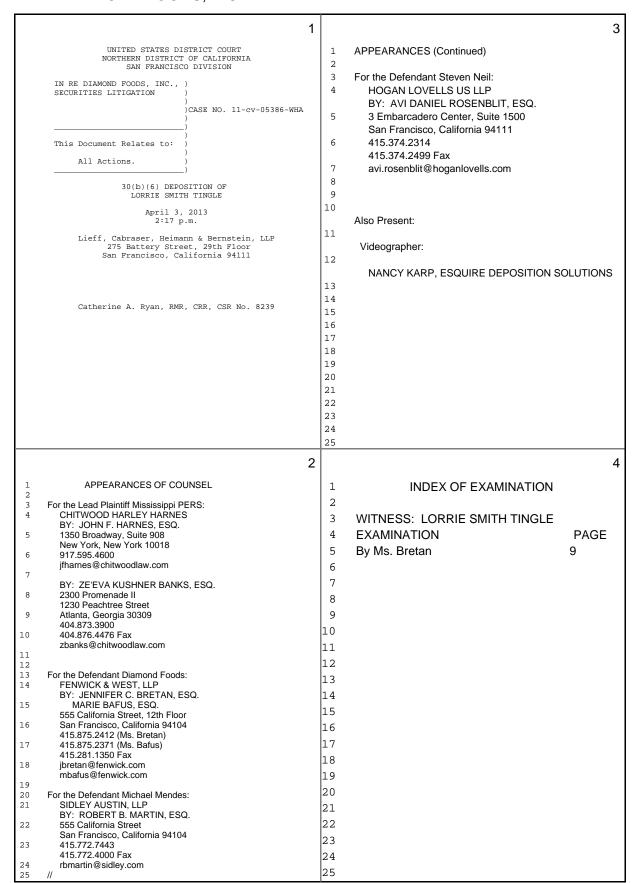
I, Catherine A. Ryan, Certified Shorthand
Reporter in and for the State of California, do
hereby certify:

That the foregoing witness was by me duly sworn, that the deposition was then taken before me at the time and place herein set forth; that the testimony and proceedings were reported stenographically by me and later transcribed into typewriting under my direction; that the foregoing is a true record of the testimony and proceedings taken at that time.

Catherine A. Ryan, RMR, CRR, CSR No. 8239

Catherine A. Ryan

## Exhibit 2



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	9		11
1	MR. ROSENBLIT: Ari Rosenblit on behalf of	1	testifying here in connection with a lawsuit filed
2	Steven Neil, from Hogan Lovells.	2	against Diamond Foods?
3			A Yes, I do.
4	Chitwood Harley Harnes on behalf of Lead Plaintiff.	4	Q And do you understand you're testifying as
5	MR. HARNES: John Harnes from Chitwood	5	the person most knowledgeable with respect to
6	Harley on behalf of Mississippi PERS.	6	certain topics?
7	THE VIDEOGRAPHER: Thank you. Would you	7	A Yes.
8	swear the witness, please.	8	Q And which topics are those in the notice
9	LORRIE SMITH TINGLE,	9	of deposition, if you could identify them?
10	having been administered an oath, was examined and	10	A It would be two and possibly three and
11	testified as follows:	11	four and eight.
12	THE VIDEOGRAPHER: Please proceed,	12	Q What about topic one, the
13	Counsel.	13	A Oh, I'm sorry, yes.
14	EXAMINATION	14	Q And topic one. And topic one asks for
15	BY MS. BRETAN:	15	"The identities and duties of persons and entities
16	Q Good afternoon, Ms. Tingle. Could you	16	with responsibility for determining, making or
17	state your full name for the record and address?	17	approving the investments by Lead Plaintiff during
18	A Yes, it's Lorrie Smith Tingle, 1919	18	the period June 5th, 2010, to June 8, 2012"; is that
19	McRaven Road, Clinton, Mississippi.	19	right?
20	Q And, Ms. Tingle, I'm with Fenwick & West,	20	A Yes.
21	and I'm counsel for Diamond Foods, who is a	21	Q And are you the person most knowledgeable
22	defendant in this action. My name is Jennifer	22	at PERS with respect to those investments?
23	Bretan.	23	A Yes.
24	I wanted to ask you whether you had ever	24	Q Okay. At I just want to go through
25	been deposed before. Have you?	25	some general rules of depositions for the record.
	10		12
1	A Yes, I have.	1	
2	Q And how many times have you been deposed?	2	You understand you're under oath today?  A Yes.
3	A This should make the 12th time.	3	
4		4	Q And that anything you say today, it's as if you were in court and you're testifying in front
5	Q What types of cases have you been deposed in?	5	of a jury; do you understand that?
6	A Various securities litigation cases.	6	A Yes, I do.
7	Q And are those cases where PERS was a	7	•
8	plaintiff?	8	Q Do you understand that you need to testify truthfully?
9	A Yes.	9	A Yes.
10	Q And you mentioned securities litigation.	10	
11	Are those are those cases where you've been	11	Q And the reporter is going to transcribe everything that's said today; do you understand
12	deposed cases where PERS was lead plaintiff?	12	that?
13	A In some cases lead plaintiff predominantly	13	A Yes, I do.
14	and then other cases co-lead plaintiff.	14	Q If you don't understand one of my
15	Q Okay. I'm going to show you what's been	15	questions, please say so, okay?
16	marked as Exhibit 1.	16	A I will.
17	A Are they here?	17	Q All right. Otherwise, I'm going to assume
18	Q It's right in front of you there.	18	that you understood my question if you don't tell me
19	A Okay.	19	otherwise. Do you understand that?
20	Q Yeah. Sorry. Okay. Exhibit 1 is a	20	A Yes.
21	"Notice of Deposition of Lead Plaintiff Mississippi	21	Q It's also important today for the
22	PERS Pursuant to Federal Rules of Civil Procedure	22	deposition that you answer audibly. That means no
23	26 and 30(b)(6)." This case is pending in the	23	sort of shaking of the head or nodding, but you
24	District Court for the Northern District of	24	know, so that the reporter can transcribe your
25	California. Ms. Tingle, do you understand you're	25	answer. Do you understand that?
23	Camornia. Mis. ringie, do you understand you re	ر کا	anower. Do you understand that!

	13		15
1	A Yes, I do.	1	question.
2	Q It's also important that we don't talk	2	BY MS. BRETAN:
3	over each other. I'll do my best not to do that to	3	Q Is there any reason you're not able to
4	you, and, similarly, if you let me finish a question	4	testify truthfully today?
5	before you answer, that would be best. Do you	5	A No, there's not.
6	understand that?	6	Q Not on any medications?
7	A Yes.	7	A No.
8	Q Okay. Now, I'm today I'm entitled to	8	Q Okay. Did you do anything to prepare for
9	your best recollection. I'm not asking for you to	9	this deposition?
10	guess about things, but for your best recollection.	10	A Met with counsel briefly last week.
11	If later on in the deposition you remember something	11	Q And how long did you meet with counsel?
12	or additional information that you think clarifies	12	A Approximately an hour.
13	one of your answers, please just let me know that.	13	Q And other than your counsel, did you speak
14	A I will.	14	with anybody about this deposition?
15	Q Okay. If you think there are documents	15	A No.
16	that would help you in your testimony today, please	16	Q Did you review any documents in
17	feel free to let me know that. We are able to take	17	preparation for your deposition?
18	breaks today, but just not while a question is	18	A Yes. I looked over transactions that we
19	pending. So if I've asked you a question, that's	19	supplied counsel and a list of the cases that I've
20	not the time to take a break.	20	given depositions for.
21	A I understand.	21	Q Did any of those documents refresh your
22	Q Are you represented here today?	22	recollection regarding this matter?
23	A Yes.	23	A The transactions helped me recall which
24	Q So I understand your counsel from the	24	managers were involved in this case.
25	Chitwood firm is here today.	25	Q Okay. And so that was a list of
	14		16
1	A Correct.	1	transactions in Diamond Foods?
2	Q And if you do you understand that even	2	A Yes.
3	if counsel objects, they're doing that to preserve	3	Q And have those if you know, do you know
4	their objection for the record; that doesn't mean	4	if those transactions have been produced those
5	you don't answer the question	5	documents have been produced in this matter?
6	A Yes.	6	A We submitted them to our counsel, and I
7	Q unless instructed not to answer?	7	don't know whether you've gotten a copy of buys and
8	MR. HARNES: I'm going to object to that	8	sells. I assume so.
9	instruction. I will instruct the witness whether or	9	Q Did you talk about those documents with
10	not to answer the question.	10	anyone other than your counsel?
11	BY MS. BRETAN:	11	A No.
12	Q Okay. And, most importantly, you need to	12	Q Is there correspondence, emails, texts,
13	answer my question. You may have feelings about	13	messages, phone conversations with anyone about this
14	some of the things we're going to discuss and	14	deposition other than your counsel?
15	certain points you want to make, and if you're	15	A No.
16	called as a witness by your counsel, you'll have the	16	Q Have you been told to keep all of your
17	opportunity to make those points, but the purpose of	17	documents related to this case?
18	today's deposition is to allow me a chance to ask	18	A Yes.
19	you some questions, and so it's important that you	19	Q And when were you told that?
20	limit your answers to the questions I asked, okay?	20	A We received a memo on February February
21	A All right.	21	of 2012. I don't know the exact date.
22	MR. HARNES: I'm going to object to that	22	Q And have you kept all of your documents
23	instruction as well to the suggestion that this	23	related to this case?
24	witness should not answer give any facts that she	24	A Yes.
25	feels necessary to give a complete answer to the	25	Q All correspondence and email; have you

	17		19
1	kept those?	1	agency.
2	A Yes.	2	Q Do you have any direct reports?
3	Q Are there any documents you had that	3	A Yes, I do.
4	related to this case at one point, but no longer	4	Q And who are they?
5	have?	5	A Elaine Kyzer is my administrative
6	A Not to my knowledge.	6	assistant, Charles Nielsen, George Dahduh, which is,
7	Q Okay. Just briefly, I'd like to go	7	D-a-h-d-u-h, and Jim Feazell, F-e-a-z-e-l-l.
8	through your educational and professional	8	They're all portfolio managers responsible for a
9	background. Did you attend college?	9	recite of different areas of the portfolio.
10	A Yes, I did.	10	Q And what are your responsibilities as
11	Q And where was that?	11	chief investment officer for PERS?
12	A University of Alabama.	12	A I am responsible for oversight of the
13	Q And did you when did you graduate?	13	and management of the investment portfolio for PERS
14	A 1981.	14	and the other systems that are included under the
15	Q You received your degree?	15	PERS umbrella. So that basically is the the
16	A Yes, I did.	16	function that reports to the board with regards to
17	Q What kind of degree was that?	17	any investment activities, to hiring and firing of
18	A It was a bachelor of science.	18	our external managers, the asset allocation
19	Q And what was the major or minor?	19	decisions, oversight of our any ancillary
20	A Geology.	20	programs related to the investment program. We also
21	Q Do you have any graduate degrees?	21	oversee the investments for the deferred
22	A I have a MBA from Mississippi College.	22	compensation plan.
23	Q And when did you get that?	23	Q You said you started with PERS in June of
24	A 1994.	24	1996, I believe?
25	Q Any professional degrees?	25	A Right.
	18		20
1	A I'm a Chartered Financial Analyst.	1	Q And how long when did you become the
2	Q And, Ms. Tingle, who do you for whom do	2	chief investment officer?
3	you work currently?	3	A That was in June of 1996. I started in
4	A The Public Employees' Retirement System of	4	August of 1991.
5	Mississippi.	5	Q Oh, sorry.
6	Q And how long have you been in that	6	A That's okay.
7	position?	7	Q June of '96, okay. And what was your role
8	A How long have I worked for PERS? Since	8	before you became chief investment officer?
9	August 1991.	9	A I was a senior investment analyst. So it
10	Q And what's your current title?	10	was a support position. Basically at that time the
11	A Chief investment officer.	11	staff consisted of three people in the whole
12	Q And how long have you been chief	12	investment department. So my job principally was
13	investment officer?	13	interacting with our external investment managers
14	A Since June of 1996.	14	and overseeing their activities.
15	Q And to whom do you report?	15	Q And are you involved with the decisions of
16	A Pat Robertson, the executive director.	16	which investment managers to use?
17	Q And what are her responsibilities?	17	A Yes.
18	A The executive director is responsible	18	Q Are you the primary contact with the
19	for basically she's the head of the agency; so	19	investment managers?
20	she's responsible for all the activities of of	20	A I am the principal contact for PERS, yes;
21	the agency, which includes the benefit payments, the	21	however, my the staff members that were mentioned
22	counseling of our participants in the retirement	22	earlier each have oversight responsibility for
23	system, the investment program, the legal issues,	23	certain parts of the portfolio. So they do daily or
24	every she's she's the head of the agency. So	24	quarterly interaction with the managers that they're
25	she's ultimately responsible for all actions of the	25	responsible for.

	21		23
1	Q What is PERS?	1	Q Does he attend the meetings?
2	A PERS is a defined benefit plan. It's a	2	A No.
3	401A plan under the IRS regulations. So it is as	3	Q Is the board of PERS responsible for
4	a defined benefit plan, it provides retirement	4	setting the investment strategy?
5	benefits for the participants that include state	5	A Yes.
6	employees, the teachers, municipalities, cities and	6	Q And also responsible for oversight of
7	counties. So it's all the entities that are a part	7	PERS?
8	of our public any public employee for the state	8	A Yes.
9	of Mississippi.	9	Q What is PERS' strategy for investments,
10	Q Okay. Is that called a pension fund; is	10	broadly?
11	that	11	A Broadly, yes, our our objective is to
12	A Yes, it is.	12	ensure that adequate assets are available to cover
13	Q All right. And is there a board that	13	the liabilities, the benefit payments over time. So
14	oversees PERS?	14	the primary objective that is the primary
15	A Yes.	15	objective, is to ensure that assets are available to
16	Q And is that board elected or appointed?	16	make to make sure that they cover all the benefit
17	A It is a combination of both, actually.	17	payments over time. So that really boils down to
18	It's a ten-member board. Eight of the members are	18	achieving a set rate of return that's projected into
19	elected by various constituencies within the	19	the future to meet our liabilities.
20	retirement system, participant groups. The state	20	Q And what's that rate of return?
21	treasurer is an ex-officio member by virtue of that	21	A 8 percent.
22	position, and then the governor has one appointee.	22	Q So this strategy of PERS for investments
23	Q How often does the board of PERS meet?	23	is to achieve an 8 percent return on the investment?
24	A Their official board meetings are every	24	A It is to prudently and efficiently it
25	other month.	25	is the trust fund dollars belong to the
	22		24
1	Q And do you attend those meetings?	1	participants. So it's clearly as fiduciaries
2	A Yes.	2	they have a duty to invest prudently, but the
3	Q Who else attends from PERS?	3	long-term goal the return objective is 8 percent.
4	A The executive director.	4	Q How does the board hear about investments
5	Q Is that Ms. Robertson?	5	by PERS? Does the board hear about investments by
6	A Yes, it is. All of the executive staff.	6	PERS?
7	So all the other division directors and heads of	7	A They don't necessarily hear about
8	other departments and then the executive director's	8	individual individual securities. They focus
9	administrative assistant takes minutes. So she's	9	much more on at a high level on asset classes.
10	there. Our attorney, in-house counsel, attends.	10	So they they are really much more interested in
11	Q And who is that?	11	hearing about the outcome of the entire portfolio as
12	A Jane Mapp.	12	opposed to really getting granular with the
13	Q And so Ms. Mapp is in-house counsel for	13	individual investments.
14	PERS?	14	Q Does the board make the specific
15	A Correct.	15	investment decisions for PERS?
16	Q And so she works for PERS?	16	A The board sets the asset allocation and
17	A She is assigned to PERS. She actually	17	the board hires and fires investment managers who
18	works for the Attorney General's office, but she's	18	are charged with managing parts of the portfolio
19	assigned to PERS.	19	that achieve that asset allocation.
20	Q And she usually attends the board	20	Q Does PERS do any of its own research
21	meetings?	21	concerning investments?
22	A Yes, she does.	22	A PERS does research on asset allocation
23	Q Okay. What about Mr. Neville from the	23	decisions, not on individual securities, if that's
24	AG's office; do you know him?	24	your question.
25	A I do know him.	25	Q So PERS wasn't going out and researching
	A TUO KHOW HIIII.	ردا	So I Live washi going out and researching

	25		27
1	Diamond, for example?	1	A It's the folks from Chitwood.
2	A That's correct.	2	Q Anyone else?
3	Q Who decided to make the investment in	3	A Not to my knowledge.
4	Diamond?	4	Q Do you know what a monitoring agreement
5	A The individual portfolio or individual	5	is?
6	portfolio managers or teams for the various	6	A I'm sorry?
7	investment management firms that we've retained that	7	Q The monitoring agreement?
8	actually invested in Diamond.	8	A You'll have to give me more than that.
9	Q So those are the investment managers?	9	That's lots of things.
10	A Yes.	10	Q Are you aware that the Attorney General's
11	Q And who was that investment if you	11	office has monitoring agreements with law firms with
12	know, who was the investment manager with respect to	12	respect to the securities held by PERS?
13	the transactions in Diamond stock?	13	A Yes.
14	A To the best of my recollection, Wellington	14	Q Do you know how many agreements the AG's
15	Management, Artisan Partners and Acadian, I believe.	15	office has, monitoring agreements?
16	Q So Artisan Partners, for example, would	16	A 10 or 11.
17	have made the decision of whether to buy or sell	17	Q How do you know about the monitoring
18	Diamond stock?	18	agreements?
19	A That is correct.	19	A We have confidentiality agreements with
20	Q Do you understand that PERS is lead	20	all of those firms because of the because they
21	plaintiff in this case?	21	have access to our trading data.
22	A Yes.	22	Q Do you know if the Attorney General's
23	Q Do you know how it is that PERS became	23	office has a monitoring agreement with the counsel
24	lead plaintiff in this case?	24	the Chitwood firm in this action?
25	A That decision was made by the state	25	A Yes, they do.
	26		28
1	Attorney General.	1	Q Is the information that is given to the
2	Q So the AG brings suit on behalf of PERS?	2	monitoring firms public information or is it
3	A That's correct.	3	confidential?
4	Q And is the AG so is the AG essentially	4	A The information that's given to them in
5	acting as a fiduciary on behalf of PERS with respect	5	what respect?
6	to the suit?	6	Q Is the trading information is the
7	MR. HARNES: I'm going to object to this	7	trading information of PERS public information?
8	line of questioning. I don't think it's encompassed	8	A Yes.
9	anywhere within the topics for which Ms. Tingle has	9	Q So it's available to anyone?
10	been proffered, but I'm not going to tell her not to	10	A Upon request, yes.
11	answer the question, but it's your it's your	11	Q What kind of request would that be?
12	time.	12	A Our website has a public records request
13	THE WITNESS: Can you repeat the question?	13	format or form and instructions, and you can request
14	BY MS. BRETAN:	14	any information you want. That's a state law.
15	Q So is the AG acting essentially when it	15	Q Earlier you mentioned that there's a
16	brings suit on behalf of PERS, is the AG acting in a	16	confidentiality agreement with the monitoring firms;
17	fiduciary capacity with respect to PERS?	17	is that correct?
18	A The Attorney General is acting as the	18	A Yes.
19	legal representative for all state agencies in the	19	Q So what is what's what's
20	capacity to make this decision. Whether or not he's	20	confidential what's being protected that's
21	acting as a fiduciary, I can't comment on.	21	confidential, what information?
22	Q Do you know who the counsel are in this	22	A Any information that we that we give
23	action?	23	them, we would prefer that it only be used with
24	A Representing us or	24	respect to, I suppose, whatever the purpose that
_ I	Q (Nods head.)		

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29 31 making access to our information. As I said, 1 month end 1 2 there's a formal process for requesting information. 2 And the information available from the --3 The firms have ongoing access to our custodial bank 3 what is the custodial bank? Sorry. What is the 4 information. That's not something that we would 4 custodial bank? 5 5 grant just anybody, that they could tap into our A That's okay. The custodial bank is the 6 6 ongoing realtime information. So -- so it's really bank that settles all of our trades and keeps our 7 7 to facilitate their confidentiality of -- of any accounting books. 8 8 information that we give them on a realtime basis. Q And what is that bank? 9 9 Q You mentioned that there's a public Bank of New York Mellon. 10 10 records request provision. Q Okay. And is the information you've 11 A Yes. 11 talked about having access to at the custodial 12 Q So -- so if someone came to Mississippi 12 bank -- is that the same information that the 13 13 monitoring firms -- the firms with monitoring PERS and asked for -- put in a request under that 14 14 provision for the trading records, how long, agreements get? 15 15 approximately, would it take to get that A Yes. 16 information? 16 Q But that's not publicly available 17 17 A It depends on -- and the request -- the information? 18 18 A That is correct. law is fairly specific. If it's -- if you came and 19 asked for every trade for Apple stock and we don't 19 Other than -- well, is it ever -- would 20 20 have an existing report that only includes that that information be available to anyone, that access 21 information, then we might have to provide you 21 to the custodial bank through the public records 22 22 hundreds of pages of monthly reports or whatever. request? 23 23 A No. So the Public Records Act has a 14-day window that 24 we have to meet -- or we have to supply information 24 (Exhibit 31 was marked for 25 that's requested through the official channels. We 25 identification by the court reporter.) 30 32 1 would do our best to get you that information, but 1 BY MS. BRETAN: 2 if you -- if you ask for something that there wasn't 2 Q We've marked as Exhibit 31 a document 3 such a thing in existence that we'd have to produced in this action Bates-labeled 3328 to, it 4 create -- we don't actually have to create reports. 4 looks like, 3386. Do you recognize this document --5 We only have to give you information that's actually 5 A Yes. 6 -- Ms. Tingle? 6 in existence before the report. So if you said, "I 7 7 only want to see transactions on this stock," and A Excuse me. Yes. 8 8 there isn't such a thing, we don't have to create Q And what is it? 9 something, but we would have to send you every 9 A It is the standard operating procedures 10 manager report with Apple in it for whatever time 10 manual for the investment department of PERS. 11 11 frame you're asking for. Q And if you turn to page 2, it says, "This 12 Q Is there any -- is there any information 12 manual was revised August 2010"; is that right? 13 publicly available about PERS holdings on a given 13 A That's what it says. 14 14 day? Like, if I wanted to look today to find out Q So I know produced to us in this -- I'll 15 15 what are the holdings of that currently and represent to you that produced to us in this action 16 historically in PERS --16 was another manual dated with a revision date of 17 17 A Yes. November 2011. Do you know if there were interim 18 Q -- would I be able to do that? 18 changes to the manual or is that the next revision? 19 A No. You could ask for a month-end report 19 A No, that would have been the next 20 20 because that's the only time we actually get revision. 21 21 hard-copy reports, is at month end. So if you asked Q Okay. And is this the manual that governs 22 22 as of a month end, then we could supply you with PERS' investments? 23 that information. We don't receive interim reports. 23 A Yes. 24 24 We have access to it online from our custodial bank, Okay. And so this would have been the but we don't actually receive physical copies until 25 operative manual with respect to investments up to

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33 35 that next revision in November 2011; is that right? 1 1 A Right. 2 2 A That's correct. And what's that? 3 Q Okay. And then turning to page 4, it sets 3 A That is the income that is paid out by 4 out PERS' investment division, and it says it's 4 companies in the form of dividends. composed of a chief investment officer -- is that 5 5 Q So is the gain on effectively the -- the 6 you? 6 return on the investment as both the stock --7 7 8 Q -- and portfolio managers and 8 Q -- appreciation and the dividend? 9 9 administrative assistant; is that right? A That is correct. 10 10 Q Okay. Turning to page -- sorry -- 26. 11 Q And in the last sentence of that second 11 This is a proxy voting policy. So if I'm reading 12 paragraph there it says, "This position --" the 12 this right -- you can tell me -- so does the board 13 13 chief -- it talks about chief investment officer -- PERS give out -- hand over voting on proxies to duties and goes on to say, "This position oversees 14 14 its investment managers? 15 15 and is the primary contact at PERS for all external A Yes. 16 investment managers"; do you see that? 16 O And -- and so the decisions related to 17 17 A Yes. voting those proxies, it's just in the investment 18 Q Is that correct? 18 manager's discretion? 19 19 Yes, it is. A That is correct. 20 20 Q And so, for example, in -- with respect to Q Okay. Okay. On page 27 this reads, "The 21 Diamond, if Artisan Partners is the investment 21 review of outside investment managers." So is this 22 22 manager, you would have been the primary contact? -- and it has a list of what looks like -- well, why 23 A Yes. 23 don't you tell me. What are -- what is reflected 24 Q Okay. And turning to page 13, page 13 24 here on page 27? 25 sets out equity investment policies. Is this --25 A It's an outline of basically the -- the 36 34 1 these are the policies that would apply to something 1 procedures that are used by my staff as far as 2 like buying shares of Diamond; is that right? 2 monitoring their assigned investment managers, and 3 A Yes. 3 we -- staff receives copies of trades from most of 4 Q Okay. And the final sentence there, it 4 the managers, not all, but most of the managers on a 5 daily basis at the end of the day after all trading says, "Equity investments shall be made with a view 6 6 has been completed, and they're looking at those towards achieving a total rate of return, market 7 7 appreciation, plus dividend income higher than trades to make sure that investment guidelines have 8 8 obtainable in fixed-income investments"; is that not been breached. 9 correct? 9 The guidelines are based on the statutes 10 A Yes. 10 or the policies that have been set for each 11 11 Q And is that -- when we were talking individual managers. So it's a very high-level 12 earlier about the 8 percent, is that -- is that what 12 review of the daily trading activity. The month-end 13 13 this is, this relates to? statements and -- of holdings and transactions are 14 14 A Yeah, to some degree. I mean, if you're reviewed both by my investment staff and by the 15 15 -- you're taking more risk with equity investments investment accountants. Again, it's for compliance than you are theoretically with fixed-income 16 purposes. It's to really know what's happening in 16 17 17 investments. So the -- the expectation is that you the -- within the portfolios, changes that managers 18 18 are making, not so much with individual names, but would -- there would be greater return for the

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Income."

additional risk taken.

appreciation. What's that?

A That is a stock going up.

Q Okay. And when it says the "Total rate of

return" here in parentheses, it talks about market

Q Okay. And it says, "Plus Dividend

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more with sector exposure and the ways that they are

positioning the portfolios. The quarterly reports

our former consultants, they provide quarterly

performance reports for the -- each individual

portfolio within the PERS -- the larger PERS

portfolio and then at the total portfolio level.

are produced -- in this case, Mercer Investments,

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37 39 1 So staff is responsible for keeping up 1 management of the portfolio leaves, occasionally if 2 with the performance of their individual managers. 2 there is a change of ownership of the firm, that 3 3 They are -- they have quarterly conference calls could cause a manager to put it on a watch list, if 4 with the portfolio teams to get an update on any there's some sort of litigation going on with the 5 strategy changes or repositioning of the portfolio 5 firm that might really pull the portfolio team away 6 that might have taken place or that's anticipated to 6 from their -- their main duties to us of managing 7 7 take place going forward. We receive monthly the portfolio or if there is some sort of conflict 8 compliance reports from our custodial bank. They've 8 of interest or something that's not disclosed to us, 9 9 downloaded all the investment guidelines that are that could result in a firm being put on a watch 10 10 included in the investment management agreement. So list or terminated. Out of that group, the primary 11 any violations are -- the reports are produced and 11 one that we -- we see most often is if there's a 12 staff is responsible for monitoring that, and let's 12 turnover on the portfolio team, we will put a firm 13 13 see -on watch until the situation -- we have enough 14 Q And then there are annual reports by the 14 evidence that it's not going to have an impact on 15 15 investment managers? performance going forward. 16 16 A Yes, the -- each manager comes in to There are some other measures. Each 17 report to the board -- the investment committee of 17 manager is charged with outperforming both an index 18 18 the board once a year with the exception of the -that they're assigned as well as a peer group of 19 the index fund managers, and we don't bring those 19 other funds that are managing the same type 20 20 strategy. If a portfolio underperforms either or 21 Q Okay. So when you -- when your staff or 21 both of those for a -- it's a -- it's kind of 22 22 you look at -- do you look at the daily transactions complicated. It's four consecutive rolling 23 23 as -- typically? three-year periods. Then they're automatically put 24 A I don't, but my staff does. 24 on a watch list, and this was -- this is the 25 But those are executed transactions that 25 procedure that the board uses to formally notify 40 38 1 they're looking at? 1 managers that "There is displeasure with your 2 2 performance" and that there could be subsequent A That's correct, yes. 3 And so the investment manager is charged, 3 action taken. 4 effectively, with making those decisions to buy or 4 BY MS. BRETAN: 5 sell or they have the discretion to do that? 5 Q So -- so with respect to -- I guess what's 6 6 A That is correct. written here is quantitative factors. There's an 7 7 Okay. Just turning the page, page 28 is a expectation that there should be out-performance of 8 8 watch list or termination guidelines. So what an index; is that --9 factors would -- in my understanding of this -- tell 9 A That is correct. 10 me if -- you can correct me -- that this is sort of 10 Q Okay. What -- by how much? Does it vary 11 11 for each investment manager? a set of factors for putting investment managers who 12 aren't performing on sort of notice or something 12 A It does. It's generally -- and it's in --13 like that? 13 it's all of this with 99 percent of our managers is 14 14 A (Witness nods head.) captured in their investment management agreement in 15 15 Q So what are the factors that would place one of the exhibits, but generally it's anywhere --16 an investment manager on -- on a watch list for 16 and it does vary with strategy, fixed-income 17 17 PERS? managers. It's generally 50 to 75 basis points over 18 MR. HARNES: Object to the form of the 18 an index. Other equity managers, it could be 19 19 question except for the last sentence. anywhere from 100 to 300 basis points over an index. 20 20 THE WITNESS: Well, there are a couple of And what does that mean, being over by a 21 21 100? factors, and -- well, actually, there are several. 22 22 They're bulleted here. If there's a violation of A Outperforming -- outperforming by 1 to

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24

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the investment guidelines, if a manager is changing

their -- their investment strategy, investment

style, if a key person in the portfolio -- in the

23

24

3 percent of a -- of an index fund. So we're paying

them to actively manage the portfolio, and they

should outperform by that much.

	41		43
1	Q Just jumping up to the back the top of	1	custodial bank; is that right?
2	the list, you mentioned that the final bullet point	2	A Yes.
3	under the qualitative factors has to do with failing	3	Q And then turning to Exhibit B, there's a
4	conflicts of interest, right?	4	what looks to be a loss calculation for Diamond
5	A Uh-huh.	5	Foods; do you see that?
6	Q So what what kind of information is it	6	A Yes.
7	that needs to be disclosed with respect to potential	7	Q Are you familiar with this document?
8	conflicts of interest?	8	A No.
9	A You know, I don't know that we've ever had	9	Q Did you didn't help prepare this
10	anything that would fall into that category. I	10	document?
11	suppose if there were some instance where I	11	A No.
12	don't know. I can't think of an example at the	12	Q Do you happen to know, Ms. Tingle, if
13	moment. But if a if an investment manager was on	13	there were dividends associated with the investment
14	a board of a company or their spouse was on the	14	in Diamond Foods by PERS?
15	board of a company and they're suddenly we're a	15	A I don't know.
16	big investor of that company, that could potentially	16	Q You don't know. If there were dividends
17	be a concern for us. We've never had an instance of	17	associated with the investment by Diamond Foods,
18	this, but that's just the first thought that comes	18	would that be part of a gain on the investment?
19	to mind.	19	A That would be income. It wouldn't be
20	Q The I think in We'll just go on.	20	investment gain or loss.
21	Why don't you just, if you don't mind,	21	Q So earlier we were talking about the in
22	take a look at Exhibit what's been marked as	22	Exhibit 31 that equity investments are made with a
23	Exhibit 4. It should be right in front of you	23	view towards achieving a total rate of return
24	there. Exhibit 4 was a declaration submitted in	24	A Yes.
25	support of the motion by PERS to be appointed lead	25	Q based on market appreciation plus
	42		44
1	plaintiff; do you see that?	1	dividend income.
2	A Yes.	2	A Yes.
3	Q And attached to to the declaration as	3	Q So in terms of the return on the
4	Exhibit A was a certification from Mr. Neville; do	4	investment, that's both the stock appreciation and
5	you see that?	5	the dividend?
6	A Yes.	6	A Yes.
7 8	Q Are you familiar with this document?	8	Q But that's different
9	A No.	9	A For total return, yes.  Q Okay. Is that different than a gain on
10	Q Have you seen it before? A No.	10	the investment?
			A From an accounting perspective. That's
11 12	Q Mr. Neville's certification attaches a schedule A, if you turn a couple pages there; do you	11 12	that's an accounting perspective, and the
13	see that?	13	performance calculation is not necessarily the same
14	A Yes.	14	as an accounting categorization. Income and
15	Q Are you familiar with this schedule A?	15	investment gains and losses and income together make
16	A No.	16	the performance the total return, the return
17	Q Do you know where Mr. Neville would have	17	calculation.
18	gotten this information?	18	Q Okay. Should if you're calculating
19	A We supplied the buy and sell information	19	losses on the investment by in Diamond Foods by
20	to Chitwood the Chitwood firm; so I don't know	20	PERS, would you include the income that had been
21	where Mr. Neville got it, but I would assume he got	21	received in dividends?
22	it from the Chitwood firm.	22	A Normally we would not, but I don't the
23	Q And I think you said earlier that Chitwood	23	calculations that are done for cases like this are
24	was the monitoring firm; so they would have had	24	beyond my my role in this; so I don't have

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45 47 1 MS. BRETAN: Okay. Let's go to of the market; would that be one of the factors? 1 2 2 A Consistent out-performance of the mid-cap Exhibit 32. 3 (Exhibit 32 was marked for 3 growth index, yes. 4 identification by the court reporter.) Q Okay. And part of what PERS would have 5 5 looked at in selecting Artisan, would that have been BY MS. BRETAN: 6 Q Exhibit 32 is Bates-labeled 9 -- MSPERS 6 Artisan's strategy for making investments? 7 9182 and appears to be security transactions from 7 8 January 31st, 2009, to June 30th, 2012, related to 8 Q If you look at the transactions listed 9 9 Artisan Partners; is that right? here on Exhibit -- sorry -- 32, it looks like on the 10 10 A Yes. left-hand side there there are some buys and -- B --11 11 Q Are you familiar with this document? codes B and S. And are those buys and sells, to 12 A Actually, it's the first time I've seen 12 your knowledge? 13 13 A Yes. it, but I'm familiar with the format. 14 14 Q Do you know what the class period is in Q Okay. And so looking at the first string 15 15 of buys, I guess, are June 3rd, 2011, to about -this case? 16 16 A Not right offhand. let's go up to August 19th, 2011. Do you know what 17 17 Q I'll represent to you that the class Artisan would have been relying on -- what 18 18 period is October 5th, 2010, through February 8th, information they would have been relying on in 19 2012, as set out in the consolidated complaint. Are 19 making those trades -- purchases? 20 all the transactions listed here by PERS in Diamond 20 A I do not. 21 stock in that period? 21 Q And continuing on, it looks like there are 22 22 A Are you asking me are these all the a couple of purchases in September of 2011, 23 23 September 27th and 28th of 2011. Do you know what transactions? Q No. I'm saying: Are all the transactions 24 24 Artisan would have been relying on in making those 25 in Diamond by PERS listed here in that period that 25 purchases, what information? 48 46 1 we just discussed? 1 Α No. 2 A Yes, they should be. 2 Q Okay. And it looks like Artisan sold on 3 Q All right. And up at the top it says 3 September 30th; do you see that, 2011? 4 "Artisan Partners"; do you see that? 4 5 A Yes. 5 Q Do you know what they would have been 6 6 Q Is that because Artisan Partners would relying on in selling on that date? 7 7 have been the investment manager responsible for all A Artisan had -- when they came in for their 8 of these transactions? 8 annual presentation to the board, there was -- there 9 A Yes. 9 was a statement in their presentation to the board 10 10 Q Okay. How did Artisan become an that there had been some -- some issues with the 11 11 financial statements for Diamond Foods. So they investment manager for PERS? 12 12 A Artisan manages a mid-cap growth moved out of the position. 13 portfolio; so they were selected from a group of 13 Q And when was that annual presentation? 14 14 three candidates that were brought to the board of I'm sorry. It was in 2011, but I don't 15 15 trustees for consideration for this mandate. know when. 16 Q And what are the guidelines that were used 16 Q Are they generally the same period every 17 17 in selecting Artisan? year? 18 A Our typical -- well, we -- are you asking 18 A It's the same -- yeah, but we've switched 19 about the process that's used? 19 because as we've added additional managers, we've 20 20 had to move things around -- move different groups Q Well, let me ask you this: Is historical 21 performance by Artisan Partners part of the -- one 21 around because we only have six meetings a year. So 22 22 of the factors that would lead PERS to contract with I don't know exactly the month. 23 23 Q Would that presentation have been after Artisan as an investment manager? 24 24 A Yes, that is one of the factors. these -- this trade, though? And what about consistent out-performance 25 A Yes, I believe it would be.

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49 51 1 Q So you don't know specifically what case, is 200 basis point net of fees over their 2 Artisan would have been -- Artisan Partners would index and then the level of risk that we measure by 3 have been relying on in selling on September 30th? 3 standard deviation which is acceptable in order to 4 A I do not. 4 achieve that return. 5 Q Okay. What about -- there are a series of 5 Q And provision A there says, "Consistent 6 6 three buys right after that on October 6th, 2011, above median performance." 7 18th and 21st of October 2011; do you see that? 7 A Oh, I'm sorry. 8 8 Q That's okay. What does that mean? 9 9 Q Do you know what Artisan would have been A As I mentioned earlier in the discussion. 10 relying on when they made those purchases? 10 when we talked about the watch list, each manager 11 A I do not. 11 has a peer group, a group of like managers in our --12 Q Okay. And then continuing on, it looks 12 that our investment consultant maintains a universe 13 13 like from November 11th through November 16th, of information on, and so they are expected to be 14 2011 -- it looks like Artisan sells all of its 14 above median. 15 15 holdings in Diamond; is that correct? Q So above the middle of the pack --16 16 A Yes. Α Yes. 17 Q And do you know what they would have been 17 -- of their peers; is that right? 18 relying on in making those sales? 18 A Yes. 19 19 And part B is about exceeding the Russell A I do not. 20 20 mid-cap growth index by 200 basis points. So that's MS. BRETAN: Okay. Let's go to 21 Exhibit 33. 21 2 percent --22 22 (Exhibit 33 was marked for A Correct. identification by the court reporter.) 23 23 -- above? 24 BY MS. BRETAN: 24 Okay. Are you happy with Artisan's 25 Q Do you recognize this document? 25 performance on behalf of PERS? 52 50 1 A I do. 1 Yes. 2 Q And what is it? 2 Q Have they beat the market pretty 3 A It's the investment management agreement 3 consistently? 4 between PERS of Mississippi and Artisan Partners. 4 A They have. 5 5 Q And how is it that Artisan is able to do Q And is this the operative agreement that 6 6 governs the relationship between PERS and Artisan that, achieve those results? 7 7 right now? A They do a very good job of stock selection A Yes. 8 8 and rotating sectors within the mid-cap space, and 9 Q And it looks like it was entered on 9 they are very good at getting in and getting out of September 11th, 2002. You were at PERS at the time 10 10 stocks at the right time. 11 11 of -- of this agreement? Q And turning to the back of Exhibit 33, it 12 A Yes. 12 looks like a letter to you dated May 29th, 2007; do 13 Q And were you involved with entering into 13 you see that? 14 this agreement with Artisan? 14 A Yes. 15 15 Q Is this part of the agreement with A Yes. 16 Q Okay. Turning to page 6, which is 16 Artisan? 17 addendum one to the agreement, can you tell me what 17 A It's not part of the agreement, but it's 18 this addendum is? 18 in the contract file because it's -- it actually is 19 A Yes, this outlines the performance 19 a document that's a change or request for a change 20 expectations that we establish with all of our 20 that was made. 21 21 managers, and in this case it's between -- it's the Q In the second-to-last paragraph of the 22 performance expectations set forth for Artisan. So 22 letter the first sentence notes that "At Artisan we 23 it basically captures what we'll be measured --23 are keenly focused on providing the most value 24 24 measuring them against, which index, what the possible for our clients over the long term"; do you expectation is for their performance, which, in this 25 see that?

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53 55 1 A Yes 1 bottom up and there's top down, and top down is 2 Is that part of -- that value, is that 2 generally looking at various sectors within the 3 3 part of what Artisan provides to PERS, investments equity market, telecoms, financials, industrials, 4 that provide value? 4 that sort of thing. So bottom-up research is more 5 A They -- yes. What -- what they -- my 5 individual stock, individual company research as 6 understanding of this sentence or interpretation of 6 opposed to high-level -- deciding we're going to 7 7 this sentence would be that for what they are paid, have -- we're going to overweigh our telecom 8 they will provide us or they strive to provide us 8 exposure. 9 with the performance that meets the expectations 9 Q So is that bottom-up research -- that's 10 that we've set for them. 10 research that Artisan Partners would be doing? 11 Q Okay. And then turning back a page, the 11 A That is correct. 12 last paragraph there, it says -- we'll leave it. 12 And that's research that would let them 13 So I'm going to mark as Exhibit 34 a 13 identify investments where there were reasonable 14 document Bates-labeled MSPERS 12270 through 12273. 14 valuations? 15 (Exhibit 34 was marked for 15 A Based on their research, yes. 16 16 identification by the court reporter.) Q What's a reasonable valuation? 17 BY MS. BRETAN: 17 A Artisan is -- seeks to not pay more than 18 Q Ms. Tingle, do you recognize this 18 their research shows that a company is worth. 19 document? 19 Q So is one of the things that PERS looks to 20 A Yes. 20 Artisan to do to ferret out or search out 21 Q What is it? 21 investments that will have value, essentially, that 22 22 A This is a document that my staff produces are undervalued in some way? 23 23 for -- we do -- when managers come in to make their A To -- to some extent. Artisan is not a --24 annual presentations before our board, they come in 24 what's called a value manager. They are looking for 25 -- we usually try to bring all of the mid-cap and 25 companies that are -- there are two types of 56 54 1 small-cap managers in at one time. So staff 1 investments. Value investments are mispriced by the 2 provides an overview of each firm, basically, to 2 market. They're inexpensive, and you're hoping that 3 remind our board members who's coming in, what it is at some point the market recognizes that value and 4 they do for us, and so this is really just a summary 4 those -- and a price is -- a reasonable price is 5 that was provided in -- my guess would be that this 5 realized. Growth companies really are focused more was for our December 10th, 2010, investment 6 6 on growing the business. So your appreciation comes 7 7 committee meeting, and this was the staff from -- not from the market necessarily recognizing 8 8 introduction section that was provided for Artisan something that's undervalued, but for the company 9 9 expanding, the company continuing to build on itself 10 10 Q Are these key comments by your staff or and to grow, and the market recognizes that along 11 11 are they comments taken from Artisan's information? the way. 12 12 Artisan is a growth -- a growth manager. A It's probably a combination. Staff 13 actually puts this together, but they do -- they do 13 They do -- they are sensitive, though, to 14 14 valuations; so they will -- they prefer not to pay pull information from the quarterly reports or from 15 15 information that Artisan provides them. more than they think is a reasonable price for that 16 Q In the first key comment it says that "The 16 potential growth. 17 17 team, led by Andrew Stephens, seeks to build a Q And that's based on the research that they 18 portfolio of mid-cap companies with accelerated 18 do with respect to the individual companies? 19 earnings and reasonable valuations and hopes to 19 20 identify these companies through bottom-up 20 Q In looking at -- at Exhibit 34, do you --21 research"; do you see that? 21 can you tell me if you -- how much of MPERS' assets 22 22 A Yes. are invested with Artisan? 23 23 A How much are invested right now or --What is bottom-up research? 24 24 Bottom-up research is doing actual At the time of this document?

25

-- at this time?

company-focused research as opposed to -- there's

	57		59
1	Q Yeah.	1	fees
2	A 2010. The mid-cap portfolios are	2	A Yes.
3	generally about about 7 percent of the total	3	Q to Artisan?
4	equity. Equity I would say probably maybe a	4	A Yes.
5	couple of percent of the whole portfolio. Maybe	5	MS. BRETAN: Let's go to Exhibit 35.
6	1 percent or less.	6	(Exhibit 35 was marked for
7	Q In rough numbers how much, ballpark?	7	identification by the court reporter.)
8	A The total portfolio in 2010 was	8	BY MS. BRETAN:
9	19 billion; so they were managing 730 million at the	9	Q Do you recognize this document,
10	time. So	10	Ms. Tingle?
11	Q Oh, for MPERS?	11	A Yes.
12	A Yes, for MPERS.	12	Q What is it?
13	Q I see. Okay. And then just turning back	13	A This is Artisan's 2011 ADV form.
14	to the agreement with Artisan, which is Exhibit 33,	14	Q What is that, "ADV form"?
15	do you have that?	15	A It is a disclosure that's made by
16	A Uh-huh.	16	registered investment firms to the SEC.
17	Q So addendum two to that agreement, which	17	Q Then turning to, oh, what's Bates-labeled
18	is Bates there was a Bates number at the bottom	18	10237 on the bottom, it says page 20, but I think
19	there, 3323.	19	there are more than 20 pages ahead of it.
20	A Right.	20	A Yeah.
21	Q Do you see that?	21	Q We'll see what I'm guessing if you
22	A Right.	22	start at 10218, it looks like there's a brochure
23	Q And it notes there are a number of	23	from Artisan Partners Limited Partnership; do you
24	47 percent on all assets. Is that the fee that	24	see that? 10218.
25	Artisan receives with respect to that 700	25	A Yes.
	58		60
1	A Yes.	1	Q And that's dated March 18th, 2011?
2	Q okay \$730 million?	2	A Yes.
3	A Yes.	3	Q So what is what is this part of the
4	Q And is that an annual fee?	4	ADV?
5	A Yes.	5	A It's another part of the the filing
6	Q So they get 4047 percent of whatever	6	that is done for the SEC.
7	the annual	7	Q Okay. Now, turning to page 20 of that
8	A Yes.	8	document
9	Q Okay. And so that's a is that a is	9	A Okay.
10	that a fee number consistent or are there investment	10	Q Bates 10237, down at the bottom there
11	managers that have better fees, lower fees? How	11	it talks about U.S. mid-cap growth strategy; do you
12	does that work?	12	see that?
13	A We are pretty fee sensitive. So this	13	A Yes.
14	would not be we occasionally will hire a manager	14	Q Okay. And is this an overview of what
15	who has higher fees than the median in this group,	15	what what's set out here in this U.S. mid-cap
16	but it's a pretty rare occurrence. So Artisan my	16	growth strategy section, from your understanding?
17	recollection is Artisan is probably that's	17	Is this what let me rephrase.
18	probably middle of the pack. Our overall fees are	18	Is this basically an overview of what
19	consistently lower than our peer group. So my guess	19	what Artisan offers?
20	is this is this is an average fee for this sort	20	A Yes.
21	of mandate.	21	Q And turning to the next page, 10238, one
22	Q But it's about I'm terrible at math,	22	of the one of the things listed under "Security
23	but ballparking	23	Selection" is "Attractive Valuations"; do you see
24	A That's okay.	24	that?
25	Q so it's a few million dollars a year in	25	A Yes.

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61 63 Q It goes on to say that "Through its own 1 1 Q And so that attractive valuation, is that 2 fundamental research, Artisan estimates the amount a -- is that, you know, things that are selling at a 3 buyer would pay to buy the entire company, the 3 discount to that private market value estimate that 4 company's intrinsic value or private market value 4 -- that we talked about earlier? 5 5 and considers whether to purchase a stock if it A That would be my understanding, yes. 6 sells at a discount to that estimate"; do you see 6 Q And turning to page 35, the first full 7 that? 7 paragraph there -- I think it's Bates-labeled 8 A Yes. 8 10252 -- it says that "Artisan tries to identify 9 9 Is the fundamental research referred -legal actions as a result of which a client may have 10 10 a claim in connection with portfolio securities held referenced here that sort of bottoms-up research 11 that we talked about earlier? 11 or previously held by the client"; do you see that? 12 A Yes. 12 13 13 Q And in terms of the private market value, Q And did Artisan do that with respect to 14 14 what is that, your understanding? Diamond? 15 A My understanding is that is what a company 15 A No. 16 would sell for if it was being sold in its entirety 16 Q We're going to turn to what's been marked 17 17 or if it was being purchased in its entirety. as Exhibit 29. It should be in front of you there. 18 A Oh, sorry. Q And that's an estimate Artisan makes based 18 19 on its research? 19 Q There you go. 20 A Yes. 20 Α Yes. 21 Q Okay. Is -- and then is -- it looks like 21 Ms. Tingle, do you recognize this 22 22 what they say here is that they consider whether to document? 23 23 make a purchase based on whether the -- the stock is A Yes. 24 trading at a discount to that sort of estimated 24 And what is it? 25 value. 25 This is a copy of the fiduciary review 64 62 1 A That's correct. 1 that we request from our managers annually. This is 2 2 Q And that's your understanding of what -the 2011 fiduciary review submitted by Artisan 3 one of the things Artisan provides to PERS? 3 Partners. 4 A Yes. 4 Q And what's the purpose of the fiduciary 5 Q Okay. Turning to -- just, actually, on 5 the same page it says, "The second element of the 6 6 A It's really twofold. We send this out to 7 7 investment process is capital allocation"; do you -- to get an idea about our commission recapture 8 8 see that? program and how our managers are -- are using that 9 A Yes. 9 and directing commissions on our behalf or not, and 10 And under "Garden" do you know which 10 if they aren't, then they are required to give us a 11 11 allocation Diamond would fall into on these? reason why, and then the second part is to disclose 12 A I don't. They generally began investing 12 any relationship that any of our investment managers 13 in companies in a garden position. So they'll take 13 might have with our investment consulting firm. We 14 14 a very small position, which they literally grow do this for conflict of interest purposes so that we 15 15 over time. So as the -- depending on the success of know which of our managers are paying or not paying 16 their initial investment and based on their 16 our -- our investment consulting firm. 17 17 research, they'll add to positions that they feel And then the third part, the political 18 are going to grow. So at some point I would assume 18 contribution section has to do with government 19 that Diamond began in the garden position. Where it 19 disclosing contributions made to government

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21

22

23

24

25

you see that?

A Yes.

ended up, I don't know.

Q Okay. And under the garden description it

talks about companies that Artisan believes have a

good franchise, attractive valuation and so on; do

20

21

22

23

24

25

officials within Mississippi, and this is primarily

focused on our state treasurer, who sits on our

but since the board does see this, it has been

expanded to include all political candidates.

board and has a part in the investment decisions,

And is this required of all investment

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65 67 management firms -unattached at some point since 2011. I don't have 1 1 2 Yes. 2 any knowledge personally. They would have attached 3 -- for PERS? 3 it at the time. So ... 4 A Yes. Q What is "pay to play"? 5 Q And all contractors with PERS? 5 A "Pay to play" is giving campaign 6 6 contributions or other compensation or any kind of A No. This -- this is sent out by the 7 7 investment department, and it's -- it is strictly benefit in return for the expectation or the actual 8 8 awarding of -- of something of benefit, whether it's for our investment managers. 9 9 Q Do you know if there's a similar document a contract or whatever the case may be. 10 10 that the Attorney General uses with its law firms or Q So -- so with respect to the investment 11 11 contractors? managers, I think what you said was you thought 12 12 A I have no knowledge of what the Attorney Artisan was -- several -- a contract for several 13 13 million dollars; is that right? General's office does. 14 Q So looking at part three, it asks whether 14 A Yes. 15 there is a current policy for monitoring and 15 Q So the concern would be if Artisan was 16 16 reporting campaign contributions, and so what making campaign contributions and then awarded a 17 17 information is -- is PERS looking for in that contract for several million dollars, that would be 18 18 regard? a conflict, an issue? 19 A We're actually just looking for any policy 19 A It doesn't necessarily mean that there is 20 20 a conflict, but there's certainly the -- there could or procedure that firms have to know what their 21 individual employees might be doing so that we don't 21 certainly be the potential for conflict of that 22 22 get a response that says we have no knowledge that nature, yes. 23 Q In looking at part B under "Political 23 anybody is giving any money to anybody. There's 24 actually -- our concern is that that would -- that 24 Contributions," it asks for a list of any 25 might be the comment that we would get, and so we 25 contributions by Artisan or its associates to 68 66 1 have asked for policies if there are internal 1 government officials, including political 2 policies, and most firms now do have policies to 2 candidates, PACs or state or local parties in 3 monitor or to have their employees report any 3 Mississippi; do you see that? 4 campaign contributions that are made outside of 4 A Yes. 5 5 And why does PERS want that information? their own local district or whatever, but we have a 6 6 policy -- the board has a policy that they will not A Again, this is a document that is put out 7 7 solicit campaign contributions, and since the state or sent out by my department. As I said, our state 8 treasurer is on our board, there have been some 8 treasurer is a member of our board. So they're the 9 instances in the past where that was a problem. So 9 only elected -- state-wide elected official. So 10 this is our way to monitor, "Are you giving money to 10 it's a very broad policy so that we know -- the 11 11 any of our board members?" state treasurer would be included in this, but 12 12 Q And is the concern that having received wouldn't be singled out. So it's written in this 13 campaign contributions, the board would then give 13 way so that we cover a broad net of political 14 14 contracts to -- preferential contracts to certain candidates. The PACs and the state and local 15 firms? 15 parties are because those are indirect ways to get money to individual candidates. 16 A That is generally what "pay to play" 16 17 17 implies, yes. Q Okay. And do you know if similar 18 Q And, in fact, here Artisan attaches a "pay 18 information is sought from outside counsel by the 19 to play" policy -- or references a "pay to play" 19 Attorney General when it hires outside counsel on 20 policy effective March 1st, 2011. That wasn't 20 behalf of PERS? 21 attached to this document that was produced. Do you 21 A I have no knowledge of what the Attorney 22 22 have a copy of that "pay to play" policy? General's office does. 23 A I would think that we would in our files, 23 Q Do you think that the Attorney General 24 24 but if it wasn't attached, then it's possible that should ask for that information before it awards it hasn't -- that it has not -- that it has become 25 contracts?

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69 71 1 MR. HARNES: I'm going to object to this 1 then brought to the full board's attention, and the 2 2 -- to that line of questioning. This is an board would take action as they felt appropriate. 3 3 investment officer here testifying as to If the manager is doing what they're supposed to do, 4 transactions that Mississippi affected. I'm not that's my primary concern. It is a board policy 5 5 going to advise her not to -- let you go on and on that contributions are not solicited by board 6 6 members. So the board may or may not take any about this. You know, her opinion as to what the 7 7 Attorney General's office should do is beyond action, but it definitely would cause me to have a 8 8 conversation with the investment manager. anything that this witness is here to testify to, 9 9 but you can go ahead and answer. Q What kind of conversation? 10 10 BY MS. BRETAN: A It would be a conversation to discourage 11 11 that from any future -- they get solicitations and Q You can answer. 12 12 A Can you repeat the question? Sorry. they are pressured, can be -- can feel pressured to 13 13 Q Do you think the Attorney General -- let's make contributions, and we send them a copy of the 14 board of trustees' procedures manual that says that 14 go back. 15 My understanding is that the Attorney 15 the trustees are not supposed to solicit, and they 16 16 General, with respect to litigation, is acting on are generally more than happy to throw those 17 17 behalf of PERS; is that correct? contribution requests in the trash. 18 18 Q And is the concern that there had -- if A That's correct, yes. Q And is doing that with respect to this 19 19 there were significant campaign contributions and a 20 20 litigation, correct? contract was awarded to an invest manager, would the 21 A That is correct. 21 concern be, I guess, what's called here "pay to 22 22 Q So do you think that the Attorney General, play"? That there had been a quid pro quo? 23 23 before determining what counsel it will propose for A Yes, there is -- there is that. It 24 a securities litigation, should seek similar types 24 certainly could potentially, although the state 25 of information regarding political campaign 25 treasurer is only one of ten board members, but it 70 72 1 contributions or donations to PACs? 1 certainly could give the impression to the general 2 A Should they ask for the disclosure of 2 public that there was something -- there was some 3 that? In my opinion, I don't think that's 3 impropriety. 4 necessary. I think that information is, to some 4 Q And is the -- is the -- is the Attorney 5 degree, available on our Secretary of State's General an elected position, to your knowledge? 6 6 website. A Yes. And that would be true of donations to the 7 7 MS. BRETAN: I'm going to mark as Exhibit 8 treasurer, who is the board member of PERS as well? 8 -- I think it's Exhibit 36. 9 A It would be true. This saves us the --9 (Exhibit 36 was marked for 10 10 saves us the trouble of having to go through those identification by the court reporter.) 11 11 reports, and it also gives our managers -- it shines BY MS. BRETAN: 12 a light on where our managers are potentially giving 12 Q Ms. Tingle, do you recognize this 13 13 campaign contributions. So ... document? 14 14 Q Sunshine? A Yes. These are -- the first is the agenda 15 15 A Sunshine, yeah, sure. from the board of trustees meeting June 22nd, 2010, 16 Q And if you were to have found that there 16 and the following pages are the minutes from that 17 17 were substantial donations by a new investment meeting. 18 manager to an elected official that sits on PERS' 18 Q And we talked earlier about board 19 board, would that affect the decision whether to go 19 meetings. Is this one of those board meetings for 20 ahead with that contract? 20 the trustees of PERS that you would have attended? 21 A It would -- I guess, first of all, we 21 22 22 wouldn't really find out about it before the fact Q Turning to page, I guess, 29 of the 23 because this is only sent out to existing managers. 23 minutes and Bates number 9413, it looks like there's 24 24 It would merit that the issue be brought to the a litigation report there; is that correct?

25

A That is correct.

chairman of the board of trustees' attention and

	73		75
1	Q And is this standard for the minutes of	1	law firms outside of the public service realm
2	the board of PERS?	2	represented as well as probably other service
3	A Yes.	3	providers. I know these national organizations
4	Q And it notes that there was a that	4	for example, two of the national retirement
5	"Special Assistant Attorney General Jane Mapp,	5	organizations consist of trustees and staff from the
6	currently representing the Attorney General at the	6	pension plans as well as investment managers,
7	Department of Corrections, has been selected by PERS	7	custodial bank service providers, in general.
8	staff to fill the PERS position"; do you see that?	8	So
9	A Yes.	9	Q Okay. It goes on the litigation report
10	Q And what's the PERS position?	10	goes on to say that "Ms. Robertson," I guess, "in
11	A That's in-house counsel for PERS. Our	11	the absence of Ms. Bowers," or is it Mr. Bowers?
12	previous Attorney General they call him Special	12	A "Ms."
13	Assistant Attorney General assigned to PERS was	13	Q "Ms. Bowers gave a summary of cases and
14	retiring, Margo Bowers, and so Jane Mapp was	14	actions since the last board meeting," and then it
15	selected from a field of one proposed to us by the	15	goes on to list information about a number of cases
16	Attorney General for a replacement.	16	there; do you see that?
17	Q And I I just to confirm, Mr. Neville	17	A Yes.
18	doesn't generally from the Attorney General's	18	Q And then at the bottom of the list it says
19	office doesn't generally attend these meetings?	19	"Securities Litigations" and just has, I guess,
20	A No, he does not.	20	names of securities litigations?
21	Q The litigation report, first paragraph	21	A Yes.
22	here, goes on to say that "Ms. Robertson noted that	22	Q Is there more information than this
23	a meeting of the National Association of Public	23	provided to the PERS board about securities
24	Pension Attorneys is being held in North Carolina	24	litigations?
25	and that the Attorney General felt it would be	25	A No, this is the report. This is actually
	74		76
1	beneficial for Ms. Mapp and the PERS attorney	1	to my knowledge, this is occasionally there
2	representatives to attend"; do you see that?	2	might be a one- or two-sentence update on the cases,
3	A Yes.	3	but that's basically all that's and it's really
4	Q Who are the PERS attorney representatives?	4	just kind of where things are as far as the process
5	A That would have been Margo Bowers and	5	goes. It's not details about the case. It's
6	who retired shortly after that meeting, and we also	6	whether a motion has been filed. It's that kind of
7	had a woman named Denise Mounger, who actually was	7	thing, procedural.
8	the policy advisor to the executive director at the	8	Q But this is just a list, not any details
9	time. She had at one time been our worked for	9	on cases?
10	the Attorney General's office and been assigned to	10	A That's
11	PERS, and that was in the late '80s, early '90s.	11	MR. HARNES: Objection. Asked and
12	She then became a PERS employee and was a deputy	12	answered.
13	director there over the benefit side of of	13	THE WITNESS: Yes.
14	things, and she worked as the policy advisor for the	14	MS. BRETAN: Exhibit 37.
15	executive director. She was an attorney by	15	(Exhibit 37 was marked for
16	training. So she attended this meeting every year.	16	identification by the court reporter.)
17	Q Do you know what the National Association	17	BY MS. BRETAN:
18	of Public Pension Attorneys is?	18	Q Do you recognize this document?
19	A Yes, it's it's an organization of	19	A Yes, this is the first page is the
20	counsel representing well, in-house counsel	20	agenda from the December 21st, 2010, meeting of the
21	representing pension plans such as PERS.	21	board of trustees, and then the subsequent pages are
22	Q Are outside counsel participants in that	22	the minutes from that meeting.
23	organization or just in-house?	23	Q And if you turn to page, I guess, 14 of
_			
24 25	A I'm not a member of the organization. I do believe that there are probably law firms and	24 25	the minutes, Bates label 9802, that's another litigation report like the one we saw previously?

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77 79 1 A I do not recall. There is a -- at this 1 A Yes, it is. 2 Q And Ms. Mapp would have presented the particular meeting there is a -- a handout that does 3 status of the cases listed here; is that right? 3 have a list of the cases, an update, as I said, on 4 A Yes. I'm sorry. Yes, that is true. motions filed, motions denied, that sort of thing 5 5 Q And at the bottom there there's the list and what the -- what settlements we received -- what 6 6 settlements we receive and, once PERS receives their of securities litigation; do you see that? 7 7 settlements, their ultimate settlements per 8 8 Q Do you know if the board was provided any settlement what was received by PERS. 9 9 more information than what's in the list with Q And why would the board want to know what 10 10 was received by PERS? respect to the individual securities litigations? 11 11 A It really is a follow-up to the fact that A No. As I said before, if there is any 12 additional information, it's where -- where things 12 we're in all these cases, and so they are interested 13 13 in what the outcome is. are from a procedural nature. It's not specifics 14 14 Q If -- if PERS received a good settlement about the case. 15 15 Q Okay. from -- from the case? MR. HARNES: I think, rather than asking 16 16 Α Good, bad or indifferent, it's --17 17 her what Ms. Mapp would have stated, you should 18 18 probably show the witness the entire minutes as to A -- they want to know what the -- what the 19 19 entire settlement was and then what PERS actually what's reflected was stated. That's, I guess, an 20 20 receives. It's just a way, as fiduciaries, of objection to form. 21 BY MS. BRETAN: 21 monitoring the results of this activity. 22 22 Q Did Ms. Mapp present -- were you in Q And in the handout you mentioned are the 23 23 law firms in the cases listed as well? attendance at this meeting; do you recall? 24 A Yes, I was. 24 A I believe they are. 25 MR. HARNES: Well, I think you should --25 Q Do you know if that document has been 78 80 1 my only point is you should direct the witness's 1 produced in this action? 2 2 attention to the entire summary of what Ms. Mapp A Ms. Mapp produced all of the minutes; so I 3 said, and there's something said on the next 3 don't know what they actually produced. 4 sentence. 4 Q Okay. Is PERS -- is PERS interested in 5 MS. BRETAN: Well, I'm going to get there 5 getting the most money back for the beneficiaries 6 6 through the securities litigation -- the most money John, please. MR. HARNES: Fine. Well, I think it's 7 7 it's able to back for the beneficiaries through the 8 8 misleading to ask a question giving half a document securities litigation? 9 and ask the witness to remember what occurred 9 A Yes 10 two-and-a-half years ago and not show her all the 10 And so the amount of fees, for example, 11 11 document. that come out of the settlements for a securities 12 BY MS. BRETAN: 12 litigation would reduce the amount of money coming 13 13 Q At the bottom of the list of securities into PERS; is that right? 14 14 litigation cases it says that -- why don't you go A PERS as well as any other participant in 15 15 ahead and read that two sentences there on page 15 the -- in the settlement, yes. 16 of the minutes, "In accordance with the request"? 16 (Exhibit 38 was marked for 17 17 A Oh, okay. Yes. identification by the court reporter.) 18 Q Do you see that? Could you read that? 18 BY MS. BRETAN: Q You've just been given what's been marked 19 A Could I read it? Yes. "In accordance 19 20 20 with the request from the board of the October as Exhibit 38. Do you recognize this document, 21 21 meeting, Ms. Mapp presented a summary of Ms. Tingle? settlements/funds received by PERS from securities 22 22 A Yes. 23 litigation cases since 2004." 23 Q And what is it? 24 24 Q And was that -- if you recall, was that a A This is -- the first page is the agenda document or was that a verbal presentation? 25 from the April 27th, 2011, PERS board meeting, and

	81		83
1	the subsequent pages are the minutes of that	1	in the various securities litigations?
2	meeting.	2	MR. HARNES: Object to the form of the
3	Q And turning to what is Bates-labeled 9380	3	question.
4	to 9381, I guess that's pages 8 and 9 in the	4	THE WITNESS: No.
5	minutes.	5	MS. BRETAN: You know what? Let's take a
6	A Yes.	6	break.
7	Q Let me first ask you: Do you recall	7	THE VIDEOGRAPHER: Okay. I need to get us
8	were you there at this meeting?	8	off the record to change the DVDs. Just one moment.
9	A It does not appear that I was.	9	This marks the end of tape number one in the
10	Q Any reason to doubt that the minutes don't	10	deposition of Lorrie Tingle. We're going off the
11	reflect what occurred at the meeting?	11	record, and the time is 4:05 p.m.
12	A Oh, no.	12	(Recess.)
13	Q Okay. So I'll have you just look at the	13	THE VIDEOGRAPHER: Back on the record.
14	litigation report. You can look at the entire	14	This marks the beginning of tape number two in the
15	thing, and then I'll ask you questions about it.	15	deposition of Lorrie Tingle. On the record at 4:14.
16	A Okay.	16	MS. BRETAN: 39.
17	Q Just let me know when you're ready.	17	(Exhibit 39 was marked for
18	A Okay.	18	identification by the court reporter.)
19	Q It looks like Ms. Mapp, again, provided an	19	BY MS. BRETAN:
20	overview of cases; is that correct?	20	Q We've marked as Exhibit 39 a document
21	A Yes.	21	Bates-labeled MSPERS 10565 to 10598. Do you
22	Q Okay. And then turning to the section on	22	recognize this document?
23	securities litigation, it has the list of securities	23	A The first is an email to my staff member
24	cases there again; do you see that?	24	Charles Nielsen, who oversees the Artisan portfolio
25	A Yes, I do.	25	in addition to all the other domestic equity
	82		84
1	Q And then right below that it says that	1	portfolios, and it appears that this was a document
2	"Ms. Mapp has reported that no securities litigation	2	sent in preparation for a conference call that was
3	settlements have been reported since the February	3	to be held on August 16th, 2011, with Charles
4	board meeting"; do you see that?	4	Nielsen.
5	A Yes.	5	Q And the document attached here, this is an
6	Q It goes on to say, "There was a discussion	6	investment review from PERS from Artisan; is that
7	pertaining to the listing of the securities	7	right?
8	litigation firms and settlements and that	8	A That is correct.
9	Ms. Robertson advised that staff will revise the	9	Q And that's a review as of July 31st, 2011?
10	report and provide a summary of the information"; do	10	A Yes.
11	you see that?	11	Q And would you have seen this document?
12	A Yes.	12	A Would I have seen it? Not necessarily.
13	Q Do you know what that discussion was	13	Q Not necessarily. If you turn to page 6 of
14	about?	14	the investment review, it's Bates-labeled 10573; do
15	A I do not.	15	you see that?
16	Q Do you remember being asked by anyone to	16	A Yes.
17	provide to revise a report on settlements to	17	Q The the title there says "Investment
18	include the securities litigation firms?	18	Philosophy Overview." Would that be Artisan
19	A They wouldn't they would not the	19	Partner's investment philosophy, to your knowledge?
20	board would not have asked me for that. They would	20	A Yes, it would.
21	have asked Ms. Mapp; so no, and I wasn't at the	21	Q And looking down, there are three sort of
22	meeting. So I don't I don't recall exactly what	22	boxes there. The first says "Broad Knowledge."
23	was asked.	23	MR. HARNES: Sorry. I'm sorry. I didn't
24	Q Do you have any idea why the board would	24	mean to interrupt.
25	be interested in what firms were representing PERS	25	MS. BRETAN: Is something funny?

	85		87
1	MR. HARNES: I was off the record for	1	A Yes. It's the same information that was
2	just a second. I was just	2	in their ADV submittal.
3	THE VIDEOGRAPHER: Okay. Let me get us	3	Q Okay. And that was, you know, an estimate
4	off the record.	4	based on their bottom-up or fundamental research?
5	MR. HARNES: It doesn't matter.	5	A Yes.
6	THE VIDEOGRAPHER: Is that okay with	6	Q Okay. That's not something you can look
7	everybody? Do you want to go off the record?	7	up, what's the private market value, like on an
8	MS. BRETAN: That's fine.	8	objective board or something?
9	MR. HARNES: I was just suggesting that	9	A That is correct.
10	selling a document that says "Be right more often	10	Q Okay. That's sort of Artisan's own
11	than wrong," and people could pay to do that. That	11	information?
12	was all. I'm sorry. I was not making any comment	12	A Yes.
13	about any question or anything. I was just	13	Q Okay. If you turn to page 9 of the
14	observing that I'm in the wrong business.	14	exhibit, the "Presentation"
15	MS. BRETAN: Okay.	15	A Yes.
16	Q The first box there, "One Part of the	16	Q the it's Bates-labeled 10576; do you
17	Investment Philosophy," it says, "Broad Knowledge."	17	see that?
18	It says, "Invest opportunistically across the entire	18	A Yes.
19	economy"; do you see that?	19	Q The document is redacted, but I think
20	A Yes, I do.	20	what's redacted here I don't know. Maybe you
21	Q And is Artisan's ability to what does	21	know is information regarding PERS performance in
22	"invest opportunistically" mean to you?	22	the quarters the quarter and July and year to
23	A It means to to be selective in what	23	date, one year, et cetera; is that right?
24	in the investments that you make.	24	A Yes.
25	Q For opportunities in the investments?	25	Q Would typically that information would
	86		88
1	A Yes, yes.	1	be listed here in a
2	Q And is that and that's based on broad	2	A Yes.
3	knowledge?	3	Q Okay. And is that information privileged
4	A That is correct.	4	information?
5	Q Okay. And is that ability of Artisan to	5	A No.
6	invest opportunistically something that PERS	6	Q Is there it's just how Artisan has done
7	appreciated in its investment manager?	7	for PERS; is that right?
8	A Yes.	8	A No. The original report would have had
9	Q And then turning the page to page 7, this	9	that information
10	is an overview of the investment process and	10	Q Okay.
11	security selection. It says, "There are three key	11	A there or the report that was supplied
12	elements"; do you see that?	12	to us would have had the information.
13	A Yes.	13	Q On how PERS' investments with Artisan's
14	Q First is about "Franchise Companies."	14	had performed relative to the rest of the mid-cap
15	A Yes.	15	A Yes.
16	Q And the second one is "Attractive	16	Q index? Okay.
17	Valuations"; do you see that?	17	40.
18	A Yes.	18	(Exhibit 40 was marked for
19	Q And listed there it says, "Purchase stocks	19	identification by the court reporter.)
20	at a discount to private market value"; do you see	20	BY MS. BRETAN:
21	that?	21	Q Just circling back for a minute before we
22	A Yes.	22	talk about Exhibit 40, so that information about
23	Q And is that the estimate we talked about	23	Artisan's performance, periodic performance or
24	earlier, private market value that Artisan uses to	24	yearly, quarterly, whatever, that's that's what
25	determine whether to invest?	25	PERS would use to sort of judge whether Artisan's

	89		91
1	investments were doing well relative to the Russell	1	MS. BRETAN: Okay.
2	mid-cap as a benchmark; is that right?	2	(Exhibit 41 was marked for
3	A That's correct.	3	identification by the court reporter.)
4	Q Does Artisan generally perform well	4	BY MS. BRETAN:
5	relative to the Russell mid-cap benchmark?	5	Q You've just been given what's been marked
6	A Yes.	6	as Exhibit 41, Ms. Tingle. Do you recognize this
7	Q So you're PERS is happy with Artisan?	7	document?
8	A Yes.	8	A Yes. It is Artisan sends us a
9	Q Okay. Okay. Exhibit 40. Do you	9	quarterly management letter that basically recaps
10	recognize this document, Ms. Tingle?	10	their performance and some of the portfolio activity
11	A Yes, it is one of the month-end reports	11	for the the preceding quarter. So this is their
12	submitted to us by Artisan, and this is as of	12	part of their quarterly reporting package.
13	September 30th, 2011.	13	Q And so Artisan provides information on a
14	Q And Artisan submits this to PERS monthly;	14	quarterly basis? Is that is it based on the
15	is that right?	15	calendar year or how does
16	A Yes, they do.	16	A Yes.
17	Q And if you turn to what's Bates-labeled	17	Q that work?
18	11294, it's toward the back. Are you there?	18	A No, it is on a calendar year.
19	A Yes.	19	Q So the fourth quarter would be
20	Q Forgive my eyesight, but I think what this	20	A As of December 31.
21	says is it reflects is a purchase of Diamond	21	Q As of December okay. And this letter
22	Foods shares on September 28th, 2011; is that right?	22	is dated October 17th. So that would relate to the
23	A Yes.	23	third quarter?
24	Q And so that would have been a purchase	24	A That's correct.
25	that Artisan decided to make in Diamond Foods on	25	Q Okay. And what's the purpose of these
	90		92
1	that date?	1	letters?
2	A That's correct.	2	A The purpose is really just to recap for
3	Q And do you know what information Artisan	3	for our records and for staff performance
4	would have been relying on when it made the purchase	4	measurements done on a quarterly basis. So this is
5	on September 28th, 2011?	5	really just a review to provide a review for PERS
6	A No.	6	of what's happened with the portfolio over the
7	Q And then turning to page 11297, page	7	preceding quarter.
8	Bates-labeled 11297, this shows a sale of Diamond	8	Q And is the ultimate performance measured
9	shares on September 30th, 2011; do you see that?	9	on an annual basis, then?
10	A Yes.	10	A It is. Actually, as far as the
11	Q And do you know what information and	11	performance measurement that is most important to
12	would Artisan have made the decision to sell on that	12	PERS, it's on a rolling three-year basis, but it is
13	date	13	measured quarterly on a one-, three-, five-, seven-,
14	A Yes.	14	ten-year, however long.
15	Q not PERS?	15	Q And this page 1184, this is a letter to
16	A Correct.	16	you, correct?
17	Q Okay. And do you know what information	17	A Yes.
18	Artisan was relying on when it sold on	18	Q And do the letters always come to you from
19	September 30th, 2011?	19	Artisan?
20	A No.	20	A The letters are emailed out and they're
21	Q Is it under is it your understanding	21	addressed to me. They're also as you can see
22	that Artisan I think we've talked about this, but	22	from the email, they go to Callan. They go to
23	Artisan conducts its own research about stocks that	23	Charles Nielsen on my staff and generally Elaine
24	inform its purchases and sales; is that right?	24	Kyzer, who actually keeps up with all of our filing,
25	A That is correct.	25	is normally copied on this. So
23	A That is contoot.	2,5	is normally copied on this. 50

	93		95
1	Q And at the bottom there's a label that	1	during the quarter. China has been a as it says
2	says "Redacted." Do you can you tell from	2	here, "has been a driving force." A lot of the a
3	looking at the document what information was	3	lot of the securities and the companies within
4	redacted?	4	not just non-U.S. companies, but U.S. companies, has
5	A It appears that the performance specific	5	been very dependent on demand from China over the
6	to the PERS Artisan mid-cap portfolio was redacted.	6	past few years. So when China slows down, it slows
7	Q But you would have received that	7	down it has a very far-reaching effect on markets
8	information?	8	worldwide.
9	A Yes.	9	Q Because demand from China would be slowing
10	Q And listed next to that is the Russell	10	down and have an effect on U.S. companies?
11	mid-cap growth index?	11	A Potentially, yes.
12	A Correct.	12	Q Okay. So the letter, as far as you know,
13	Q And so by looking at whatever was listed	13	doesn't mention Diamond?
14	in the first column and comparing it to the second	14	A As far as I know.
15	column, that's how you judge Artisan's performance	15	Q Okay. And that's October 17th, 2011.
16	for that quarter	16	(Exhibit 42 was marked for
17	A That's correct.	17	identification by the court reporter.)
18	Q or for July-August calendar year?	18	BY MS. BRETAN:
19	A For the quarter, and the year to date is	19	Q I'm going to mark Exhibit 42. Do you
20	below that.	20	recognize Exhibit 42?
21	Q Turning the page, there's a discussion of	21	A Yes, this is another of the monthly
22	performance.	22	reporting packages from Artisan, and this is as of
23	A Yes.	23	November 30th, 2011.
24	Q Again, I think there's information	24	Q So it would be a report of transactions
25	redacted here, but looking through the letter, if	25	for the month of November or as of November the
	94		96
1	you wouldn't mind looking through the letter and	1	end of November 2011?
2	just letting me know if you see any reference to	2	A As of the end of November. It's
3	Diamond in here.	3	performance. It also gives a breakdown of some
4	A I do not.	4	portfolio statistics, and then it is transactions.
5	Q Do you know if the unredacted letter	5	Q Okay. And turning, if you will, to what's
6	referred to Diamond?	6	Bates-labeled MSPERS 11320 toward the back of the
7	A I do not.	7	document I don't think there are pages on here.
8	Q On the second page of the letter under	8	A I'm sorry. What was the number?
9	"Performance Discussion," in the first paragraph	9	Q 11320.
10	there it notes that "Even China, which had been a	10	A Okay.
11	driving force for the world economy, experienced	11	Q Looking at 11320, it appears to show a
12	rising inflation and signs of slowing growth"; do	12	number of sales of Diamond Foods on November 11th,
13	you see that?	13	14th, 15th and 16th.
14	A Yes.	14	A Yes.
15	Q And that's is that with reference to	15	Q Do you see that?
16	the third-quarter period?	16	A Uh-huh.
17	A Yes.	17	Q And it would have been Artisan who made
18	Q And why would what was your	18	the decision to sell those shares?
19	understanding of why that information was relevant	19	A That's correct.
20	to PERS?	20	Q And then turning to do you know why
21	A Because, as you can see from the negative	21	Artisan was selling the shares?
22	returns for the index, my guess would have been that	22	A Based on the comments on the first page of
23	would be that Artisan's performance was also	23	this document, it says, "They sold Diamond Foods
24	negative during that period. This is really just to	24	amid questions surrounding its accounting for
25	lay the groundwork for why the markets were down	25	payments to walnut growers which threatened the

	97		99
1	company's ability to close its planned acquisition	1	electronic, whatever that might be.
2	of Pringles from Proctor & Gamble."	2	Q Okay. But is that, generally speaking
3	Q And they this is an this is after	3	it's not necessarily it's just that the
4	the fact, that information?	4	commission on this trade was applied to something
5	A After they	5	for Artisan?
6	Q After they	6	A Correct.
7	A made the transactions.	7	Q But it doesn't necessarily mean that it's
8	Q when you received this?	8	applied to this specific trade?
9	When did you receive this report?	9	A It means that the trade dollars part of
10	A Well, we would have received it in	10	the commission dollars that were paid to this broker
11	December after the November month end, and the	11	subsequently were used. The broker then supplied
12	transactions took place during November. So this	12	Artisan with some sort of electronic service.
13	would have been written as a summary of as a	13	MS. BRETAN: Okay. Thanks.
14	summary commentary on their transactions during	14	(Exhibit 43 was marked for
15	November.	15	identification by the court reporter.)
16	Q Okay. That you would have received in	16	BY MS. BRETAN:
17	December?	17	Q The court reporter has just marked
18	A December, correct.	18	Exhibit 43. Do you recognize this document?
19	Q And specifically turning back to 11320	19	A Yes. This is part of the reporting
20	A Yes.	20	requirements that are used when our managers come in
21	Q do you know what information Artisan	21	to present to the board on their annual visit.
22	specifically would have been relying on on	22	Q And in section two I guess there's
23	November 11th when it determined to sell shares of	23	information redacted from this document as well, if
24	Diamond?	24	you look at 11328. Again, that would would that
25	A No.	25	have been the performance of
	98		100
1	Q If you look over on the right-hand side	1	A Yes.
2	there, on the third-to-last column	2	Q Artisan for PERS?
3	MR. HARNES: Which page are we on again?	3	A Yes.
4	MS. BRETAN: 11320.	4	Q And then turning to 11329, can you tell me
5	THE WITNESS: Yes.	5	what this page reflects?
6	MR. HARNES: I'll get there.	6	A Yes. We ask each manager we had these
7	BY MS. BRETAN:	7	all of these standard templates for the managers
8	Q Do you see that notation "Electronic"?	8	to use so that we at a minimum we get something
9	A Yes.	9	consistent from all managers, and this is to provide
10	Q Do you know what that is?	10	a summary of their investment strategy for the
11	A They Artisan uses their commission	11	board, and then under number one it's to talk about
12	dollars to pay for certain services. That's not	12	any changes that significant changes that took
13	unusual in the world of investment management. So	13	place in the account over the year, which is the
14	they are receiving some sort of electronic service.	14	period that they're reporting over, and then they
15	It could be Bloomberg, a subscription to Bloomberg,	15	are also supposed to denote whether there are any
16	whatever. They use the commission dollars for	16	changes to their strategy over the course of the
17	various purposes.	17	year.
18	Q And is that related to the specific trade?	18	Q And sorry. I didn't mean to cut you
19	A No. It's well, it is, but it's it	19	off.
20	is saying why they okay. If you start one column	20	A That's okay. It just provides an overview
21	over to the left, it gives the broker code, and	21	to the board, a summary of what's happened over the
22	there's commission information, and then their	22	year.
23	system denotes what those commissions they traded	23	Q And with respect to item two there,
24	through ITGI and the part of those commission	24	"Deviations from Previous Outline Strategy," it says
25	dollars were used for electronic something	25	there are none; is that your understanding?

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101 103 1 Α Yes. in the fourth quarter than in other quarters? 2 There were no strategy changes by Artisan 2 A No. Our fiscal year-end is June 30th. 3 in the period reflected here? 3 That's really the most important date for us, that 4 A There were no changes in their overall performance is as good as it can be. So there's 5 5 portfolio management strategy, yes. really no motivation for our managers to -- to do 6 MS. BRETAN: Okay. 6 anything around any quarter-end, really, but we 7 7 (Exhibit 44 was marked for don't -- I would not say that we see more activity 8 identification by the court reporter.) 8 at quarter-end as opposed to any other time. Index 9 9 BY MS. BRETAN: funds maybe because they have clients coming in or 10 10 Q Exhibit 44 is another quarterly letter; is going out of funds at quarter-end a lot of times, 11 that right? 11 but as far as active managers, no, there's no real 12 12 A That is correct. pattern there. 13 13 Q And what's the date of the letter? Q Managers are -- the annual performance of 14 14 A The letter is dated January 13th, 2012. the managers ends at the end of December in a given 15 Q And on 11851, the first page, it's -- the 15 year; is that correct? 16 16 letter again talks about performance; is that right? A Well, yes, it does, but we -- we look at 17 17 them every quarter, and so every quarter we are 18 18 Q And compares -- would have compared PERS looking at that 12-month period as the one-year --19 Mississippi performance to the Russell mid-cap? 19 as the one-year period. So one year as of 20 20 A That's correct. June 30th is a one-year return for us, which is 21 Q Is it your experience in working with 21 really critical. It's our -- our fiscal year-end. 22 22 investment managers that -- let me ask it this way: September 30th we look at the 12 months prior. So 23 23 that's a one-year. So it's -- any 12-month period Are -- are most of your investment managers on a 24 24 calendar year -- quarter -- quarterly reporting is -- there's no 12-month period that's really any 25 structure? 25 more significant than another. So -- from a 102 104 1 A Yes. 1 performance perspective. 2 Q And Artisan is one of those? 2 Q If you turn to 11852, it's the second page 3 That's correct. 3 of the letter. Down at the bottom it notes that 4 Q And is it your experience as the chief 4 Diamond was a bottom-performing stock; do you see 5 investment officer --5 that? 6 6 A Yes. A Yes. 7 7 Q And I think this is similar to the -- of PERS that there's a higher turnover 8 8 with respect to stocks in Q4 as compared to the language in the other document we were looking at, 9 9 but it says that "Artisan sold the position amid 10 A Not necessarily. Some years maybe. This 10 questions surrounding," I guess, "Diamond's 11 11 year, 2012 particularly, because there were some accounting for payment to walnut growers"; do you 12 12 see that? concerns about changes in the tax structure, capital 13 gains and so a lot of people sold stocks to try to 13 14 14 realize capital gains before taxes went up in 2013. Q And "which threatened the company's 15 15 It is not necessarily the case in any -- any year ability to close its planned acquisition of Pringles 16 unless there's something like that going on that 16 from Proctor & Gamble." 17 17 there is significant selling. We're not taxable. A Yes. 18 18 Q And my understanding is that Artisan So it's not a -- it's not a tax-related phenomenon 19 for us, but our managers could anticipate that there 19 liquidated its -- liquidated its position in Diamond 20 20 in November 2011. I think we looked at the list -might be a big sell-off for one reason or another 21 21 and sell securities potentially, or buy securities. 22 Q And aside from tax considerations, if a --22 -- of transactions earlier. Yeah. 23 23 Do you know what -- what Artisan would an investment manager has a stock that's 24 24 underperforming, is it your -- your experience that have been relying -- what information Artisan would have been relying on in selling those shares in for those types of stocks you might see more selling 25

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105 107 advised that Diamond Foods is a new securities 1 November? 2 MR. HARNES: I think that question has 2 litigation case dealing with improper accounting 3 3 procedures. PERS is seeking lead plaintiff status been asked and answered. 4 THE WITNESS: No. 4 in this case"; do you see that? 5 5 BY MS. BRETAN: A Yes. 6 Q Do you -- did -- do you think Artisan 6 Q Was PERS informed that it would be seeking 7 thought there was fraud at Diamond in November? 7 lead plaintiff status in this case before this time? 8 A Not to my knowledge. 8 9 MR. HARNES: I'm going to object to that 9 Q Did anyone --10 10 question. If you want to ask her what they said or MR. HARNES: Excuse me. When you say 11 whatever, but, you know, she can go ahead and 11 "PERS" or the PERS board? Because obviously 12 answer, but I think that that's not a proper 12 somebody -- Ms. Mapp was informed. 13 13 BY MS. BRETAN: question. 14 THE WITNESS: I don't know what they were 14 Q Was the PERS board informed that it would 15 relying on other than there were questions around 15 be seeking -- that PERS would be seeking lead 16 16 accounting payments. So I guess that -- I don't plaintiff status before this time? 17 17 know whether they knew anything for certain, but 18 18 Q Were you informed that PERS would be just the concern around the complication that there 19 might be something was enough to have them sell. It 19 seeking lead plaintiff status before this time? 20 20 A I do not recall. was in their garden positions, which means it's a 21 small holding, and it probably wasn't worth the 21 Q Do you know if anyone spoke to other 22 22 headache to them. But you would have to ask people in your office about the decision to seek 23 23 Artisan. lead plaintiff status in the Diamond case -- in this 24 (Exhibit 45 was marked for 24 case before the decision was made? 25 identification by the court reporter.) 25 A I don't know. 106 108 BY MS. BRETAN: 1 1 Q If someone wanted to talk to Artisan about 2 Q And we've marked as Exhibit 45 what 2 the investments, would that come through your 3 appears to be an agenda in minutes relating to a 3 office? Would they -- if -- about the investments 4 meeting on February 28th, 2012, of PERS' board; is 4 in Diamond, would that -- would you be the first 5 point of contact? that right? 6 6 A Yes. A That is correct. 7 7 Q And do you know if anyone spoke to Artisan Q Were you at this meeting? 8 A Yes, I was. 8 about the decision to seek lead plaintiff status 9 Q And do you recognize this document? 9 before it was made? 10 10 Α A Not to my knowledge. 11 11 Q At this meeting was the board informed of Q If you turn to 8636 through 8638, I 12 believe that's a litigation report to the board? 12 who was being considered as lead counsel? 13 A Yes, it is. 13 A No, not to my knowledge. 14 14 Q And this is similar to the other (Exhibit 46 was marked for 15 15 litigation reports we've seen to the board today? identification by the court reporter.) 16 16 BY MS. BRETAN: 17 17 Q And again listed there under "Securities Q You've just been given what's been marked 18 Litigation" are a list of the cases. 18 as Exhibit 46, Ms. Tingle. Do you recognize this 19 19 document? 20 20 A Yes. Q And then continuing down, do you recall if 21 there was more information provided about the 21 Q And what is it? 22 22 specific cases? A The first page is the agenda from the 23 23 April 24th, 2012, PERS board meeting and then behind A I don't recall. 24 that are the minutes for that same meeting. 24 Q Okay. And continuing down to -- on page 8638, page 18 of the minutes, it says, "Ms. Mapp 25 Q Were you at this meeting, if you recall?

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109 111 It doesn't appear that I was. A I don't -- I don't recall. I don't think 1 1 2 2 it was. I think this has been in it since the There's no -- you have no reason to doubt 3 that these were the minutes of the meeting? 3 beginning. 4 4 A No, these were the official minutes. Q Sorry. 5 5 So ... A It's okay. 6 6 THE VIDEOGRAPHER: Watch your microphone. Q Okay. If you turn to page 890 -- 89 --7 7 sorry -- 8910, it's addendum L. BY MS. BRETAN: 8 A Yes. 8 Q Okay. Looking at page 8, the ethics and 9 9 What is this? What is addendum L? conflict of interest, the first point talks about 10 10 board members being "fund fiduciaries with a duty of A This is the investment policy statement 11 11 loyalty to PERS and responsibility to observe the that the board adopted at their April 2012 meeting, 12 and it's -- it's basically a -- a policy document 12 exclusive benefit rule"; do you see that? 13 13 A Yes. that is in place to -- to give a framework to the 14 14 Q And what's the "exclusive benefit rule"? management of the investment program. 15 15 Q Was there a policy in place prior to A That the investments made and really any 16 16 April 2012, similar investment policy statement? -- any action that they take should be for the 17 17 A I believe that this -- yes. This was the exclusive benefit of the participants and 18 18 -- this was -- we review this statement annually. beneficiaries of PERS as opposed to something that 19 So this was the -- the 2012 review and any changes 19 might be beneficial to their -- their own 20 20 that were made were adopted at this meeting. constituents particularly or to the governor or to 21 Q Okay. And do you remember -- were you 21 various politicians, that their duty is loyalty 22 22 involved at all with the changes to the investment exclusively to the participants in PERS. 23 23 policy statement? Q And it goes on to say that "All members of 24 24 A Yes. the board, executive director, investment staff will 25 And do you recall offhand -- are there 25 disclose any conflict of interest related to PERS 110 112 1 many changes or just a few that were adopted? 1 investments." 2 2 A Correct. A This has been a document that hasn't been 3 around but for really the last three years. So most 3 Q And with respect to litigation, securities 4 of the changes that were made -- we actually added 4 litigation, this litigation, the Attorney General is 5 all of these appendices at the back or -- I'm sorry also acting as a fiduciary with respect to PERS; is 6 6 -- the -- the asset allocation appendix was added. that right? 7 7 We have updated it more than anything. There aren't A You know, that's not -- I don't know 8 8 really significant changes, but there have been some exactly what his role is, whether it's a fiduciary 9 9 or whether it's actually solely as the legal 10 10 Q Okay. And if you turn to, I guess, page 8 representative for state agencies, all state 11 of addendum L Bates-labeled MSPERS --11 agencies, and PERS happens to be one of them. 12 A Yes. 12 Q And would you expect that the Attorney 13 13 Q -- 8917 --General, if there was a conflict of interest with 14 14 A Yes. respect to PERS, would let PERS know with respect to 15 15 Q -- what -- what is this? What is page 8? the Attorney General's relationship to PERS in some 16 A Page 8 identifies or lays out the ethics 16 way -- would let PERS know about that conflict of 17 17 and conflicts-of-interest policy that the PERS interest? 18 portfolio will be managed under. So it talks about 18 A I would assume so, yes. 19 19 the responsibility of the board, PERS staff, MR. HARNES: I'm not sure I understand 20 investment management consultants, custodial banks 20 that question, but if the witness did, she can go 21 21 as far as loyalty to PERS and avoiding any conflicts ahead and answer it. 22 22 of interest, including disclosure of "pay to play" THE WITNESS: I think if the attorney felt 23 relationships, which we discussed previously. 23 that there was a conflict of interest, then he would 24 24 Q Was this a new -- was this a new addition disclose that to PERS.

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to the investment policy statement?

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113 115 BY MS. BRETAN: "Ms. Robertson -- " That's Pat -- that's the head of 1 2 Q And "pay to play" agreements were an 2 PERS? 3 example of one of the things that -- that you think 3 A Correct. 4 would need to be disclosed to PERS or circumstances 4 "-- gave an overview of House Bill 211 5 titled the Sunshine Act"; do you see that? that could suggest a "pay to play" arrangement? 5 6 MR. HARNES: I'm not sure I understand 6 A Yes. 7 that question. Are you saying if the Attorney 7 Q Were you there for that presentation? 8 8 Yes. General has a "pay to play" relationship, that 9 should be disclosed; is that your question? 9 And was it a document or was it a verbal 10 BY MS. BRETAN: 10 presentation, if you recall? 11 Q Earlier we talked about campaign 11 A My recollection is it was -- the overview 12 contributions and contracts being awarded by elected 12 was just verbal. 13 officials having -- suggesting a potential "pay to 13 Q And are you familiar with what the 14 14 Sunshine Act is? play" conflict issue --15 15 A Yes. A Yes. 16 16 Q -- is that right? And what is it? 17 A Yes. 17 A This was a bill that was passed to 18 Q And if there were contributions to the 18 basically require that the Attorney General work 19 Attorney General's campaign, for example, that could 19 together with agencies when bringing cases on the 20 lead to allegations related to awarding contracts as 20 agency's behalf and that the -- our interpretation 21 a result of those contributions, you would expect --21 is that the agency will have to --22 22 you would hope that that information would be MR. HARNES: Could I interrupt for just a 23 disclosed to PERS? 23 second? I want to make sure that we're not -- could 24 A We would hope so. 24 I have -- I want to go off the record because this 25 MS. BRETAN: 47. 25 is obviously a legal issue, and I'd like to discuss 114 116 1 (Exhibit 47 was marked for 1 the basis of the witness's opinion before she 2 2 testifies. identification by the court reporter.) 3 BY MS. BRETAN: 3 MS. BRETAN: Sorry. I'm not asking --4 Q Ms. Tingle, do you recognize this 4 Q Is Ms. Robertson a lawyer? 5 document? 5 6 6 A I do. Q Okay. And she provided an overview? Q And what is it? 7 7 A Yes. 8 A These are the minutes from the June 26, 8 Q And --9 2012, meeting of the board of trustees of PERS. 9 MR. HARNES: I'm still going to ask her 10 10 Q And were you present at this meeting? the basis of what happened, and you can answer her 11 11 A Yes. questions -- you can ask her your questions, but I'm 12 Q If you turn to, I guess, page 11 of the 12 going to find out the genesis of -- because we are 13 minutes Bates-labeled MSPERS 9003, that's another 13 talking about a legal interpretation. There was a 14 14 litigation report similar to the ones we've seen in memo from -- as this exhibit reflects, from the AG's 15 15 the board minutes? office and I'm going to ask the witness questions 16 16 A Yes. related to whether this is privileged or not. 17 17 Q And you can take a minute to look through MS. BRETAN: We can go off the record. 18 the report. If you turn to the next page when 18 MR. HARNES: I mean, you can dispute 19 you're ready, there's, again, a list of securities 19 whatever you want. 20 20 THE VIDEOGRAPHER: Just one moment. Put litigation cases. 21 21 your microphone on the table, if you would, ma'am. A Yes. 22 22 Q And do you recall whether there was MR. HARNES: I've already done -- oh. 23 additional information about those cases provided? 23 THE VIDEOGRAPHER: Going off the record, 24 24 A I -- I don't recall. the time is 5:06. Q And then at the bottom there it says, 25 (Whereupon, counsel and the witness left

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117 119 1 the deposition room at 5:06 p.m. and synopsis, their summary of the bill. So, no, it --2 returned at 5:09 p.m..) 2 to my knowledge it is not -- it is public record. THE VIDEOGRAPHER: Back on the record. 3 3 BY MS. BRETAN: Q Do you know if that memo has been produced 4 The time is 5:09. 5 5 BY MS. BRETAN: in this action? 6 Q During the break did you speak with anyone 6 A I -- I don't know. 7 7 about the substance of your testimony here today? MS. BRETAN: Counsel, we'd ask that that 8 8 A My counsel. memo be produced. 9 9 THE VIDEOGRAPHER: Counsel, could you Q And what did you discuss? 10 A The response to your question regarding 10 please put your mic on? 11 the Sunshine bill -- Act -- sorry -- Sunshine Act 11 MR. HARNES: It mischaracterize --12 and our interpretation -- our, as in PERS, the 12 THE VIDEOGRAPHER: I can't hear you. 13 13 agency's, interpretation of that act. Could you put your mic on? 14 Q What is PERS' interpretation of that act? 14 MR. HARNES: Oh, I'm sorry. 15 15 A The agency's interpretation is that the THE VIDEOGRAPHER: Thank you. Thanks. 16 16 Attorney General will work in concert with the MR. HARNES: This witness, who is a 17 agency and the agency -- before bringing legal 17 nonlawyer -- I've allowed her to answer the question 18 action on our behalf and that the agency will have 18 as to whether it's privileged or not. I don't think 19 to approve or disapprove of that action. 19 it's within her ken to make a determination whether 20 20 MR. HARNES: I want to make the record a document is privileged or not, and I also think 21 clear that the conference was with respect to 21 it's way beyond the scope of about what she's here 22 22 privileged -- whether privilege existed and whether to testify, but I haven't --23 23 BY MS. BRETAN: the opinion of the Attorney General -- the opinion 24 that Mrs. Tingle just testified was relayed to her 24 Q What's your --25 by counsel or had the providence in any way of 25 MR. HARNES: -- reserved any objection. 118 120 1 advice given to her by counsel. The obvious answer If it is publicly available and if we make the 2 -- the answer may be self-evident from the fact that determination that it is not privileged, we will 3 I have allowed her to testify. So I want the record 3 produce it. 4 to be clear. I don't want any suggestion that I was 4 BY MS. BRETAN: 5 coaching the witness or was asking whether --Q What's your understanding of the Sunshine 6 whether I liked the answer or not. The discussion 6 Act? You talked about PERS. What's your 7 7 was the providence of the opinion and to what extent understanding of --8 it revealed attorney-client confidences. And, 8 A My understanding is in line with the 9 Ms. Tingle, if I've said anything inaccurate, feel 9 agency's understanding, that it is -- it is designed 10 10 free to correct the record. to have agency -- state agencies and the Attorney 11 11 THE WITNESS: No, that's correct. General's office work together to make decisions 12 MR. HARNES: Okay. 12 about litigation. 13 BY MS. BRETAN: 13 Q And are those decisions the decisions like 14 14 Q And was the memorandum a privileged who was counsel in the litigation? 15 15 memorandum, an attorney-client confidence? A No, it would be whether or not to pursue 16 MR. HARNES: I'm going to object to that. 16 litigation, period, not -- not beyond that. It's 17 THE WITNESS: The memo issued by the 17 the Attorney General's purview. 18 Attorney General's office? 18 Q I can't remember if we -- I think we were 19 BY MS. BRETAN: 19 in the middle of discussing this when we took the 20 20 Q The opinion. break, but the minutes reflect that Ms. Robertson 21 21 A No, it -- I'm sorry. gave an overview of the bill. I can't recall what 22 22 MR. HARNES: It's a memo. It's been -- I your answer was. Was it that -- was it an oral 23 object to the characterization of it as an opinion. 23 presentation or a document? 24 24 THE WITNESS: It's -- it's a memo that was A My recollection was it was just an oral issued by the Attorney General's office with their 25 summary of the bill itself.

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121 123 1 Q Do you know if the Sunshine Act has as of the 1st of January of 2012 for the investment 2 provisions related to the fees that counsel --2 department at PERS. 3 outside counsel can charge in contingency contracts? 3 Q And do you recall when, prior to this -- I 4 A I -- I don't know. I'm not that familiar guess this is as of 11/20/12 -- when -- was this 5 5 with it other than just -- and -- in the applicable to the prior year? 6 6 decision-making process. So I don't -- I don't A It would have -- we have revised this 7 7 recall from the bill itself anything about these. policy over time and in some cases changed some of 8 Q Are you aware that the bill -- it's law 8 the time frames, but this would have been the one 9 9 from January 1st going forward. So there were now; is that right? 10 10 A Correct. previous ones. 11 Q And that law applies to contracts with 11 Q Okay. And what happens -- and this is --12 outside counsel for the securities litigation; is 12 this policy reflects what -- how records are 13 13 that -- is that accurate? retained by your department? 14 MR. HARNES: Are you asking her what her 14 A Correct. 15 15 understanding of the law is? Q Okay. So what happens when there's a 16 16 BY MS. BRETAN: litigation? 17 17 Q Your understanding. A If -- as soon as we become aware of a 18 MR. HARNES: Thank you. 18 litigation -- an ongoing litigation, we retain any 19 THE WITNESS: Yes. 19 -- any documents. The correspondence files are 20 20 BY MS. BRETAN: retained permanently and the contracts are retained 21 Q And are you aware that the bill has a cap 21 permanently. The custodial bank information is 22 22 on fees for contingency contracts of \$50 million? online permanently for us. So the rest of this 23 A Yes. I believe that was -- that is 23 information we hold. Basically, if there is a 24 included in this bill, so yes. 24 litigation that we're aware of, we hold any emails. 25 Q Do you know why this bill was introduced? 25 We hold any -- anything that has to do with that 124 122 1 Were you aware of issues related to contingency 1 litigation. This is more a broad-based policy. 2 2 Q And when you say that you're "aware of," contracts with outside counsel? 3 A No. I don't -- I don't pretend to get 3 what do you mean -- a litigation that you're "aware 4 into the heads of our legislature, but I know that 4 of," what do you mean? 5 A The Attorney General's office notifies us the Attorney General has pursued litigation not just 6 6 on behalf of PERS, but on behalf of the state in primarily through these board reports. So we find 7 7 general, and there were some, I guess, concerns out every other month cases that we're involved in 8 8 about the fees that were paid. I -- that's just my unless they specifically reach out to either myself 9 speculation. 9 or our in-house counsel to make us aware of a case 10 Q And did the concerns involve contingency 10 that has started; otherwise, we don't really 11 11 communicate with the Attorney General's office contracts going to lawyers who had contributed to 12 12 the election campaigns of the Attorney General? related to these cases. 13 A I -- I have no knowledge of that. I don't 13 Q So, then, that's -- that would be when 14 14 know if that was -- if that was specifically it's reported to the board that PERS will be seeking 15 15 addressed or identified. There are -- there was no lead plaintiff status; is that right? 16 16 A Generally we are notified. The litigation -- to my recollection, no prohibition within this 17 17 bill of campaign contributions or anything along report contains cases in which we either are lead 18 those lines. So I don't know if that was part of 18 plaintiff or we're co-lead plaintiff or we're class

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meetings.

BY MS. BRETAN:

this -- part of the reason for this bill.

(Exhibit 48 was marked for

identification by the court reporter.)

Q We've just marked as Exhibit 48 -- well,

let me ask you: Do you recognize this document?

A Yes, this is the records retention policy

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representative, something where we're actually

involved in litigation. As far as the -- we are not

always notified when we're seeking lead plaintiff

suppose, but we -- the communication is -- is

primarily for -- in preparation for these board

designation because it might or might not happen, I

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125 127 1 Q Okay. And then looking at Exhibit 48, it 1 Α Yes. 2 says, "Class Action Filings." 2 And who would have done that search? 3 A Yes. 3 A Charles Nielsen on my staff and myself and 4 "Open claims should be retained until 4 Elaine Kyzer would all have gone through settlement is received. Settle -- claims will be 5 5 correspondence, our hard-copy correspondence. 6 scanned and retained three years." Is -- are there 6 Charles actually produced the -- the transactions 7 files with class action filings at PERS? 7 that were requested, and Elaine keeps copies of all 8 8 A Yes. of the management agreements. So those were all 9 9 Q And do you keep those? provided there, and then email searches were done, 10 10 A Yes, my department does. actually, by counsel for us. So ... 11 Q And what are those? Are those everything 11 MS. BRETAN: Okay. So I'd like to go to 12 that's filed in a -- in a class action that PERS is 12 Exhibit 23, previously marked Exhibit 23. I'm not 13 13 sure if it's in there. participating in? A No. It has nothing to do with, for 14 14 THE WITNESS: I don't think I have that 15 15 example, this case and this sort of document. These one. 16 are where PERS is a participant in a class -- in any 16 THE REPORTER: I have to go get it. 17 class action and a settlement has been reached and 17 BY MS. BRETAN: 18 the claims administrator has sent out the claim 18 Q Exhibit 23 -- are you familiar with 19 forms and we have filed our -- this is the filings 19 Exhibit 23? 20 20 for our -- our part of the settlement -- of any A No. 21 settlement of any class action that we happen to be 21 Q Exhibit 23 are "Responses and Objections 22 22 in. So this is where we file claim forms. We get to Diamond Foods' First Set of Interrogatories to 23 23 Lead Plaintiff"; do you see that? our money back and we keep all the documentation. 24 Q I see. So claims that PERS was making as 24 A Yes, I see that. 25 part of a class member? 25 And then just turning to the objections 126 128 1 Correct. 1 and responses to interrogatory number one, 2 Q And that's different than when PERS is a 2 interrogatory number one is that the -- is at the 3 litigant --3 bottom of page 2; do you see that? 4 A Yes. 4 A Yes. 5 Q -- a co-lead plaintiff, for example? 5 And -- and that interrogatory asked to 6 6 A Correct. "Describe in detail all representations, 7 7 Q Do you have files about the litigation information, recommendations or data upon which 8 8 that are kept separately from -you," being lead plaintiff, "relied in making each 9 A If it's a case where we do set up files 9 purchase, acquisition, sale, transfer or other 10 for all the cases, and generally if the Attorney 10 transactions in Diamond securities set forth in 11 11 General's office or if our counsel sends us Exhibit B to your court questionnaire to lead 12 documents like a 30(b)(6) document, usually we 12 plaintiff's candidate filed February 9th, 2012, in 13 13 get -- or at least I get this and the -- whatever, this matter of the questionnaire"; do you see that? 14 14 and that might even be what this is, whatever is 15 15 asking for a discovery document. So that's about Q So effectively we were seeking information 16 the extent of any legal documents that I get. 16 regarding what PERS was relying on in making the 17 Q And are you aware that there were document 17 purchases and sales of Diamond Foods; do you see requests from Diamond Foods to Lead Plaintiff in 18 18 that? 19 this action? 19 MR. HARNES: I'm going to --20 20 A Yes. THE WITNESS: Yes. 21 Q And would these files listed on the 21 MR. HARNES: Is that a question? 22 records retention policy be among the files reviewed 22 BY MS. BRETAN: 23 for purposes of producing documents --23 Q Do you agree? Is that fair? 24 24 A Yes. Yes. 25 And in response to the interrogatory, line -- that were responsive?

	129		131
1	five and a half there, it says, "Subject to and	1	asserted in the interrogatory, that "reliance" is a
2	without waiving the foregoing objections, Lead		term of art under the law that calls for a legal
3	Plaintiff responds that Diamond securities traded in		conclusion. You can ask this witness any facts, but
4	·		I think it's improper for her to testify as to a
5			legal conclusion, particularly since she's here to
6	.,		testify as to facts. But in any event, she can
7	A Yes.	6 7	answer the question.
8	Q Did anyone consult you're the your	8	THE WITNESS: Okay. I'm sorry. Now would
9	primary responsibility is the investments of MPERS,	9	you repeat the question?
10	correct?	10	BY MS. BRETAN:
11	A Yes.	11	Q My question was whether PERS would have
12	Q Did anybody consult you about whether	12	relied on Artisan Partners in making investment
13	there was an efficient Diamond securities traded	13	decisions to make the investment decisions with
14	in an efficient market?	14	respect to Diamond Foods.
15	A No.	15	A Yes.
16	Q Did anybody consult you about whether	16	Q 24.
17	MPERS could rely on a fraud-on-the-market in this	17	A What number is it?
18	case?	18	Q Do you recognize what's been marked as
19	A No.	19	Exhibit 24?
20	Q Did anyone ask did you ask Artisan for	20	A Yes. Oh, no. I'm sorry. I don't. Let
21	their rationale behind making the trades in Diamond	21	me let me look at it. I have Exhibit 24. I do
22	securities?	22	not recognize Exhibit 24.
23	A No.	23	Q And when you say you "have Exhibit 24"
24	Q Do you know if anyone else asked Artisan	24	A In front of me.
25	the rationale for making the trades in the Diamond	25	Q Oh, you have it in front of you right now?
	130		132
1	securities?	1	A I have it in front of me.
2	A I'm not aware that anyone did.	2	Q You don't recall seeing it before?
3	Q Do you know if anyone asked Artisan	3	A That is correct.
4	whether Diamond securities traded in an efficient	4	Q And Exhibit 24 is "Lead Plaintiff's
5	market?	5	Supplemental Responses and Objections to Diamond
6	A I'm not aware of it.	6	Foods' First Set of Interrogatories"; is that right?
7	Q If you look at interrogatory number two,	7	A Yes.
8	that's also on page 3; do you see that?	8	Q And turning to interrogatory number two
9	A Yes.	9	A Yes.
10	Q Interrogatory number two asks to "Identify	10	Q the same question which is asked to
11	all persons on whom you relied in making any	11	"Identify all persons on whom you relied on making
12	investment decision regarding Diamond securities,	12	any investment decision regarding Diamond securities
13	including with respect to all of the transactions in	13	including with respect to all the transactions in
14	Diamond securities set forth in Exhibit B to the	14	Diamond securities set forth in Exhibit B to the
15	questionnaire previously defined"; do you see that?	15	questionnaire"; do you see that?
16	A Yes.	16	A Yes.
17	Q And in looking through the response to	17	Q And now interrogatory number two, if you
18	interrogatory number two, is it fair to say that	18	look at line 14, could you read the sentence
19	Artisan Partners is not listed there?	19	starting with "Lead Plaintiff"?
20	A That is fair to say.	20	A "Lead Plaintiff further responds that
21	Q And would PERS have relied on Artisan	21	Artisan Partners Limited Partnership, including but
22	Partners in making investment decisions with respect	22	not limited to, James Hammel and Andrew Stephens,
23	to Diamond Foods?	23	Acadian Asset Management, Inc. and Wellington
24	MR. HARNES: I'm going to object to the	24	Management Company, LLP, acted as an investment
25	question and assert the same objection that's	25	advisor in connection with the purchase" oh, I'm

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133 135 1 sorry "-- with such purchases and sales -- executed testify to specific limited areas, and you're asking 2 them." 2 her -- she's an investment analyst. You're asking 3 Q "And executed them." 3 her legal questions. Typical -- typicality is a A Oh, I'm sorry, "And executed them," 4 legal term of art, and I'm sorry I'm sounding cranky Q And that's consistent with your 5 5 because it's late in New York time, but, you know, 6 6 I've just -- I've sat here and allowed you to ask understanding that Artisan executed the sales in 7 Diamond during the class period? 7 every question, but I'm really -- it's just really 8 A That is correct. 8 improper. And if she has an opinion, she can go 9 9 ahead, but it's -- it's just -- it's just really MS. BRETAN: Okay. Thank you. If we 10 10 improper. could just take a break. 11 11 THE VIDEOGRAPHER: Just one second. I'll THE WITNESS: I can't speculate on what 12 get us off the record. We're going off the record. 12 other people were doing or whether they are -- or 13 13 were in any different circumstance in PERS during The time is 5:33 p.m. 14 14 that time. (Recess.) 15 THE VIDEOGRAPHER: We're back on the 15 BY MS. BRETAN: 16 record. The time is 5:39 p.m. Go ahead. 16 Q Okay. In your role as chief investment 17 17 BY MS. BRETAN: officer at PERS, do you deal at all with whether 18 Q Ms. Tingle, we've talked about the fact 18 PERS has been damaged by a particular investment --19 that PERS' shares in Diamond were sold in 19 the damages PERS suffers with respect to its 20 20 investments? November 2011; is that --21 A Yes. 21 A It's --22 22 Q And are you aware that in this litigation MR. HARNES: I'm going to object to that 23 that -- and the position was zeroed out, right? 23 question because, again, "damages" is a term of --24 24 legal term of art. 25 Q There were no more holdings after that 25 THE WITNESS: Can you -- can you explain 134 136 1 final sale in November. And are you aware that this what you're asking exactly or say it again? I'm not 2 -- the class period in this case extends beyond 2 exactly sure I know what your question means. 3 November of 2011? 3 BY MS. BRETAN: 4 A Yes. 4 Q Well, so PERS has submitted a loss 5 Q And so would purport to cover people who 5 calculation we looked at earlier with respect to its were buying shares while PERS shares were being 6 6 Diamond Foods transactions; do you recall that? sold, buying Diamond shares while PERS was selling 7 7 A Yes. 8 its shares? 8 Q Is that loss calculation the same as 9 A Yes. 9 damages to PERS? 10 10 And people who were buying shares in MR. HARNES: I'm going to have the same December after PERS had exited its position --11 11 objection. This witness is not here -- it's a legal 12 A Yes. 12 conclusion. She can answer if she -- if she can, 13 Q -- in Diamond? 13 but I'm sorry if I'm seeming that I'm losing 14 14 And into January -patience. 15 15 A Yes. THE WITNESS: Damages and losses as 16 Q -- 2012, after -- well after PERS had 16 calculated for these cases, that's the purview of 17 exited its position? 17 the Attorney General's office; that's not anything 18 Is it your understanding that -- is PERS 18 PERS gets involved with. 19 in any different position than people who were --19 BY MS. BRETAN: 20 20 having exited in November than people who were Q Okay. At the beginning of today's 21 21 buying in December or in January? Is PERS typical deposition we talked a little bit about your prior 22 22 of people who would be buying in January and deposition experience, and I think you said you 23 December? 23 testified in depositions before; is that right? 24 MR. HARNES: I'm going to object to that. 24 Yes. I mean, this witness is here as a fact witness to 25 And some of those were securities class

	137		139	)
1	action cases?	1	REPORTER'S CERTIFICATION	
2	A Correct.	2		
3	Q And you worked with outside counsel in the	3	I, Catherine A. Ryan, Certified Shorthand	
4	context of those cases?	4	Reporter in and for the State of California, do	
5	A Yes.	5	hereby certify:	
6	Q And do you recall the names of any of the	6	115.1027 001.117.	
7	counsel that you worked with in those cases, the	7	That the foregoing witness was by me duly	
8	firm names?	8	sworn, that the deposition was then taken before me	
9	A The firms. We have worked with the	9	at the time and place herein set forth; that the	
10	Chitwood firm before. We have worked with Bernstein	10	testimony and proceedings were reported	
11	Litowitz, and I think that may be it.	11	stenographically by me and later transcribed into	
12	Q In your experience?	12	typewriting under my direction; that the foregoing	
	A Yes, in my experience.	13	is a true record of the testimony and proceedings	
13	Q And the Chitwood firm and Bernstein	14	taken at that time.	
14		15	taken at that time.	
15	Litowitz, are those both firms that have monitoring	16	IN WITNESS WHEREOF I have subscribed my	
16	agreements	17	IN WITNESS WHEREOF, I have subscribed my name thisday of	
17	A Yes.	18	name thisday of	
18	Q to your knowledge?	19		
19	And do you know whether the Chitwood firm		A Control of the Cont	
20	or Bernstein Litowitz has donated to the political	20	Catherine A. Rejan	
21	campaigns of Attorney General Jim Hood?	21		
22	A I do not know personally.	22	Outhering A. Burge BMD ODD OOD No. 2000	
23	Q Do you know whether the Chitwood firm or	23	Catherine A. Ryan, RMR, CRR, CSR No. 8239	
24	Bernstein Litowitz has donated to PACs that	24		
25	contribute to the campaign of Attorney General Jim	25		_
	138		140	)
1	Hood?	1	DEPOSITION ERRATA SHEET	
2	A I don't know. I don't have access to that	2		
3	information.	3		
4	MS. BRETAN: Thank you. That's all for	4	Our Assignment No. 508375	
5	me.	5	Case Caption: IN RE DIAMOND FOODS, INC.	
6	THE VIDEOGRAPHER: Anything from anyone	6	SECURITIES	
7	else? Okay. I'll make a closing statement, and	7		
8	then we'll get your orders for video and	8	DECLARATION UNDER PENALTY OF PERJURY	
9	transcripts.	9	I declare under penalty of perjury that I have read the	
10	MR. HARNES: Oh, we get to do closing	10	entire transcript of my Deposition taken in the	
11	statements?	11	captioned matter or the same has been read to me, and	
12	THE VIDEOGRAPHER: Pardon me?	12	the same is true and accurate, save and except for	
13	MR. HARNES: Nothing. I was just making a	13	changes and/or corrections, if any, as indicated by me	
14	joke.	14	on the DEPOSITION ERRATA SHEET hereof, with the	
15	THE VIDEOGRAPHER: I didn't hear you.	15	understanding that I offer these changes as if still	
16	MR. HARNES: I said: We get to make	16	under oath.	
17	closing statements? No one told me.	17		
18	THE VIDEOGRAPHER: I do. Just a moment.	18	Signed on the day of, 20	
19	This concludes tape number two and the end of the	19		
20	videotaped deposition of Lorrie Tingle. We're going	20	LORRIE SMITH TINGLE	
21	off the record on April 3rd, 2013, and the time is	21		
22		22		
	5:46 p.m.			
23	(TIME NOTED: 5:46 p.m.)	23		
23 24	•			

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hereby certify:

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#### REPORTER'S CERTIFICATION

Reporter in and for the State of California, do

I, Catherine A. Ryan, Certified Shorthand

That the foregoing witness was by me duly sworn, that the deposition was then taken before me at the time and place herein set forth; that the testimony and proceedings were reported stenographically by me and later transcribed into typewriting under my direction; that the foregoing is a true record of the testimony and proceedings taken at that time.



Catherine A. Ryan, RMR, CRR, CSR No. 8239

# Exhibit 3 – Redacted Pages Filed Under Seal Pursuant to Court Order

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UNITED STATES DISTRICT COURT	Page 1	1 INDEX	Page 3
NORTHERN DISTRICT OF CALIFORNIA		2	
SAN FRANCISCO DIVISION		Examination: Page 3	
		By Mr. Caloza	
IN RE DIAMOND FOODS, INC.		5 Subjibite Identified	
SECURITIES LITIGATION Case No. CV-11-05386-WHA		Exhibit Identified: Page  6 No. 49 - Subpoens For Mr. Stephens 11	
		No. 49 - Subpoena For Mr. Stephens	
		7 No. 50 - Match 26, 2013 Letter, From Joseph C. Wylie, II, to Alexis I. Caloza	
Video examination of ANDREW STEPHENS,		9 No. 52 - Artisan U.S. Mid-Cap Grow h Strategy December 31, 2012, Fact Sheet 70	
taken at the instance of Diamond Foods, Inc., under and		10 No. 53 - Document Bates Stamped Nos. MSPERS 010175 Through MSPERS 010316	
pursuant to Rules 30(b)(6) and 45 of the Federal Rules of		11 No. 54 - Research Fitch acket Dates Nos.	
Civil Procedure, before JESSICA R. WAACK, Certified		12 No. 55 - Printout of the Internal Research and Trading Note System Bate Stamped	
Realtime Reporter, Registered Diplomate Reporter,		No. 56 - Handwritten Notes Bates Nos. AP0001213	
Certified Shorthand Reporter and Notary Public in and for		No. 57 - Single Page Bates Stamped AP0001034 of	
the State of Wisconsin, at Brown & Jones Reporting, Inc., 735 North Water Street, Suite M185, Milwaukee, Wisconsin,		AP0001440 Through AP0001448	
on Thursday, April 4, 2013, commencing at 8:59 a.m. and		No. 59 - Document Bates Stamped No. AP0001773 132	
concluding at 5:16 p.m.		Journal Bates Stamped MSPERS 001573 to 18 MSPERS 001575	
constantly at one pinn		No. 61 - Document Bates Stamped AP0000333 to 19 AP0000334	
		20 No. 63 - Document Bates Stamped AP0001774 178	
		No. 64 - Document Bates Stamped AP0001817 to 21 AP0001818	
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1 APPEARANCES	Page 2	1 INDEX CONT'D	Page 4
2 FENWICK & WEST LLP, by MR. ALEXIS I. CALOZA;	Page 2	2 Exhibit Identified: Page	Page 4
2 FENWICK & WEST LLP, by MR. ALEXIS I. CALOZA; 3 MS. EMILY GISCHE.	Page 2	2 Exhibit Identified: Page 3 No. 68 - Document Bearing Bates Numbers AP2188	Page 4
2 FENWICK & WEST LLP, by MR. ALEXIS I. CALOZA; 3 MS. EMILY GISCHE, 555 California Street, 12th Floor, 4 San Francisco, California 94104, appeared on behalf of Diamond Foods, Inc. 5	Page 2	Exhibit Identified: Page  No. 68 - Document Bearing Bates Numbers AP2188     Through AP2238199  No. 69 - Printout of a Spreadsheet Produced By Artisan to Diamond in Native Excel Format. 202  No. 70 - Document Bates Stamped AP229 Through	Page 4
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IN THE BIT WIGHT TOODS, INTO.	0 0
Page 5 1 TRANSCRIPT OF PROCEEDINGS	Page 7  1 Michael Mendes left.)
2	2 MR. ROSENBLIT: I'm sorry, Avi Rosenblit
THE VIDEOGRAPHER: This is Disc No. 1 to	3 from Hogan Lovells representing Steven Neil.
4 the video deposition of Andrew Stephens in the	4 MR. CALOZA: Okay. Anyone else?
5 matter of Diamond Foods, Incorporated, Securities	5 BY MR. CALOZA:
6 Litigation being heard before the U.S. District	6 Q Mr. Stephens, do you understand that your
7 Court, Northern District of California, Case No.	7 testimony today is under oath just as if you were
8 CV-11-5386.	8 testifying in court?
9 This deposition is being held at Brown &	9 A Yes.
,	
<ul><li>Jones Reporting on April 4th, 2013, at 8:59 a.m.</li><li>My name is Dean Van Hoogen, and I am the</li></ul>	10 Q And that do you understand that you have an obligation to testify truthfully?
12 videographer. The court reporter is Jessica	12 A Yes.
13 Waack.	
	,
· • • • • • • • • • • • • • • • • • • •	
15 yourselves and affiliations, and the witness will	audibly. No shakes of the head or nods.
16 be sworn.	16 (Naomi Igra for Michael Mendes from
17 MR. CALOZA: Alexis Caloza, Fenwick &	17 Sidley Austin joined.) 18 BY MR. CALOZA:
18 West, counsel for Diamond Foods, Incorporated.	
19 MS. GORE: Krissi Gore, Chitwood,	19 Q Do you understand let me just repeat that.
20 Harley, Harnes, counsel for the plaintiffs.	MS. IGRA: Apologies for the technical
21 MR. WYLIE: Joseph Wylie, K&L Gates,	21 trouble here.
22 counsel for the deponent.	22 BY MR. CALOZA:
23 MS. JOHNSON: Sarah Johnson, counsel for	23 Q Okay. It's important because the court reporter is transcribing everything that you answer my
24 Artisan Partners.	
25 MS. GISCHE: Emily Gische, counsel for	questions with an audible answer and not just a
Page 6	Page 8 1 shake of the head or a nod. Do you understand?
2 ****	2 A Yes. Can't shake and nod at the same to
3 ANDREW STEPHENS, called as a witness	3 speak
4 herein, having been first duly sworn on oath, was	4 Q That's fine as long as there's an audible answer.
5 examined and testified as follows:	5 A Also, to make it easier for the court reporter,
6 EXAMINATION	6 please don't speak over me or, you know, answer
7 BY MR. CALOZA:	7 questions until I'm done asking my question. Do
8 Q Can you please state your full name for the	8 you understand that?
9 record?	9 A Yes.
10 A Andrew Craig Stephens.	10 Q Let me know if you don't understand a question,
11 Q And could you state your current business address?	and, you know, I'll do my best to clarify, but if
12 A It's 875 East Wisconsin, Suite 800, Milwaukee,	you answer, I'll assume that you understood the
13 Wisconsin 53202.	13 question. Do you understand?
14 Q Have you ever been deposed before?	14 A Yes.
15 A I have not.	15 Q Thank you. If you need a break, let me know. I
16 Q Okay. I'm just going to go through a few ground	16 can't promise that I will take a break
17 rules right now just at the outset.	immediately, but I will try to do so as soon as I
18 MR. CALOZA: I'm sorry, do we have any	get to a good stopping point. Do you understand?
19 counsel on the phone?	19 A Yes.
20 MS. IGRA: Yes, this is Naomi Igra from	20 Q I'm not going to ask you to guess or speculate as
21 Sidley Austin representing Michael Mendes.	21 to any answers, but I am entitled to your best
22 MR. CALOZA: Anyone else?	22 recollection. Do you understand?
23 MR. ROSENBLIT: Yeah, Avi Rosenblit of	23 A Yes.
24 Hogan Lovells representing	24 Q Is there any reason why you cannot give your best
25 (Naomi Igra from Sidley Austin for	25 testimony today?
, , , , , , , , , , , , , , , , , , , ,	1



April 04, 2013 9–12

	, Dama 0			De ::- 44
1 A N	Page 9	1		Page 11 MR. CALOZA: Okay. So as a let me
	Okay. Thank you. I'd like to start with your	2	•	start with something else.
	ducational background. Do you have any post	3		(Exhibit No. 49 is marked.)
	econdary education?	4	DV	MR. CALOZA:
	•			
	lo yes, sorry. Yes, I have a bachelor of	5		Mr. Stephens, have you seen this document before?
	ience degree from the University of Wisconsin in			No, I have not.
1	conomics.	7		Do you understand that you are testifying today as
8 Q A	And when did you receive that degree?	8	a	a witness a representative witness for Artisan
9 A 1	986.	9	F	Partners?
10 Q A	And did you do any graduate school education after	10	Α	Yes.
11 th	nat?	11	Q	Could you take a look at Page 3 of the Exhibit A,
12 A N	No.	12		so that would be the second-to-last page of
13 Q [	Do you have any other degrees?	13		Exhibit 49? Do you and it says "Deposition
	No.	14		Topics." Do you see that?
1	What was your first what was your first job	15		Yes.
	fter college?	16	Q	Could you, please, just read those deposition
	•	17		topics?
	was employed by Strong/Corneliuson Capital			·
	lanagement in Milwaukee.	18	Α	"Any agreement or arrangement between you and
	And when was that, what dates?	19		MPERS." That's No. 1; No. 2, "All
	That was I started in January of 1987, and I	20		communication"
	as there until March of 1997.	21		Let me let me do it this way. Could you read
	And what was your job title?	22		Deposition Topic No. 1 just do you see that it
	Through that period or	23		says, "Any agreement or arrangement between you
24 Q 7	Through that period?	24		and MPERS?
25 A I	had a number of different jobs. I started in an	25	Α	Yes.
	Page 10			Page 12
1 en	ntry-level statistics and marketing position, and	1	Q	Are you prepared to testify on that topic today?
2 116	eft as a portfolio manager.	2		MR. WYLIE: I am going to object to the
3 Q C	Okay. And as a portfolio manager, what were your	3	$\epsilon$	extent that you are asking him to testify on
4 res	sponsibilities?	4	t	opics beyond what Artisan has agreed to
5 A I	was responsible for managing the equities in a	5	c	designate the witness to testify on.
6 ba	alanced mutual fund, making the purchase and sale	6		MR. CALOZA: I understand your
	ecisions.	7	c	objection
8 Q C	Okay. Where did you go after you left that job?	8		MR. CALOZA: Can we go off the record
	o Artisan Partners.	9	f	for a second?
	And what was your title when you started at	10	-	THE VIDEOGRAPHER: We are off the record
	rtisan?	11		at 9:08 a.m.
	Portfolio manager.	12		(Discussion held off the record.)
	_	13		THE VIDEOGRAPHER: We are back on the
	Okay. And what were your job responsibilities as			
	portfolio manager?	14		record at 9:10 a.m.
	The same, the making the research conducting	15		MR. CALOZA: I believe counsel for
	ne research and making the purchase and sale	16		Artisan wanted to state an objection for the
	ecisions for an equity portfolio.	17		record.
	ls your current title still portfolio manager?	18		MR. WYLIE: Yeah, pursuant to an
	t is.	19		agreement between myself and counsel for the
1	Have your job responsibilities changed at all	20		defendant, Artisan and the deponent object to any
21 si	ince you started in at Artisan?	21		questions that imply that there is an obligation
22 A N	No.	22		for the deponent to testify as to matters outside
23 Q (	Okay. And can you remind me when you said you	23		the scope of what Artisan has agreed to designate
24 st	tarted at Artisan?	24		a witness to testify to as set forth in the
25 A N	March 1997.	25		correspondence between myself and counsel for the



April 04, 2013 13–16

IN	KE	E DIAMOND FOODS, INC.			13–16
1		Page 13 defendant.	1		Page 15 Diamond or P&G Securities, performed or provided
2		MR. CALOZA: And I would just like to	2		by you to MPERS or any person on MPERS' behalf"
3		clarify that Diamond's position is that there was	3		MR. WYLIE: Just to remind the witness,
4		no agreement, but we will proceed and deal with	4		"you" here means Artisan Partners, not you
5		that later, if necessary.	5		personally.
6		MR. CALOZA:	6	ВΥ	MR. CALOZA:
7	Q		7		"during the period June 5, 2010 to June 8,
8	-	please read Deposition Topic No. 1?	8		2012." Do you see that?
9	Α	No. 1 "Any agreement or arrangement between you	9	Α	Yes.
10		and MPERS."	10	Q	Mr. Stevens, are you prepared to testify on
11	Q	And do you understand that MPERS refers to	11		Deposition Topic No. 4 today?
12		Mississippi Public Employees' Retirement System?	12	Α	Yes, to the best of my ability.
13	Α		13		
14	Q	And I may refer to MPERS as MS PERS or PERS or	14		you see that it says, "Any analysis, research,
15		MSPERS, and by that I mean to refer to Mississippi	15		investigation, review, commentary or other service
16		Public Employees' Retirement System. Do you	16		conducted by you regarding any of Diamond's or
17		understand that?	17		P&G's public disclosures during the period June 5,
18	Α	Yes.	18		2010 to June 8, 2012." Do you see that?
19	Q	Are you prepared to testify on Topic No. 1 today?	19	Α	Yes.
20	Α	Yes.	20	Q	And are you prepared to testify as to Deposition
21	Q	Could you please read Topic No. 2? Do you see	21		Topic No. 5 today?
22		that it says, "All communications between you and	22	Α	Not as it relates to P&G's public disclosures, no.
23		MPERS, or any person on MPERS' behalf, regarding,	23		, 10 0 , 1
24		relating to or referring to MPERS' investments,	24		No. 6 says, "Any research or investigation of
25		including but not limited to investments or	25		Diamond or P&G conducted by you, or by others
1		Page 14 proposed investments in Diamond or P&G Securities,	1		Page 16 acting on your behalf, during the period June 5,
2		during the period June 5, 2010 to June 8, 2012."	2		2010 to June 8, 2012." Do you see that?
3		Do you see that?	3	Α	·
4	Α	Yes. To clarify, did you mean me, or you mean	4	Q	
5		Artisan Partners?	5	_	Topic No. 6?
6	Q	"You" means Artisan Partners. Do you understand	6	Α	•
7		that?	7		question?
8	Α	I understand the question.	8	Q	Yes.
9	Q	Are you prepared to testify as to Deposition Topic	9	Α	"You" as it relates to Artisan Partners is in
10		No. 2?	10		reference to the strategy that I'm responsible
11	Α	No.	11		for, not the overall Artisan Partners, the firm,
12	Q	, , , , , , , , , , , , , , , , , , , ,	12		correct?
13		you see that it says, "All purchases,	13		
14		acquisitions, sales, transfers or other	14		are only prepared to testify as to the strategy
15		transactions involving Diamond or P&G Securities,	15		that you are responsible for, you can say that in
16		by MPERS or on MPERS' behalf during the period of			your response.
17		June 5, 2010 to June 8, 2012, including the	17		Yes, only as it relates to the strategy that I
18	^	reasons for such transactions"?	18		am I am responsible for, and only as it relates
19	_		19		to Diamond.
20	Q		20		
21 22	٨	No. 3 today? Yes, to the best of my ability.	21	Α	
23	A Q		23		Do you see that it says, "Your organization structure," and, again, "your" refers to Artisan
24	Q	you see that it says, "Any research, investment	23		Partners?
24		advise provey voting or other convice involving	24	^	i aiultis!

25 A Yes.



advice, proxy voting or other service involving

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1 Q	Page 17 Are you prepared to testify as to Deposition Topic	1		Page 19 it says, "Subject to and without waiving its
2	No. 7?	2		objections, Artisan Partners will produce a
3 A	Yes, to the best of my ability.	3		representative prepared to testify as to the
4 Q	Do you see Deposition Topic No. 8: "Documents	4		following subjects"?
	regarding, relating to or referring to Diamond"?		Α	- ·
5				•
6	Do you see that?	6	Q	1 9 9
7 A	Yes.	7		Letter "A." Do you see it?
8 Q	, , ,	8	A	"Subject to and without waiving its objections,
9	Topic No. 8?	9		Artisan Partners will produce a representative
10 A	,	10		prepared to testify as to the following subjects."
11 G		11		Yes.
12	No. 9? Do you see that it says, "MPERS'	12		•
13	investment policies, goals, plans, objectives and	13		manner in which Artisan Partners made decisions to
14	restrictions"?	14		purchase or sell securities in the MPERS account
15 A	Yes, to my understanding, yes.	15		in which MPERS purchased or sold securities of
16 G	And are you prepared to testify as to Deposition	16		Diamond, the MPERS mid-cap account." Do you see
17	Topic No. 9?	17		that?
18 A	Yeah, to my understanding, yes.	18	Α	Yes.
19 G	And the last deposition topic is "MPERS' profits	19	Q	And are you prepared to testify as to that topic
20	or losses from purchases, acquisitions, sales,	20		today?
21	transfers or other transactions involving Diamond	21	Α	Yes.
22	or P&G Securities from January 1, 2009 to the	22	Q	And below it, the second topic is, "The process by
23	present." Do you see that?	23		which the Artisan partners personnel responsible
24 A		24		for the management of the MPERS mid-cap account
25 G		25		gathered information related to Diamond and the
1				
	Dona 40			Down 20
1	Topic 10?	1		process by which Artisans Partners made the
	Topic 10? I can only speak to No. 10 as it relates to the	1 2		process by which Artisans Partners made the decisions to purchase and sell securities of
	Topic 10?			process by which Artisans Partners made the
2 A	Topic 10? I can only speak to No. 10 as it relates to the	2		process by which Artisans Partners made the decisions to purchase and sell securities of
2 A 3	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it	2 3 4	A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?
2 A 3 4	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point	2 3 4	A Q	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?
2 A 3 4 5	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I	2 3 4 5	_	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic
2 A 3 4 5 6	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my	2 3 4 5 6 7	_	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.
2 A 3 4 5 6 7	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.	2 3 4 5 6 7	Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.
2 A 3 4 5 6 7 8 9 Q	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you	2 3 4 5 6 7 8	Q	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan
2 A 3 4 5 6 7 8 9 Q	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me	2 3 4 5 6 7 8 9	Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be
2 A 3 4 5 6 7 8 9 Q 10	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know	2 3 4 5 6 7 8 9 10	Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the
2 A 3 4 5 6 7 8 9 Q 10 11 12 A	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.	2 3 4 5 6 7 8 9 10 11 12	Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for
2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back.	2 3 4 5 6 7 8 9 10 11 12 13	Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you
2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q 14 A	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back. Okay.	2 3 4 5 6 7 8 9 10 11 12 13	Q A Q	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you see that?
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2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q 14 A 15	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back. Okay.  MR. CALOZA: Can you mark this as Deposition Exhibit No. 50?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Q A Q	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you see that?  Yes.  And are you prepared to testify as to that today?
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2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q 14 A 15 16 17 18 B	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back. Okay.  MR. CALOZA: Can you mark this as Deposition Exhibit No. 50?  (Exhibit No. 50 is marked.)	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Q A Q	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes. Are you prepared to testify as to that topic today?  Yes. The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you see that?  Yes. And are you prepared to testify as to that today?  Yes. The next topic is "The manner in which Artisan
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2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q 14 A 15 16 17 18 B 19 Q 20	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back. Okay.  MR. CALOZA: Can you mark this as Deposition Exhibit No. 50?  (Exhibit No. 50 is marked.)  Y MR. CALOZA:  Mr. Stevens, the court reporter has handed you what has been marked as Deposition Exhibit No. 50,	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Q A Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes. Are you prepared to testify as to that topic today?  Yes. The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you see that?  Yes. And are you prepared to testify as to that today?  Yes. The next topic is "The manner in which Artisan Partners' personnel responsible for the management of the MPERS mid-cap account typically communicate
2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q 14 A 15 16 17 18 B 19 Q 20 21	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back. Okay.  MR. CALOZA: Can you mark this as Deposition Exhibit No. 50?  (Exhibit No. 50 is marked.)  Y MR. CALOZA:  Mr. Stevens, the court reporter has handed you what has been marked as Deposition Exhibit No. 50, and it is a March 26, 2013 letter, from Joseph C.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q A Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you see that?  Yes.  And are you prepared to testify as to that today?  Yes.  The next topic is "The manner in which Artisan Partners' personnel responsible for the management of the MPERS mid-cap account typically communicate with clients regarding purchases, holdings or
2 A 3 4 5 6 7 8 9 Q 10 11 12 A 13 Q 14 A 15 16 17 18 B 19 Q 20 21 22	Topic 10? I can only speak to No. 10 as it relates to the strategy that I manage for MPERS and only as it relates to Diamond Securities. Can I have a point of clarification? In the earlier references to "you," I would like to add in Nos. 1, 2 and I guess it was No. 4, that "you" relates just to my strategy.  And I should have said this earlier, but if you need to clarify any previous answer, just let me know Okay.  and then we can go back. Okay.  MR. CALOZA: Can you mark this as Deposition Exhibit No. 50?  (Exhibit No. 50 is marked.)  Y MR. CALOZA:  Mr. Stevens, the court reporter has handed you what has been marked as Deposition Exhibit No. 50, and it is a March 26, 2013 letter, from Joseph C.  Wylie, II, to Alexis I. Caloza. Have you seen	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q A Q A	process by which Artisans Partners made the decisions to purchase and sell securities of Diamond in the MPERS mid-cap account." Do you see that?  Yes.  Are you prepared to testify as to that topic today?  Yes.  The next topic is "The manner in which Artisan Partners typically causes securities to be purchased or sold in accounts managed by the Artisan Partners personnel responsible for management of the MPERS mid-cap account." Do you see that?  Yes.  And are you prepared to testify as to that today?  Yes.  The next topic is "The manner in which Artisan Partners' personnel responsible for the management of the MPERS mid-cap account typically communicate with clients regarding purchases, holdings or sales of securities and such clients' investment
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IIN L		DIAMOND FOODS, INC.			21–24
1		Page 21	1		Page 23 about coming to the deposition today?
	Α	Yes.	2	Α	
		And the final topic is "The identities and	3	C	
4		responsibilities of persons involved in decisions	4	G	Artisan about coming to the deposition today?
5		to purchase or sell securities in the MPERS	5		MR. WYLIE: Object to the extent it
6		mid-cap account." Do you see that?	6		calls for the disclosure of attorney-client
	Α	Yes.	7		communications.
		And are you prepared to testify as to that topic	8	D	Y MR. CALOZA:
9		today?	9	C	
	Α	Yes.	10		
	_		11		Q And who did you meet with, or who did you have a
11 12	Q	,	12		discussion with?
		that you are testifying in a representative	1		
13	۸	capacity today, not in an individual capacity?	13		MR. WYLIE: Object to the extent that it
	Α	Yes.	14		calls for the disclosure of attorney-client
	Q	Did you do anything to prepare for the deposition	15		communications.
16		today? And I'm not asking you to reveal any	16		THE WITNESS: My assistant.
17		attorney-client privileged communications.	17		BY MR. CALOZA:
18		MR. WYLIE: Just for the record, I'll	18		And what did you discuss with your assistant?
19		object to the extent the question purports to call	19		, i g i i i i i i i i i i i i i i i i i
20		for the disclosure of attorney-client	20		scheduling of this appointment.
21		communications.	21		Q Did you discuss the deposition with anyone else?
		/ MR. CALOZA:	22	_	· · · · · · ·
	Q	You may answer.	23		,
	A	Could you repeat the question, please?	24		•
25	Q	Did you do anything to prepare for the deposition	25	(	Q Yes.
1	t	Page 22 today?	1	Α	Page 24 To the point of your objection, the
2 /		Yes.	2		attorney-client, does that include my attorneys?
3		MR. WYLIE: Same objection.	3	Q	
4 E	ЗΥ	MR. CALOZA:	4		that. But if you met with your attorneys, you
		What did you do?	5		should say so.
6		MR. WYLIE: Same objection.	6	Α	
7		THE WITNESS: I read through some	7	Q	
8	ŀ	background information.	8	Α	•
		MR. CALOZA:	9		And by "Sarah"
10		And what background information did you read?	10		
11		The history of our internal notes.	11		
12	Q	Anything else?	12		
13		Our original research report.	13		Q Okay. And she is the general counsel of Artisan,
14		Anything else?	14		is that right?
15		A brief review of the client guidelines.	15		_
16	_	What do you mean by "client guidelines"?	16		
17	_	The cont the original investment management	17		and Mr. Wylie?
18		contract.	18		
	Q	Did you review anything else?	19		
20		No.	20		investment strategy at Artisan?
	Q	Did you meet with anyone? And, again, I'm not	21		MR. WYLIE: Objection to the form. Are
22		asking you to reveal any attorney-client	22		you asking about Artisan overall or his team?
23		privileged communications.	23		BY MR. CALOZA:
24		No.	24		
27	^	No.	1		And the greation was become team.

25 Q Have you had any discussions with anyone at MPERS 25 A And the question was, how would I characterize it?

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IN RE DIAMOND FOODS, INC.	25–28
Page 25 1 Q Right, how would you describe your investment 2 strategy?	Page 27 1 repository 2 A Uh-huh.
3 A It's a as it relates to the MPERS account, it	3 Q what information is shared among the teams?
4 is a long-only, public securities-based	4 A Only the information that's contributed by the
5 equity-only growth-focused investment strategy in	5 teams. It's a voluntary system.
6 a broadly diversified portfolio.	6 Q And could you give examples of what information
7 Q What do you mean by "growth focused"?	7 might be shared in that central data repository?
8 A We look we look for companies who are either	8 A If someone had a if one of the teams had a
9 currently or likely to embark on what we call a	9 meeting with a company, they may write up notes
10 positive profit cycle, so we expect their profits	and contribute them to the system, similar to the
11 should accelerate, and, therefore, we define it as	11 notes that you have in your in your exhibits,
12 growth, growing businesses growing	12 or they may not.
businesses with growing profit streams.	13 Q If one team believes that a particular stock is a
14 Q Other than this growth-focused investment strategy	14 good investment, does it typically share that
that your team is responsible for, does Artisan	15 information with other investment teams?
16 have any other general investment strategies?	16 A No.
17 MR. WYLIE: Objection. Form. Vague.	17 Q Conversely, if another investment team believes
18 If you can answer.	that a particular stock is a good investment,
19 BY MR. CALOZA:	19 would you expect that information to be shared
20 Q Do you understand the question?	20 with your investment team?
21 A I believe so. Yes, Artisan does have other	21 A No.
22 investment strategies.	22 Q Okay. Are Artisan's investment teams designed to
23 Q And what other investment strategies does Artisan	23 work autonomously from one another?
24 have?	24 A Yes.
25 A I can't speak to them in specific detail because I	25 Q Why is that?
Page 26 1 don't manage those portfolios, but we do have four	Page 28 1 A Because we think that independence and autonomy in
2 other teams at Artisan that manage equity	2 investment decision-making produces the best
3 portfolios.	3 results.
4 Q And just to the best of your ability, could you	4 Q Could why do you think it produces the best
5 briefly describe what those investment teams do	5 results?
6 those investment teams have the same type of	6 A Because it allows you to be highly focused in your
7 investment strategy that your team has?	7 process and methodology and not be deluded by
8 A To the best of my understanding, it is similar in	8 others' approaches.
9 some ways and different in many ways.	9 Q Does your investment strategy team manage
10 Q Okay. How independent are those teams from one	10 investments on behalf of MPERS?
11 another and from yours?	11 A Yes.
12 MR. WYLIE: Objection. Form. Vague.	12 Q To your knowledge, are there any other teams at
13 If you can answer.	13 Artisan that manage investments on behalf of
14 THE WITNESS: They're	14 MPERS?
15 BY MR. CALOZA:	15 A Yes.
16 Q Do you understand the question	16 Q Which teams are those?
17 A They're independent in their research and	<ul><li>17 A Our emerging markets team.</li><li>18 Q I'm sorry, did you say "emerging markets"?</li></ul>
18 decision-making, although we have a centralized	
<ul><li>research repository where some data can be viewed</li><li>by all the teams.</li></ul>	<ul><li>19 A Emerging markets, yes. That's to the best of my</li><li>20 knowledge.</li></ul>
21 Q And when you say "some data can be reviewed by all the teams," is that is that all the research	21 Q And are you aware of any coordination between the emerging markets team and your investment team in
that each investment team conducts, or what	23 managing investments on behalf of MPERS?
24 strike the question.	24 A There's no official, coordinated cooperation.
24 Stilke the question.	24 A There's no official, coordinated cooperation.

25



When you refer to this centralized data

MR. CALOZA: I'd like to mark this as

### ANDREW STEPHENS 30(b)(6)

April 04, 2013

IN	RE	E DIAMOND FOODS, INC.			29–32
1		Page 29 Exhibit 51.	1	Α	Page 31 Uh-huh.
2		(Exhibit No. 51 is marked.)	2	Q	What role does he have in determining which
3	ΒY	/ MR. CALOZA:	3	٩	investments are purchased and sold on behalf of
4	Q.		4		MPERS?
5	_	as Exhibit 51, and it says, "An In-Depth View of	5	Α	Rod is a senior analyst. He has great input into
6		Artisan Growth Team Investment Philosophy and	6		the securities that we research, and he has he
7		Process." Are you familiar with this document?	7		has great influence in the securities we decide to
8	Α	Yes, yes.	8		purchase and sell.
9	Q	What is it?	9	Q	•
10	Α	It's an overview of our investment philosophy and	10	_	input" and "great influence," what do you mean?
11		process and our key decision-makers.	11	Α	
12	Q	Can you please turn to Page 2, and do you see at	12	Q	, ,
13		the top of that page, it has a list of people	13	Α	•
14		associated it has a list of people under	14	Q	Okay. When you say significant input and
15		"Leadership" and lists analysts as well?	15		influence, what do you mean by that?
16	Α	Yes.	16	Α	Rod is responsible for covering the consumer
17	Q	And are those all members of your investment	17		sector for our research team, so all securities
18		strategy team?	18		all investment ideas that are in the consumer area
19	Α	Yes, they are.	19		of the economy, Rod will bring to our attention.
20	Q	And are there any individuals who are part of your	20		He will do the fundamental research and present it
21		investment strategy team during the period between	21		to the team of other analysts and portfolio
22		June 5, 2010, and June 8, 2012, who are not listed	22		managers. He will give us a recommendation for
23		at the top of Page 2 of Exhibit 51?	23		purchase and sale.
24	Α	I'm trying to I'm sorry, can you restate the	24	Q	When you say "consumer" well, let me back up a
25		question?	25		second.
	_	Page 30			Page 32
1	Q	·	1		Are you familiar with Diamond Foods,
2		growth investment strategy team, your investment	2		Inc.?
3		strategy team, during the period between June 5th,	3	A	Yes.
4		2010, and June 8, 2012, who are not listed on the	4	Q	Do you know what type of products Diamond has?
5	۸	top of Page 2 of Exhibit 51?	5	Α	Yes.

- 6 A Yes, I believe there are.
- 7 Q What are their names?
- 8 A Well, it's missing our trading group, Jay Peters,
- 9 Brenda Loeffel, Nick Costello and -- it's missing
- 10 our administrative assistants, Kathy Eurich and
- 11 Robin Johnson.
- 12 Q And did any of those --
- 13 A And I'm trying to think. It may be missing an
- 14 analyst that -- that we've -- I can't -- I can't
- 15 recall the time period when we hired some of our
- 16 newer analysts, so they may be -- they may be
- 17 missing. Jess Gelhar is not on here either,
- 18 Jessica Gelhar, who is an associate analyst. I
- 19 don't know her start date.
- 20 Q Did any of the individuals you just named have any
- 21 role in determining which investments were
- 22 purchased and sold by Artisan on behalf of MPERS?
- 23 A
- 24 Q Do you see that under "analysts," it lists
- 25 Roderick M. Brower?

- 32
- s?
- What kind of products does Diamond sell?
- 7 A Food products: nuts, snack foods.
- 8 Q Would those fall into the consumer --
- Yes, that's considered a consumer staple.
- 10 Q So would Mr. Brower -- would Diamond fall into, I
- 11 guess, Mr. Brower's purview in terms of
- 12 researching potential investments?
- 13 A Yes. As well as Martin Jochmann's and Jessica
- 14 Gelhar's, but primarily Rod's.
- 15 Q You mentioned Mr. Jochmann --
- Uh-huh. 16 A
- 17 Q -- is that correct? What role does he have in
- 18 determining which investments are purchased and
- 19 sold on behalf of MPERS?
- 20 A A similar -- a similar role to Mr. Brower,
  - although his area of coverage is slightly
- 22 different.

21

- 23 Q How is it different?
- 24 A He's primarily involved in the healthcare sector
- 25 and consumer services as opposed to consumer



April 04, 2013 33-36

Page 35 Page 33 1 products, although there is some overlap. 1 level of confidence that they should be protected 2 Q Okay. And you also mentioned Jessica Gelhar? 2 from economic uncertainty and from competitive 3 A Yeah. 3 uncertainty. Q She is not listed on the top of Page 2. What 4 Q Other than this, I guess, franchise 4 5 role -- or Page 2 of Exhibit 51. What role does 5 characteristic, what other characteristics do you 6 6 she have in determining which investments are look for in selecting stocks for investment? 7 purchased and sold on behalf of MPERS? 7 A Well, that would be the first. The second would 8 A At the time of the period in question or today? 8 be that we believe they have a reasonably 9 9 Q Let's start with the period in question, so attractive valuation, and by that I mean, we can 10 June 5th, 2010, through June 8, 2012? 10 understand the assumptions that are used to get to 11 A For the majority of that period, she had a -- she 11 what we determine to be the private market value 12 12 was in a support role to Rod Brower, Roderick of the business; in other words, what we would pay 13 Brower, as an associate analyst. So primarily 13 to take the business private. 14 fact gathering and reporting of information. 14 And, thirdly, the presence of conditions 15 Q Did she also support Mr. Jochmann? 15 that would suggest the profits are either 16 A She -- she might when -- on an as-needed basis. 16 accelerating or will likely accelerate. Those are

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our three primary conditions.

18 Q And who is -- who is responsible for identifying 19 -- strike that.

> Who's responsible for researching whether a company has these franchise characteristics, a reasonable attractive -- a reasonably attractive valuation and, you know, whether there are conditions suggesting accelerating profits?

Q Could you describe what -- what you mean by

element of our process is securities selection."

"securities" -- or what -- could you just talk 2

17 Q I'd like to turn to your investment team's

20 Q If you look at the bottom of Page 2 under

"Securities Selection," it says, "The first

about the reference to "securities selection"?

3

4 What does that mean?

5 A It means determining which securities are appropriate for inclusion in the portfolio out of 6 7 all securities available to be purchased.

8 Q And what are the elements of that selection 9 process, where does it begin?

10 A It's --

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strategy.

24 Q Do you see that?

19 A Uh-huh.

23 A Uh-huh.

25 A Yes.

11 MR. WYLIE: I'll object. Compound.

BY MR. CALOZA:

13 Q Do you understand the question?

14 A Um --

25

15 Q Where does the investment process begin?

16 A It begins with security selection.

17 Q And what is the first step in selecting a security 18 for investment?

19 A Well, first of all, it's judgment -- it's judgment 20 based, so it's to the best of our ability. It --

21 it starts with trying to find businesses that we

22 think are in some way franchise companies.

23 And by "franchise," I mean those that 24 have established markets or are established in

their markets such that we have confidence or a

Page 36 Well, we all have that responsibility. Typically, 1 A 2 one member of the team will bring it to the 3 attention of the other members of the team. And 4 from there, we will try to collectively build the

case for those -- for those conditions being 5 6

present.

So in the case of a consumer stock like Diamond, typically, Rod Brower will bring it to our attention, but it may come from someone else.

10 Q Do you have team meetings to discuss the stock?

11 A Yes.

How often do you typically meet to discuss a stock 12 Q

13 before determining to invest or not?

14 A It varies. We meet -- we try to meet daily as a 15 group. A particular stock may or may not be on 16 the agenda at that daily meeting. It depends on 17 our prior experience with the stock.

> If it's something that we're just learning for the first time, it will be a number of discussions before we make an investment, typically.

22 Q Okay. Does the term "research qualified" have any

23 significance to your investment team?

24 A Yes.

25 Q What does "research qualified" mean?



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### ANDREW STEPHENS 30(b)(6) IN RE DIAMOND FOODS, INC.

April 04, 2013 37 - 40

١			Page 37			Page 39
	1	Α	It means that we have gone through the process of	1		the appropriate capitalization rate. That is
	2		identifying the company. We've we've worked up	2		probably the better way to say it. And, you know,
	3		a typically, we've worked up a what we call	3		the most important thing when you're doing that is
	4		a research report, research packet, that's been	4		that that business will be around in the future in
	5		reviewed by the team.	5		a similar form as it is today. Competition is
	6		There's been questions that have been	6		probably the most powerful force that we deal
	7		raised and answered, and, ultimately, the security	7		with. And, therefore, we consider those four
	8		is voted on in an informal way by the portfolio	8		characteristics to be barriers to competition to
	9		managers, and you need the support of at least two	9		help protect the value of the investment. So
	10		portfolio managers for the idea before it becomes	10		that's why we consider it important.
	11		research qualified.	11	Q	And does your investment team can you think of
	12	Q	Must a stock be research qualified before Artisan	12		any examples where your investment team invested
	13		invests in that stock?	13		in companies that you believed did not have those
	14	Α	I can't speak to Artisan overall.	14		franchise characteristics at the time of
	15	Q	What about with respect to your specific	15		investment?
	16		investment team?	16	Α	I can think of I cannot think of any examples
	17	Α	In general, that is true, yes.	17		where we knowingly invested without those
	18	Q	Can you think of any examples where your team has	18		without at least a few of those characteristics.
	19		invested in a stock without first having it	19		I should point out that we never have all of those
	20		research qualified by the team?	20		characteristics present. We're trying to get at
	21	Α	The research qualification is an internal and	21		least a few of them.
	22		subjective judgment, but it's most often followed.	22	Q	How does how does your investment team estimate
	23		I can't think of a specific example off the top of	23		private market value?
	24		my head where it hasn't been. There there	24	Α	You want the formula for it or
	25		probably is, though, but I can't think of it off	25	Q	I'll take the formula. But well, first, in

Page 38

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the top of my head.

2 Q Okay. And if a stock is research qualified, does

3 that mean that it has the three qualities you

4 mentioned earlier; that is, franchise

5 characteristics, evaluation that you understand in

6 terms of private market value and the prospect for 7 accelerating profits?

8 A To the best of our knowledge; however, we do say 9 even in this document that security selection is 10

all about trying to be right more often than we're 11 wrong. So, yes, we will be wrong.

12 Q Okay. But to the best of your understanding, you

13 know, at the time you -- your team determines a 14 stock to be research qualified, do you typically

15 believe that the stock contains those three

16 qualities?

17 A Yes.

1

18 Q I'd like to focus on those qualities for a second.

19 You previously mentioned franchise

20 characteristics. Why are franchise

21 characteristics important?

22 A Well, we believe that, you know, all -- all a

23 company is is a stream of cash flow, and,

24 ultimately, as public market investors, we're

25 trying to capitalize those cash flows -- or assign general, you know, what -- what is the -- what is

2 the process for determining private market value?

Yeah, consistent with my earlier statement, you 3 A 4 know, we believe that a company is a stream of

5 cash flows, and so our job is to, as much as we 6 can, accurately forecast the future potential of

7 those cash flows and then assign the correct

multiple to them.

In order to do that, we need to understand what we believe the organic growth rate of the business is over the acceleration period. As I mentioned before, we're after accelerating profits, so we want to understand the organic growth rate of the business. We want to understand the normalized free cash flow margins of the business. We want to understand the persistency and stability of the cash flow stream through time, and we want to understand the overall level of interest rate that's the structure of the yield curve and the level of what we call the risk-free rate. And from there, we essentially use a modified dividend discount model to capitalize those cash flows.

24 Q And just to clarify, is your team's estimate of 25 private market value the same thing as your



### ANDREW STEPHENS 30(b)(6) IN DE DIVINOND ECODS INIC

April 04, 2013

IN	RE	: DIAMOND FOODS, INC.			41–44
1		Page 41 estimate of intrinsic value?	1		Page 43 control premium that would be paid by someone who
2	Α	We don't use the term "intrinsic value," so I	2		wants to take the business private. As public
3	, ,	wouldn't I wouldn't be one to opine on that.	3		market investors, we wouldn't be expected to pay
4	Q	Okay. Is PMV does your team use PMV as an	4		the control premium, so we would expect to be able
5	Q	abbreviation for "private market value"?	5		to buy it at a discount to that price.
6	Α	Yes, it does.	6	Q	·
7	Q	Now, you mentioned organic growth as one of the	7	٩	difference between the private market value that's
8	Q	factors in determining private market value. What	8		calculated by your team and the market price, is
9		do you mean by "organic growth"?	9		that, generally, entirely attributable to this
10	Α	In an idealized state, organic growth would simply	10		control premium?
11	^	be the unit growth times the price plus the	11	Α	•
12		incremental margins in the business. It's it	12	Q	•
13		is hard to strip that away in a real living	13	Q	embodies a control premium that would be paid by
14		organization, so but that would be in an	14		someone who wants to take the business private.
15		idealized state.	15		Does the discount between your estimate of private
16	Q		16		market value and the market price of the stock, is
17	٩	necessary to determine private market value?	17		that entirely attributable to this control
18	Α	·	18		premium?
19	, ,	forecasts that are created by other financial	19	Α	•
20		organizations. It comes from the internal	20	, ,	than public security prices change. Many factors
21		forecast generated by the company itself. It	21		can influence the depth of the discount between
22		comes from our understanding of the business and	22		the private market value and the and the and
23		business conditions, and, ultimately, it comes	23		the public security price. My point was simply
24		from our analysts' synthesis of all of that	24		the reason that we look for a discount to private
25		information into their own projections for the	25		market value is intellectually we don't think we
		<u> </u>			•
1		Page 42 business.	1		Page 44 should pay the control premium.
2	Q		2	Q	• •
3	_	financial organizations. Could you give examples	3		account for the difference between the private
4		of that?	4		market value as calculated by your team and the
5	Α	Yeah. It could be models that have been built by	5		market price? Do you understand that question?
1		· · · · · · · · · · · · · · · · · · ·	1		

- 6 analysts on the -- on the south side -- you know,
- 7 firms like -- as an example, Goldman Sachs or
- 8 Merrill Lynch or places like that.
- 9 Q I'd like you to take a look at Page 3 of
- 10 Exhibit 51, and the first paragraph at the top of
- 11 that page. Halfway through that paragraph it
- 12 says, "We will consider for investment those
- 13 companies that are selling at a discount to our
- 14 estimate of private market value."
- 15 A Uh-huh.
- 16 Q Do you see that?
- 17 A Yeah, yep.
- 18 Q And do you agree with that statement?
- 19 A I do with the added next sentence which says,
- 20 "However, we are less interested in the absolute
- 21 discount we pay than the potential for the private
- 22
- market value to rise over time."
- 23 Q What is the importance of a discount to your
- 24 team's estimate of private market value?
- 25 A Well, the private market value is -- embodies a

- 6 A Yes.

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- MR. WYLIE: I will object to the extent it calls for speculation.
- 9 BY MR. CALOZA:
- 10 Q You may answer.
- Well, of the factors that I discuss that determine 11 A
- 12 a private -- or the way we calculate a private
- 13 market value, the market from time to time as
- 14 embodied by all other investors may have wildly
- 15 different assumptions than we do. It may think
- 16 the growth rate is much higher or lower than we
- 17 do. It may think that the normalized free cash
- 18 flow margins are much higher or lower than we do.
- 19 It may think the persistence or stability of the
- 20 cash flow stream is different. All we can go on
- 21 is what we think -- what we have determined
- 22 through our analysis those inputs are; and
- 23 therefore, that determines our private market 24
  - value.

25

And the reason we use the term private



April 04, 2013 45-48

		Page 45			Page 47
1		market value is because it is what we would be	1	Α	
2		willing to pay if we were in the business of	2		calculation, so we're always trying to look out
3		taking companies private, which we are not. It's	3		365 days. We're far less interested in the
4		a reference it's simply a reference point.	4		absolute discount than we are the fact that that
5	Q	So based on your testimony, is it fair to say that	5		private market value looks like it's going to grow
6		the private market value calculated by your team	6		through we believe that the private market
7		reflects your view of the value of the business	7		value will increase through time.
8		plus this control premium that you referenced	8		So subjectively, we will determine
9		earlier?	9		sometimes that less discount is required, because
10		MR. WYLIE: Object to the extent it	10		the private market value should inflect higher
11		misstates his prior testimony.	11		beyond that 365-day period. Other times, we don't
12		THE WITNESS: Yes. No, the private	12		think it's ready yet to inflect, and we will
13		market value is what we think the business is	13		demand more of a discount. So it's a
14		is worth to a private buyer.	14		judgment-based decision-making.
15	В	Y MR. CALOZA:	15	(	Q In the latter scenario where you don't believe it
16	Q	Assuming that a stock is already research	16		is ready to increase, is there a typical amount
17		qualified, does your team typically invest in the	17		that's required for the discount before you will
18		stock if the market price is greater than your	18		consider investment?
19		estimate of the private market value?	19		MR. WYLIE: Objection to the extent it
20		MR. WYLIE: Objection. Calls for	20		misstates his prior testimony.
21		speculation. Incomplete hypothetical.	21		THE WITNESS: A normalized range?
22		THE WITNESS: Typically, we would not.	22	E	BY MR. CALOZA:
23	В	Y MR. CALOZA:	23	(	Q Correct.
24	Q	And why not?	24	. /	A Would be in the 20- to 30 percent discount to
25		MR. WYLIE: Same objection.	25		private market value.
		Page 46	1	_	Page 48
1		THE WITNESS: It wouldn't it wouldn't	1	Q	And then, again, in the former scenario where you

be consistent with our stated investment approach.

3 BY MR. CALOZA: 4 Q So can you think of any instances where your team did, in fact, invest in a stock even though the 5 6 market price was greater than your team's estimate 7 of private market value?

8 A The only time I could see it potentially happening

is when there's information that's in a state of

10 flux and the analyst has not had the time to 11 rebuild their model in our -- and publish it in 12 our system, but they're -- in their judgment, it 13 is going up. And in the discussions we've had, 14 they've been able to tell us it's going to be --15 when they republish that number, it will be much 16 higher; so, therefore, it is. It's just not as 17 it's currently shown in our reports. It may be 18 out of date. That's the only time I can think of 19

20 Q How much of a discount is typically necessary 21 before your team will consider investing in a 22 stock; and by "discount," I mean, the discount 23

between the market price and your estimate of 24 market -- sorry, your estimate of private market 25 value?

2 believe that, you know, private market value looks 3 like it's going to increase over time, is there a 4 typical, you know, discount -- a normalized 5 discount range? 6

MR. WYLIE: Objection to the extent it misstates his prior testimony.

8 THE WITNESS: Yeah, I can't -- I can't 9 normalize those situations.

10 BY MR. CALOZA:

7

11 Q What would be an example of a stock where you 12 believed the private market value was going to

13 increase over time? 14 A Well, we think that there's generally two places

15 that accelerating profit cycles come from: The 16 first is internal changes within a business, so situations where you either have a new management

17

18 team coming on board, you have a new product cycle

19 starting up, you have an acquisition or a 20

divestiture that will drive -- that we believe

21 will drive accelerating profits; the second would

22 be external secular events that drive profit

23 cycles, like technological breakthroughs,

24 regulatory change, demographic waves.

25 Q Why are accelerating profits important to your



9

April 04, 2013 49-52

		Page 49			Page 51
1		investment strategy?	1		that you're reducing your position or one
2	Α	In our work, the highest correlated factor with	2		reason you might might reduce your position is
3		the stock market success over the medium- to	3		because it has exceeded your private your
4		long-term is stocks follow profits, and the	4		estimate of private market value on a sustainable
5		derivative to that is stocks follow accelerating	5		basis. Could you explain why that would be a
6		profits, so we think it's a key to stock market	6		reason to reduce your position in that stock?
7		to success in investing in public equities.	7	A	A Once it's exceeded and stayed above our private
8	Q	Now, you mentioned several examples of internal	8		market value and we've had the time to consider
9		changes that might drive accelerating profits.	9		any new information into our private market value,
10		One of them was new management coming on board.	10	)	if the stock is still above that, we no longer
11	Α	Uh-huh.	11		no longer intellectually understand why we should
12	Q	Does your estimate of private market value	12		own the stock. It's beyond our valuation in our
13		incorporate your views on the likelihood of new	13	,	best our best work on what the valuation should
14		management coming in?	14		be; and, therefore, we shouldn't own it. We
15	Α	No. We would wait we would wait to see the	15	,	should be reducing that position.
16		occurrence of the new management team being	16	;	Q So is that because the market the market price
17		brought in by a board.	17	•	reflects a higher valuation for that stock than
18	Q	Okay. You also had mentioned as a potential	18	}	your team believes is reasonable given the
19		catalyst, proposed acquisition or divestiture that	19	)	information available to your team?
20		would drive accelerating profits.	20	)	MR. WYLIE: I object to the form of the
21	Α	Uh-huh.	21		question. Vague as to the term "reasonable."
22	Q	In that case, does your estimate of private market	22		BY MR. CALOZA:
23		value incorporate your view on the likelihood of	23	,	Q Do you understand the question?
24		that merger or divestiture occurring?	24		A Yes. I would say that's largely correct, yes.
25	Α	It can.	25	,	MR. WYLIE: Alexis, we've been going a
		Page 50			Page 52
1	Q		1		little over an hour. If you get to a point to a
2		that.	2		transition, maybe it would be a good time for a
3		Does the term "crop" have any special	3		break.
4		significance to your investment strategy?	4		MR. CALOZA: We can go ahead and take a

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6

7

significance to your investment strategy?

5 A Yes.

9

6 Q And what -- what does "crop" mean?

7 A There's three broad areas or broad allocation 8 groupings within our portfolio: the garden, the

crop and the harvest. The crop is where we take

10 much larger positions in the portfolio, because we 11 have high confidence that the profit cycle in the

12 business has taken hold. The garden is where we

13 take a relatively limited size positions, because

14 we think it is still somewhat uncertain that the

15 profit cycle will take hold -- has or will take 16

hold.

17 Q And did you -- you also mentioned harvest. What

18 does "harvest" mean?

19 A Harvest is where we're reducing our positions 20 either because they've exceeded our private market

21 value on a sustainable basis or the profit cycle

22 we anticipated and bought the security for doesn't

23 look like it's accelerating any longer and will

24 likely decelerate.

25 Q Now, you just said with respect to harvest stocks

MR. CALOZA: We can go ahead and take a break now. I have more questions on this, but now is a -- as convenient stopping place as any.

MR. WYLIE: Okay.

8 MR. CALOZA: Can we go off the record? 9 THE VIDEOGRAPHER: We are off the record 10 at 10:10 a.m.

11 (A brief recess is taken.)

THE VIDEOGRAPHER: We are back on the 12 13 record at 10:21 a.m.

14 BY MR. CALOZA:

15 Q Mr. Stevens, I'd like to return to the discount between the market price of a security and the 16

17 private market value as calculated by your

18 investment team.

19 A Uh-huh.

20 Q Now, you previously testified that part of that 21 discount reflects a control premium; is that

22 right?

23 A I don't believe that's what I said. I believe 24 what I said was that the private market value is a 25

reflection of what someone would pay to own and



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III	ΚE	E DIAMOND FOODS, INC.		33 <del>-</del> 30
1		Page 53 control a business, and the reason that we would	1	Page 55 THE WITNESS: I can't predict what they
2		not pay that price is, to us, that would imply we	2	do. I'm sure that people come up with wildly
3		had we were paying the control premium. But	3	different assumptions.
4		the discount may be the result of many factors.	4	BY MR. CALOZA:
5	Q		5	Q Do you in determining private market value, do
6		factors in the discount. You previously testified	6	you ever attempt to quantify the control premium
7		that part of the discount may result from	7	that a you know, a private buyer would pay to
8		different assumptions by different investors; is	8	take the business private?
9		that right?	9	A Rephrase your restate your question, please.
10	Α	To the best of my knowledge. I don't I don't	10	
11		know why other people assign the prices they do to	11	·
12		securities. I know why we assign the prices that	12	private buyer
13		we do.	13	A Right.
14	Q	Okay. Well, one factor that you testified about	14	Q is that right? And is part of that value to a
15		previously is that other investors may assume	15	private buyer the value associated with
16		different growth rates; is that correct?	16	controlling the business? Is that
17	Α	I did mention that that may be one reason that a	17	MR. WYLIE: Objection to the form of the
18		discount is wider than what we project, yeah.	18	question. I'm not even sure that was a question.
19	Q	How does Artisan estimate and apply a growth rate	19	BY MR. CALOZA:
20		to a particular stock?	20	Q Is part of the value of is part of private
21	Α	In an idealized world, we would try to strip the	21	market value the value that well, let me ask it
22		business down and understand how fast we believe	22	this way: In taking a public business private,
23		the units can grow, how much pricing power we	23	would a private buyer need to pay a control
24		think there are within the product categories and	24	premium over the in addition to the value of
25		what the resulting incremental margins would be in	25	the business as a public business?
		Page 54		Page 56
1		the business.	1	MR. WYLIE: Objection. Form. Vague.
2		That gives us a sense to the best of our	2	Calls for speculation and incomplete hypothetical.

That gives us a sense to the best of our ability of what the -- what we call the organic growth rate should be. There are many factors that ultimately end up influencing a company's growth rate that we can't predict such as cyclical -- the cyclical influences of the economy, the deleveraging effect within a business, the resulting either incremental or decremental margins from acquisitions or divestitures. There's just many things that we can't predict, so we try to calculate an ideal organic growth rate. It's subjective and judgment-based. 15 Q And the inputs in that -- you know, that

- 16 subjective- and judgment-based calculation of 17 organic growth rate, is that based on publicly 18 available information?
- 19 A Yes, always.

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20 Q And is it fair to say that another investor taking 21 the same publicly available information may 22 believe that the growth rate is different than 23 what your team calculates? 24

MR. WYLIE: Objection to the extent it calls for speculation.

Calls for speculation and incomplete hypothetical. 2 3 BY MR. CALOZA:

4 Q Do you understand the question?

5 A Yeah, I can't speak in general terms about 6 every -- you know, every company and every 7 transaction to take somebody private and what's 8 embedded in the assumptions. I can say that our 9 view of the private market value -- when we 10 calculate the private market value, it's from the 11 perspective of if we were going to take this 12 company private, what do we think the cash flows 13 are worth to us. We -- we try to disregard what 14 anyone else thinks in that calculation. It's from 15 our perspective.

- 16 Q And why do you disregard, you know, what 17 investor -- what other investors think in that
- 18 calculation?
- 19 A Because it's unknowable; we don't know what they 20
- 21 Q What about the market price of the stock, the 22 current market price of the stock? Does that
- 23 factor into your analysis of what Artisan would
- 24 pay to take the business private?
- 25 A Not directly, no.



Page 57

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#### ANDREW STEPHENS 30(b)(6) IN RE DIAMOND FOODS, INC.

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Page 60

1 Q Does it factor into that calculus indirectly?

2 A It can lead us to ask ourselves what we might be

3 missing in our calculation, but it doesn't 4 influence the calculation itself.

5 Q When you say it can lead you to ask "what might be 6 missing in our calculation," can you give examples

of what you mean by that?

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7 8 A Well, an abstract example would be if an analyst 9 came to me and said, "I have calculated the 10 private market value on this, let's say, bank, and 11 it's \$100," and I go through his analysis and then 12 I say, "Where is the stock trading?" And he says, 13 "At \$40." I'll say, "That's an exceptionally wide 14 discount. Do you think there's something missing 15 in your analysis? Let's see -- let's go back

through this and see if there's something

missina." But it may or may not influence what we do with that -- you know, how we eventually come up with that private market value, but it will

22 Q I believe that you previously testified that --23 assuming that you do not believe that the private 24 market value will increase over time, the typical 25 discount-to-market price is 25 -- well, do you

lead us to ask the question.

Page 58 remember testifying about the typical discount that would be required between private market value and market price before your team would consider an investment?

MR. WYLIE: I'll object to the extent it misstates prior testimony.

THE WITNESS: Yeah, I believe what I said was we are more interested in private market value being able to increase through time than we are the absolute discount of the -- of the stock price to the private market value, and that in a normalized scenario, we look for a 20- to 30 percent discount, but that's in a normalized -that's a normalized range. So I don't believe that there is a -- well, yeah.

16 BY MR. CALOZA:

17 Q Okay. If a -- if the market price for a stock were 20- to 30 percent lower than your team's 18 19 estimate of private market value, would that set 20 off similar questions about what you might be 21 missing as what you just, you know, testified to?

> MR. WYLIE: Well, object. Form. Calls for speculation. Incomplete hypothetical.

24 BY MR. CALOZA:

25 Q Do you understand the question?

Page 59 1 A I do, but I think it mischaracterizes what I --

2 the question you asked me, as I understood it,

3 was: Is there ever a time when public price would

influence the calculation of our private market

5 value, and I gave you a hypothetical situation.

6 Q Okay. If the discount between private market 7 value and the market price were the 20- to 30 8 percent, do you -- would you typically go back and 9 ask an analyst what you may be missing in 10 understanding and calculating the private market 11 value?

> MR. WYLIE: Objection. Form. Compound. Calls for speculation. Incomplete hypothetical.

> THE WITNESS: I'm not sure what all that is, but our research process is dependent on us collectively and individually always reviewing the private market value as we -- as we lead up to our research qualification. So there may be many, many factors that we're questioning and going through as we come up with our private market value, one of which may be the discount.

22 BY MR. CALOZA:

Could you turn to Page 4 of Exhibit 51? 23 Q

24 A Is that the last page?

25 Q Yes. Do you see where it says, "sell discipline."

1 A Yes.

16

23

2 Q Could you read that paragraph under "sell 3 discipline."

4 (Pause in testimony.)

5 BY MR. CALOZA:

Q Do you see where it says, "We may sell a stock if 7 it is approaching our estimate of full valuation"?

8 A We may, yes.

9 Q What does that mean; what does that sentence or

10 part of that sentence mean?

11 A That means that dependent on our judgment of the

12 private market value and its ability to increase

13 through time, we may conclude that it no longer

14 has the ability to increase, and, therefore, as it

15 approaches the private market value, we will begin

to sell the stock.

17 Q So does "full valuation" mean that the private

18 market value no longer has the ability to increase 19 through time, or does it mean that the stock is

20 approaching your estimate of private market value?

21 A Restate --

22 MR. WYLIE: Objection.

THE WITNESS: -- your question.

24 MR. WYLIE: Form. Compound.

25 BY MR. CALOZA:



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IIN F	RE DIAMOND FOODS, INC.	01-0
1	Page 61  Q When I asked about the meaning of that sentence,	Page 6  we saw in evidence, either through the reported
2	you testified that you may conclude that it no	2 company data or through our anecdotal checks
3	longer has the ability to increase, and,	within the industry, that that that that
4	therefore, it approaches the private market value.	4 acceleration was slowing prior to achieving our
5	I'm trying to understand that response.	5 market share target, we would conclude that it
6	Are you saying that full valuation this	6 wasn't likely to do what we thought it was going
7	reference to selling a stock if it is approaching	to do, and we would reduce the position.
8	your estimate of full valuation, does full	8 There could be many, many forms of that
9	valuation mean that the stock price is approaching	9 dependent on the drivers that I gave you earlier
10	your current estimate of private market value	for profit cycles, of which there are many.
11	or well, let me just ask that question.	11 Q Now, part of one of the factors that Exhibit 51
12	MR. WYLIE: Objection. Form. Misstates	12 lists as a factor in selling a stock is if Artisan
13	prior testimony. If you understand the	13 comes across a more attractive opportunity. Do
14	question	14 you see that?
15	THE WITNESS: Yeah, I think I do. As I	15 A Yes, yep.
16	testified earlier, our private market value that	16 Q What might your team consider a "more attractive
17	we capture in our system that's included in the	17 opportunity"?
18	exhibits, is based on a 365-day annualized	18 MR. WYLIE: Objection. Speculation.
19	calculation. The private market value calculation	19 Incomplete hypothetical.
20	is built off scenarios that based on what we	20 BY MR. CALOZA:
21	believe the organic growth rate can be over time,	21 Q Do you understand the question?
22	what we think the normalized free cash flow margin	22 A I do understand the question. If we came across
23	can be over time.	23 something another investment opportunity, if we
24	We we, in our judgment, try to	24 were if we were out of cash in the portfolio,
25	understand how much room that private market value	we were fully invested and had no room, and we
1	Page 62 has over time. So the stock may, on a current	Page 6 1 came across another opportunity where we had
2	basis, look like it's at full valuation versus our	2 higher conviction than a number of other
3	stated private market value on the next 365 days,	3 securities in the portfolio and by
4	whereas we believe it still has plenty of room to	4 "conviction," I mean that it was a more durable
5	go up. We would be less likely to sell in that	5 and protected franchise, that the private market
6	situation.	6 value could grow through time, we had more
	BY MR. CALOZA:	7 confidence that it could grow through time and
	Q If you look at page or the same sentence of	8 that we saw stronger indications of an
9	Exhibit 51, it says, "We may sell stock if it is	9 accelerating profit cycle we may conclude that
10	approaching our estimate of full valuation if	we were better off selling one security and buying
11	there is a clear deceleration occurring in the	11 that candidate.
12	company's cycle profit cycle, if changing	12 Q So would you agree that your team might decide t
13	circumstances affect the original reasons we	13 close out an investment solely to free up capital
14	purchase the stock or if we come across a more	14 for a different investment?
15	attractive opportunity." Do you see that?	15 A We may.
16	A Yes.	16 Q And under those circumstances, would you agree
17	Q What would be an example of a "clear deceleration	17 that the decision to close out the original
18	in company's profit cycle"?	investment would be for reasons unrelated to a
	A Well, no two stocks are the same no two	change in information regarding that investment?
20	companies are the same, and no two data points are	20 A Repeat that, please.
21	exactly crystal clear. But, as an example, if we	21 Q If Artisan exits an investment in order to free up
22	bought a company if we bought if we made an	capital for a different investment, would you
23	investment in a company because we thought that a	agree that the decision to close out the original
24	new product, as an example, would achieve some	24 investment could be for reasons unrelated to
25	lovel of market chara population, and we cow	25 change in information regarding that first

25



level of market share penetration, and we saw --

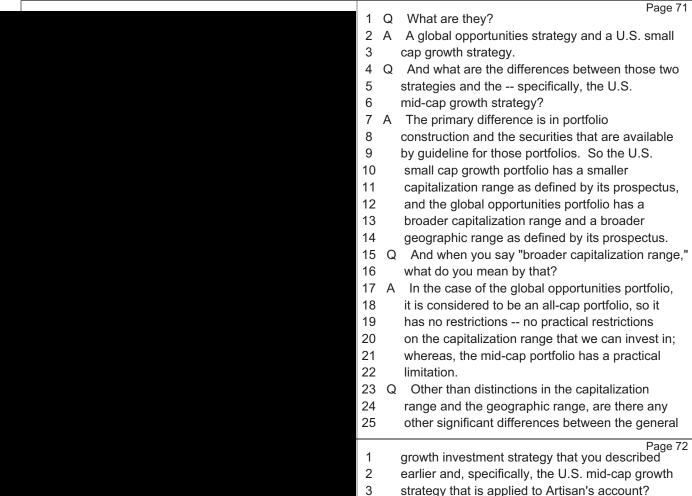
change in information regarding that first

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	INE DIAMOND I CODO, INC.	
1	company?	Page 65
2	A Just to be clear again, I only speak for my	
3	strategy and not other strategies at Artisan.	
4	Q Understood.	
5	A Yeah. That is possible.	
6	Q Do you believe that your investment strategy	
7	produces superior results over time as compa	
8	the stock market, in general?	
9	A I think the	
10	MR. WYLIE: I'll object. Form. Vague.	
11	BY MR. CALOZA:	
12	Q Do you understand the question?	
13	A Yes. I think the quantifiable facts would sugg	gest
14	that it relative to our appropriate benchmark	-
15	it does produce superior investment results or	
16	time.	
17	Q And does the amount of the fee charged by	Artisan
18	reflect those superior results?	
19	MR. WYLIE: Objection to form.	
20	Foundation. Beyond the scope of the topics of	on
21	which the deponent was designated to testify.	
22	BY MR. CALOZA:	
23	Q Do you understand the question?	
24	A Yes.	
25	Q Does Artisan receive a fee from MPERS for	managing
		Page 66
1	MPERS' investments?	rage 00
2	A We do receive a fee, yes.	



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- 4 MR. CALOZA: Can you mark this as
- 5 Exhibit 52?
- 6 (Exhibit No. 52 is marked.)
- 7 BY MR. CALOZA:
- 8 Q Mr. Stevens, you've been handed a document marked
- 9 Exhibit 52, and it says, "Artisan U.S. Mid-Cap
- 10 Growth Strategy December 31, 2012, Fact Sheet"?
- 11 A Uh-huh.
- 12 Q Do you recognize this document?
- 13 A Yes.
- 14 Q What is it?
- 15 A It's an Artisan U.S. mid-cap growth strategy fact 16 sheet dated December 31st, 2012.
- 17 Q And is this the strategy that Artisan uses -- that
- 18 your team uses in managing MPERS' investment
- 19 account?
- 20 A It's a composite, yes.
- 21 Q Are there any differences between -- well, let me
- 22 back up. Other than the U.S. mid-cap growth
- 23 strategy, does your investment team manage any
- 24 other strategies?
- 25 A Yes.

- Page 72 growth investment strategy that you described earlier and, specifically, the U.S. mid-cap growth strategy that is applied to Artisan's account?
- MR. WYLIE: Object to the form. What do 4 you mean by "Artisan's account"? 5
- BY MR. CALOZA:
- 7 Q The -- other than distinctions in the
- 8 capitalization range and the geographic range, are 9 there any significant differences between the
- 10 general investment strategy that you described
- 11 earlier and, specifically, the U.S. mid-cap growth
- 12 strategy that you applied to the investments you
- 13 manage on behalf of Artisan?
- 14 A The process --
- 15 MR. WYLIE: Same -- same objection.
- 16 BY MR. CALOZA:
- 17 Q Do you understand the question?
- 18 A I believe so, yes. The process that we discussed
- 19 before as it relates to private market value and
- 20 profit cycles and other things does apply to the
  - Mississippi PERS mid-cap growth portfolio that we
- 22 manage, yes.

21

23

- MR. CALOZA: Can you mark this as
- 24 Exhibit 53?
  - (Exhibit No. 53 is marked.)



#### ANDREW STEPHENS 30(b)(6)

April 04, 2013

IN RE DIAMOND FOODS, INC.	73–76
1 BY MR. CALOZA: Page 73	Page 75  1 fundamental investment process to construct a
2 Q Mr. Stephens, you've been given a document marked	· · · · · · · · · · · · · · · · · · ·
3 Exhibit 53 bearing the Bates Nos. MSPERS 010175	3 companies"? 4 A Yes.
4 through MSPERS 010316?	
5 A Can I make just one comment? My last name is	5 Q Do you have any understanding of what "fundamental
6 spelled with a P-H, just in case that screws up	6 investment process" refers to?
7 your records.	7 A I believe so.
8 Q If you look on Page MSPERS 010177.	8 Q And what is that understanding?
9 A 010177.	9 A The process that we discussed earlier or portions
10 Q It says "Form ADV" at the top of the page; do you	10 of it.
11 see that?	11 Q When you say "portions of it," what portions
12 A Yes.	12 what do you mean by "portions of it"?
13 Q Do you recognize this document?	13 A That we only discussed portions of it earlier.
14 A Not in its entirety, no.	14 Q Are there parts of the fundamental what
15 Q Do you know what a Form ADV is?	15 additional portions of the fundamental investment
16 A Yes.	16 process or what strike that.
17 Q What is a Form ADV?	17 What are the additional portions of the
18 MR. WYLIE: Objection to the extent it	18 fundamental investment process that we did not
19 calls for a legal conclusion.	19 discuss?
20 THE WITNESS: My not being an attorney,	20 A It's a very general question. I could take you
21 my general understanding is it describes the	21 through hours of specifics.
22 investment process and the investment advisor.	22 Q Are you referring to something other than
23 BY MR. CALOZA:	23 securities selection?
24 Q Do you know how often and is this the Form ADV	24 A Yes.
25 of Artisan Partners?	25 Q What are you referring to other than securities
Page 74	Page 76
1 MR. WYLIE: Objection. Form and	1 selection?
2 foundation.	2 A The composition, roles, responsibilities, daily
3 BY MR. CALOZA:	3 interactions of our team members, the research
4 Q You may answer the question.	4 process itself for collecting and analyzing
5 A I can't speak to it in its entirety, but based on	5 information, the security selection process, the
6 what it says on the first page, I believe it to	6 capital allocation process, the portfolio
7 be, yes.	7 construction process and the client communication
8 Q Do you have any understanding of how often Artisan	8 and yeah, client communications, in general. I
9 Partners updates its Form ADV?	9 may have missed something there, but, in general,
10 A Not specifically, no.	10 I would describe it as that.
11 Q Do you have any general understanding of whether	11 Q Could you describe the research process for
12 Artisan updates its Form ADV?	12 collecting and analyzing information?
13 A It's not my area of responsibility, but I do	13 A To what level of detail would you like it?
14 believe we update it periodically.	14 Q You can start with a general level, and if there
15 Q And do you have any understanding whether Artisan	15 are specifics, I'll ask.
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21 Q Could you turn to Page MSPERS 010237? Do you see 22 where it says, "U.S. mid-cap growth strategy"? 23 A Uh-huh, yes.

distributes updated forms -- Form ADVs to its

generally believe that we distribute them when

18 A I don't specifically know the schedule, but I do

clients?

they're updated.

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- 24 Q And underneath that, do you see where it says,
- 25 "Artisan's U.S. mid-cap growth strategy employs a

economy and identifying the companies that fit our

those companies' businesses, understanding their

investment criteria, collecting information on

financial models, their market opportunities,

building up a research report, presenting it to



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IIN	RE DIAMOND FOODS, INC.	//-80
1	Page 77 the team.	Page 79 1 information relating to the to building out a
2	The team is responsible for	2 private market value estimate and information
3	understanding and vetting that research report.	3 relating to the presence of a potential profit
4	Portfolio managers are responsible for assigning	4 cycle.
	the research qualification. That's the general	5 Q And where would they go to get information related
5	extent of the research collection.	6 to franchise characteristics and, you know, the
7	THE VIDEOGRAPHER: This is the end of	7 profit cycle?
	Disc No. 1. We are off the record at 11:04 a.m.	
8		8 A They would look at all available public sources of 9 information, so it may be reported information
9	(A brief recess is taken.) THE VIDEOGRAPHER: We are back on the	
10		from the company. It may be vendors who provide research reports. It may be contacts that they
11		
12		•
13	•	13 Q Do research analysts ever reach out to a company's
14	9 , ,	
15		15 A Yes, on occasion.
16		16 Q What about reaching out to a company's customers?
17	•	17 A Yes, on occasion.
18		18 Q And what is the purpose for reaching out to a
19	•	19 company's customer?
20		20 A There can be many reasons, but it's most likely
21	discussed earlier for security selection:	21 trying to further build the investment case around
22	·	the three areas that I described earlier.
23	•	23 Q And is it the same rationale for reaching out to a
24	31 ,	24 company's vendors? 25 A Yes.
25	· •	
1	Page 78  Q Do you have any understanding of how the research	Page 80 1 Q Do you keep a research file for each potential
2	analysts identify companies matching those	2 investment?
3	criterias?	3 A Do I personally, or does Artisan Partners
4	A Yes.	4 Q Does Artisan?
5	Q And how does that happen?	5 A Our team keeps a file for the research we do on
6	A It can happen in many forms. They can hear about	6 companies, yes.
7	them anecdotally from their connections within an	7 Q And is that file client-specific?
8	industry. They can read about them in	8 A No.
9	periodicals, whether they be mass periodicals or	9 Q So a single research file could be used for all of
10	specialized industry periodicals. They can find	10 your team's clients?
11	them through quantitative research screens. They	11 A All of our team's clients, yes, yes.
12	can hear about them from other investment	12 Q And does Artisan have does your team have a
13	professionals, or they can be brought to their	13 research file on Diamond Foods?
14	attention by people within our team. Those are	14 A Yes.
15	those are general sets. There may be other ways.	15 Q And given your prior testimony, is it fair to say
16	Q And then you said that the research analysts	that that research file is used on behalf of all
17	collect information on the businesses they	17 of your team's clients?
18		18 A Yes.
19	-	19 MR. WYLIE: Objection to the extent it
20		20 misstates his testimony.
21	•	21 BY MR. CALOZA:
22		22 Q Well, are you aware of any research regarding
23	_	23 Diamond that was conducted by Artisan; and by
24		OA II Autiona II II waterwise at Autiona Doutson and

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so it would be information relating to the

franchise characteristics of the business,

24

"Artisan," I'm referring to Artisan Partners, not

just your investment team. Are you aware of any

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IN RE DIAMOND FOODS, INC.	81–84
Page 81 1 research regarding Diamond that was conducted by	Page 83 1 Q You've been handed a document marked Exhibit 54,
2 Artisan that was not available for use by your	2 Bates Nos. AP0001440 through AP0001448. Do you
3 investment strategy team?	3 recognize this document?
4 A No, I'm only aware of the information that was	4 A Yes, in general.
5 collected by our research team, to the best of my	5 Q What is it?
6 recollection.	6 A It's our one of our research pitch packets.
7 Q And all of the research available to your	7 Q And what do you mean by a "pitch packet"?
8 investment team, was that available for use in	8 A That's when the analyst presents the idea in
9 managing investments specifically on behalf of	9 its in a form for the team to consider for
10 MPERS?	10 research qualification.
11 A Restate that, please.	11 Q So at this point in the investment process, fair
12 Q Are you aware of any research regarding Diamond	to say that the analyst has already conducted a
13 that was conducted by Artisan, either your	13 significant amount of research into a potential
14 investment team or one of the other investment	14 investment?
15 teams, that was not available for use in	15 MR. WYLIE: Objection. Form. Vague.
16 considering which investments to make on behalf of	16 THE WITNESS: They've conducted a level
17 MPERS?	of research to complete to be able to present
18 A That's a somewhat nesting question, but I'm only	this document. It may or may not be significant.
19 aware of the information in our that we	19 BY MR. CALOZA:
20 collected.	20 Q Do you recall when this pitch packet was presented
21 Q Okay.	21 to the team?
22 A And that was the only information used, to my	22 A Not specifically.
knowledge, to make investment decisions for MPERS.	23 Q Do you have a general recollection?
24 Q And the was the general investment process that you testified to earlier consistent with the	<ul><li>24 A Roughly, yes.</li><li>25 Q And when was that?</li></ul>
•	25 Q And when was that?
Page 82 1 process used to determine whether to invest in	Page 84  1 A I am going off the date on the cover, and I would
2 Diamond Foods?	2 assume it was somewhere around March 30th of 2010.
3 MR. WYLIE: I'll object to the form.	3 Q Do you know if well, do you know who put
4 THE WITNESS: For MPERS or for all	4 together this pitch packet?
5 accounts? For all of the accounts with similar	5 A I would assume that Rod Brower did the majority of
6 strategy?	6 the work since his initials are on the front page.
7 BY MR. CALOZA:	7 Q And where is that?
8 Q For all the accounts.	8 A Where it says under analyst, R.M.B.
9 A Yes.	9 Q Do you know how long Mr. Brower had been
10 Q And does your answer is your answer different	10 researching Diamond prior to presenting this pitch
11 specifically with respect to MPERS?	11 packet?
12 A No.	12 A No.
13 MR. CALOZA: Can you mark this as the	13 Q I'd like to point your attention to where it says
14 next exhibit?	14 "expected value"
15 (Exhibit No. 54 is marked.)	15 A Yes.
16 THE WITNESS: Can I clarify something?	16 Q on the first page; do you see that?
17 BY MR. CALOZA:	17 A Yep, yep.
18 Q Sure.	18 Q What is this chart?
19 A When you say "all of our accounts," are you	19 A This is the manifestation of the discussion that
20 including our different strategies within our same	we had earlier about how we build up the private market value since our belief is that well,
<ul><li>group or just our mid-cap growth strategy?</li><li>Q I meant your mid-cap growth strategy.</li></ul>	<ul><li>market value since our belief is that well,</li><li>that's what it is.</li></ul>
<ul><li>22 Q I meant your mid-cap growth strategy.</li><li>23 A Because we applied basically the same strategy</li></ul>	23 Q And what are the inputs that go into this chart?
24 to our small cap growth portfolio as well, just to	24 A Well, there's, first of all, three different
24 to our small cap growth portions as well, just to	ZT // Well, tilete 3, first of all, tillee dilletellt

25



clarify.

cases. There's a bear case, a base case and what

#### ANDREW STEPHENS 30(b)(6) IN DE DIAMOND ECODO INÍA

April 04, 2013

IN RE DIAMOND FOODS, INC.	85–88
Page 85  1 we call a bull case. There is a rough outline of	Page 87  1 "Fiscal '10 estimate revenue" under the bear case,
2 the financial model under each of those cases.	2 it says "599"?
3 There is estimates of what we believe the growth	3 A Uh-huh.
4 rate for the business is and what the earnings	4 Q Where what would that 599 reflect?
5 profile or free cash flow of the business is and a	5 MR. WYLIE: Object to form. And
6 measure of what we think the risk is to the cash	6 objection. Calls for speculation.
7 flow stream. And then there is a result, which is	7 BY MR. CALOZA:
8 the private market value calculation that we	8 Q Do you know what that figure represents?
9 discussed earlier, under each of those cases and	9 A I don't specifically in this instance.
10 for the current year and the forward year. It's	10 Q Well, does it reflect does it reflect the
then annualized and probability weighted. There's	11 does it reflect Mr. Brower's estimate of Fiscal
other things in here, but that's the general.	12 '10 revenue, if, under the bear case, things go
13 Q Now, you referred to a bear case, a base case and	13 horribly wrong?
14 a bull case?	14 A This report is dated March 30, 2010. If he
15 A Uh-huh.	15 created it on or around that time, the fiscal year
16 Q What did you mean by that?	16 is July. So there's four months left in the year,
17 A That there's a bear case, a base case and a bull	so he's probably yeah, he's probably, for the
18 case.	18 remainder of the year, making an assessment of
19 Q Well, what do you mean by "bear case"?	19 what the revenue downside could be, in his
20 A That means if that's if we're if the in	20 judgment. But we have no one else has affirmed
21 the unlikely event that things go horribly wrong,	21 that number at this point.
that could be the resulting business model.	22 Q Okay. And do you have any understanding of the
23 Q And what do you mean by "the base case"?	23 basis for that judgment, where he derived that 599
24 A That's the most probable scenario.	24 figure?
25 Q And what do you mean by "the bull case"?	25 A Not beyond a guess, no.
Page 86 1 A If things go horribly right, that could be the	Page 88 1 Q Do you see that the bear and bull case estimates
2 business model.	2 for Fiscal '10 revenue match what is listed under
3 Q Where does the where do you get the information	3 consensus for that year?
4 to populate these three models?	4 MR. WYLIE: I'll object.
to populate triboo triboo modelo.	i iii. W LEE. Tii objoot.

MR. WYLIE: I'll object to form. Are you asking specifically about this particular model, or are you asking generally about documents of this type?

MR. CALOZA: I'm asking generally about documents of this type right now.

THE WITNESS: Consistent with my earlier testimony, there's multiple sources that can be used to populate this, including other published financial models, company projections, our

14 15 interpretation of those and our assumptions as it 16

relates to each of those significant variables.

17 BY MR. CALOZA:

18 Q So is it fair to say that the numbers populating 19 these financial models, these three scenarios,

20 reflects your team's judgment about the

21 appropriate numbers to use for the bear case, the 22 bull case and the base case?

23 A No.

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24 Q Well, let me ask specifically about this document.

25 Do you see under "Fiscal '10" -- I think that's 5 THE WITNESS: I'm sorry. My eyes are --

6 BY MR. WYLIE:

7 Q Do you see where --

8 MR. WYLIE: It's mischaracterizing the

9 document.

10 BY MR. WYLIE:

11 Q Do you see where it says "consensus" to the right

of the chart? 12

13 A Yes.

14 Q And below that it says "low," "mean" and "high."

15 And below low it says "599," and below high it

says "609"? 16

17 A Yes, I do see that.

Now, do you see under bear for Fiscal '10 estimate 18 Q

19 of revenue, it says "599"?

20 A Yes.

21 Q And for bull, it says "609"?

22 A Yes.

23 Q Do you see that those two figures match what is

24 listed under consensus for Fiscal '10 estimated

25 revenue?



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Page 91

Page 92

1	Α	Page 8 I do, but I don't know what the meaning of
2		"consensus" is.
3	Ω	Okay So you have no understanding of what

- 3 Q Okay. So you have no understanding of what4 "consensus" refers to?
- 5 A Not in this context.
- 6 Q Do you see where it says growth at the left of the
- 7 column -- or at the left of the chart?
- 8 A As an example in bear, where it would say 10
- 9 percent?
- 10 Q Yes. What does "growth" refer to?
- 11 A Our assessment of the organic growth rate of the
- 12 business in that scenario.
- 13 Q So -- and below it, it says "risk"?
- 14 A Yes.
- 15 Q What does risk refer to?
- 16 A As I testified earlier, it's one of the four
- 17 components in our private market calculation. In
- 18 this case, it refers to the persistency and
- 19 durability of the business model, the cash flow
- 20 stream in this business model through time. And
- in this case, we consider it to be medium.
- 22 Q So M refers to medium?
- 23 A M refers to medium.
- 24 Q Okay. And then below "risk," it says "PMVF 10."
- What does that refer to?

- 1 the base case occurring.
  - 2 Q Okay. The next row says "WTD PMV." Is that the
  - 3 weighted PMV?
  - 4 A That is the -- yeah, that is the probability
  - 5 weighted PMV.
  - 6 Q Okay. And underneath bear it says "add." Do you
  - 7 see that?
  - 8 A Yes.
  - 9 Q What does that mean?
  - 10 A It's not related to the bear or bull case. It's
  - simply taking the weighted PMV times a preset 60
  - 12 percent. And under -- then there's another one
  - for trim, which would be taking the base -- or I'm
  - sorry, not the base, the weighted PMV times .8.
  - 15 It's just unfortunate that they line up under the
  - 16 bear and bull case.
  - 17 Q Okay. Well, what does -- what does 60 percent of
  - 18 weighted PMV refer to?
  - 19 A It's just a -- it's a guideline for alerting us to
  - 20 the fact that there's a significant discount to
  - 21 the weighted private market value.
  - 22 Q And when you say "significant discount," are you
  - 23 referring to the discount between weighted private
    - market value at the -- the current market price of
  - 25 the stock?

24

3

#### Page 90

- 1 A That's the private -- in that -- depending on the
- 2 scenario, that would be the private market value
- 3 based on the inputs above for that fiscal year.
- 4 Q And below it, it says "PMVF 11," what does that
- 5 refer to?
- 6 A The same thing, except for Fiscal Year '11.
- 7 Q Okay. The next row says, "Annualized PMV"?
- 8 A Yes.
- 9 Q What is the annualized PMV?
- 10 A As I testified earlier, that's the blending of the
- 11 current year and the forward year and annualizing
- 12 it for 365 days.
- 13 Q Okay. The next row says "probability." What does
- 14 that refer to?
- 15 A That's the -- in this case, Rod's preliminary
- 16 assessment of the probability waiting for the
- 17 different scenarios actually occurring.
- 18 Q So in this -- in this document, it says, "100
- 19 percent under base -- under the base scenario."
- 20 Do you see that?
- 21 A Yes.
- 22 Q What does that mean?
- 23 A That means as a preliminary input for a
- 24 discussion, for a preliminary discussion with our
- team, Rod chose to put a hundred percent weight on

- 1 A I'm sorry. Repeat that.
- 2 Q When you say "significant discount," what are you
  - referring to when you refer to "discount"?
- 4 A I'm referring to the fact that \$37 would be a
- 5 discount to the base -- I'm sorry, to the weighted
- 6 PMV.
- 7 Q Okay. And what is the significance of a 60
- 8 percent discount to the weighted PMV?
- 9 A That it's a 40 percent discount to the weighted10 PMV.
- 11 Q What is the purpose of identifying that 40 percent
- 12 discount?
- 13 A There is none.
- 14 Q Do you see where it says "target range"?
- 15 A Yes.
- 16 Q And to the right of it, it says "37" under bear --
- 17 the bear scenario?
- 18 A Yep.
- 19 Q What does "target range" refer to?
- 20 A It refers to \$37 and \$49.
- 21 Q Okay. And what -- what is the significance of
- 22 that target range?
- 23 A There is none from a practical perspective.
- 24 Q Why is it included on this chart of expected
- 25 value?



April 04, 2013 93–96

IN RE DIAMOND FOODS, INC.	93–96
Page 93	Page 95
1 A Because it's one it's one set of numbers that	1 we think is appropriate is 20- to 30 percent, we
2 we review along with all the others that we	2 can quickly look at this and see whether the
3 review.	3 current price falls within that range as we're
4 Q Does the target range have any significance in	4 getting ready to have a discussion about the
5 determining whether to invest in a stock?	5 stock.
6 A Not by itself.	6 Q Do you see towards the right of the chart the word
7 Q Does it have any significance in combination with	7 "guidance" appearing three times?
8 other factors?	8 A Yes.
9 A It's a consideration.	9 Q Do you know what that refers to?
10 Q Okay. And what is the the target range does	10 A Not I don't know specifically in this
11 the target range have any significance in	11 situation, but in general.
determining an appropriate price to acquire the	12 Q And what is your general understanding?
13 stock?	13 A That would be, in this case for Fiscal Year '10,
14 A No. Repeat that, I'm sorry, just so I get the	the company guidance is would be my guess is
15 specifics of it.	15 \$1.79 to \$1.83, and the Fiscal '11 would be 2.25
16 Q Is there does the target range have any	16 to \$2.35.
significance in determining whether to acquire the	17 Q And above that, do you see where it says
18 stock at a specific price?	18 "Guidance," and below that it says "585 to 605M"?
19 A Any significance?	19 A I'm sorry, where are you?
20 Q Yes.	20 Q At the top of the chart on the right
21 A At a specific price?	21 A Yes, yeah.
22 Q Yes.	22 Q there's the word "Guidance," and below it, it
23 A It is not in and of itself a determinant. It	23 says, "585 to 605M." Do you see that?
gives us a guidepost for understanding the math behind the discount rather than having to compute	<ul><li>24 A Yeah, yep.</li><li>25 Q What does that refer to?</li></ul>
· ·	
Page 94 1 it in our heads as we're looking at this.	Page 96 1 A I would assume that it's similar, that it's the
2 Q Well, if a so what is the purpose of the word	2 company guidance for the Fiscal '10 year, and
3 "add" in this chart; does it have any	they're bounding the range at 585 to 605. What I
4 significance?	4 don't know is when they issued that related to
5 A No, it's just a column heading. It doesn't have a	5 when this report was written, if that's what it
6 bearing on actual actions taken in the portfolio.	6 is.
7 Q What about the word "trim"?	7 Q Do you see that under revenue so is that
8 A It's the same.	8 guidance for a revenue figure?
9 Q Why is it important to understand well, you	9 A I can only assume, yeah.
10 said that the target range is a guidepost, is that	10 Q Okay. At the bottom of the chart, it says "rate,"
11 right?	and to the right of it, it says "4.5 percent"?
12 A Uh-huh.	12 A Yeah.
13 Q Why is it important to understand that guidepost?	13 Q What does that refer to?
14 MR. WYLIE: Objection. Form. Assumes	14 A That's our that's consistent with my earlier
15 facts not in evidence.	15 testimony. There's four four primary inputs
16 BY MR. WYLIE:	into our private market value calculation, one of
17 Q Is it important to understand that guidepost?	17 which is our determination of the risk-free
18 A It's important to understand without having to	18 rate what we call the risk-free rate, and it's
19 compute the math as you're looking at this how	19 set at 4 1/2 percent.
20 this refers to the normalized range that I talked	20 Q And what do you mean by "risk-free rate"?
21 about before. So this bounds that normalized	21 A That would be the equivalent rate that one
22 range.	22 would it's basically the rate that you use to
23 Q And when you say it "bounds that normalized	23 discount back the projected future cash flows.
24 range," what do you mean?	24 Q Okay. You mentioned that the risk-free rate is
OF A linder nermal sire improved as if the discount that	OF and of the four footone in determining my vista

25



25 A Under normal circumstances, if the discount that

one of the four factors in determining private

April 04, 2013 97–100

11.4.17	L DIAMOND I OODS, INC.		97-100
1	Page 97 market value.	1	Page 99 talking about this.
2 A		2	BY MR. CALOZA:
3 G		3	Q Do you have any understanding based on strike
4 A	-	4	that.
5 G	·	5	MR. CALOZA: Can we go off the record?
6	MR. WYLIE: Objection. Asked and	6	THE VIDEOGRAPHER: We are off the record
7	answered.	7	at 11:44 a.m.
	Y MR. WYLIE:	8	(A brief recess is taken.)
		9	THE VIDEOGRAPHER: We are back on the
9 G 10 A	•	10	record at 12:30 p.m.
10 /	normalized free cash flow margins of the business,	11	MR. CALOZA: Could you mark this as
12	the what we call business risk or the	12	
13	persistency and durability of the cash flow stream	13	(Exhibit No. 55 is marked.)
		14	
14	over time and the our assessment of the risk-free rate.		
15		15	1 73
	Does the normalized free cash flow margins appear	16	marked Exhibit 55, Bates stamped AP0001396 through
17	on this chart?	17	AP0001414. Do you recognize this document?
18 /	,	18	
19	flow margin. I'm assuming that Rod is using the	19	
20	reported earnings as a surrogate for free cash		A It's the it's a printout of our internal
21	flow.	21	note research and trading note system.
	And does this chart reflect any assessment of the		Q And when you say it's a printout of your internal
23	durability of the cash flow stream?	23	<b>-</b>
24 /		24	it includes the research well, strike that.
25	earlier.	25	What do you mean by internal research
1	Page 98 MR. WYLIE: Alexis, if you're shifting,	1	Page 100 and trading system?
2	let's take another break. We've been going		A It captures the data that was submitted to it
3	another hour and a half here.	3	relative to our research and trading, and it looks
4	MR. CALOZA: Let me I'm almost done	4	like it's printed out on Diamond Foods.
5	with this document, then we can take a break.	5	Q Are you aware of any research regarding Diamond
	SY MR. WYLIE:	6	that would not be included or summarized in this
7 0		7	document?
8 A	-		A Yes.
		9	Q And what research would that be?
9 (	· · · · · · · · · · · · · · · · · · ·	10	
	Do you see the reference to do you see where it	11	there's probably research notes that were written
12	says, "We should intent to R qualify"?	12	
	Says, we should intent to it quality:	13	
		14	
15	1	15	<b>.</b>
	Q Is that a reference to research qualifying?	16	may have had, or our internal thinking based on
	A Yes.	17	•
	Q And later on in that sentence it says, "Chasing	18	•
19	here doesn't seem prudent." Do you see that?	19	·
	A Yes.	20	-
		21	
22		22	our trading department.
	here" means?	23	, ,
23 24	MR. WYLIE: Objection. Foundation.		
	THE WITNESS: I don't, based on my	24	
25	recollection of the events that led up to us	25	company?



### ANDREW STEPHENS 30(b)(6)

April 04, 2013

		DIAMOND FOODS, INC.			101–104
1	Α	Page 101 No.	1		Page 103 Diamond?
2	Q	What are do you see the column headers at the	2	Α	Yes, I believe so, based on the note that follows.
3		top of Exhibit 55?	3	Q	Okay. And do you know the names of those
4	Α	Yes.	4		individuals?
5	Q	What does "ARTMX" mean?	5	Α	I don't.
6	Α	That is the mutual fund for our mid-cap growth	6	Q	Do you know whether Mr. Jochmann met with any
7		strategy, and it's used as a proxy for the	7		other members of management of Diamond
8		composite of all accounts that employ that	8		management at that time?
9		approach.	9	Α	I don't.
10	Q	And what does "ARTSX" refer to?	10	Q	Other than what appears in the content of this
11	Α	It's the small cap, it's the ticker symbol	11		entry dated 4/7/2010, are you aware of any other
12		sorry, ARTMX is the ticker symbol. ARTSX is the	12		documents that discuss the content of
13		ticker symbol, and we use it as a reference	13		Mr. Jochmann's meeting with Diamond management?
14		account, again, for all of the clients that are in	14	Α	I am not, no.
15		our small cap growth strategy.	15	Q	If you look at the last page of the document,
16	Q	And "OPPTY"?	16		AP0001414.
17	Α	Is our global opportunities portfolio. That's not	17	Α	Yeah.
18		the ticker. I don't know why they have it in here	18	Q	Do you see where it says No. 4, and it starts,
19		as OPPTY, but it's a reference to our global	19		"Kettle uses a very similar sales approach"?
20		opportunities portfolio, and it's a reference for	20	Α	Yes, yep.
21		all of the accounts that are in that composite.	21	Q	And the line below that, it refers to "DSD"?
22	Q	What about "ARTLSE"?	22	Α	Yes.
23	Α	That's our long/short fund.	23	Q	Do you know what "DSD" stands for?
24	Q	And are all of these funds managed by your	24	Α	I believe in Martin's parlance it's direct store
25		investment team?	25		distribution.
		Page 102			Page 104
1	Α	Yes.	1	Q	And what does "direct store distribution" mean?
2	Q	Do you see where it says "close price"?	2	Α	That would mean that someone who has trucks that

3 A Yes.

Q What does that refer to?

5 A That's generally the -- I believe it to be the

6 closing price of the security that's referenced. 7

I just don't know if it's as of the date or the

8 night before that's listed on here.

9 Q I'd like you to turn to AP0001413, which is the 10 second-to-last page of the document.

11 A Yep.

12 Q You see at the bottom of the page where it says

13 "N. Martin Jochmann" --

14 A Yes.

15 Q -- "4/7/2010"?

16 A Yes, yep.

17 Q What does the N signify?

18 A It means the note that was written was by Martin

19 Jochmann, was authored and submitted by Martin

20 Jochmann.

21 Q And then it says, "Summary, met with V.P. of

22 corporate strategy and V.P. of treasury/IR."

23 A Yep.

24 Q Do you know, does that refer to the V.P. of

25 corporate strategy and V.P. of treasury/IR of at

3 go to -- that make deliveries to the store versus

4 contracting for delivery through a third party.

Q Now, how often -- well, how typical is it for an 5 6 analyst to meet with company management?

7 A Very.

8 Q And this entry's dated April 7, 2010. Do you

9 know -- excuse me. Do you know if Diamond was

10 research qualified at that time?

11 A Offhand, no, I don't know.

12 Q Under No. 1 in this entry, which appears on

13 AP0001414, it describes the background of the CEO

14 and CFO; do you see that?

15 A Yes, yep.

16 Q Is it important to Artisan to understand company

17 management's background?

18 A Yes.

21

19 Q Why is that?

20 A Well, by "Artisan," I'm speaking about our

investment strategy and not Artisan overall. But

22 as it relates to our investment strategy, it's

23 important because it has a bearing on their

24 ability to maintain the franchise that we're

25 investing in.



April 04, 2013 105–108

N R	E DIAMOND FOODS, INC.			105–108
1 Q	Page 105	1		by association, I assume that it's from
2	MR. CALOZA: Can you mark this as	2		conversation.
3	Exhibit 56?	3	$\circ$	Could it be possible that this is a conversation
4	(Exhibit No. 56 is marked.)	4	Q	about the CEO?
	Y MR. WYLIE:		٨	It's possible. It says, "Meet with Diamond
	Mr. Stephens, you've been handed a document marked	6	^	management," but the date's wrong, so it's hard
7	Exhibit 56 bearing Bates Nos. AP0001213 through	7		for me to say.
8	AP0001223. And at the top of the first page, it		$\circ$	Are you aware of any do you have any
9	says, "4/7/09, Meet With Diamond management."	9	Q	understanding of the context in which Exhibit 56
3 10 A		10		was written?
11 (	'		Α	
12 A	-	12		MR. CALOZA: Can you mark this as
13 0		13		Exhibit 57?
		14		(Exhibit No. 57 is marked.)
14 A 15 C		15		Y MR. WYLIE:
		l		
16 A		16		Mr. Stephens, you've been handed a document marked Exhibit 57, a single page Bates stamped AP0001034.
17 C		17		
18	entry by Mr. Jochmann is dated April 7, 2010, and		Α	•
19	Exhibit 56 is dated April 7, 2009. Do you know	-	Q	,
20	whether Exhibit 56 corresponds with Mr. Jochmann's	1	Α	· , <b>,</b>
21	notes of the meeting referenced in the April 7,		Q	
22	2010 entry of Exhibit 55?		Α	
	A I don't.		Q	
24 C 25			Α	
	research analysts at Artisan were following	25	Q	•
1	Page 106 Diamond as early as April 7, 2009?	1	Α	Yes. Page 108
2 A	Yes oh, no, no, no. Sorry, sorry, sorry.	2	Q	And at the top, it says "DMND F/up." Do you have
3	Strike that. 2009. This is April 7, 2010, and	3		any understanding of what "DMND F/up" means?
4	this is 2009.	4	Α	I understand what DMND means. The F/up can have
5 Q	Do you have any understanding whether the notes in	5		many meanings.
6	Exhibit 56, which is dated 2009, corresponds with	6	Q	Fair enough. Below that is an asterisk and MGMT.
7	the entry in Exhibit 55, dated April 7, 2010?	7		Do you have any understanding what that means?
8 A	I have no idea.	8	Α	I would assume that that means management.
9 Q	Okay. If you look at the top of Exhibit 56.	9	Q	
10	It says, "CEO," and I think that says, "Michael	10		document refers to a follow-up conversation with
11	Mendes." Do you see where do you see that?	11		Diamond management?
12 <i>F</i>	A I see where you're looking, yeah, but I can't make	12	Α	I don't know. It could be a prep for a call. I
13	it out.	13		don't know what it is.
14 (	Q Do you know whether this refers to a conversation	14	C	So do you have are you aware of any of the
15	with the CEO?	15		context in which this document was created?
16 <i>A</i>	A I tried to read through this in my review, and I	16	А	No. I'd be guessing, but I'd be guessing.
17	couldn't make out the handwriting, so I can't	17	C	If you turn back to Exhibit 55 and look at
18	really say.	18		Page AP0001413, there's an entry for March 9,
19 (	Do you do you have any reason to believe this	19		2011; do you see that?
20	reflects a conversation with the CEO of Diamond?	20		March 9, 2011, yep.
	A Ido.	21		And to the left of it, it says "N. Rod Brower," do
22 (	Q Based on what?	22		you see that?
23 <i>F</i>		23		-
24	for Diamond. It's not unusual for things to be	24	_	
O.F.	logible only to the analysts that wrote them. Co	) DE		noto?

25

note?



legible only to the analysts that wrote them. So

April 04, 2013 109-112

11 /		: DIAMOND FOODS, INC.			109–112
1	A	Page 109 It indicates that he submitted it, so I would	1	Q	Page 111 Do you know what that's a reference to?
2		assume he wrote it, yeah.	2	Α	I don't specifically, but I believe it means that
3	Q		3		in our lunch meeting, in our daily research
4	~	that note, it says, "We'll see MGMT tomorrow at	4		meeting, we will discuss Diamond Foods on Friday,
5		BAL conference." Do you see that?	5		whatever Friday of that week was.
6	Α	Yep.		Q	So does that refer to an internal team meeting of
	Q	Do you understand what that sentence means?	7		your investment team?
7		•		Α	Yeah.
8	Α	Yes. That means that Rod will be at the B B of		Q	
9		A/Merrill Lynch conference, and the management		Q	Do you remember discussing Diamond in your team's
10	_	team will be there as well. It's a yeah.	10	^	daily research meetings?
11		,		A	Not specifically.
12		the Bank of America/Merrill Lynch conference?		Q	·
13		I don't know. I don't recall whether he did or	13		by March 14, 2011?
14		didn't, but I yeah.		A	
15				Q	If you look right above the March 14 entry, there
16		the Bank of America/Merrill Lynch conference?	16		is an entry for March 18, 2011.
17	Α	No.	17	A	Yes.
18	Q	Do you have any reason to doubt that he met with	18	Q	Do you see that?
19		management at that conference?	19	Α	Yep.
20	Α	No.	20	Q	And to the left it says, "Craigh" I'm not sure
21	Q	And just to confirm, do you know well, strike	21		how to pronounce that same, but it's Cepukenas
22		that question.	22	Α	Cepukenas.
23		Can you turn to Page AP1411 of	23	Q	Is Mr. Cepukenas a member of your investment team?
24		Exhibit 55?	24	Α	He is.
25	Α	Yep.	25	Q	Okay. And then underneath "Summary" it says,
	_	Page 110	1		Page 112 "Buy, DMND 20 DPS, 20 TGT, no LMTSC13." Do you
1	Q A	Do you see the entry on March 14, 2011? Yes.	2		see that?
3	Q	And was that entry written or submitted by Rod		Α	Yep.
4	Q	Brower?	-	Q	What does that mean?
	۸		'		
5		It was.		Α	That means that a buy order was entered for 40
6	Q	Under summary it says, "Rough notes from MGMT	6		basis points in Diamond common equity with a 40
7		meeting last week pasted in detail section." Do	7		basis-point target with no price limit for the
8		you see that?	8		small cap accounts of which SC13 is the composite
9	A	Yep.	9		account or the model account for the composite.
10					
	Q	Does that refresh your recollection on whether or	10	Q	
11		not Mr. Brower met with management at the BA B	11	Α	Yes.
12		not Mr. Brower met with management at the BA B of A/Merrill Lynch conference?	11 12	A Q	Yes.  Do you see that the entry says 20 basis points?
12 13	A	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically,	11 12 13	Α	Yes.  Do you see that the entry says 20 basis points?  There's two entries. There's an entry by Craigh
12	A	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did	11 12 13 14	A Q	Yes.  Do you see that the entry says 20 basis points?  There's two entries. There's an entry by Craigh  Cepukenas for 20 basis points and Rob Brower for
12 13 14 15	Α	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah.	11 12 13 14 15	A Q A	Yes. Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40.
12 13 14	Α	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting	11 12 13 14 15 16	A Q A	Yes. Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries
12 13 14 15	A Q	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management?	11 12 13 14 15 16 17	A Q A	Yes.  Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18
12 13 14 15 16	A Q	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here.	11 12 13 14 15 16 17	A Q A	Yes.  Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes.
12 13 14 15 16 17	A Q A	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here.	11 12 13 14 15 16 17 18	A Q A	Yes.  Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes.
12 13 14 15 16 17	A Q A	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here.	11 12 13 14 15 16 17 18 19 20	A Q A Q A	Yes.  Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes.
12 13 14 15 16 17 18 19	A Q A Q	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here. And do you know who Mr. Brower met with from	11 12 13 14 15 16 17 18 19	A Q A Q A	Yes.  Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes 2011?
12 13 14 15 16 17 18 19 20	A Q A Q	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here. And do you know who Mr. Brower met with from Diamond's management? I don't.	11 12 13 14 15 16 17 18 19 20	A Q A Q A	Yes. Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes 2011? Yep.
12 13 14 15 16 17 18 19 20 21	A Q A Q A Q	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here. And do you know who Mr. Brower met with from Diamond's management? I don't.	11 12 13 14 15 16 17 18 19 20 21 22	A Q A Q A Q	Yes. Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes 2011? Yep. And one is by Matt Kamm, one is by Rod Brower and
12 13 14 15 16 17 18 19 20 21 22	A Q A Q A Q	not Mr. Brower met with management at the BA B of A/Merrill Lynch conference? It doesn't refresh my memory that specifically, but I would believe, based on this, that he did meet with them, yeah. And do you know any details about that meeting with management? Only the ones that are written here. And do you know who Mr. Brower met with from Diamond's management? I don't. At the end of that paragraph on Page 1411, it	11 12 13 14 15 16 17 18 19 20 21 22 23	A Q A Q A Q	Yes. Do you see that the entry says 20 basis points? There's two entries. There's an entry by Craigh Cepukenas for 20 basis points and Rob Brower for 20 basis points, totaling 40. Oh, okay. You see that there are multiple entries for March 18 Yes 2011? Yep. And one is by Matt Kamm, one is by Rod Brower and one is by Craigh Cepukenas; is that right? That's correct, yes.

25



25 A Yes.

DDM note." Do you see that?

### ANDREW STEPHENS 30(b)(6)

April 04, 2013

IN RE DIAMOND FOODS, INC.	113–116
Page 113	Page 115 1 there is a discount to the market price of the
2 related DDM note," yep.	2 stock estimate compared to your estimate of
3 Q What does "DDM note" mean?	3 private market value?
4 A It's in reference to the system that I mentioned	4 A Repeat that.
5 before that the research and trading system.	5 Q Well, you testified that at this point in time,
6 Its moniker is due diligence manager, DDM.	6 March 18, 2011, your team's estimate of private
7 Q Now, do you have any understanding whether Diamond	,
8 was research qualified by March 18, 2011?	8 price of Diamond stock on that day; is that right?
9 A Based on this, I would say, yes, it was research	9 MR. WYLIE: Objection. Assumes facts
10 qualified.	10 not in evidence.
11 Q And to confirm, "research qualified" means that it	11 BY MR. WYLIE:
has been fully vetted by your investment team?	12 Q You can answer.
13 MR. WYLIE: Objection. Vague.	13 A I'm sorry. Repeat it one more time.
14 BY MR. WYLIE:	14 Q Did you testify that on that your team's
15 Q Do you understand the question?	15 estimate of private market value on March 18,
16 A I do. "Fully" is inaccurate.	16 2011, the date of this 50 basis points purchase,
17 Q Does research qualified mean that it has been	17 your team's estimate was greater than \$51.40,
18 vetted by your research team?	18 which represents the closing price of Diamond on
19 A To a basic level of decision-making, yes.	19 that day?
20 Q Now, when strike that.	20 MR. WYLIE: Same objection.
21 Why are there three purchase entries for	21 BY MR. CALOZA:
the same day by three different team members?	22 Q Is that an accurate summary of your testimony?
23 A There's one entry, which is to buy Diamond to	23 A I did say that. I should have said I believe it
24 50 basis points. There are three separate	24 would have been higher than that in a normal case,
25 individuals who are allocating the capital to what	25 yes.
Page 114	Page 116
1 we call their sub portfolios so we can keep track	1 Q And why do you believe that it would have been
2 of their performance instead of internal	2 higher than the closing price of Diamond on that
3 accounting and tracking system so we can monitor	
4 our people's performance.	4 A Because I think it would be an exception for us to
<ul><li>5 Q But only one order for 50 basis points would have</li><li>6 been submitted for execution</li></ul>	
	6 market value, but not impossible. 7 Q And do you have any reason to believe that this
7 A Correct. 8 Q is that right?	8 instance on March 18, 2011, was an exception to
9 A Yeah.	9 the general rule?
10 Q Okay. Do you see where it says "51.40" in these	
three entries for March 18, 2011?	11 Q If you look at the bottom of AP1410, there's an
12 A Yeah, yep.	12 entry for March 18 submitted by Rod Brower. Do
12 /1 10011, 1001	12 Shay for March 10 Sabilition by Roa Browell Bo

- 13 Q And what is that a reference to?
- 14 A It should be, if you look at the front page, the
- column heading under "closing price." 15
- 16 Q And is there a -- is there anywhere in the DDM
- 17 file at this point that indicates what the -- what
- 18 your view of private market value was at the time
- 19 of this purchase?
- 20 A Not in this -- not in this view of the DDM, no.
- 21 Q Is it fair to say that at this point in time on
- 22 March 18, 2011, your team's estimate of private
- 23 market value was greater than \$51.40?
- 24 A Yes.
- 25 Q And is that because your team only invests when

- 13 you see that?
- 14 A At the bottom?
- 15 Q Of 1410.
- 16 A Yep.

18

- 17 Q And then it continues onto the next page and says,
  - "briefly visited Diamond on -- DMND on Friday.
- 19 It's been R qualified for SX."
- 20 A Right.
- 21 Q What does it mean when it says, "It's been R
- 22 qualified for SX"?
- 23 A That it's been -- it's a bit of a misnomer in the
- 24 way he described it, but it's been R qualified,
  - and we've determined that it's appropriate for the



April 04, 2013 117–120

IN	RE	E DIAMOND FOODS, INC.			117–120
1		Page 117 small cap portfolio.	1	Q	Page 119 Do you understand the question?
2	Ο	Are there different processes for research	2	A	I do understand the question. In general, yes.
3	٩	qualifying stocks for the small cap for the	3	•	There are some exceptions that have to do with
4		portfolio versus the mid-cap portfolio?	4		specific client guidelines.
	Α	No.	5	Q	
6	Q	So when it says it's been "R qualified for SX," is	6	Q	respect to purchases of Diamond Foods?
7	Q	the reference to SX a function of just market	7	Α	No, not that I know of.
8		capitalization, or is it strike that.	8	Q	Can you turn to Page AP1409?
		•	9	A	14
9		Do you see under No. 3 of that entry, it	-		
10		says, "MGMT, I've had the opportunity to get in	10		
11		front of them on two separate occasions." Do you	11		•
12		know what those do you know what that refers	12		,
13	^	to?		A	
	Α	It sounds like he's in some way had an opportunity	14	Q	, ,
15	_	to meet the management on two separate occasions.	15		What does that refer to?
16			16	Α	,
17		Not from this, no. Not specifically.	17		the small cap composite. So the small cap
18	Q	3,	18		accounts at that point would have approximately 22
19		CFO was productive in building my comfort level."	19		basis points each in Diamond Foods.
20		Do you know any details about Mr. Brower's meeting	20	Q	And underneath "Summary," it says, "Spoke with
21		with the CFO?	21		Linda Segre as a follow-up to our small group
	Α	·	22		meeting with Diamond at BAML consumer conference
23		are included here.	23		last week." Do you see that?
24	Q	,	24	Α	•
25		management at that time?	25	Q	Do you know who Linda Segre is?
1	Α	Page 118 I don't.	1	Α	No, I don't.
2	Q	Is 50 basis points a typical amount for an initial	2	Q	Do you know who participated in this small group
3	٩	investment in a stock?	3	~	meeting with DM with Diamond?
4	Α	Yes.	4	Α	I don't, no.
5	Q	And when your team invests in a stock, does it	5	Q	Do you know if anyone other than Mr. Brower would
6	Q	invest for all of its clients at once, or does it	6	Q	have participated on Artisan's end?
		determine specific or does it invest in a stock		Α	On Artisan's behalf?
7 8		on a client-by-client basis?	8	Q	Yes.
		•			
9		MR. WYLIE: Objection. Form. Compound.	9	Α	No, I don't know.
10	ο,	If you can answer.	10	Q	1 3 / / /
11		Y MR. CALOZA:	11		"Q for commentary"?
12		1	12		3,
13	Α		13	Q	•
14		All clients fit into one of those three. When we	14		
15		make an investment, we do it by strategy type, and	15	Q	, , , , , , , , , , , , , , , , , , ,
16		all clients within that strategy purchase or sell	16		"Missed the top line by 9 million driven entirely
17		at the same time, and it's allocated to them pro	17		by the non-retail biz, i.e., walnuts"?
18		rata.	18	Α	Yep.
19	Q	So, in other words, is it fair to say that your	19	Q	Do you know whether do you know whether this
20		team decides to purchase a security and purchase	20		refers to a commentary in Mr. Brower's meeting
21		it purchases it as a block for the clients for	21		with Ms. Segre?
22		that particular strategy?	22	Α	I believe it does, yes.
23		MR. WYLIE: Objection. Form. Vague as	23	Q	Do you know whether this was public information at
24		to the term "block."	24		this point in time?
٥.	ъ,	VAD ON OZA	25	۸	Lalambbana va haaayaa Lalambbana va vaha Liiz da Oa



25 BY MR. CALOZA:

25 A I don't know, because I don't know who Linda Segre

April 04, 2013 121–124

IN	RE	E DIAMOND FOODS, ÌNC.			121–124
1		is. But, yes, I have to believe it's if we	1		below 9 million below on the top line.
2		have it, it's public information.	2	Q	And is it important in your investment calculus
3	Q	Now, are you aware whether part of Diamond's	3		that they were de-emphasizing walnuts?
4		products include walnut products?	4	Α	I think it was important that they weren't
5	Α	Am I aware of whether Diamond's products include	5		emphasizing walnuts.
6		walnut products?	6	Q	Why is that?
7	Q	Yes.	7	Α	Because we didn't view that as the growth part of
8	Α	Yes, I am aware of that.	8		the business.
9	Q	Is this comment about missing the top line by 9	9	Q	So does the fact that they were not emphasizing
10		million significant?	10		walnuts, did that make it more likely that you
11	Α	I don't know.	11		would invest in Diamond?
12	Q	Underneath that it says, "Guidance increased by	12	Α	No.
13		EPS by 2C in combination with 7C increase in add	13	Q	
14		spend, management clearly had room to maneuver."	14		investing in Diamond?
15		Do you see that?	15	Α	
16	Α		16	Q	, , , , , , , , , , , , , , , , , , ,
17	Q	Is that a do you think that is a significant	17		understand what that means?
18		statement?	18	Α	Yes, I believe so.
19		MR. WYLIE: Objection to form. I don't	19	Q	
20		know what you mean by "significant."	20	Α	
21	_	Y MR. CALOZA:	21		the walnuts through at a fixed at a fixed
22	Q		22		margin over the price they paid to the farmers for
23	Α	, , ,	23		the walnuts. But without talking to Rod about it
24	Q		24		right now for sure, I can't say.
25		considering whether to invest in Diamond Foods?	25	Q	And then the line below it, below that it says,

Page 122

- 1 A Not particularly, no.
- 2 Q And why is that?
- 3 A My sense from what I looked at earlier, that two
- 4 cents is not a significant amount for this company
- 5 on \$1.87 of earnings.
- 6 Q Do you have any understanding of what it means
- 7 when it says, "Management clearly had room to
- 8 maneuver"?
- 9 A Not in this instance, no.
- 10 Q Then if you go down two lines, it says, "Walnuts
- only. Any ingredients international bulk been in
- 12 non-investment mode, fixed margin biz, set price
- paid to farmers in August." Do you see that?
- 14 A Yeah.
- 15 Q Do you have any understanding of what that means?
- 16 A Not the level of understanding that I once had,
- but I can sort of figure it out.
- 18 Q Do you, sitting here today, do you have any
- 19 understanding of what that means?
- 20 A In general terms, yes.
- 21 Q And what is your general understanding?
- 22 A That the company's been de-emphasizing walnuts,
- that it's a fixed margin business. They pay
- 24 prices -- they pay a price to the farmers in
- 25 August, and that it -- the net of that came in

- Page 124 "Set price at fixed margin, penny profit margin,
- 2 not percentage." Do you see that?
- 3 A Yeah.

- 4 Q Do you have any understanding of what that means?
- 5 A It sounds like it was a direct dollar markup -- or
- 6 direct price markup, not a percentage markup.
- 7 Q Do you have any understanding of -- well, do you8 see where it says "Set price paid to farmers in
  - A (110
- 9 August"?
- 10 A Yep.
- 11 Q Do you have any understanding of how that price
- 12 paid to farmers was determined?
- 13 A I may have at one time, but I don't have a
- 14 recollection now.
- 15 Q Do you know what product lines Diamond has other
- than walnuts -- or had at this point in time?
- 17 A In general terms, yes. I knew specifically at one
- time. My recollection is probably not great right
- 19 now.
- 20 Q Do you have a general recollection of what they
- 21 sold at this point in time?
- 22 A Yes.
- 23 Q And what is that?
- 24 A They had Pop Secret, they had Kettle Chips. They
- 25 had the Diamond snack food business just beyond



April 04, 2013 125–128

IN	RE	E DIAMOND FOODS, INC.			125–128
1		Page 125 the walnuts, mixed nuts. That's all I can recall	1	Q	Page 127 Do you have any knowledge of what those management
2		right off the top of my head.	2	-	interactions were?
3	Q		3	Α	None other than what we discussed earlier.
4	_	by which I mean the businesses other than, you	4	Q	
5		know, walnut products; how significant were those	5	-	management contained in this Exhibit 55; is that
6		businesses in your analysis of whether to invest	6		right?
7		in Diamond?		Α	I believe so, yes.
8	Α	My recollection is it was the growth, the	8	Q	. •
9		prospects for growth, in those businesses that was	9		writes, "I think we should hold this doc in SX for
10		important.	10		now. Actively gather more prospective on the
11	Q	And was the prospect of growth in those businesses	11		combination and make a critical assessment as to
12		more important than in your opinion, than the	12		how the go-forward story compares to that which we
13		walnut business?	13		bought into for SX a few weeks back." Do you see
14	Α	I think I should restate something. You know,	14		that?
15		"important" to the increase in private market	15	Α	Yeah, yep.
16		value or the potential decrease in private market	16	Q	Do you know what the what he's referring to by
17		value. We weren't expecting a decrease in private	17		the "go-forward story"?
18		market value driven by the walnut business.	18	Α	I would assume he's talking about the Diamond
19		So if you're asking me the importance to	19		the prospect for Diamond after they acquire the
20		the upside of our private market case, the snack	20		Pringles business from Procter & Gamble.
21		food business was more important than the walnut	21	Q	And he refers to "that which we bought into for SX
22		business, but they were both important to the	22		a few weeks back." Do you know what that refers
23		investment.	23		to?
24	Q	Okay. Can you turn to Page 1405? Do you see an	24	Α	I would assume that means Diamond without any
25		April 5, 2011 entry by Mr. Brower?	25		knowledge of the Procter & the Pringles
		Page 126			Page 128
1		Yes.	1		acquisition.
2	Q	And the first line of that entry says, "I'm	2	Q	,
3		inclined to be skeptical, but the more I've	3		expected to accelerate Diamond's profits?
4		thought about the more I've thought through it,	4	Α	Yeah, I would I would expect that our forward
5		the more Llike the Pringles deal " Do you see	5		private market value would incorporate enhanced

- 5 the more I like the Pringles deal." Do you see
- 6 that?
- 7 A Yes.
- 8 Q Do you know what the "Pringles deal" refers to?
- 9 A Yes.
- 10 Q And what is that?
- 11 A The purchase from Procter & Gamble of their
- 12 Pringles brand potato chip business.
- 13 Q Was that -- was that announced acquisition
- 14 significant to your team's determination of
- 15 whether to invest in Diamond?
- 16 A Not initially, no.
- 17 Q On Page AP1406, do you see the paragraph starting,
- 18 "We don't have all the answers today"?
- 19 A Yes, yep.
- 20 Q And three lines into that paragraph, there's a
- 21 sentence that starts, "The difference today being
- that we have a year of cumulative history behind
- 23 us and a few management interactions under our
- 24 belt." Do you see that?
- 25 A Yes.

- 5 private market value would incorporate enhanced
- 6 growth from that.
- 7 Q Does that mean that the private market value would
- 8 increase as compared to prior to this
- 9 announcement?
- 10 A That would be my assumption, yeah.
  - MR. CALOZA: Mark this as 58.
- 12 (Exhibit No. 58 is marked.)
- 13 BY MR. CALOZA:

- 14 Q Mr. Stephens, you've been handed a document marked
- 15 Exhibit 58, Bates stamped AP0000694 through
- 16 AP0000696. Do you recognize this document?
- 17 A Yes, I saw it when I was reviewing the file.
- 18 Q Do you recognize whose handwriting this is?
- 19 A I don't.
- 20 Q On Page AP694, it refers to "PG deal for Pringles"
- 21 at the top of the page. Do you see that?
- 22 A PG deal --
- 23 Q In the third bullet --
- 24 A -- 694.
- 25 Q -- point.



April 04, 2013 129-132

IN	KE	E DIAMOND FOODS, INC.			129–132
1	Δ	Page 129 I'm sorry, I'm not seeing it. Oh, yeah, "PG	1	Q	Page 131 If you turn to the last page of the Exhibit 58.
2	^	•	2	A	Yeah.
3	$\circ$	deal," yeah, yeah, yeah.  Does that indicate anything to you about the	3	Q	It says, "Arb pressure heading into," and then
١.	Q	timing of these notes?	4	Q	"short interest pop." Do you know what that
4   5	Α	Yes.	5		means?
	Q		6	Α	I know what each of those terms means. I'm not
6 7	A	What; what does that indicate? That information about a deal with Procter &	7	^	sure what he's talking about specifically in this
8	$\overline{}$	Gamble for Pringles was public information.	8		situation.
9	Q	And then below on the same page it says,	9	Q	
10	Q	"Franchise profit cycle and valuation." Do you	10		
11		see that?	11		arbitrage-related strategies are either buying or
	Α		12		selling the stock in relation to a preset deal
13		•	13		price.
14		select a stock for investment; is that right?	14		And would that affect the would that arbitrage
15			15		affect the market price of the stock?
16		valuation, yeah, yep.	16		It may, or it may not. It just depends.
17			17		And what do you understand "short interest pop" to
18	Q	PMV E method." Do you see that?	18		mean?
19	Α		19		
20		• •	20		interest has risen. I don't know if it's for
21	A		1		Diamond or for P&G or for some other company.
22	^	flow to be close to earnings in the two periods	1	$\circ$	And if the level of short interest rises, how
23		that we're looking at; in other words, the current	23		would that affect the market price of the stock?
24		fiscal year and the forward fiscal year.	24		
25		The normalized method means that there		Q	
<u></u>				<u> </u>	
1		Page 130 will be a there will be a discrepancy between	1	Α	Page 132 I can't generalize.
2		reported earnings in cash flow and what the	2		MR. CALOZA: Could you mark this as
3		potential cash flow will be in the out period, and	3		Exhibit 59?
4		so you need to go out to the out period and	4		(Exhibit No. 59 is marked.)
5		discount that back and ignore the two current	5	ВΥ	MR. CALOZA:
6		periods. So you're normalizing the earnings power	6	Q	Mr. Stephens, you've been handed a document marked
7		of the business.	7		Exhibit 59.
8	Q	I'm sorry, did you say you disregard the	8	Α	Uh-huh.
9		current the two current periods?	9	Q	And the first page bears Bates No. AP0001773, and
10	Α	You you may. Yeah, what you would do is you	10		I will represent to you that this is a this is
11		would go out to the terminal whatever that	11		printed from a spreadsheet provided to Diamond in
12		terminal period is, use that free cash flow number	12		native Excel format, and that I have printed the
13		and discount it back to approximate what you think	13		pitch PMV consolidated P&L and segment P&L tabs
14		the earnings should be versus what the reported	14		from that natively produced spreadsheet.
15		earnings or cash flow will be.	15	Α	And it was provided to Diamond?
16	Q	And why would there be a discrepancy between what	16	Q	Correct.
17		you think the earnings should be versus what the	17		MR. WYLIE: In this litigation.
18		reported earnings would be?	18		THE WITNESS: Oh, okay.
19	Α	There can be a number of reasons, but examples	19		MR. CALOZA: Thank you for that
20		would be a large acquisition that would take on a	20		clarification.
21		great deal of goodwill or other	21	В	Y MR. CALOZA:
22		amortization-related expenses.	22	Q	If you'll look at the second page of this exhibit,

23

24 A Yeah.



25 A No.

probability-weighted PMV?

23 Q Is there a distinction between blended PMV and

it's dated March 30, 2010. Do you see that?

25 Q And it is -- appears to be similar to the pitch

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11.4	ΚE	EDIAMOND FOODS, INC.			133-130
1		Page 133 packet that was Exhibit 54. Do you see that?	1	Α	Page 135 I don't.
2	Α	Exhibit 54. Yes.	2	Q	
3		And if you turn to the third page, there is	3	٩	in blue, and underneath it says, "925 to 950 M"?
4		another expected value chart. Do you see that?	4	Α	Yes.
5	Α	Third page, including the cover page	5	Q	Do you know what that refers to?
6	Q	Correct.	6	Α	I don't specifically.
7	Α	yeah, yeah.	7	Q	Do you have a general understanding?
8	Q	And the date of that chart is April 13, 2011. Do	8	Α	I do.
9		you see that?	9	Q	And what is that?
10		Yes, yep.	10	Α	
11	_		11		and I would guess that it's guidance from the
12		the do you see that there are estimates for	12		company for the Fiscal '11 year that ends in July,
13		Fiscal '11, Fiscal '12 and Fiscal '13?	13		although it's in blue, so I don't know if it's
14	Α	Yes.	14		a his estimate or the company estimate.
15	Q	Do you know what the basis of those numbers are	15		· · · · · · · · · · · · · · · · · · ·
16		well, strike that. Let me ask a different	16		•
17		question: Do you know whether Diamond was issuing			
18		estimates for Fiscal '11, Fiscal '12 and Fiscal	18		
19		'13 at this time?	19		what it means in this situation.
20	Α	I have no idea.	20	Q	Do you see where it says "annualized PMV"?
21	Q	In your experience, is it usual or typical for a	21	Α	
22		company to issue estimates three fiscal years out?	22	Q	
23	Α	It's hard to say. They may, in combination with a	23		365-day measure of private market value; is that
24		large transaction, do something like that, but	24		right?
25		it's hard to say.	25	Α	It should be, yes, yeah.
		Page 134			Page 136
1	Q	Do you have any understanding as to whether	1	Q	Now, do you see that there are three fiscal years
2		Diamond did so prior to April 13, 2011?	2		listed right above it: Fiscal '11, Fiscal '12 and
3	Α	Not off the top of my head, no.	3		Fiscal '13?
4	Q	If those numbers are not based on guidance issued	4	Α	Yes.
5		by Diamond, what else might they be based on?	5	Q	How do you calculate an annualized PMV when there
6		MR. WYLIE: Objection. Calls for	6		are more than one when there are values for
7		speculation.	7		more than one fiscal year?
8	BY	MR. CALOZA:	8	Α	We use a math function within the spreadsheet that
9	Q	You can answer.	9		references you see the fiscal year over here on
10	Α	Well, given that it's in our model, Rod would have	10		the right side, 7/31/2011?
11		most likely put it together from his usual sources	11	Q	. 3
12		of external research, internal research.	12	Α	It looks at the date, today's date, whatever that
13	Q	•	13		date was on this spreadsheet, and it figures out
14		best estimate of revenue for Fiscal '11, '12 and	14		how many days are left in this fiscal year and
15		'13, in his judgment?	15		applies that much to the current year. And then
16		MR. WYLIE: Objection. Foundation.	16		it takes the remaining number of days, that minus
17		THE WITNESS: I take objection to the	17		365, and applies it to the forward year and comes
18		term "best." I think they're probably estimates	18		up with that.
19		that he used.	19		What I don't know is when you opened
20	B'	Y MR. CALOZA:	20		this up in your Excel spreadsheet and printed it
21	Q	•	21		out, whether it was using the date that you opened
22		those estimates?	22		it or whether it used the date that was referenced
23	Α	I don't.	23		on this document. I'd have to do the math to
24	Q	And do you know if they were based on Diamond's	24		crosscheck that.



public statements?

25 Q But it would be a combination of Fiscal '11 and

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	_ DI/ ((VIO) 1 D O D O , 11 1 O .	101 140
1	Fiscal '12?	7 Page 139 1 Q How would you characterize it?
2 A		2 A It would be a 40 percent discount to our computed
3 Q		3 weighted private market value.
4	and then "trim 64"?	4 Q Are you testifying that the target range indicated
5 A		5 on this document has no bearing on whether to
	If the market price were \$48 well, let me back	6 invest in Diamond securities?
7	up. What is the weighted private market value	7 A I did not testify that it has no bearing.
8	calculated in this chart?	8 Q What is
9 A		9 A I testified that it is not the only bearing.
10	in the bear case, a 55 percent probability of the	10 Q How significant is the target range indicated on
11	base case and a 35 percent probability of the bull	11 this document?
12	case, the weighted private market value is \$80.	12 A How significant is it?
13 G		
14	case as a 10 percent probability?	14 A It's a it's a range. It's a static range. It
15 A	· · · · · · · · · · · · · · · · · · ·	15 goes from 60 percent of the weighted private
16	recall right now.	16 market value to 80 percent of the private market
17 G	-	17 value. It's the same it's the same range.
18	likelihood of the bear case?	18 Q What is the purpose of identifying that 60- to 80
19 A		19 percent range?
20	document, yes.	20 A So that we know so that we don't have to do the
21 G	•	21 math in our head to understand the discount to
22	probability of the bull case, 35 percent, would be	22 private market value. So that we understand the
23	based on his judgment?	23 range.
24 A		24 Q And the level of discount to private market value
25 G		25 is a factor in determining whether to purchase
1	Page 138 would \$48 be would \$48 be an attractive	Page 140 Page 140
1		
2	discount to that weighted private market value?	2 A It is one factor of many.
3	discount to that weighted private market value?  MR. WYLIE: Objection. Form. Vague.	<ul><li>2 A It is one factor of many.</li><li>3 MR. CALOZA: Do you want to go off the</li></ul>
3	· · · · · · · · · · · · · · · · · · ·	-
3	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA:	3 MR. CALOZA: Do you want to go off the
3 4 B	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question?	3 MR. CALOZA: Do you want to go off the record?
3 4 B 5 Q	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount.	3 MR. CALOZA: Do you want to go off the 4 record? 5 MR. WYLIE: Yeah, we've been going for a 6 little over an hour anyway. We may as well take a
3 4 B 5 Q 6 A	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount.	3 MR. CALOZA: Do you want to go off the 4 record? 5 MR. WYLIE: Yeah, we've been going for a 6 little over an hour anyway. We may as well take a
3 4 B 5 Q 6 A 7 Q	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount. But would it be an attractive discount in terms of	3 MR. CALOZA: Do you want to go off the 4 record? 5 MR. WYLIE: Yeah, we've been going for a 6 little over an hour anyway. We may as well take a f 7 five-minute break.
3 4 B 5 Q 6 A 7 Q 8	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount. But would it be an attractive discount in terms of what determining whether or not to purchase Diamond securities? MR. WYLIE: Objection. Form. Vague.	3 MR. CALOZA: Do you want to go off the 4 record? 5 MR. WYLIE: Yeah, we've been going for a 6 little over an hour anyway. We may as well take a f 7 five-minute break. 8 THE VIDEOGRAPHER: This is the end of 9 Disc No. 2. We are off the record at 1:46 p.m. 10 (A brief recess is taken.)
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3 4 B 5 G 6 A 7 G 8 9 10 11 12 13 E 14 G 15 16	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount. But would it be an attractive discount in terms of what determining whether or not to purchase Diamond securities? MR. WYLIE: Objection. Form. Vague. THE WITNESS: It's it would only be one contributing factor in that analysis. WR. CALOZA: But would it would it I understand that there may be multiple factors, but if Artisan's estimate of private market value is \$80 and the	3 MR. CALOZA: Do you want to go off the 4 record? 5 MR. WYLIE: Yeah, we've been going for a 6 little over an hour anyway. We may as well take a f 7 five-minute break. 8 THE VIDEOGRAPHER: This is the end of 9 Disc No. 2. We are off the record at 1:46 p.m. 10 (A brief recess is taken.) 11 THE VIDEOGRAPHER: We are back on the 12 record at 1:56 p.m. 13 BY MR. CALOZA: 14 Q Mr. Stephens, could you turn to Page AP1401 of 15 Exhibit 55? 16 A Exhibit 55.
3 4 B 5 C 6 A 7 C 8 9 10 11 12 13 E 14 C 15 16 17	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount. But would it be an attractive discount in terms of what determining whether or not to purchase Diamond securities? MR. WYLIE: Objection. Form. Vague. THE WITNESS: It's it would only be one contributing factor in that analysis. WR. CALOZA: But would it would it I understand that there may be multiple factors, but if Artisan's estimate of private market value is \$80 and the stock is trading at \$48, is that a would that	3 MR. CALOZA: Do you want to go off the 4 record? 5 MR. WYLIE: Yeah, we've been going for a 6 little over an hour anyway. We may as well take a 7 five-minute break. 8 THE VIDEOGRAPHER: This is the end of 9 Disc No. 2. We are off the record at 1:46 p.m. 10 (A brief recess is taken.) 11 THE VIDEOGRAPHER: We are back on the 12 record at 1:56 p.m. 13 BY MR. CALOZA: 14 Q Mr. Stephens, could you turn to Page AP1401 of 15 Exhibit 55? 16 A Exhibit 55. 17 Q I'm sorry. It's
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3 4 B 5 G 6 A 7 G 8 9 10 11 12 13 E 14 G 15 16 17 18 19 20 21 22 E	MR. WYLIE: Objection. Form. Vague. Y MR. CALOZA: Do you understand the question? It may not be a realistic discount. But would it be an attractive discount in terms of what determining whether or not to purchase Diamond securities? MR. WYLIE: Objection. Form. Vague. THE WITNESS: It's it would only be one contributing factor in that analysis. WMR. CALOZA: But would it would it I understand that there may be multiple factors, but if Artisan's estimate of private market value is \$80 and the stock is trading at \$48, is that a would that be an attractive discount level in determining whether to purchase Diamond securities? MR. WYLIE: I'll object. Form. Vague. I'll also object asked and answered. You may answer.	MR. CALOZA: Do you want to go off the record?  MR. WYLIE: Yeah, we've been going for a little over an hour anyway. We may as well take a five-minute break.  THE VIDEOGRAPHER: This is the end of Disc No. 2. We are off the record at 1:46 p.m.  (A brief recess is taken.)  THE VIDEOGRAPHER: We are back on the record at 1:56 p.m.  BY MR. CALOZA:  Q Mr. Stephens, could you turn to Page AP1401 of Exhibit 55?  A Exhibit 55.  Q I'm sorry. It's  MR. WYLIE: No, no, that's right.  THE WITNESS: 55. 55. What number?  Sorry.  BY MR. CALOZA:  Q Sorry. I meant Page 1405.

25

by Rod Brower?



term "attractive."

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1	Α	Yes.	Which?	The the notes or the I'm	Page 141
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- 2 sorry, go ahead.
- 3 Q And there's a summary, and underneath the summary
- it says, "Updating the PMV based on our Pringles 4
- 5 transaction discussion from a couple weeks ago and
- 6 the updated financials that accompanied that
- 7 review."
- 8 A Yep.
- 9 Q Do you know who was -- what that discussion refers
- 10 to?
- 11 A Not specifically, no.
- 12 Q Do you know whether that is an internal Artisan
- 13 discussion?
- 14 A That would be my assumption.
- 15 Q And it says, "The net impact is \$12 increase in
- 16 the PMV, \$68 goes to \$80." Do you see that?
- 17 A Yep.
- 18 Q Do you know whether that \$12 increase was --
- 19 strike that.
- 20 Do you know whether the prior PMV value
- 21 of \$68 was calculated before or after the Pringles
- 22 transaction was announced?
- 23 A I don't know. Not without reading through all of
- 24 this. I don't know.
- 25 Q And later on in that paragraph it says, "A 10

- Page 143 1 Q And so would it -- relative to Artisan's estimate
- 2 of private market value, a pullback would -- in
- 3 the price would allow Artisan to purchase the
- 4 stock for a better value; is that right?
- 5 A According to this, it would allow us to consider
- 6 Diamond for MX.
- 7 Q But a cheaper stock relative to Artisan's estimate
- 8 of private market value would represent a greater 9
  - value; is that right?
- 10 MR. WYLIE: Object to form.
- BY MR. CALOZA: 11
- 12 Q Do you understand the question?
- Restate the question. 13 A
- 14 Q If Artisan is able to purchase Diamond stock for a
- 15 greater discount as a result of a pullback, does
- 16 that mean that Artisan can purchase the stock for
- 17 a greater value as compared to without a pullback?
- 18 MR. WYLIE: I'll object to form. Vague. 19 Compound.
- 20 BY MR. CALOZA:
- 21 Q Do you understand the question?
- 22 A I don't think you've defined "value" for me. It
- 23 has many meanings.
- 24 Q Could Artisan purchase the stock for cheaper
- than -- well, let me ask it this way: A pullback 25

#### Page 142

- percent LTG for Diamond prior to PMV update, that
- 2 was probably too conservative." Do you see that?
- 3 A Yes. Yep.

1

- 4 Q What was too conservative?
- 5 A I don't recall. And it doesn't -- it doesn't
- 6 spell it out for me here.
- 7 Q And then below that, it says -- in the next
- 8 paragraph it says, "I am still considering Diamond
- 9 for MX and hoping for a pullback to do so." Do
- 10 you see that?
- 11 A Yep.
- 12 Q What does that mean?
- 13 A It means that he's still considering recommending
- 14 Diamond for inclusion in the mid-cap growth
- 15 composite portfolios and that he's hoping for a
- 16 pullback in the price to do that.
- 17 Q And would a pullback in the price affect Artisan's
- 18 estimate of private market value?
- 19 A It would not affect our estimate of private market
- 20
- 21 Q Would it affect the discount between Artisan's
- 22 estimate of private market value and the market
- 23
- 24 A If there was a pullback, the discount would be
- 25 wider, yes.

- Page 144 does not affect Artisan's estimate of private 1
- 2 market value; is that right?
- 3 A Depends.
- 4 Q Well, how would a pullback in the price affect
- 5 Artisan's estimate of private market value?
- 6 A It depends on what drove the pullback in the
- 7 price. If there was new information, if something
- 8 else -- something else happened that made us
- 9 reconsider our investment case, we may, in fact,
- 10 change our private market value.
- 11 Q If a pullback occurs in the absence of additional
- 12 information, would that affect Artisan's estimate
- 13 of private market value?
- 14 A No.

16

- 15 Q And so absent additional information, the change
  - in market price is -- is that even relevant to
- 17 Artisan's estimate of private market value?
- 18 A The pullback in price absent any --
- 19 Q Additional information.
- 20 Α -- additional information at all would have no
  - bearing on our private market value.
- 22 Q Could you turn to Page AP1401?
- 23 MR. WYLIE: 1401?
- 24 MR. CALOZA: 1401.
- 25 BY MR. CALOZA:



#### ANDREW STEPHENS 30(b)(6)

April 04, 2013

IN RE DIAMOND FOODS, INC.	145–148
Page 145 1 Q Do you see an entry for June 2nd, 2011, by Rod 1 paragraph?	Page 147
	Management afforded its
	ne-year goal saying expects to
	al '14, versus prior. For what
, , , , , , , , , , , , , , , , , , , ,	case estimate when we did
6 on June 2, 2011?	
	d that or Mr. Brower
	al '14 would exceed the
	management; is that right?
10 A I believe, based on the summary, that they  10 A By four cents.	management, is that right?
	the estimate referenced by
	the estimate referenced by vas that before management's
	_
,	n Artisan does that mean that
	ore optimistic about Diamond's
	an management's guidance?
	ial. It's one percent. I
, , , , , , , , , , , , , , , , , , , ,	
	ast sentence on the page, it
	g perspective, I've learned
	nond over the past year too that
	nce that some point of
	se along the way that gives us
25 A Not in this specific instance. 25 an opportunity to a	dd to our SX position or
Page 146 1 Q Later on in that paragraph it says, "Management 1 initiate one in MX on	Page 148 a pullback." Do you see
2 has a tendency to guide conservatively, so I would 2 that?	a puliback. Do you see
3 guess the new target is beatable." Do you see 3 A Yes.	
	the reference to "controversy"
5 A Do you mean, after the in addition they needed to 5 is?	ine reference to controversy
6 put up a I said, "following, in addition, they 6 A I don't specifically, r	10.

- 7 needed to put up a strong print ahead of the
- 8 Pringles deal. That said, management has a
- 9 tendency to guide conservatively, so I would guess
- 10 the new target is beatable"?
- 11 Q Yes. Do you have any understanding about whether
- 12 management did -- whether management was
- 13 conservative in its guidance?
- 14 A I have no idea.
- 15 Q Do you have any understanding historically whether
- 16 management tended to guide conservatively?
- 17 A No idea.
- 18 Q And that paragraph goes on to say, "For what it's
- worth, our base case Fiscal '14 estimate, when we 19
- 20 did our dive on valuation post Pringles
- 21 announcement, was \$4.04. Bull case is \$5.35." Do
- 22 you see that?
- 23 A Yep.
- 24 Q And is that -- does that exceed the guidance
- issued by management noted earlier in that 25

- 7 Q Do you have any general understanding of what that
- reference to "prior controversies" is? 8
- 9 MR. WYLIE: I will object to the extent
- 10 that it misstates the contents of the document.
- 11 BY MR. CALOZA:
- 12 Q Do you understand the question?
- 13 A Repeat it, please.
- Well, this document refers to "a good chance that 14 Q
- 15 some point of controversy will arise along the
  - way." Do you see that?
- 17 A Yes.

- Do you understand the basis for that statement? 18 Q
- 19 A I think he means that there's a lot of news flow
- 20 in this company, which tends to create volatility
- in the public share price. 21
- 22 Q Why would a lot of news flow tend to create
- 23 volatility?
- 24 A Well, as I testified earlier, it's my belief that
- 25 other investors come to their own conclusions over



2

#### ANDREW STEPHENS 30(b)(6) IN RE DIAMOND FOODS, INC.

April 04, 2013 149–152

Page 152

_	different maintaint of information On the manner	Page 149
1	different points of information. So the more	
2	information there is coming into the market, t	he

- 3 more volatile a stock is, typically.
- 4 Q And Artisan is one such investor coming to its own5 conclusion regarding news; is that right?
- 6 A I believe so, yes.
- 7 Q If you continue to Page AP1403, underneath the Q&A
- 8 section?
- 9 A Uh-huh.
- 10 Q It says, "Walnut accrual adjustment was 70 basis
- 11 points which was opposite direction than fiscal --
- than FQ 2." Do you understand what that means?
- 13 A I have a recollection of what it means. I may be14 off on the details.
- 15 Q And what is your recollection?
- 16 A That they -- since they make a -- I believe it's a
- few, if not only one payment, to their growers.
- 18 And the price changes throughout the period that
- 19 they accrue what they believe the payment will be,
- 20 the final total of what the payment will be. And
- 21 there was a 70-basis-point adjustment to that
- 22 accrual. It doesn't tell me whether it's -- I'm
- assuming it's a positive 70 basis points, but it's
- 24 hard for me to tell from this.
- 25 Q Do you understand why the price would change

- Page 151

  1 A First of all, it was conjecture on my part based
  - on reading something that Rod gave to me whether
- 3 it was included in the DDM or someplace else.
- 4 Second of all, it was my quick summary
- of high-level observation of what I thought was
- 6 going on with this transaction.
- 7 Q What do you mean by Diamond needed a better8 currency?
- 9 A That they couldn't afford the Pringles transaction
- at the time they hatched the plan, in my
- 11 estimation; again, conjecture, and that they
- 12 needed to improve their stock price.
- 13 Q And why would they need to improve their stock
- 14 price?
- 15 A This is just -- again, just my recollection, but
- 16 because Pringles was a very expensive transaction
- for a small company like Diamond.
- 18 Q Did you think that -- did you think that the
- 19 expense affected the likelihood of the transaction
- 20 closing?
- 21 A I would not conclude that from what I wrote here.
- 22 Q Do you see on Page AP1400 a September 9, 2011
- 23 entry, by Jessica Gelhar?
- 24 A I'm sorry, 1400. On which day? September 15th?
- 25 Q September 9.

Page 150

- 1 throughout the period?
- 2 A I did at one time. I don't recall today.
- 3 Q Do you know whether the payments made to growers
- 4 are based on an estimate of the ultimate price?
- 5 A I don't know that right now. I probably did at6 one time.
- 7 Q Could you please turn to Page AP1400? Do you see
- 8 a June 22 entry by Mr. Brower?
- 9 A Yes.
- 10 Q You see that he has pasted an email from him to
- 11 you with a CC to Mr. Cepukenas?
- 12 A Yes.
- 13 Q And below that is an email from you to Mr. Brower
- 14 and Mr. Cepukenas?
- 15 A Yes.
- 16 Q In your email, it says, "Sounds to me -- sounds to
- me like PG cleaned Pringles up before they made
- the sale. The two companies probably have to plan
- in 2010. Diamond needed a better currency, and
- 20 P&G needed better financials. Makes me worry
- 21 about how much low-hanging fruit is really left
- 22 here." Do you have any understanding of what that
- 23 means?
- 24 A Yes.
- 25 Q What is your understanding?

- 1 A September 9, yeah, yep.
- 2 Q And it refers to the Barclays BTS conference. Do
  - you know what "BTS" stands for?
- 4 A I think it's "back to school."
- 5 Q And underneath that it says, "General presentation
  - plus small group meeting with CEO, CFO, CSO." Do
- 7 you know whether Ms. Gelhar met with Diamond
- 8 management at this conference?
- 9 A That would be my assumption based on what she
- 10 wrote here.
- 11 Q And CEO stands for chief executive officer; is
- 12 that right?
- 13 A Yes.

3

- 14 Q CFO stands for chief financial officer?
- 15 A Yes.
- 16 Q What does CSO stand for?
- 17 A I don't know.
- 18 Q Do you know if Ms. Gelhar met with any other
- 19 members of Diamond's management?
- 20 A I don't.
- 21 Q Other than what appears on Page AP1400, do you
- 22 know the contents of that discussion?
- 23 A I don't have any recollection, no.
- 24 Q Could you turn to Page AP1399? Do you see an
- 25 October 6, 2011 entry, by Mr. Brower?



April 04, 2013 153–156

IIN KE	DIAMOND FOODS, INC.			153-156
1 1	Page 153	1	۸	Page 155
1	October 6. Yep, got it.  And towards the bottom of that entry it says, "I	2	A Q	• • •
			Q	,
1	feel like we should be adding to this one on	3		you could you tell me what that what
1	recent pullback." And towards the end of that	4	٨	Mr. Cepukenas' entry means?  Let me see. It looks like a trade order in our
1	paragraph it says, "That said, to the extent that	-	А	
1	this pullback is related to the Walnut-Gate	6		internal system to buy five basis points to a
1	controversy, I'll take the other side." Do you	7		target of 119 basis points with no limit in the
	know what "Walnut-Gate controversy" refers to?	8		small cap portfolio. What I don't know is what
	I don't recall all the specifics.	9	_	time of day this was entered.
10 Q	Do you have a general recollection?	10	Ç	Do you know whether Mr. Cepukenas or yourself saw
11 A	l do.	11		this Wall Street journal article, Exhibit 60,
12 Q	And what is it?	12		before making those trades?
13 A	My summary of it would be that the company	13	_	<b>,</b> 1
1	underpaid their walnut growers so they could	14		
1	inflate their profitability to keep their stock	15		<b>3</b>
	price high to conclude the Pringles transaction.	16		, , , , , , , , , , , , , , , , , , , ,
1	That may be jumbling together facts from the time	17		says that he'll take the other side in the walnut
1	of this note and things that have happened since	18		gate controversy. Do you see that?
	then, but that's my understanding of it.	19		7.7
20 Q	Do you know when Mr. Brower became aware of the	20		•
21	Walnut-Gate controversy?	21		an issue with the with Diamond's accounting for
22 A	I'm sure it's in here somewhere. It's when	22		walnuts at the time he wrote this note?
23	it's probably when other participants in the	23	Α	,
	market became aware of it.	24	C	
25 Q	And do you have any recollection of when that is?	25	Δ	A Right.
	Page 154			Page 156
	My recollection is there was an article in the	1	C	· · · · · · · · · · · · · · · · · · ·
	national press somewhere that highlighted the	2		that there was any problem with Diamond's
	ssue. That was the first I think that was the	3		accounting for walnuts at the time that he wrote
	irst instance of it.	4		this note?
5	MR. CALOZA: Could you mark this as	5	Α	
	Exhibit 60?	6	C	
7	(Exhibit No. 60 is marked.)	7	Α	3
	MR. CALOZA:	8		weighed the probabilities, he seemed to believe
	Mr. Stephens, you've been handed a document marked	9		that it at that point in time, it was not a
	Exhibit 60. It's Bates stamped MSPERS 001573 to	10		significant issue.
1	MSPERS 001575. Do you recognize this document?	11		And when you say "he weighed the probabilities,"
1	Not this specific document, but I recognize it as	12		what do you mean by that?
	an online article from the Wall Street Journal, or	13		
	a reprint of it.	14		more than the normal course of business, and
	Now, you referred to an article in the national	15		yeah.
1	press. Could this be the article you were	16		l'm not sure l'understood your response. When
1	thinking about?	17		you're referring to it when you say that he did
	It probably was.	18		not think that it was much more than the normal
	And this article is dated September 27, 2011; is	19		course of business, are you saying that he did not
1	that right?	20		believe it was that he did not believe that the
	Yes.	21		controversy was a significant issue?
22 Q	Now, if you look on Page AP1399 of Exhibit 55	22		MR. WYLIE: Object to the form.
23 A	Yep.	23		THE WITNESS: Yeah, I'm saying that I
24 0				
24 Q 25	there is a September 27, 2011 entry, by both Mr. Cepukenas and yourself; do you see that?	24 25		don't know what he believed. I think he my guess is he thought if there was a controversy,



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IN RE DIAMOND FOODS, INC.	157-160
Page 157  1 there was an issue, it was immaterial, and,	Page 159
therefore, not not something to change his	2 MR. CALOZA: Can we go off the record?
3 private market value over.	3 THE VIDEOGRAPHER: We are off the record
4 BY MR. CALOZA:	4 at 2:37 p.m.
5 Q So if it's not something to change his private	5 (A brief recess is taken.)
6 market value over, would it affect his decision on	6 THE VIDEOGRAPHER: We are back on the
7 whether or not to invest in Diamond?	7 record at 2:49 p.m.
8 MR. WYLIE: Object. Form. Assumes	8 BY MR. CALOZA:
9 facts not in evidence.	9 Q Mr. Stephens, prior to the break, I was asking you
10 BY MR. CALOZA:	10 about Exhibit 61.
11 Q You may answer the question.	11 A Yes.
12 A Restate the question, please.	12 Q And the handwritten notes on Page 334, AP334.
13 Q You testified that strike that.	13 A Yes.
Now, if you continue reading	14 Q And you testified that you don't recognize this
Mr. Brower's entry, it says, "It's less than 10	15 handwriting; is that correct?
16 percent of profits and getting smaller post	16 A That's correct.
17 Pringles transaction." Do you know what that	17 Q This was produced to us by Artisan. Do you have
18 refers to?	any reason to believe that these notes are not in
19 A I believe it refers to the walnut business and his	19 Diamond's research or Artisan's research file
20 understanding of it, contribution to the	20 regarding Diamond?
21 profitability of Diamond.	21 A No.
22 Q And is that consistent strike that.	22 Q Do you know anybody at Artisan who is
23 Mr. Stephens, if you look again at the	23 knowledgeable about these notes?
24 October 6 entry on Page AP1339, there is an order	24 A I know the people who should be knowledgeable.
to buy five basis points of Diamond stock.	25 Q And who is that?
Page 158	Page 160 1 A The same people that we've talked about today:
2 Q Is that right?	2 either Rod Brower, Martin Jochmann, Jess Gelhar,
3 A Yes.	3 Craigh Cepukenas, Matt Kamm or myself.
4 Q Do you know what the rationale was for that	4 Q Did you ask any of those individuals about the
5 purchase?	5 contents of these notes?
6 A I believe it was captured in Rod's summary that we	6 A No. I testified earlier that I did not speak to
7 just went over.	7 anybody about this deposition.
8 Q And so well, strike that.	8 Q Now, this Page AP334 in the lower right refers to
9 MR. CALOZA: Could you mark this as	9 a continuity payment. Do you see that?
10 Exhibit 61?	10 A I see I can't tell if it's contingency or
11 (Exhibit No. 61 is marked.)	11 continuity, but, yeah, I see something.
12 BY MR. CALOZA:	12 Q Do you recall anyone discussing a continuity
13 Q Mr. Stephens, you've been handed an Exhibit marked	13 payment with you?
14 61. It's Bates stamped AP0000333 to AP0000334.	14 A I have no specific recollection.
15 Do you recognize this document?	15 O Da you have a general recollection?
	15 Q Do you have a general recollection?
16 A Unfortunately, no.	16 A The term is familiar.
<ul><li>16 A Unfortunately, no.</li><li>17 Q Do you know whether the second page, AP334,</li></ul>	<ul><li>16 A The term is familiar.</li><li>17 Q And below that, I think it says, "Momentum</li></ul>
<ul><li>16 A Unfortunately, no.</li><li>17 Q Do you know whether the second page, AP334,</li><li>18 relates to Diamond?</li></ul>	<ul> <li>16 A The term is familiar.</li> <li>17 Q And below that, I think it says, "Momentum</li> <li>18 payment." Do you have any recollection of any</li> </ul>
<ul> <li>16 A Unfortunately, no.</li> <li>17 Q Do you know whether the second page, AP334,</li> <li>18 relates to Diamond?</li> <li>19 A I can't say for certain.</li> </ul>	<ul> <li>16 A The term is familiar.</li> <li>17 Q And below that, I think it says, "Momentum</li> <li>18 payment." Do you have any recollection of any</li> <li>19 discussion regarding a momentum payment?</li> </ul>
<ul> <li>16 A Unfortunately, no.</li> <li>17 Q Do you know whether the second page, AP334,</li> <li>18 relates to Diamond?</li> <li>19 A I can't say for certain.</li> <li>20 Q Do you recognize</li> </ul>	16 A The term is familiar. 17 Q And below that, I think it says, "Momentum 18 payment." Do you have any recollection of any 19 discussion regarding a momentum payment? 20 A I have no specific recollection.
16 A Unfortunately, no. 17 Q Do you know whether the second page, AP334, 18 relates to Diamond? 19 A I can't say for certain. 20 Q Do you recognize 21 A I think it does, but I can't say for certain.	16 A The term is familiar. 17 Q And below that, I think it says, "Momentum 18 payment." Do you have any recollection of any 19 discussion regarding a momentum payment? 20 A I have no specific recollection. 21 Q Do you have a general recollection?
<ul> <li>16 A Unfortunately, no.</li> <li>17 Q Do you know whether the second page, AP334,</li> <li>18 relates to Diamond?</li> <li>19 A I can't say for certain.</li> <li>20 Q Do you recognize</li> <li>21 A I think it does, but I can't say for certain.</li> <li>22 Q Do you recognize the handwriting on Page AP334?</li> </ul>	16 A The term is familiar. 17 Q And below that, I think it says, "Momentum 18 payment." Do you have any recollection of any 19 discussion regarding a momentum payment? 20 A I have no specific recollection. 21 Q Do you have a general recollection? 22 A I recognize the term.
16 A Unfortunately, no. 17 Q Do you know whether the second page, AP334, 18 relates to Diamond? 19 A I can't say for certain. 20 Q Do you recognize 21 A I think it does, but I can't say for certain.	16 A The term is familiar. 17 Q And below that, I think it says, "Momentum 18 payment." Do you have any recollection of any 19 discussion regarding a momentum payment? 20 A I have no specific recollection. 21 Q Do you have a general recollection?



which this document was created?

25 Q Do you have any understanding of what momentum

April 04, 2013 161-164

IN	KE	E DIAMOND FOODS, INC.			161–164
		Page 161	Ι.	_	Page 163
1		payment means?	1	Q	Do you know whether these notes reflect a
2	A	Not at this time.	2		conversation?
3	Q	, ,	3	A	I have no idea.
4	_	continuity payment means?	4	Q	And do these notes reflect any information
5	Α	Not at this time.	5		released by Diamond?
6	Q	,	6	Α	Again, I have no information.
7		of this document?	7	Q	· <b>,</b> · · · · · · · · · · · · · · · · · · ·
8	Α	I don't. There's not a date on it. There's not a	8		internal investigation into payments to walnut
9		name on it, and it's on the back of a Coach	9		growers?
10		earnings report document, so it's confusing to me.	10	Α	•
11		MR. CALOZA: Counsel, Mr. Stephens has	11		it somewhere in these documents.
12		not been able to testify as to any of the	12	Q	And do you recall any specifics about the internal
13		handwritten notes in Artisan's production. One of	13		investigation?
14		the deposition topics that we noticed was	14	Α	I'm sorry. Repeat that.
15		documents regarding, relating to or referring to	15	Q	,
16		Diamond, which I think under any reasonable	16		about?
17		interpretation includes the handwritten notes	17	Α	I believe it was about payments to walnut growers.
18		regarding Diamond produced by Artisan. Is there	18	Q	Do you know any specifics?
19		any do you have any witness prepared to testify	19	Α	No, my recollection is vague. I think there's a
20		on Artisan's behalf regarding these notes?	20		reference to it somewhere in here.
21		MR. WYLIE: No. We objected to that	21	Q	Could you please turn to Page AP1397 in
22		topic. We did not agree to produce somebody on	22		Exhibit 55? Do you see a November 2, 2011 entry,
23		behalf of Artisan prepared to testify as to that	23		by Mr. Brower?
24		topic, and you knew that fact before today's	24	Α	Yes.
25		deposition began.	25	Q	Do you see in the first paragraph it says, "GLW
1		Page 162 MR. CALOZA: Counsel, you agreed to	1		Page 164 and I spoke with the company late yesterday, and
2		produce a witness who could testify as to both	2		I've debriefed with CAC."
3		as to the process by which Artisan Partners made	3	Α	JLW?
4		the decisions to purchase and sell securities of	4	Q	Yes.
5		Diamond in this account. Is it your position that	5	A	Yes.
6		these handwritten notes are irrelevant to that	6	Q	Who is JLW?
7		process?	7	A	Jason L. White.
8		MR. WYLIE: No, I believe that	8		And what does CAC refer to?
9		Mr. Stephens has testified ably and competently as	9		Craigh A. Cepukenas.
10		to that process			Did Mr. Brower or Mr. White speak with you about

- to that process. 10
- 11 BY MR. CALOZA:
- 12 Q Mr. Stephens, please turn to Exhibit 61, Page
- 13 AP334.
- 14 A Uh-huh.
- 15 Q Do you see where it says, "Walnut sold into
- 16 shelled walnut markets?
- 17 A Yeah, I can't make out what it says after that.
- 18 Q Do you have any understanding of what that means?
- 19 A Not specifically, no.
- 20 Q Do you see the reference to a blog post seeking
- 21 alpha?
- 22 A Yes.
- 23 Q Do you have any references -- do you have any
- understanding as to what that reference means?
- 25 A Not specifically.

- 10 Q Did Mr. Brower or Mr. White speak with you about
- 11 the discussion with Diamond?
- 12 A I don't see it referenced in here. I don't have a
- specific recollection. 13
- 14 Q Do you have a general recollection of whether they
- 15 discussed the contents of that conversation with
- you? 16

- 17 A A general -- I'm sorry, did you ask me if I have a
  - general --
- 19 Q Do you have a general recollection whether they
- 20 discussed the contents of their conversation with
- 21 Diamond with you?
- 22 A I can't -- it's hard for me to say now that I've
- 23 read all of this. I don't have a recollection as
- 24 I sit here of having that conversation.
- 25 Q Now, if you read the entry, it says, "Diamond



April 04, 2013 165–168

	EDIAMOND FOODS, INC.			100-100
1	Page 165 issued a release yesterday after the close	1		Page 167 have, the higher the probability.
	indicating the Pringles transaction with PG would	2	Q	What is the significance of 45 percent float being
	be delayed to the first half of 2012 to allow time		Q	sold short?
	to investigate an external communication the BOD	3	۸	It's a high it's a in the overall
	_		Α	-
	received regarding potential fraudulent crop	5		distribution of short interest in public
	payment treatment by Diamond." Do you see that?	6		securities, 45 percent would be considered an
7 A	Yeah.	7	_	outlier, in our opinion.
8 Q		8	Q	And if someone is selling Diamond short, does that
	team had an opinion whether Diamond had actually	9		mean that they expect the price to fall?
10	strike that.	10		MR. WYLIE: Objection. Foundation.
11	Do you know whether anyone on your team	11	D)	Calls for speculation.
12	had any opinion as to whether Diamond engaged in	12		Y MR. CALOZA:
13	any fraud regarding its crop payments?	13	Q	
14	MS. GORE: Objection. Asks for	14		to sell a share to sell a share short?
15	speculation.	15		, ,
16	MR. WYLIE: I'll object. Vague as to	16		, , ,
17	timeframe.		Α	,
	/ MR. CALOZA:	18	Q	
19 Q	You can answer.	19		of Diamond's float was sold short at this point in
20 A	Can you repeat it?	20	_	time?
21 Q	, ,	21	Α	9 , ,
22	on your team believed that Diamond had engaged in	22		our analysts, so I believe it to be true.
23	any fraudulent crop payment treatment?	23	Q	3.
24 A	In terms of general recollection, I can't say	24		hard" "I have a hard time believing the
25	whether anyone believed it. There was probably	25		premeditated fraud accusation is true, but can't
	Page 166			Page 168
4	noonle who were evenicious	1		Tage 100
1	people who were suspicious.	1		rule it out. That said, I'll do a little more
2 Q	people who were suspicious.  Were you suspicious?	2		rule it out. That said, I'll do a little more background gathering and would suggest we discuss
2 Q 3 A	people who were suspicious.  Were you suspicious?  My recollection is I may have been.	2		rule it out. That said, I'll do a little more background gathering and would suggest we discuss the situation at lunch including the context of
2 Q 3 A 4 Q	people who were suspicious.  Were you suspicious?  My recollection is I may have been.  And is this in the November 2011 timeframe?	2 3 4		rule it out. That said, I'll do a little more background gathering and would suggest we discuss the situation at lunch including the context of the Diamond-grower relationship, last year's
2 Q 3 A 4 Q 5 A	people who were suspicious.  Were you suspicious?  My recollection is I may have been.  And is this in the November 2011 timeframe?  I would guess that it was.	2 3 4 5		rule it out. That said, I'll do a little more background gathering and would suggest we discuss the situation at lunch including the context of the Diamond-grower relationship, last year's walnut crop and the timing process of crop
2 Q 3 A 4 Q 5 A 6 Q	people who were suspicious.  Were you suspicious?  My recollection is I may have been.  And is this in the November 2011 timeframe?  I would guess that it was.  Now, the note says that, "This issue appears to be	2 3 4 5 6		rule it out. That said, I'll do a little more background gathering and would suggest we discuss the situation at lunch including the context of the Diamond-grower relationship, last year's walnut crop and the timing process of crop payments." Do you see that?
2 Q 3 A 4 Q 5 A 6 Q 7	people who were suspicious.  Were you suspicious?  My recollection is I may have been.  And is this in the November 2011 timeframe?  I would guess that it was.  Now, the note says that, "This issue appears to be very similar to the short report put out by Off	2 3 4 5 6 7	A	rule it out. That said, I'll do a little more background gathering and would suggest we discuss the situation at lunch including the context of the Diamond-grower relationship, last year's walnut crop and the timing process of crop payments." Do you see that?  Yes.
2 Q 3 A 4 Q 5 A 6 Q 7	people who were suspicious.  Were you suspicious?  My recollection is I may have been.  And is this in the November 2011 timeframe?  I would guess that it was.  Now, the note says that, "This issue appears to be very similar to the short report put out by Off  Wall Street several weeks ago," and then it goes	2 3 4 5 6 7 8	A Q	rule it out. That said, I'll do a little more background gathering and would suggest we discuss the situation at lunch including the context of the Diamond-grower relationship, last year's walnut crop and the timing process of crop payments." Do you see that?  Yes.  Do you know whether Mr. Brower did additional
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#### ANDREW STEPHENS 30(b)(6)

April 04, 2013

				7, 2010		
IIN	ΚĿ	E DIAMOND FOODS, INC.		169–172		
1		Page 169 Diamond-grower relationship. Do you know whether	1	Page 171 risk; in other words, the persistency in duration		
2		Mr. Brower did any investigation of the	2	from the cash flows of the business from medium to		
3		Diamond-grower relationship?	3	high.		
4	Α	Yes.	4	Q Now, he says that he has recast the model to		
5	Q	And what did he what information did he gather?	5	incorporate fine-tuning on the earnings model, a		
6	Α	I think he I believe, my recollection is, he	6	shift of scenario probability weightings and a		
7		did more research, firsthand research, to try to	7	shift to high risk from medium risk prior. Do you		
8		understand how the walnut industry works.	8	see that?		
9	Q	Do you know what specific research he conducted?	9	A Yes, yep.		
10	Α	I have a recollection of being on a call with him	10	Q Does well, in the first do you see where it		
11		with an industry participant.	11	says, "one intentional accounting fraud"?		
12	Q	What do you mean by "an industry participant"?	12	A Yes.		
13	Α	Someone who participates in the walnut industry.	13	Q And it says, "I'd put a low probability on this		
14	Q	Do you know in what way did this individual	14	outcome, but the outcome would be a disaster."		
15		participate in the walnut industry?	15	A Yes.		
16	Α	I believe it was they were a grower.	16	Q Do you know why Mr. Brower put a low probability		
17	Q	Do you know whether it was a grower contracted to	17	on intentional accounting fraud?		
18		deliver walnuts to Diamond?	18	A Because every analyst that I've ever worked with		
19	Α	I can't recall specifically.	19	is hopeful.		
20	Q	Do you know when that conversation took place?	20	Q Do you have any understanding whether he believed		
21	Α	I can't recall specifically.	21	there was accounting fraud at this time?		
22	Q	Was there anyone else on who participated in	22	MS. GORE: Objection. Calls for		
23		this call other than Mr. Brower, yourself and this	23	speculation.		
24		grower?	24	BY MR. CALOZA:		
25	Α	I don't recall specifically.	25	Q You can answer.		
	_	Page 170	_	Page 172		
1	Q ^	, s		A I think "believed" is too strong of a word. I		
2	Α	I don't recall. And, I believe, it was a grower.	2	think suspicious, maybe.		
3		I'm not 100 percent sure. It was a participant in		Q Well, if he were suspicious, is putting a low		
4		the walnut industry.	4	probability on that outcome consistent with a		

- 5 Q Is there anything else that you recall about this
- 6 conversation between Mr. Brower, yourself and this
- 7 grower?
- 8 A Only in general terms.
- Q And what are those general terms?
- 10 A He didn't like the management team at Diamond.
- 11 Q Anything else?
- 12 A No.
- 13 Q Why didn't he like the management team?
- 14 A I don't recall specifically.
- 15 Q If you turn to the first page of Exhibit 55, there
- is an entry for November 2nd, 2011, written by 16
- 17 Mr. Brower. Do you see that?
- 18 A Yes.
- 19 Q And it says -- he says that he has updated the PMV
- 20 based on margin, tweaks and models after that note
- 21 and a change in the risk from H to M. Do you see
- 22 that?
- 23 A Change in the risk from -- to H from M, yes.
- 24 Q What does H refer to?
- 25 A He increased our assessment of the business model

- 5 suspicion of accounting fraud?
- 6 A Perhaps "suspicious" is too strong of a word.
- 7 There's some word that defines not -- didn't
- 8 believe, but didn't disbelieve either.
- 9 Q If you continue to look in that paragraph, it
- 10 says, "No Pringles transaction and a management
- 11 house cleaning, stock get completely flogged with
- 12 my best guess being down another 50 percent from
- 13 here on trough EV/EBITDA multiple."
- 14 A Uh-huh.

16

- 15 Q Do you understand what he means by "my best guess
  - being down another 50 percent from here"?
- 17 A Yes. In conjunction with stock getting -- "get
- 18 completely flogged," I believe he thinks that this
- 19 stock will be down -- the public stock price will
- 20 be down another 50 percent from wherever it was
  - trading at that point.
- 22 Q And then the next scenario under No. 2 is, "No
- 23 fraud, but aggressive accounting and biz
- 24 practices. Pringles transaction closes but
- 25 delayed by a quarter." Do you see that?



April 04, 2013 173-176

IN IZ	E DIAMOND FOODS, INC.			173-17
1 A	Page 173 Yes.	1		Page 175 would be \$83; is that accurate?
	And then he says, "This outcome is very possible		Α	Yes, yep.
3	and maybe even probable, but it is difficult to	3	Q	
4	know with high confidence." Do you see that?	4	_	private market value taking into account the
	Yes.	5		probabilities of these four scenarios?
	And then on the next page, AP1397, he says, "In		Δ	I don't have any specific recollection. I believe
7	this case, we're back to prior PMV less the costs	7	,,	if they did, it would be in here.
8	incurred from this event." Do you see that?	8	O	At the top of Page 1396, there are one, two,
9 A	•	9	~	three four entries related to selling Diamond
10 (	·	10		stock. Do you see that?
11 A	-		Α	
12	box time on sentiment, but new PMV would be 70		Q	•
13	approximately 72 versus the 83 new baseline PMV?"	13		you tell me what the first line under where it
14 (	• • • • • • • • • • • • • • • • • • • •	14		says "ACS sell," what that line means?
15	cost from this event." Do you understand what		Α	-
16	that means?	16		
10 17 <i>P</i>			A	
		18	^	target." That means that I'm selling all of the
18 C 19 <i>A</i>				stock out of the mid-cap portfolios.
	• •	19 20	_	• •
20	but new PMV would be 72 versus 83 new baseline			
21	PMV.	21	Α	All of my stock all the stock that's in my sub
	So even in the event that there were no accounting	22		portfolio.
23	fraud, his estimate of private market value would		Q	. 3
24 25 ^	decrease; is that accurate?	24		November 2nd entry, he says, "My recommendation i
25 A		25		to stick with it given it's contracted to a base
1	Page 174 result of whatever investigation was aggressive	1		Page 17 garden level." Do you see that in the second
2	accounting and business practices, yes, that would	2		paragraph?
3	result in a lower private market value. And the		Α	Yes, yep.
4	transaction was pushed one quarter further out	4	Q	Do you know whether Mr. Brower's
5	than what he had in his current private market	5	Α	But where it says "but the risk is obviously
6	value.	6		high"?
7 Q		7	Q	Correct. Do you know whether Mr. Brower's
8	No. 2, but PG walks. No Pringles deal." Do you	8		recommendation changed between November 2nd an
9	see that?	9		November 11?
10 <i>F</i>		10	Α	
1 (		11		said, "As new info becomes available, or upon
2	aggressive accounting and business practices, and	12		further discussion and reflection, we can
3	the Pringles deal does not go through; is that	13		certainly decide to pull the rip cord and move
4	accurate?	14		on."
5 <i>A</i>			Q	
6 (		16		discussion and reflection between November 2nd and
7	of private market value is \$76; is that accurate?	17		November 11?
8 <i>F</i>			Α	
19	and takes than what you stated, but yet since the	19	, ,	have recollection of deciding to sell the stock.
20	net of it is is the new PMV would be 76.	20	Q	
20 21 (		21	A	
	_	22		
22	quickly resolved and Pringles closes in January	22	Q ^	At 14.47 a man it lands like an 14.00 Lawren



of 2012." Do you see that?

25 Q And under that scenario, private market value

23

24 A Yes.

23 A At 11:17 a.m., it looks like, or 11:23, I guess.

25 A I have no specific recollection. It looks like it

24 Q Was that a team discussion and decision?

April 04, 2013 177–180

IN INE DIAMOND I OODS, INC.	177-100
Page 177	Page 179
<ul><li>1 may have been since everybody sold.</li><li>2 Q At the time you sold the stock on November 11, did</li></ul>	1 November 3rd, 2011? 2 A Yes.
3 you believe that Diamond's that Diamond had	<ul> <li>3 Q And if you look on the first page of Exhibit 62,</li> <li>4 the file name is Diamond workbook 2011, 11 of 3.</li> </ul>
<ul> <li>4 committed any intentional accounting fraud?</li> <li>5 MR. WYLIE: Object to the extent it</li> </ul>	5 Do you see that?
•	6 A 2011 yep.
<ul><li>6 calls for a legal conclusion.</li><li>7 BY MR. CALOZA:</li></ul>	
	<ul><li>7 Q Do you have any reason to believe that this</li><li>8 analysis was not conducted on November 3, 2011?</li></ul>
	-
10 committed fraud. I thought my recollection is	10 Q And what is the expected value as of November 3rd, 11 2011?
11 I thought there was a substantial probability they	
12 may have.	,
13 Q Do you know whether or not anyone on your team	13 Q Now, this analysis was conducted after Artisan
14 disagreed with that conclusion?	became aware of the allegations of improper
15 A I don't recall.	15 accounting; is that correct?
16 Q Do you know whether the conversation with	16 A If that's the sequence, yes.
<ul><li>Mr. Brower, yourself and the grower occurred</li><li>between November 2nd and November 11?</li></ul>	17 Q Well, do you know when well, this analysis is 18 dated October 3, and Mr. Brower's notes are
	, ,
19 A I don't have a specific I have a vague	regarding the investigation are dated
recollection that it happened before November 2nd,	November 1st sorry, November 2nd. Do you see
but I don't know for sure.	21 that in Exhibit No. 55? 22 A Yes, yep.
22 Q So is your vague recollection do you know	
<ul><li>23 strike that.</li><li>24 Do you have any recollection of whether</li></ul>	
Do you have any recollection of whether that conversation took place before Mr. Brower	<ul> <li>analysis in Exhibit 62 did not take place after</li> <li>Mr. Brower became aware of the allegations of</li> </ul>
·	•
1 submitted this entry on November 2nd? Page 178	Page 180 1 accounting fraud?
2 A I don't.	2 A I have no reason to believe it didn't, but I can't
3 MR. CALOZA: Can you mark this as	3 confirm it did.
4 Exhibit 62?	4 Q And when Mr. Brower analyzes private market value
5 (Exhibit No. 62 is marked.)	5 on November 3rd, his weighted private market value
6 BY MR. CALOZA:	6 is \$84; is that correct?
7 Q Mr. Stephens, you've been handed a document marked	7 A Yes.
8 Exhibit 62 Bates stamped and the first page is	8 Q Do you know, does this analysis take into account
9 Bates stamped AP0001774. And I will represent to	9 the probability of accounting fraud?
10 you that this is an Excel sheet that or	10 A I don't know specifically. I believe it's
11 printout of tabs from an Excel sheet that was	11 consistent with what we already talked about when
12 produced by Artisan to Diamond in native form, and	12 we discussed recasting his model and coming up
13 it includes the pitch tab, the PMV tab, the PMV	13 with an \$83 private market value. I think it's
14 adjusted tab, consolidated P&L tab and segment P&L	14 just a rounding error. So I think it's the same
15 tab. If you look at the third page of this	15 as what we just talked about.
document, there is an expected value chart. Do	16 Q Now, in if you look on Exhibit 55 under
17 you see that?	17 "intentional accounting fraud" where Mr. Brower
18 A Yeah.	18 refers to a 50 percent loss from here, is that a
19 Q And this is, again, a calculation of Artisan's	19 reference to a 50 percent loss on the market
20 estimated private market value. Do you see that?	20 price, or of Diamond, or is it a 50 percent
21 A Yep.	21 loss on Artisan's calculated estimated private
22 Q Now, what is the expected private market value as	22 market value?
23 of November or do you see that this strike	23 A I believe he's saying it's both, because he
24 that.	24 references a trough enterprise EBITDA multiple on
	1

25

the old Diamond EBITDA.



Do you see that this chart is dated

April 04, 2013 181-184

IN RE DIAMOND FOODS, INC.	181–184
Page 181  1 Q So the so are you saying that he thinks the	Page 183  1 A Not beyond an assumption.
2 market price would fall by half and the expected	2 Q Do you see on the bottom left it says "grower,
3 private market value would fall by half from 84 to	3 quote, tight versus loose"?
4 42?	4 A Where is that? I'm sorry.
	5 Q It is on the left margin at the bottom of Page
3 1 37	6 AP331?
<ul><li>6 interpretation.</li><li>7 Q So even in the scenario of intentional accounting</li></ul>	7 A I see "tight versus loose." I can't make out
8 fraud, the calculation would be that private	8 Q Do you have any understanding what that refers to?
9 market value would be \$42; is that accurate?	9 A None.
10 A On that single case which he considers to be a low	10 Q Do you know anyone at Artisan who would be able to
11 probability, I would generally agree with your	11 testify about this document?
12 conclusion.	12 A Not specifically. It's the same group that I
13 Q That is the worst outcome out of the four	13 referenced earlier.
14 scenarios; is that right?	14 Q And, again, you did not discuss this deposition
15 A The way I read it, yes.	15 with any of those individuals that you referenced
16 Q So taking into account all four scenarios, would	16 earlier; is that right?
you agree that weighted private market value would	
18 be in excess of \$42?	18 MR. CALOZA: Can you mark this as
19 MR. WYLIE: Objection. Calls for	19 Exhibit 64?
20 speculation.	20 (Exhibit No. 64 is marked.)
21 BY MR. CALOZA:	21 BY MR. CALOZA:
22 Q You can answer.	22 Q Mr. Stephens, you've been handed a document
23 A If I did the math on a probability weighted basis,	23 Exhibit 64, Bates stamped AP0001817 to AP0001818.
my guess is I would come up with higher than 42,	24 A Uh-huh.
if 42 is really what the private market value	25 Q Do you recognize this document?
·	
1 would be, yeah.	1 A Yes.
2 Q Do you know if there were any other analyses of	2 Q What is it?
3 private market value after November 3rd, 2011?	3 A I believe it's in reference to the phone call that
4 A I don't know.	4 I recalled earlier with a participant in the
5 MR. CALOZA: Could you mark that as	5 walnut industry.
6 Exhibit 63?	6 Q Does this document refresh your recollection of
7 (Exhibit No. 63 is marked.)	7 when that phone call took place?
8 BY MR. CALOZA:	8 A I don't see anything on it that references a date.
9 Q Mr. Stephens, you've been handed a document marked	9 Q Do you know
10 Exhibit 63, Bates stamped AP331 to AP332. Do you	10 A Just a I'm looking through it.
11 recognize this document?	11 Q Let me know when you've had a chance to review the
12 A I saw it in the file.	12 document.
13 Q Do you know whose handwriting this is?	13 A I don't see anything that gives me a specific
14 A I don't.	14 idea. It looks like it was after 2010 sometime.
15 Q And do you have any understanding of the context	15 Q Do you know if these are your notes?
16 in which Exhibit 63 was created?	16 A They are not my notes.
17 A Not specifically, no.	17 Q Do you know if they're Mr. Brower's notes?
18 Q Do you have any understanding of whether this	18 A I don't know if they're Mr. Brower's notes.
19 reflects any conversation regarding Diamond?	19 Q Do you know whose notes these might be if they're
20 A I don't know if it's a conversation or just a	20 not yours or Mr. Brower's?
21 worksheet.	21 A One of the group that I mentioned earlier.
22 Q Do you see the reference to pre-harvest?	22 Q Did anyone else from that group participate in
23 A Yes.	
	23 this phone call with the grower?
24 Q Do you have any understanding of what that refers	<ul><li>this phone call with the grower?</li><li>A I have no specific recollection.</li></ul>



to?

25 Q You have no reason to believe that another team

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		D 405			B 407
1		Page 185 member participated in the call other than	1		tons"?
2		yourself and Mr. Brower; is that accurate?	2	Α	
	Α		3	C	
4		did participate. I just can't recall if they did	4	Α	
5		or not.	5	C	•
	Q	Do you know how Artisan identified a grower to	6	Α	
7		speak with?	7	C	
		I don't.	8	A	•
				^	•
	Q	Do you have any recollection about the context in	9		know if it's the total crop. I don't know if it's
10	^	which this call took place?	10		Diamond's crop. I don't know. I don't recall. I
	A	Generally, yes.	11		did at the time, I'm sure.
12	Q	, 3	12		Q If you look to the next paragraph, it says "China
13	Α	We wanted to understand better the walnut payment	13		had a big crop, so not buying as much." Do you
14		issue and asked Rod to talk to people to try to	14		see that?
15		find someone within the industry that could	15	F	•
16		explain it to us on a firsthand basis.	16	(	Q How would the fact that China is not buying as
17	Q	Do you remember how long this conversation lasted?	17		much affect the market price of walnuts, if there
18	Α	Not specifically.	18		is one?
19	Q	Do you have a general recollection?	19	F	A I don't know.
20	Α	Generally, less than 45 minutes.	20		MR. WYLIE: Objection. Foundation.
21	Q	Do you know whether the information conveyed to	21		Speculation.
22		you by this grower was publicly available at that	22	E	BY MR. CALOZA:
23		time?	23	(	Q Well, in would you expect if strike that.
24		MR. WYLIE: Object to foundation.	24		At the bottom of the page, it says,
25		THE WITNESS: I'm having a hard time	25		"Three responses, Kool-Aid drinkers, probably 30-
		Page 186			Page 188 I
1		Page 186 with the definition of "publicly." I think it was	1		to 40 percent of growers, up yours, and then Page 188
1 2		Page 186 with the definition of "publicly." I think it was well-known within the walnut industry. How many	1 2		to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of
		with the definition of "publicly." I think it was			to 40 percent of growers, up yours, and then
2		with the definition of "publicly." I think it was well-known within the walnut industry. How many	2	A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that?
2 3 4	BY	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I	2	A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that?  Yep.
2 3 4	BY Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.	2 3 4	_	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that?  Yep.  Do you have any understanding of what this means?
2 3 4 5	Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA:	2 3 4 5	C	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that?  Yep. Do you have any understanding of what this means? I believe so.
2 3 4 5 6 7	Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall.	2 3 4 5 6	C A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding?
2 3 4 5 6 7 8	Q A	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down,	2 3 4 5 6 7	A C	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding?
2 3 4 5 6 7 8 9	Q A	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what	2 3 4 5 6 7 8	A A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is
2 3 4 5 6 7 8 9	Q A Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to?	2 3 4 5 6 7 8 9 10	A C A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent
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2 3 4 5 6 7 8 9 10 11	Q A Q A Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection?	2 3 4 5 6 7 8 9 10 11 12	A A A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third,
2 3 4 5 6 7 8 9 10 11 12 13	Q A Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm	2 3 4 5 6 7 8 9 10 11 12 13	A A A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that?  Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	Q A Q A Q A	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm not sure what they were referring to. It says, "Competitive market price based on market conditions." Do you know what that refers to? Not specifically. I believe it has to do with walnut prices. Do you have any understanding of the relationship	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	A A A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of growers are doing both. Do you have any understanding of whether Diamond had discretion to set walnut prices? I have no specific recollection. Prices to for the overall market, or prices to the customers they bought from? Or the suppliers they bought
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Q A Q A Q A Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm not sure what they were referring to. It says, "Competitive market price based on market conditions." Do you know what that refers to? Not specifically. I believe it has to do with walnut prices. Do you have any understanding of the relationship between the market price and market conditions?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	C A C A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of growers are doing both. Do you have any understanding of whether Diamond had discretion to set walnut prices? I have no specific recollection. Prices to for the overall market, or prices to the customers they bought from? Or the suppliers they bought from?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Q A Q A Q A	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm not sure what they were referring to. It says, "Competitive market price based on market conditions." Do you know what that refers to? Not specifically. I believe it has to do with walnut prices. Do you have any understanding of the relationship between the market price and market conditions? For walnuts?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	G A G A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that?  Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of growers are doing both.  Do you have any understanding of whether Diamond had discretion to set walnut prices? I have no specific recollection. Prices to for the overall market, or prices to the customers they bought from? Or the suppliers they bought from?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q A Q A Q A Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm not sure what they were referring to. It says, "Competitive market price based on market conditions." Do you know what that refers to? Not specifically. I believe it has to do with walnut prices. Do you have any understanding of the relationship between the market price and market conditions? For walnuts? Correct.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	G A G A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of growers are doing both. Do you have any understanding of whether Diamond had discretion to set walnut prices? I have no specific recollection. Prices to for the overall market, or prices to the customers they bought from? The suppliers they bought from. I have no specific recollection.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	QAQ AQA Q AQA	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm not sure what they were referring to. It says, "Competitive market price based on market conditions." Do you know what that refers to? Not specifically. I believe it has to do with walnut prices. Do you have any understanding of the relationship between the market price and market conditions? For walnuts? Correct. I did at one time. I don't know.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	C A C A C A C A C A C A C A C A C A C A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of growers are doing both. Do you have any understanding of whether Diamond had discretion to set walnut prices? I have no specific recollection. Prices to for the overall market, or prices to the customers they bought from? The suppliers they bought from. I have no specific recollection. Do you have a general recollection?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Q A Q A Q A Q	with the definition of "publicly." I think it was well-known within the walnut industry. How many other people in the general public would care, I don't know.  MR. CALOZA: Did you speak to any other growers? Not that I recall. If you turn to AP1818, it says halfway down, "Contractually able to do this." Do you know what that refers to? Not specifically, no. Do you have a general recollection? It comes after "smartest guy in the room," so I'm not sure what they were referring to. It says, "Competitive market price based on market conditions." Do you know what that refers to? Not specifically. I believe it has to do with walnut prices. Do you have any understanding of the relationship between the market price and market conditions? For walnuts? Correct. I did at one time. I don't know.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	C A C A C A C A C A C A C A C A C A C A	to 40 percent of growers, up yours, and then splitting their deliveries, 40- to 50 percent of growers." Do you see that? Yep. Do you have any understanding of what this means? I believe so. And what is that understanding? My recollection is that Kool-Aid drinkers are those that will go along with whatever Diamond is offering them, which is probably 30 to 40 percent of the growers. "Up yours" are people who were tired of dealing with Diamond, and the third, "splitting their deliveries," 30 to 40 percent of growers are doing both. Do you have any understanding of whether Diamond had discretion to set walnut prices? I have no specific recollection. Prices to for the overall market, or prices to the customers they bought from? The suppliers they bought from. I have no specific recollection. Do you have a general recollection? I don't.



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IN R	E DIAMOND FOODS, INC.			189–192
	Page 189	4		Page 191
1	"Contract: Definitely growers out there that are	1		disclosure of the company's investigation into
2	died in the wool Diamond-growers that want to	2		walnut payments?
3	security." Do you see that?	3		MR. WYLIE: I will, again, object. It
4 A	•	4		misstates his testimony and it misstates the
5 C	1 3 ,	5		content of the document.
6 A	, 9	6		MR. CALOZA:
7	died in the wool Diamond-growers that want to	7	Q	You can answer.
8	security."	8	Α	No, not that I recall.
9 G	Do you have any idea what that means?	9	Q	Do you know, prior to this conversation with a
10 A	A I have a general understanding.	10		grower noted in Exhibit 64, had Artisan ever
11 (	, and the second	11		reached out to any of Diamond's walnut growers?
12 A	· · · · · · · · · · · · · · · · · · ·	12	Α	I think you'd asked me that earlier, and I
13	under contract that like the security they're	13		testified no, that I didn't believe that we had.
14	loyal to Diamond, and they like the security of	14	Q	,
15	those contracts.	15		document Bates marked AP 352 through AP 366. Do
16 0	And what security does a contract with Diamond	16		you recognize this document?
17	provide?	17	Α	To the best of my recollection, I've never seen
18 A	A I don't know specifically.	18		this before. This wasn't in our file, was it?
19 (	At the top of AP 1818, it says, "Retail biz is at	19	Q	This was a document produced to Diamond by
20	an advantage in down years, disadvantage in up	20		Artisan. And if you look at page AP 354
21	years." Do you see that?	21	Α	I'm sorry, which page?
22 A	Yes.	22	Q	AP 354.
23 (	Do you have any understanding what that means?	23	Α	Yep.
24 A	A I have a general understanding.	24	Q	It lists or it has details about a 2006 crop,
25 (	And what is that general understanding?	25		additional delivery payment by Diamond Foods, Inc.
	Page 190			Page 192
1 A	That in years of weak walnut prices, they earn the	1		Do you see that?
2	spread by being able to sell nuts at retail. And	2	Α	, , , , , , , , , , , , , , , , , , , ,
3	in years where walnut prices are strong, I would	3	Q	This page lists details regarding a 2006 crop,
4	guess that there's a squeeze.	4		additional delivery payment by Diamond Foods,
5 Q	•	5		Inc
6 A		6	Α	Yep.
7	MR. CALOZA: Can you mark this as	7	Q	do you see that?
8	Exhibit 65.	8	Α	Yeah, yep.
9	(Exhibit No. 65 is marked.)	9	Q	Do you have any reason to do you have any
	BY MR. CALOZA:	10		reason to believe that this document was not part
11 (	Actually, before I ask about Exhibit 65, I have	11		of your investment team's research file on
12	one more question about Exhibit 64. Are you aware	12		Diamond?
13		112	Α	Actually, I do.
	of any other investors who discussed the walnut	13		· · · · · · · · · · · · · · · · · · ·
14	accounting allegations with growers?	14		And why is that?
15 A	accounting allegations with growers?  With growers?	14 15	Q	And why is that?
15 <i>A</i>	accounting allegations with growers?  With growers?  MR. WYLIE: I'll	14	Q	And why is that? Because I didn't see it in the review material. And in pulling together material to review, did
15 <i>A</i>	accounting allegations with growers?  With growers?	14 15	Q A	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this
15 A 16 17 E 18 C	accounting allegations with growers?  A With growers?  MR. WYLIE: I'll BY MR. CALOZA:	14 15 16	Q A Q	And why is that? Because I didn't see it in the review material. And in pulling together material to review, did
15 A 16 17 E	accounting allegations with growers?  A With growers?  MR. WYLIE: I'll BY MR. CALOZA:	14 15 16 17	Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this
15 A 16 17 E 18 C	accounting allegations with growers?  A With growers?  MR. WYLIE: I'll BY MR. CALOZA:  Q With any grower.	14 15 16 17 18	Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this deposition with anyone on your team, is that right?
15 A 16 17 E 18 0 19 20 21	accounting allegations with growers?  A With growers?  MR. WYLIE: I'II BY MR. CALOZA:  With any grower.  MR. WYLIE: object. Misstates his prior testimony and misstates the contents of the document.	14 15 16 17 18 19 20 21	Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this deposition with anyone on your team, is that right?  Except my assistant.
15 A 16 17 E 18 0 19 20 21	accounting allegations with growers?  A With growers?  MR. WYLIE: I'll  BY MR. CALOZA:  With any grower.  MR. WYLIE: object. Misstates his prior testimony and misstates the contents of the	14 15 16 17 18 19 20 21 22	Q A Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this deposition with anyone on your team, is that right?  Except my assistant.
15 A 16 17 E 18 0 19 20 21 22 E	accounting allegations with growers?  A With growers?  MR. WYLIE: I'II BY MR. CALOZA:  With any grower.  MR. WYLIE: object. Misstates his prior testimony and misstates the contents of the document.	14 15 16 17 18 19 20 21	Q A Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this deposition with anyone on your team, is that right?  Except my assistant.  And where did you how did you pull together
15 A 16 17 E 18 0 19 20 21 22 E	accounting allegations with growers?  A With growers?  MR. WYLIE: I'll  BY MR. CALOZA:  With any grower.  MR. WYLIE: object. Misstates his prior testimony and misstates the contents of the document.  BY MR. CALOZA:  I'll rephrase. Are you aware of any other investors who discussed Diamond's payments to	14 15 16 17 18 19 20 21 22	Q A Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this deposition with anyone on your team, is that right?  Except my assistant.  And where did you how did you pull together material to review?
15 A 16 17 E 18 C 19 20 21 22 E 23 C	accounting allegations with growers?  A With growers?  MR. WYLIE: I'll  BY MR. CALOZA:  With any grower.  MR. WYLIE: object. Misstates his prior testimony and misstates the contents of the document.  BY MR. CALOZA:  I'll rephrase. Are you aware of any other	14 15 16 17 18 19 20 21 22 23	Q A Q A Q	And why is that?  Because I didn't see it in the review material.  And in pulling together material to review, did you you testified that you didn't discuss this deposition with anyone on your team, is that right?  Except my assistant.  And where did you how did you pull together material to review?  MR. WYLIE: I object to the extent it



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	(L DI) (IVIOI 10 TODO, II 10.	190 190
1	BY MR. CALOZA:	Page 195 1 supply to you?
	Q Did you is there a hard copy research file	2 Q In its original form?
3	containing notes on Diamond?	3 A I don't, no.
1	A I have not seen the original file. I've only seen	4 Q Do you have any understanding of when Artisan
5	a replication of the file, but, yes, I believe	5 obtained this document?
6	there is one.	6 A I don't.
7	Q Did you review any documents not provided to you	7 Q Do you have any understanding of whether other
8	by counsel, by your counsel?	8 investors have access to this document?
	A No.	9 A I don't.
10	Q And is the only basis well, you previously	10 MR. CALOZA: Could you mark this as
11	testified that you have a reason to doubt that	11 Exhibit 67.
12	this is part of your team's research file, because	12 (Exhibit No. 67 is marked.)
13		13 BY MR. CALOZA:
1	it was not a document that you had seen in	
14	preparation for this deposition, is that correct?	
15	A I'm not sure if those are the exact words I used.	15 Exhibit 67 Bates stamped AP 1 through AP 16. Do
16	I just said I hadn't I had reason to doubt that	16 you recognize this document?
17	it was that it was in our file, because I	17 A It looks like a document that I reviewed that I
18	didn't see it. It doesn't mean that it's not. It	18 have reviewed, yes.
19	just means I didn't see it.	19 Q Is this the operative investment management
20	Q And is that the only basis for your doubt, that	agreement between Artisan and MPERS?
21	you did not previously see it?	21 MR. WYLIE: I'll object to the extent it
22	A Yes.	calls for a legal conclusion.
23	MR. CALOZA: Can you mark this as	23 BY MR. CALOZA:
24	Exhibit 66.	24 Q You can answer.
25	(Exhibit No. 66 is marked.)	25 A Yes, I believe it is.
	Page 194	Page 196
1	MR. WYLIE: We've been going almost an	1 Q Are you aware if there are any amendments to this
2	hour and a half again, and if you're switching to	2 agreement that are not contained in this
3	another document, it might be a good time to take	3 Exhibit 67?
4	a break.	4 A I'm not aware of any amendments.
5	MR. CALOZA: No, I'm I'm almost to	5 Q Does this document specify Artisan's investment
6	another topic, so let me just keep going. Oh,	6 strategy for the MPERS account?
7	actually, if we're running out of tape, why don't	7 A Does it specify our investment strategy?
8	we take a break now.	8 Q Yes.
9	THE VIDEOGRAPHER: This is the end of	9 A I don't
10	Disc No. 3. We are off the record at 3:57 p.m.	10 Q And let me point you to Addendum III on AP 8.
11	(A brief recess is taken.)	11 A Addendum III on AP 8. I believe it states our
12	THE VIDEOGRAPHER: We are back on the	investment objectives and guidelines, but does not
13	record at 4:07 p.m.	spell out our strategy.
14	BY MR. CALOZA:	14 Q Does Artisan Partners have more than one Mid-Cap
15	Q Mr. Stephens, prior to the break you were handed a	15 Growth strategy?
16	document marked Exhibit 66	16 A No. This is the one Mid-Cap Growth strategy.
17	A Yep.	17 Q And does this Exhibit 67 specify any restrictions
18	Q Bates numbered AP 336 through AP 347. Do you	on investing by Artisan on behalf of MPERS?
19	recognize this document?	19 A I believe it does.
20	A Unfortunately, I do not.	20 Q Other than the restrictions specified well,
21	Q Do you have this is a document that was	21 what restrictions are there on investments on
22	produced to you Diamond by Artisan. Do you	22 MPERS' behalf?
23	have any understanding of how Artisan obtained	23 A They're listed here. Did you want me to read
24	this document?	24 them?
25	A To supply to you or to in its original form, to	25 Q Are they listed under paragraph 2.3?



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IN F	RE DIAMOND FOODS, INC.	197–200
1 .	A I believe they're listed throughout.	Page 199  1 A I think in relation to these other expectations.
	Q Other than the restrictions in Exhibit 67, are	2 It's not a mutually exclusive statement is my
3	there any other restrictions on which investments	3 understanding of it.
4	Artisan may make on behalf of MPERS?	4 Q Well, it is requiring Artisan it is an
	A I'm not I'm not a lawyer, so I can't say. But	5 expectation that Artisan will more often than not
6	we do agree to comply with our investment	6 exceed the Russell Midcap Growth Index, is that
7	philosophy and processes as described to MPERS an	•
8	their consultant.	8 A At this point
	Q If you turn to Addendum I on AP 6. The investment	9 MR. WYLIE: Objection. Asked and
10	agreement specifies certain minimum performance	10 answered.
11	standards. Is that accurate?	11 THE WITNESS: Yeah.
12		12 BY MR. CALOZA:
	Q And one of those minimum performance standards is	
14	consistent above-median performance in the Mid-Cap	
15	Growth manager universe, is that accurate?	15 Mississippi PERS reviews.
		16 MR. CALOZA: Can you mark this as
17	expectations, yes.	17 Exhibit 68.
	Q And what do you understand that expectation to	18 (Exhibit No. 68 is marked.)
19	require?	19 BY MR. CALOZA:
1	A Well, I understand the "above-median performance."	20 Q Mr. Stephens, you've been handed an exhibit marked
21	I don't understand their definition of	21 68 bearing Bates numbers AP 2188 through AP 2238.
22	"consistent."	22 Do you recognize this exhibit?
	Q What does "above-median performance" mean in	23 A It looks like a document that I reviewed.
24	the well, let me take that back. Can you	24 Q What is it?
25	explain what your understanding of that sentence	25 A To the best of my understanding, it's the
	Page 19	
1	means?	1 Mississippi PERS Internal Investment Manager
2 .	A I believe it to mean in more measurable periods	<ol> <li>Standard Operating Procedures manual.</li> </ol>
3	than not, we should be greater than the 50th	3 Q And does your investment team consider the
4	percentile of performance versus the Mid-Cap	4 information in this operating manual in
5	Growth manager universe as provided by the MPER	5 determining which investments to make on behalf of
6	consultant and investment consultant.	6 MPERS?
7	Q And does that mean that more often than not,	7 A I can't speak to the whole document in detail. I
8	Artisan is expected to outperform the general	8 can say that where there is a specific guideline
9	market?	9 that's been communicated to us by PERS, we do
10	A No.	10 follow that, yes.
11	Q Well, look at the next sentence, "Performance	11 Q Can you please turn to page 26 of document, which
12	which consistently exceeds the Russell Midcap	12 is which bears Bates stamp AP 2214. I'll give
13	Growth Index by 200 basis points net of fees." Do	13 you a moment just to review that page.
14	you have any understanding of what that	14 (Pause in testimony.)
15	requirement or what that expectation means?	15 THE WITNESS: Okay.
16	•	16 BY MR. CALOZA:
17	•	17 Q Now, this page lists factors that may be grounds
18	periods than not, exceeds the rest of the Mid-Cap	for investment managers to be placed on a watch
19	Growth basis by 200 basis points net of fees.	19 list or terminated, does it not?
1 -	Q Now, does that expectation require Artisan to more	
21	often than not outperform the market?	21 yes, that's what it says.
22		22 Q And they include both qualitative and quantitative
23	expectation.	23 factors, is that right?
24	Q Is that an expectation that Artisan will more	24 A That's correct, yes.



often than not outperform the market?

25 Q And the quantitative factors pertain primarily to

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Page 201 1 performance, is that correct?	Page 203 1 sure what the bucket includes specifically. But
2 A There's both an absolute performance and a	2 my general knowledge of it is it's for third-party
3 relative performance criteria, according to this.	3 research providers.
4 Q And if if an investment manager is it your	4 Q And if you look further down, there's a reference
5 understanding that an investment manager that	5 to proprietary research. Do you have any
6 fails to meet these performance requirements is	6 understanding of what that means?
7 subject to termination?	7 A Actually, I don't.
8 A No.	8 Q Could that be to Artisan's research?
9 MR. WYLIE: Objection. Foundation.  10 Calls for speculation.	9 A I would assume that it is, yes. 10 Q Are you familiar with well, strike that.
<ul><li>10 Calls for speculation.</li><li>11 THE WITNESS: That is not my</li></ul>	11 Other than the explanations set forth in
12 understanding.	12 Exhibit 55, which was the printout of Artisan's
13 BY MR. CALOZA:	· ·
9 1 1	,
15 quantitative factors?	15 A I didn't understand that question.
16 A My understanding is that the board, at its	16 Q Other than what appears in Exhibit 55
discretion, can place a manager on the watch list	17 A Yes.
18 or terminate a manager at any time with 30-days	18 Q which is the printout of Artisan's interim
19 notice.	19 research and trading system, do you have any
20 Q What is your understanding of the reasons why an	20 understanding of the rationale for the trades
21 investment manager might be placed on the watch	21 listed in Exhibit 69?
22 list or terminated?	22 A Yes, in general.
23 A According to this, there's both qualitative	23 Q And what is that understanding?
24 factors and quantitative factors.	24 A Exhibit 55 is simply the communication from the
25 MR. CALOZA: Mark this as Exhibit 69.	25 investment management team to our trading and
Wirt. Orteozri. Walk tills as Exhibit 65.	
Page 202	Page 204
Page 202	Page 204 1 compliance area. The transactions that are listed
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:	Page 204 1 compliance area. The transactions that are listed 2 on the trade blotter are the actual my
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:  3 Q Mr. Stephens, you've been handed a document marked	Page 204 compliance area. The transactions that are listed on the trade blotter are the actual my understanding, are the actual daily fills within
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:  3 Q Mr. Stephens, you've been handed a document marked  4 Exhibit 69, which the first page of that document	Page 204 compliance area. The transactions that are listed on the trade blotter are the actual my understanding, are the actual daily fills within the portfolio as well as other transactions such
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:  3 Q Mr. Stephens, you've been handed a document marked  4 Exhibit 69, which the first page of that document  5 bears the Bates stamp AP 17. And I will represent	Page 204 compliance area. The transactions that are listed on the trade blotter are the actual my understanding, are the actual daily fills within the portfolio as well as other transactions such as dividends and stock splits.
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:  3 Q Mr. Stephens, you've been handed a document marked  4 Exhibit 69, which the first page of that document  5 bears the Bates stamp AP 17. And I will represent  6 to you that this is a printout of a spreadsheet	Page 204  1 compliance area. The transactions that are listed  2 on the trade blotter are the actual my  3 understanding, are the actual daily fills within  4 the portfolio as well as other transactions such  5 as dividends and stock splits.  6 Q Do you have any understanding of well, let's
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:  3 Q Mr. Stephens, you've been handed a document marked  4 Exhibit 69, which the first page of that document  5 bears the Bates stamp AP 17. And I will represent  6 to you that this is a printout of a spreadsheet  7 produced by Artisan to Diamond in native Excel	Page 204  1 compliance area. The transactions that are listed  2 on the trade blotter are the actual my  3 understanding, are the actual daily fills within  4 the portfolio as well as other transactions such  5 as dividends and stock splits.  6 Q Do you have any understanding of well, let's  7 start with the first trade on June 3, 2011. Do
Page 202  1 (Exhibit No. 69 is marked.)  2 BY MR. CALOZA:  3 Q Mr. Stephens, you've been handed a document marked  4 Exhibit 69, which the first page of that document  5 bears the Bates stamp AP 17. And I will represent  6 to you that this is a printout of a spreadsheet  7 produced by Artisan to Diamond in native Excel  8 format. Do you recognize this document?	Page 204 compliance area. The transactions that are listed on the trade blotter are the actual my understanding, are the actual daily fills within the portfolio as well as other transactions such as dividends and stock splits. Q Do you have any understanding of well, let's start with the first trade on June 3, 2011. Do you have any understanding of the basis for that
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25



25 A I don't -- I did not create the title, so I'm not

purchasing any of the securities listed in

April 04, 2013 205–208

IN RE DIAMOND FOODS, INC.	205–208
Page 205 1 Exhibit 69?	Page 207 1 contained in Exhibit 55.
	2 Q What about the August 2, 2011 purchase?
<ul><li>2 A Other than what's contained in 55, do I have any</li><li>3 specific knowledge for each and every trade on</li></ul>	3 A August 2, 2011. Yes, I believe I can reasonably
	-
5 Q Correct.	3, 1, 1
6 A I don't think I can answer that.	6 A Yes, it's directly referenced.
7 Q Well, we can go through transaction by	7 Q In Exhibit 55?
8 transaction. Do you have any specific knowledge	8 A Yes.
9 of the information you considered in purchasing	9 Q What about the August 11, 2011 purchase?
10 stock on June 7, 2011?	10 A I can reasonably assume that it's contained in
MR. WYLIE: Objection. Assumes facts	11 Exhibit 55.
not in evidence. Misstates prior testimony.	12 THE VIDEOGRAPHER: Excuse me. We need
13 BY MR. CALOZA:	to go off the record. We are off the record at
14 Q You can answer.	14 4:33 p.m.
15 A I believe that that information is contained in	15 (Discussion held off the record.)
6 Exhibit 55.	16 THE VIDEOGRAPHER: We are back on the
17 Q What about June 8, 2011?	17 record at 4:36 p.m.
18 MR. WYLIE: Same objection.	18 BY MR. CALOZA:
19 THE WITNESS: I would guess that it's	19 Q Could you state the information your team relied
20 contained in Exhibit 55.	20 on in purchasing Diamond securities on August 12,
21 BY MR. CALOZA:	21 2011?
22 Q June 14, 2011?	22 A On August 12. And the question again?
23 A In order to accurately answer the question, I	23 Q What information did your team rely on in
would need more information than what you've	24 purchasing Diamond on August 12, 2011?
25 provided to me.	25 A I can reasonably assume it was in Exhibit 55.
Page 206	Page 208
1 Q So sitting here, can you explain the information	1 Q And August 15, 2011?
you considered in purchasing securities Diamond	2 A I can reasonably assume it is contained in
3 securities on June 14, 2011?	3 Exhibit 55.
4 A It's my assumption that it's the same instruction	4 Q August 19, 2011?
that I gave to our trading desk with the original	5 A I can reasonably assume it's contained in
6 order on June 3.	6 Exhibit 55.
7 Q What about June 17, 2011?	7 Q September 27, 2011?
8 A Again, that is my assumption.	8 A It's directly referenced in Exhibit 55.
9 Q June 22, 2011?	9 Q September 28, 2011?
10 A You've not provided me with the appropriate	10 A September 28. I can reasonably assume it's
information to give you the answer to that.	11 contained in Exhibit 55.
12 Q But sitting here today, can you testify as to the	12 Q What information did your team rely on in selling
information your team considered in purchasing	13 Diamond securities on September 30, 2011?
Diamond securities on June 22, 2011?	14 A I cannot say specifically, but, in general, I
15 A I believe that I can.	15 believe it was a client withdrawal.
16 Q And what is that information?	16 Q And October 6, 2011, what information did your
17 A It's contained in Exhibit 55.	17 team rely on in purchasing securities on that
18 Q What about June 28, 2011?	18 date purchasing Diamond securities on that
19 A I believe, to the best of my ability, I can.	19 date?
20 Q And what is that?	20 A I'm sorry. October 6?
	•
21 A It's contained in Exhibit 55.	21 Q Correct, October 6, 2011.

23



23

24

22 Q Other than what is in Exhibit 55, can you say the

25 A I think I can reasonably assume that it's

basis -- the information that your team relied on

in purchasing Diamond securities on July 27, 2011?

22 A I should have brought my reading glasses. That's

directly referenced in Exhibit 55.

25 A I can reasonably assume it's contained in

24 Q What about October 18, 2011?

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Page 209 Page 211 Exhibit 55. ever discussed in any meeting of his team? 1 2 Q October 21, 2011? 2 MR. CALOZA: Mr. Stephens just referred 3 A I'm sorry. October 21? 3 to a body of conversations stretching over Q Correct. 2011. 4 multiple years. I'm simply asking if he recalls A Yeah, it's directly referenced in Exhibit 55. 5 5 any specific content from those conversations. Q What information did your team rely on in selling 6 MR. WYLIE: I'll object to form. Vague. 6 7 Diamond securities on November 11, 2011? 7 BY MR. CALOZA: 8 A On November 11? 8 Q Do you understand the question? 9 MR. WYLIE: And I also object that it 9 Q Correct. 10 A It's directly referenced in Exhibit 55. 10 goes beyond the scope of the subject matter on 11 Q What about November 14, 2011? which the deponent was designated to testify. 11 12 A I can reasonably assume it's contained in 12 BY MR. CALOZA: 13 Exhibit 55. Q Do you understand the question? 13 No. Can you give me an example of specific 14 Q What about November 15, 2011? 14 A 15 A I can reasonably assume that it's in reference to 15 knowledge? 16 the trade instruction contained in Exhibit 55. 16 Q Well, you referred to conversations stretching over multiple years as a possible source of 17 Q And November 16, 2011? 17 18 A I can reasonably assume it's related to the trade 18 information regarding the basis on which Artisan 19 traded in Diamond. 19 instruction contained in Exhibit 55. 20 20 MS. GORE: I would like to state that What I'm asking you about is whether you 21 the same objections stated by Mr. Wylie with 21 recall any specific conversations regarding 22 reference to the June 3, 6 and 7, 2011 trades, information not already contained in Exhibit 55 22 23 apply to each of the dates in Exhibit 69. 23 that was used in determining whether to trade in 24 BY MR. CALOZA: 24 Diamond. 25 Q Now, other than the information contained in 25 A I recall that there were specific conversations. Page 210 Page 212 1 Exhibit 55, are you aware of any specific 1 I don't recall the specifics of those 2 2 conversations. The cumulative effect of which led information relied upon by your team in executing 3 3 any of the trades contained in Exhibit 69? to the judgment to sell Diamond, which we are 4 A In addition to the information included in provided in our investment contract. 5 Exhibit --5 MR. WYLIE: Excuse me. Off the record. 6 Q 55. 6 THE VIDEOGRAPHER: We are on the record. 7 MR. WYLIE: On the record. How long 7 A -- 55? 8 have we been on the record? 8 Q Yes. 9 A Am I aware of any additional information? 9 THE VIDEOGRAPHER: A little over six 10 hours. 10 Q Correct. 11 A Not specifically. But, in general, the nature of 11 MR. CALOZA: Can you mark this as 70? 12 (Exhibit No. 70 is marked.) 12 the conversation and the history of the 13 BY MR. CALOZA: 13 conversation may have contributed. 14 Q What conversation are you referring to? 14 Mr. Stephens, you've been handed a document marked Exhibit 70, Bates stamped AP229 through AP312. Do 15 A Our conversations -- research conversations as it 15 16 you recognize this document? 16 relates to Diamond Foods. 17 A In general terms, yes. 17 Q But sitting here, you cannot point to any specific 18 Q What is it? 18 conversations? 19 A I can point to a body of conversations stretching 19 A It appears to be a portfolio update summary for 20 the period ending -- for the month-end June 30, 20 over multiple years. A cumulative knowledge. 21 2011, and potentially the portfolio appraisal for Q Can you recall any specific content from those 21 22 conversations? 22 MPERS and a transaction history for MPERS. 23 Q Do you know whether this document was provided to 23 A Not specific --MPERS? 24 MR. WYLIE: Objection to form. Are you 24 25 A I don't know specifically, but I would assume that 25 asking whether he can recall anything that was



April 04, 2013 213–216

Rivas.   Page 215   1					
3	1 it w	Page 213 vas.	1		Page 215 well as their I believe their portfolio
Index due to strong individual stock selection.*	2 Q U	Inder commentary on page AP229 in the second line	2		holdings and transaction history.
5 Do you see that statement? 6 A I do see that statement, yep. 7 Q Do you have any basis to disagree with that statement? 9 A "We outperform Russell Mid Cap Growth Index." 10 Well, I don't like it. 11 Q But do you have a reason to disagree with that that that have a reason to disagree with that have a reason to disagree w	3 it s	says, "We outperform the Russell Mid Cap Growth	3		MR. CALOZA: Could you mark this as
6 A I do see that statement, yep. 7 Q Do you have any basis to disagree with that 8 statement? 9 A "We outperform Russell Mid Cap Growth Index." 10 Well, I don't like it. 11 Q But do you have a reason to disagree with that — 12 the statement that Artisan "outperformed the 13 Russell Mid Cap Growth Index due to strong 14 individual stock selection"? Is that an 15 inaccurate statement? 16 A Well, the out-performance appears to be factually 17 correct as listed at the top of the page. Whether 18 it was from stock selection, I can't tell you from 19 my recollection. But I would believe it to be 19 my recollection. But I would believe it to be 10 my recognize this document? 10 MR. CALOZA: Can you mark this as 11 Exhibit 71. 12 Exhibit 71 Bates stamped AP116 through AP228. Do 19 you recognize this document? 10 A Not specifically, but, in general, yes. 11 A Not specifically, but, in general yes. 12 (Exhibit No. 72 is marked.) 13 Exhibit 72. 14 C And do you know whether Exhibit 71 was provided to the 15 Public Employees Retirement System of Mississippi and Includes their portfolio holdings and transactions. 16 A I dapsens to be a month-end summary of the 17 A Not specifically, but, in general, yes. 18 YMR. CALOZA: Can you mark this as 19 transaction history. 10 MR. CALOZA: Can you mark this as 21 Exhibit 71 Bates stamped AP116 through AP228. Do 22 you recognize this document? 23 (Exhibit No. 72 is marked.) 24 Exhibit 73 Exhibit 74 Bates stamps AP3 through AP328. Do 25 (Exhibit No. 72 is marked.) 26 (Exhibit No. 72 is marked.) 27 (Exhibit No. 72 is marked.) 28 MR. CALOZA: Can you mark this as 29 (Exhibit No. 72 is marked.) 30 (Exhibit No. 73 is marked.) 31 Exhibit 72. 32 (Exhibit No. 74 is marked.) 33 Exhibit 74 Bates stamps AP3 (Exhibit 74 bearing Bates stamps AP3 (Exhibit 74 bearing Bates stamps AP3 (Exhibit 74 bearing Bates stamp AP3 (Exhibit 74 bearing Bates stamp AP3 (Exhibit 74 bearing Bates stamp AP3 (Exhibit 75 bearing Bates stamp AP3 (Exhibit 76 bearing Bates stamp AP3 (Exhibit 76 bearing Bates stamp AP3 (Exhib	4 Ind	dex due to strong individual stock selection."	4		Exhibit 73.
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24 BY MR. CALOZA: 25 Q Mr. Stephens, you've been handed a document marked 26 Q Mr. Stephens, you've been handed a document marked 27 Page 214 28 Exhibit 71 Bates stamped AP116 through AP228. Do 29 you recognize this document? 21 A I assume it's a month-end summary for the U.S. 29 What is this document? 20 Mid-Cap Growth portfolio provided to the Public Employees Retirement System of Mississippi for the month ended October 31, 2011, and includes their portfolio holdings and stransaction history. 30 A Not specifically, but, in general, yes. 31 Employees Retirement System of Mississippi for the month ended October 31, 2011, and includes their portfolio holdings and stransaction history. 31 BY MR. CALOZA: Can you mark this as 32 (Exhibit No. 75 is marked.) 33 (Exhibit No. 75 is marked.) 44 Mort specifically, but in general, yes. 45 Q What is this document? 46 A I don't know specifically, but I assume that it was. 47 What is it? 48 A Not specifically, but, in general, yes. 49 Mid-Cap Growth portfolio provided to the Public Portfolio holdings and summary for the U.S. 49 BY MR. CALOZA: Can you mark this as 40 And do you know whether Exhibit 71 was provided to the Public Portfolio holdings and transaction summary for the U.S. 49 What is it? 40 And do you know whether Exhibit 71 was provided to the Public Portfolio provided to the Public Portfolio holdings and transaction summary. 40 And do you know whether Exhibit 71 was provided to the Public Portfolio holdings and transaction summary. 40 And to you've been handed a document marked Exhibit 72 bearing Bates stamps AP91 through AP115. Do you recognize this document? 41 A Not specifically, but, in general, I believe so. 42 A Not specifically, but, in general, I believe so. 43 A Not specifically, but, in general, I believe so. 44 A Not specifically, but, in general, I believe so. 45 A Not specifically, but, in general, I believe so. 46 A I don't know specifically, but, in general, I believe so. 47 A Not specifically, but, in general, I believe so. 48 A Not specifically, b					
25 Q Mr. Stephens, you've been handed a document marked  Exhibit 71 Bates stamped AP116 through AP228. Do you recognize this document?  A Not specifically, but, in general, yes.  What is this document?  What is it?  A I assume it's a month-end summary for the U.S.  Employees Retirement System of Mississippi for the month ended October 31, 2011, and includes their portfolio holdings, a summary of the transactions.  MR. CALOZA: Can you mark this as  MR. CALOZA: Can you mark this as  Exhibit 72.  (Exhibit 70.  MR. CALOZA: Can you mark this as  Exhibit 72.  (Exhibit No. 72 is marked.)  MPERS?  A I assume it's a month-end summary for the U.S.  Mid-Cap Growth portfolio provided to the month ended October 31, 2011, and includes their portfolio holdings, a summary of the transactions.  MR. CALOZA: Can you mark this as  Exhibit 75.  BY MR. CALOZA: Can you mark this as  Exhibit 72.  (Exhibit No. 72 is marked.)  MPERS?  A I assume it's a month-end summary for the U.S.  MR. CALOZA: Can you mark this as  Exhibit 75.  BY MR. CALOZA:  10 Q Mr. Stephens, you've been provided a document marked Exhibit 75 bearing Bates stamp AP 21  through AP 42. Do you recognize this document?  MId-Cap Growth portfolio summary for the U.S.  Mid-Cap Growth portfolio summary for the U.S.  A I obn't know specifically, but I assume that it  was.  17 Exployees' Retirement System of Mississippi dated  November 30, 2011. And it contains their  portfolio holdings and transaction summary.  I bearing Bates stamps AP91 through AP115. Do you  recognize this document?  A Not specifically, but, in general, I believe so.  20 Q You've been handed a document marked Exhibit 72  bearing Bates stamps AP91 through AP115. Do you  recognize this document?  A Not specifically out, in general, I believe so.  I believe it's a portfolio summary for the U.S.  Mid-Cap Growth portfolio provided to the Public  Employees' Retirement System of Mississippi dated  November 30, 2011. And it contains their  portfolio holdings and transaction summary.  I flyou look at the last sent					•
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bearing Bates stamps AP91 through AP115. Do you recognize this document?  A Not specifically, but, in general, I believe so.  Q And what is it?  A It appears to be a month-end summary for the Mid-Cap Growth strategy provided to the Public  D portfolio holdings and transaction summary.  P portfolio holdings and transaction summary.  If you look at the last sentence of the second paragraph under "commentary" on page AP 21. It says, "Positive stock selection results helped our portfolio outperform the Mid-Cap Growth Index."  Do you see that?	17 w	as.	17		Employees' Retirement System of Mississippi dated
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21 A Not specifically, but, in general, I believe so. 22 Q And what is it? 23 A It appears to be a month-end summary for the 24 Mid-Cap Growth strategy provided to the Public 25 paragraph under "commentary" on page AP 21. It 26 says, "Positive stock selection results helped our 27 portfolio outperform the Mid-Cap Growth Index." 28 portfolio outperform the Mid-Cap Growth Index." 29 Do you see that?			19		portfolio holdings and transaction summary.
22 Q And what is it? 23 A It appears to be a month-end summary for the 24 Mid-Cap Growth strategy provided to the Public 25 Says, "Positive stock selection results helped our 26 portfolio outperform the Mid-Cap Growth Index." 27 Do you see that?	20 re	ecognize this document?	20	(	Q If you look at the last sentence of the second
23 A It appears to be a month-end summary for the 24 Mid-Cap Growth strategy provided to the Public 23 portfolio outperform the Mid-Cap Growth Index." 24 Do you see that?	21 A N	Not specifically, but, in general, I believe so.	21		
24 Mid-Cap Growth strategy provided to the Public 24 Do you see that?					
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Employees' Retirement System of Mississippi, as 25 A Where is it? Sorry.					•
	25 Eı	mployees' Retirement System of Mississippi, as	25	/	A Where is it? Sorry.



### ANDREW STEPHENS 30(b)(6)

April 04, 2013

IN RE DIAMOND FOODS, INC.			217–220			
1	Q	Page 217 The last sentence of the second paragraph under	1	Q	Page 219 You've been handed a document marked Exhibit 76	
2		"commentary" on page AP 21.	2		bearing Bates numbers AP325 through AP330. Do you	
3	A	"Positive stock selection results helped our	3		recognize this document?	
4		portfolio outperform the Mid-Cap Growth Index."	4	Α	In general, yes, but not specifically.	
5	;	Yes.	5	Q	What is it?	
6	Q	Is that an accurate statement?	6	Α	I believe it to be a letter to Lorrie Tingle, the	
7	Α	I don't know.	7		chief investment officer of Public Employees'	
8	Q	Do you have any reason to believe that it is	8		Retirement System of Mississippi, reviewing the	
6	)	inaccurate?	9		performance of the Artisan U.S. Mid-Cap growth	
1	A C	No.	10		strategy for the second quarter of 2011 and	
1	1 Q	And if you look on the second paragraph from the	11		providing a current perspective and positioning of	
1:	2	bottom starting, "Broadcom and Garden holdings	12		the portfolio and the market.	
1:	3	Diamond Foods were among our weaker performances"	13	Q	If you look on page 329, AP329, which is page 5 of	
1.	4	if you look at the second paragraph on the	14		the document, you'll see your name. Is that your	
1	5	bottom of AP21, the paragraph starting, "Broadcom	15		signature?	
1	ô	and Garden holdings, Diamond foods, were among our	16	Α	Yes.	
1	7	weaker performances."	17	Q	Did you help author this document?	
18	3	The last sentence of that	18	Α	I believe that I had input into the document, yes.	
19	9	paragraph says, "We sold Diamond Foods, a branded	19	Q	Do you see on page 325, the first page, the last	
2	0	food company specializing in nuts and snack	20		sentence under "investing environment and	
2	1	products amid questions surrounding its accounting	21		performance review," it says, "Strong relative	
2	2	for payments to walnut growers, which threatened	22		stock selection helped our portfolio best both the	
2	3	the company's ability to close its planned	23		Russell Midcap and Russell Midcap growth indexes."	
2	4	acquisition of the Pringles brand from Procter &	24		Do you see that?	
2	5	Gamble." Do you see that?	25	Α	Yes.	
1	Α	Yep. Page 218	1	Q	Page 220 Is that an accurate statement?	
2		·	2	A		
3		What do you understand that sentence to	3	Q		
4		mean?	4	Q	refer to selecting stocks with the characteristics	
5			5		you described earlier, namely: Franchise	
1	, ^	We solu biamonu i oous, a bianueu ioou company	U		you ucombed earlier, namely. Franciise	

specializing in nuts and snack products amid 7 questions surrounding its accounting for payments

8 to walnut growers, which threatened the company's

9 ability to close its planned acquisition of the 10 Pringles brand from Procter & Gamble."

11 Q At the time you sold Diamond Foods, did you

12 believe that Diamond had incorrectly accounted for

13 payments to walnut growers?

14 A Repeat the question.

15 Q At the time you sold Diamond Foods, did you 16 believe that Diamond had incorrectly accounted for

17 payments to walnut growers?

18 A No, I did not believe that. I thought it was 19 possible.

20 Q But you were not certain?

21 A There is no certainty.

MR. CALOZA: Can you mark this as 22

23 Exhibit 76.

(Exhibit No. 76 is marked.) 24

25 BY MR. CALOZA:

characteristics, valuation you understand and

7 accelerating profits?

8 A I'm not sure that's the definition of it here. I

9 think it's -- says, "Relative to all other stocks

10 we could have selected, ours were stronger for 11 that period."

6

12 Q But you select stocks on the basis of franchise

13 characteristics, valuation that you understand and 14 accelerating profits, is that correct?

15 MR. WYLIE: Objection. Misstates prior 16 testimony and asked and answered.

17 BY MR. CALOZA:

18 Q You can answer.

19 A We attempt, to the best of our ability, to do that

20 with an imperfect record.

MR. CALOZA: Can you mark this as

22 Exhibit 77.

21

23 (Exhibit No. 77 is marked.)

24 BY MR. CALOZA:

25 Q Mr. Stephens, you've been handed a document



April 04, 2013 221–224

221-224
Page 223 1 regarding the reasons for purchasing Diamond?
2 A I have no specific knowledge.
3 Q At any time following rather, do you have any
4 general knowledge whether Artisan discussed its
5 reasons for purchasing Diamond with Mississippi
6 PERS?
7 A The only general knowledge I would have is we
8 normally describe our new positions in these
9 letters to clients, but I don't have the
appropriate time frame in front of me to be able
11 to tell you for certain.
12 Q Has Mississippi PERS ever asked you for the
13 basis rather, has Mississippi PERS ever asked
14 you for your rationale for purchasing Diamond
15 stock?
16 A "You" being
17 Q "You" being Artisan.
18 MR. WYLIE: I'll object as being beyond
the scope of the topics in which the deponent was
20 designated to testify.
21 BY MR. CALOZA:
22 Q You can answer.
23 A I can't say.
24 Q What about with respect to your specific
25 investment team?
Page 224
1 A I can't say.
2 Q Do you know
2 Q Do you know
2 Q Do you know 3 A It's not that I can't say. I'm sorry, I answered
<ul> <li>2 Q Do you know</li> <li>3 A It's not that I can't say. I'm sorry, I answered</li> <li>4 that incorrectly. I don't know. I can assume</li> </ul>
<ul> <li>2 Q Do you know</li> <li>3 A It's not that I can't say. I'm sorry, I answered</li> <li>4 that incorrectly. I don't know. I can assume</li> <li>5 they may have asked.</li> </ul>
<ul> <li>2 Q Do you know</li> <li>3 A It's not that I can't say. I'm sorry, I answered</li> <li>4 that incorrectly. I don't know. I can assume</li> <li>5 they may have asked.</li> <li>6 Q But you do you have any specific knowledge that</li> </ul>
<ul> <li>2 Q Do you know</li> <li>3 A It's not that I can't say. I'm sorry, I answered</li> <li>4 that incorrectly. I don't know. I can assume</li> <li>5 they may have asked.</li> <li>6 Q But you do you have any specific knowledge that</li> <li>7 they did ask?</li> </ul>
<ul> <li>Q Do you know</li> <li>A It's not that I can't say. I'm sorry, I answered</li> <li>that incorrectly. I don't know. I can assume</li> <li>they may have asked.</li> <li>Q But you do you have any specific knowledge that</li> <li>they did ask?</li> <li>MR. WYLIE: Objection. Beyond the scope</li> </ul>
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1

24

24 Q Do you have any specific knowledge of any

conversation between Artisan and Mississippi PERS | 25

from their portfolio, there's an expectation that

we will sell securities pro rata for them. So, in

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	INE DI	,, (WO) 4D 1 OODO, 1140.		220 220
1	that	Page 225 t way, yes, they have given us specific	1	Page 227 MS. IGRA: I'm sorry. I am having some
2		tructions.	2	trouble with the phone connection. I did not hear
3		ther than in the context of additional	3	you.
4		ntributions or redemptions, has Mississippi PERS	4	MR. WYLIE: By "RFP," do you mean the
5		er directed your investment team to buy or sell	5	•
1				subpoena directed to Artisan Partners?  MS. IGRA: Yes.
6		curities?	6	
7		ot that I can recall, no.	7	THE WITNESS: And the question was, the
8		nd that includes Diamond securities?	8	documents we produced were in response to that?
9	А То	the best of my knowledge, that's correct.	9	 
10		MR. CALOZA: I don't have any additional	10	BY MS. IGRA:
11	que	estions at this time.	11	Q Are you as far as you know, any documents in
12		MS. GORE: I have no questions.	12	your possession that refer to Michael Mendes,
13		THE WITNESS: Are you sure you just	13	would they have been produced in response to the
14	dor	n't want to ask them? Swing one?	14	subpoena?
15		MR. CALOZA: Does counsel on the phone	15	MR. WYLIE: I'll object as being beyond
16	hav	ve any follow-up questions? Is anyone	16	the scope of the subject matter on which the
17		MS. IGRA: Naomi Igra for Michael	17	deponent was designated to testify.
18		endes. I have a couple of questions. Are you	18	BY MS. IGRA:
19	hea	aring me all right?	19	Q Okay. Thank you. That's all.
20		MR. CALOZA: We are now.	20	A Okay.
21		THE WITNESS: Yep, yep.	21	MR. ROSENBLIT: This is Avi Rosenblit.
22		EXAMINATION	22	I have no questions.
23	BY MS	S. IGRA:	23	THE VIDEOGRAPHER: This is the
24	Q A	re you aware of any contacts or communications	24	conclusion of the deposition
25	wit	th Michael Mendes, in particular?	25	MR. WYLIE: If I can just go on the
	Λ D	Page 226		Page 228
1	А Ву		1	record briefly. I don't have any questions.
2		MR. WYLIE: Object to form. Do you mean	2	Artisan Partners would like to designate the
3	con	ntacts between Artisan and Michael Mendes?	3	transcript as confidential subject to the
4		MS. IGRA: Yes.	4	opportunity to review and de-designate as provided
5		THE WITNESS: And, specifically,	5	in the protective order previously entered in this
6		isan, the team that I represent?	6	case.
7		S. IGRA:	7	THE VIDEOGRAPHER: This is the
8	Q Ye		8	conclusion of the deposition. We are off the
		my and your question is; am I aware of any	9	record at 5:16 p.m.
10		ntacts specifically?	10	(Proceedings concluded at 5:16 p.m.)
11		eah, or communications with Michael Mendes, in	11	
12	-	rticular.	12	
13		nly as referenced in document or Exhibit 55	13	
14		nere they mentioned he was present in meetings.	14	
15	Q Th	here are no other contacts or communications of	15	
1		'ab	40	
16	wh	nich you are specifically aware?	16	
16 17		nich you are specifically aware? one that I am specifically aware.	16	
1	A No	• •		
17	A No	one that I am specifically aware.	17	
17 18	A No Q To refe	one that I am specifically aware. o the best of your knowledge, are documents	17 18	
17 18 19	A No Q To refe	one that I am specifically aware. o the best of your knowledge, are documents ferring to Michael Mendes, were they produced in	17 18 19	
17 18 19 20	A No Q To refe res A Di	one that I am specifically aware. o the best of your knowledge, are documents erring to Michael Mendes, were they produced in sponse to Diamond's RFP?	17 18 19 20	
17 18 19 20 21	A No Q To refe res A Di	one that I am specifically aware. to the best of your knowledge, are documents ferring to Michael Mendes, were they produced in sponse to Diamond's RFP? I'm not familiar with the term.	17 18 19 20 21	
17 18 19 20 21 22	A No Q To refe res A Di Q Th	one that I am specifically aware. o the best of your knowledge, are documents ferring to Michael Mendes, were they produced in sponse to Diamond's RFP? iamond's RFP? I'm not familiar with the term. heir request for production.	17 18 19 20 21 22	
17 18 19 20 21 22 23	A No Q To refe res A Di Q Th	one that I am specifically aware. o the best of your knowledge, are documents ferring to Michael Mendes, were they produced in sponse to Diamond's RFP? iamond's RFP? I'm not familiar with the term. heir request for production. MR. WYLIE: You mean the subpoena? I	17 18 19 20 21 22 23	



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IN THE BIJ WICHE I CODO, INC.					223 201
1 STATE OF WISCONSIN )	Page 229	4		CORRECT	Page 231
1 STATE OF WISCONSIN ) ) SS: 2 COUNTY OF MILWAUKEE )		1 2	PAGE NO.	CORRECT LINE NO.	
3			PAGE NO.	LINE NO.	DESCRIPTION
4		3			
5 I, JESSICA R. WAACK, a Certified		4			
6 Realtime Reporter, Registered Diplomate Reporter,		5			
7 Cer ified Shorthand Reporter and Notary Public in and		6			
8 for the State of Wisconsin, do hereby certify that the		7			
9 above video examination of ANDREW STEPHENS was record	led	8			
10 by me on April 4, 2013, and reduced to writing under my	.00	9			
11 personal direction.		10			
12 I further certify that I am not a		11			
13 relative or employee or attorney or counsel of any of		12			
14 the parties, or a relative or employee of such attorney		13			
15 or counsel, or financially interested directly or		14			
16 indirectly in this action.		15			
17 In witness whereof I have hereunder set		16			
		17			
<ul><li>my hand and affixed my seal of office at Milwaukee,</li><li>Wisconsin, on April 5, 2013.</li></ul>		18			
20 wisconsin, on April 5, 2013.		19			
		20			
21   Notary Public		21			
		22			
23		23			
My Commission Expires: September 1, 2013.		24			
25		25			
4 STATE OF	Page 230				
1 STATE OF ) SS: ) 2 COUNTY OF )					
3					
4 I, ANDREW STEPHENS, do hereby certify					
5 that I have read the foregoing transcript of					
6 proceedings, taken April 4, 2013, at Brown & Jones					
7 Reporting, Inc., 735 North Water Street, Suite M185,					
8 Milwaukee, Wisconsin, and the same is true and correct					
9 except for the list of corrections noted on the annexed					
10 page.					
11 Dated at					
12 this day of , 2013.					
13					
14					
15					
16 ANDREW STEPHENS					
17					
18 Subscribed and sworn to before me					
19 this day of , 2013.					
20					
21					
22 Notary Public					
23 My Commission Expires:					
24					
25					

